To,
The Manager,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai-400051

Date:18/11/2026

NSE SYMBOL: VIAZ **ISIN: INE0MO401019**

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 related to Investors' Presentation.

Dear Sir/Ma'am

Pursuant to Regulation 30 of the SEBI (Listing Obligations Disclosure Requirements) Regulations, 2015, we are submitting herewith the Investors' Presentation on the Financial Results of the Viaz Tyres Limited ("the Company") for the half year ended on September 30, 2026.

You are requested to kindly take the said information on your record and acknowledge it.

Thanking you,
Yours faithfully,

For and on behalf of
Viaz Tyres Limited

Rajeshkumar Prabhudas Patel
Digitally signed by Rajeshkumar Prabhudas Patel
Date: 2026.11.18 17:28:04 +05'30'

Mr. Rajeshkumar Prabhudas Patel
Whole-Time Director
DIN: 07883688

VIAZ

excellence unbeatable TYRES

PERFORMANCE

That Never Deflates



Investor Presentation - 2026



SAFE HARBOUR

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The Company’s actual results, levels of activity, performance, or achievements could differ materially from those expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained herein. Any forward-looking statements or projections made by third parties included in this Presentation are not adopted by the Company, and the Company is not responsible for such third-party statements and projections.

ABOUT US

Viaz is among India's largest organized manufacturers of butyl tyre tubes.



Viaz Tyres, founded in 2018, produces butyl inner tubes and OTR/ADV tubes, along with white-label engine oil and grease. Its Ahmedabad facility manufactures 1.56 crore tubes annually, serving 19+ Indian states and international markets including the USA, Turkey, Romania, UAE, and Colombia.

20+
Years of experience

300+
Employees

2000+
Dealers

2.4+ lakh Sq Ft.
Manufacturing Facility

5 Continents
Supplying Access

BUSINESS MODEL

Viaz operates a dual-vertical model, combining in house manufacturing with asset-light tyre distribution.



Manufacturing: Rubber Inner Tubes

In-house manufacturing of butyl rubber inner tubes

Sales through an established pan-regional distributor network

Replacement-led demand ensures steady and recurring volumes

PRODUCT PORTFOLIO



Butyl Inner Tubes



Automotive Care & Accessories



Tyres & Mobility Solutions

What is Butyl Rubber ?

Butyl rubber is synthetic rubber with high air impermeability made from isobutylene + isoprene

Viaz is among the largest organised Butyl Tube manufacturers in India

Energy Efficiency in Production

Butyl rubber manufacturing is less energy-intensive than some alternatives, reducing production costs for large scale players.

Large Market

India's inner tube market is estimated at USD 1.6 Bn (2025), with butyl tubes accounting for 60%+ of global inner tube demand.



High Replacement Intensity

Butyl tubes are replaced 2–3× more frequently than tyres in two- and three wheelers due to punctures and wear, creating consistent repeat demand.

Manufacturing-Led Advantage

Butyl tubes require process control, compounding expertise, and quality consistency, areas where organised players outperform the unorganised segment

Viaz
excellence unbeatable TYRES

New Intoductions in Product Portfolio



Two-wheeler Tyres



Three-wheeler Tyres



Light Commercial Vehicle (LCV) Tyres



Agricultural & farm equipment Tyres

Why Enter Tyre Manufacturing Now?

Natural Extension of Viaz's Core Strengths

Viaz leverages decades of manufacturing experience and an established dealer & OEM network, reducing go-to-market risk.

Higher Value Per Unit

Tyres deliver multiple times higher realisation per unit compared to tubes, structurally improving revenue scale and margin potential.

India's Tyre Growth Cycle

India's tyre market is valued at ~USD 13.4 Bn and is expected to nearly double to ~USD 27.6 Bn by 2033, growing at 7–8% CAGR.

Right Timing, Right Economics

Favourable raw material trends, localisation push, and policy support make this an attractive window for capacity creation.

Replacement-Led Demand Engine

Over 70% of tyre demand in India comes from the replacement market, driven by a growing vehicle parc and recurring wear-out cycles.

Future-Ready Manufacturing Platform

The new state-of-the-art manufacturing facility is designed for scalable production to serve domestic and export markets.

viaz
excellence unbeatable TYRES

ONE-STOP MOBILITY. BUILT BY VIAZ



Everything the Road Demands.

One Trusted Brand.

Tyres Butyl | Tubes | Lubricants

Repair Kits | Air Pumps

OUR PROCESS



Rubber Bale Cutter



Intensive Mixer



Mixing Mill



Batch of Cooling Machine



Rubber Compound



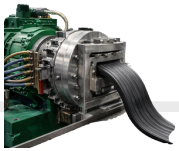
Mixing Mill



Strainer



Mixing Mill



Extruder



Tube Extruder Line



Inner Tube Splicer



4-Daylight Tube Curing Press



Core Fitting Machine



Gas Filling Test



Vacuum Machine

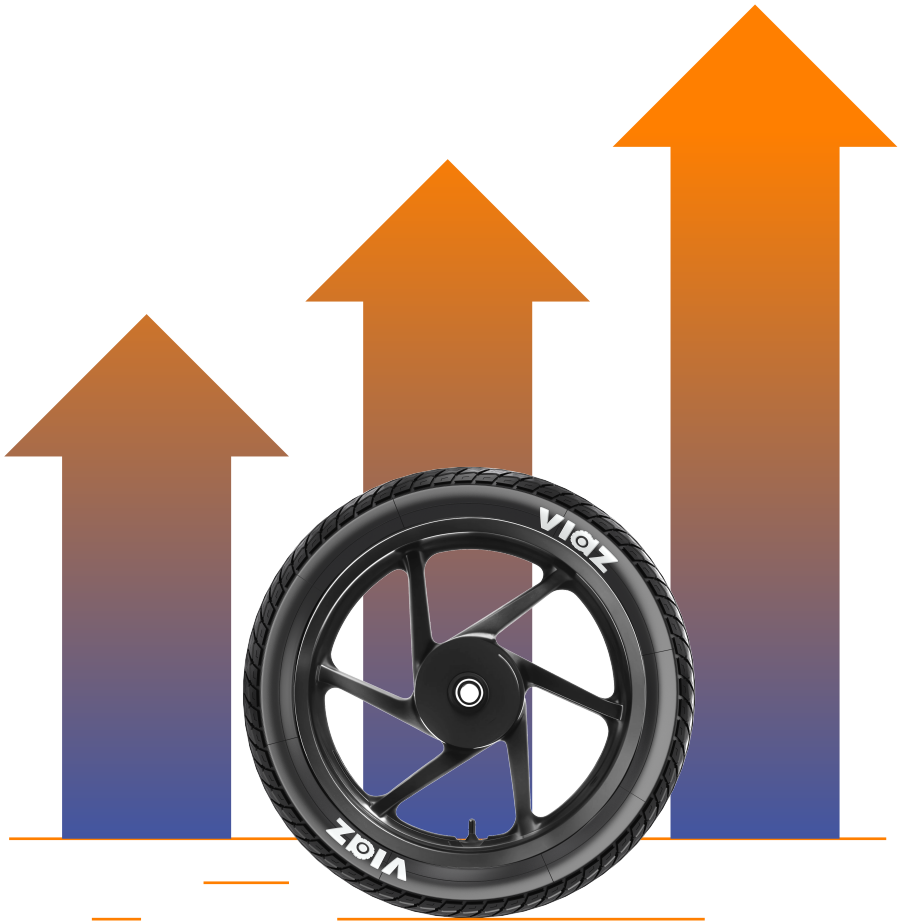


Inner Tube Printer



Butyl Inner Tube

MANUFACTURING CAPABILITIES



Existing Facility Annual Capacity

PARTICULARS	FACILITY DETAILS
Products	Butyl Inner Tubes, and Ancillary Products
Capacity (Units)	7.60 Million
Utilization (%)	90-95%
Asset Turnover	5.8

New Facility Annual Capacity

PARTICULARS	FACILITY DETAILS
Products	2W Tyres, 3W Tyres, LCV Tyres, Agri & Farm Equipment Tyres
Capacity (Units)	1.60 Million
Utilization (%)	50%E
Asset Turnover	7X

GEOGRAPHICAL PRESENCE

EXPORT COUNTRIES

Libya, Oman, USA, Dubai, Turkey, Romania, Sudan, Egypt, Brazil and Colombia



REVENUE ACROSS GEOGRAPHIES



15-20% of the Total Product Sales from Export

OUR COMPETITIVE EDGE



One Brand. One Roof. Complete Solutions	From butyl tubes to tyres and allied products, Viaz offers a single-brand, end-to-end solution for dealers, fleets, and OEM partners.
Leading Manufacturer of Butyl Inner Tubes	Viaz is among the largest organised manufacturers of butyl inner tubes in India, with scale, consistency, and process control that unorganised players can't match.
Across Every Mobility Segment	Bicycles, two-wheelers, passenger vehicles, agriculture, commercial vehicles, and EVs, Viaz products are embedded across urban, rural, and new-age mobility.
Trusted in the Aftermarket	Viaz products are widely accepted across dealer networks due to consistent quality, reliability, and pricing discipline.
Prioritising Execution	Entering tyre manufacturing after establishing scale, process control, and market trust in butyl tubes, ensuring expansion is execution-led.
Value Without Compromise	Viaz delivers comparable quality to industry leaders at better competitive prices, without compromising reliability.

GROWTH TRIGGERS



1. Horizontal Expansion:

Viaz is moving from a commodity tube manufacturer to a full tyre maker. Tyres deliver multiples higher realisation per unit vs tubes. This single transition can change both revenue scale and margin profile dramatically targetting ₹350 Cr revenue by FY29 from ₹108 Cr today.

2. Replacement Market as a Recurring Revenue Engine:

Over 70% of India's tyre demand is replacement-driven. This isn't cyclical OEM volume, it's a wear-and-replace demand cycle tied to a growing vehicle. Butyl tubes(legacy business) already get replaced 2–3x more frequently than tyres compliments our growth. As Viaz expands into tyres, it plugs into the same recurring demand pool at a far higher ticket size.

3. New Facility Unlocks a New TAM:

The new 1,50,000 sq. ft. Mehsana plant (operational H1FY27) adds 2W, 3W, LCV and Agri/Farm tyre capabilities. India's tyre market is USD 13.4 Bn growing to USD 27.6 Bn by 2033 at 7–8% CAGR. The new facility opens four new product categories simultaneously.

EXISTING MANUFACTURING FACILITY

Mehsana District, Gujarat













95,000 sq. ft.
Facility

0.85 MW
Captive Solar Plant

Integrated manufacturing capabilities across Butyl Inner Tubes 2W–4W & farm vehicles), Bias Tyres, and Engine & Grease Oils

WAY FORWARD

With a planned capex of ₹50–55 Cr set to scale revenues from ₹108 Cr to **₹350 Cr by FY29**, the company is poised for a growth of **more than 3x** while expanding PAT margins from 6% to 8-10%.



Import Substitution & Domestic Focus :

Increasing preference for domestically manufactured products improves cost competitiveness and supply chain reliability.

Product Diversification :

Expansion into tyres for 4W, Agricultural, ATVs and commercial vehicles broadens end-market exposure and reduces dependence on a single product category.

Replacement-Driven Demand :

Growing vehicle population across mobility, agriculture and transport segments ensures steady replacement demand for tyres and allied products.

Exports Growth :

Expanding international market presence through strategic partnerships and quality product offerings.

Manufacturing Scale & Capacity Expansion :

Ongoing and planned capacity additions at the Gujarat facility support volume-led growth and improve operating leverage over the medium term.

Technology & Quality Upgradation :

Continuous investment in advanced manufacturing processes and quality control enhances product performance, supports premium positioning, and strengthens competitiveness in both domestic and export markets.

BRAND VISIBILITY AT MAJOR DOMESTIC & GLOBAL EXHIBITIONS

2021
Ride Asia Delhi

2023
ACMA Expo Gujarat

2023
Truck Tyre Trailer Expo Coimbatore

2024
Ride Asia Ludhiana

2025
Dubai International Exhibition

Actively participating in leading industry exhibitions across key automotive, tyre, and mobility hubs across both domestic and international.

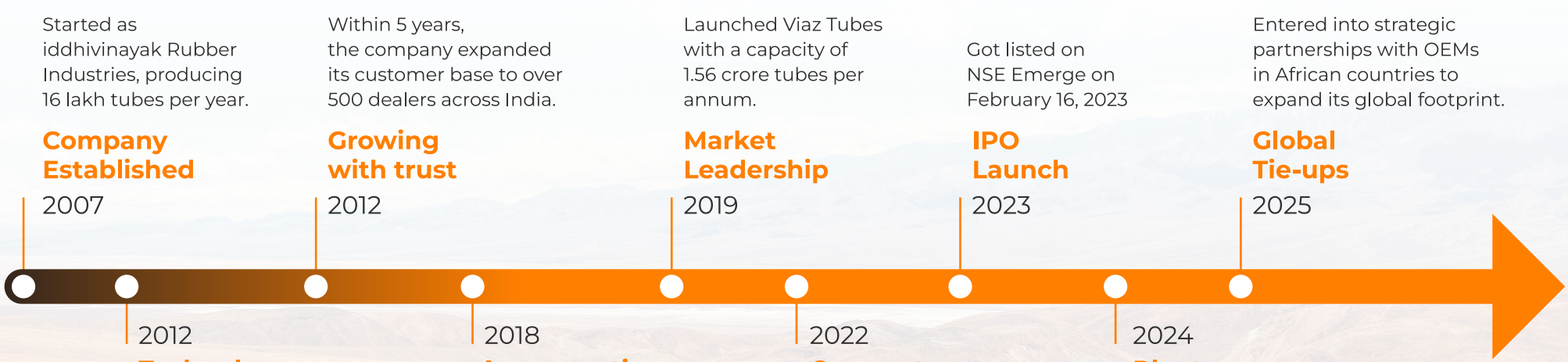








COMPANY'S JOURNEY



2007
Company Established
Started as iddhivinayak Rubber Industries, producing 16 lakh tubes per year.

2012
Technology Enhancements
Set up Ahmedabad Rubber Industry to support scale-up with advanced manufacturing capabilities.

2012
Growing with trust
Within 5 years, the company expanded its customer base to over 500 dealers across India.

2018
Incorporation of Viaz Private Ltd
Formalized operations under Viaz Pvt Ltd to strengthen corporate structure and governance.

2019
Market Leadership
Launched Viaz Tubes with a capacity of 1.56 crore tubes per annum.

2022
Corporate Launch
Introduced Viaz Tyres with a corporate office in Ahmedabad

2023
IPO Launch
Got listed on NSE Emerge on February 16, 2023

2024
Plant Expansion
Acquired 1.4 lakh square ft. land to set-up a new manufacturing plant

2025
Global Tie-ups
Entered into strategic partnerships with OEMs in African countries to expand its global footprint.

MANAGEMENT COMMENTARY

We are extremely proud to announce our strongest reported half-yearly financial performance, with consolidated revenue reaching ₹7,071.86 Lakhs and Profit After Tax attributable to the Group crossing ₹619 Lakhs for the first time in a half-year period. What makes this achievement particularly significant is that our profitability has grown substantially faster than our revenue, with EBITDA more than doubling and PAT increasing over threefold compared with the corresponding period last year.

These results reflect the progress we have made in scaling our business and improving operating profitability. Our performance also demonstrates the resilience of our business as we continue to move forward following the operational challenges experienced in the previous financial year.

We believe Viaz Tyres is entering an important phase of its growth journey. Our ambition extends beyond increasing turnover; we are focused on building a larger, more competitive and profitable manufacturing enterprise. With substantial capital investment underway and a growing consolidated business, we remain committed to translating our investments into sustainable operating growth and long-term shareholder value



MR. JANAKKUMAR PATEL
Chairman and Managing Director

BOARD OF DIRECTORS





MR. JANAKKUMAR PATEL
Chairman and Managing Director



MR. RAJESHKUMAR PATEL
Whole - Time Director



MRS. KENABEN PATEL
Non-Executive Director



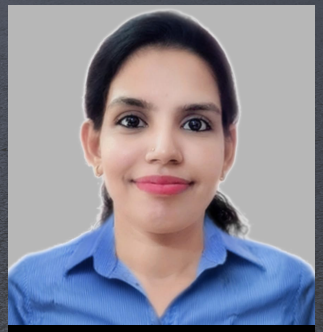
MR. DHAVAL MASHRU
Non-Executive Ind. Director



MR. MANISH VIHOL
Non-Executive Ind. Director



MR. BHARATKUMAR SONI
Non-Executive Ind. Director



MRS. KIRAN PRAJAPATI
Add. Non-Executive Ind. Director

Replacement Cycle Driving Recurring Demand



Large & Growing Replacement Tyre Market

1. India has over 340 Mn+ registered vehicles, creating a massive replacement tyre opportunity.
2. Nearly 70–75% of tyre industry demand comes from the replacement segment.
3. Average tyre replacement cycle of 3–5 years ensures recurring demand visibility.

Strong Tailwinds for Reclaim Rubber Demand

1. Replacement tyre demand in India is growing at an estimated 7–9% CAGR.
2. Reclaim rubber can reduce raw material costs by 15–25%, driving higher adoption by manufacturers.
3. Increasing focus on sustainability and circular economy is accelerating recycled rubber usage globally.

Viaz Well Positioned to Benefit

1. Expanding manufacturing capabilities to capture rising domestic and export demand.
2. Operating in an industry supported by rising vehicle usage, logistics growth, and infrastructure expansion.
3. Well placed to benefit from increasing replacement demand and higher reclaim rubber penetration in tyre manufacturing.

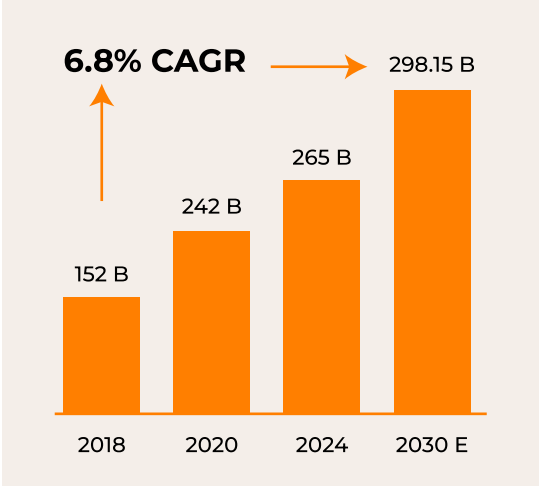
INDUSTRY OVERVIEW

- Global tyre industry growth is driven by rising vehicle population, replacement demand, infrastructure development, and premiumisation trends.
- Tyre tube demand remains stable, supported by two-wheelers, three-wheelers, agriculture, and select commercial vehicle segments, especially in emerging markets.
- India is a key growth market due to increasing vehicle ownership, strong aftermarket demand, and government focus on domestic manufacturing.
- "Make in India" and infrastructure spending continue to support long-term demand for tyres and tyre tubes.
- India benefits from a strong raw-material ecosystem, enhancing cost competitiveness and supply security.

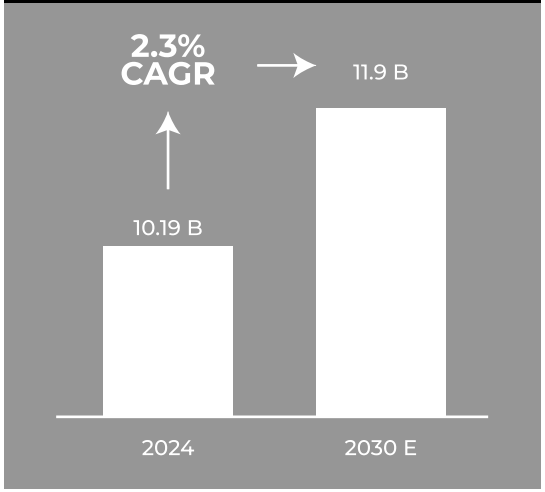
India is the 3rd largest producer of Synthetic Rubber globally.

India is the 2nd largest producer of Natural Rubber globally.

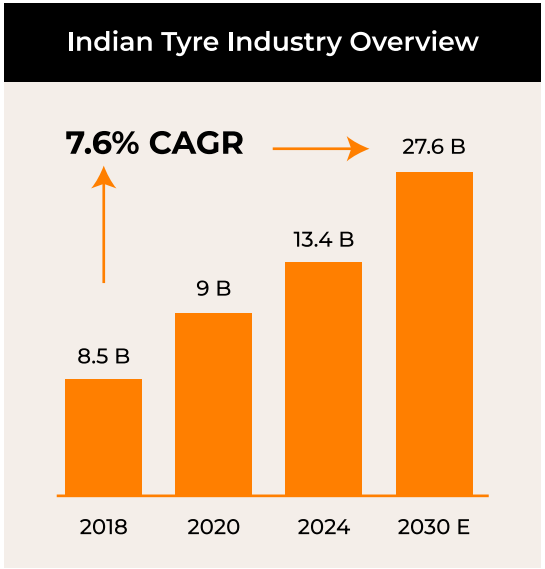
Global Tyre Industry Overview



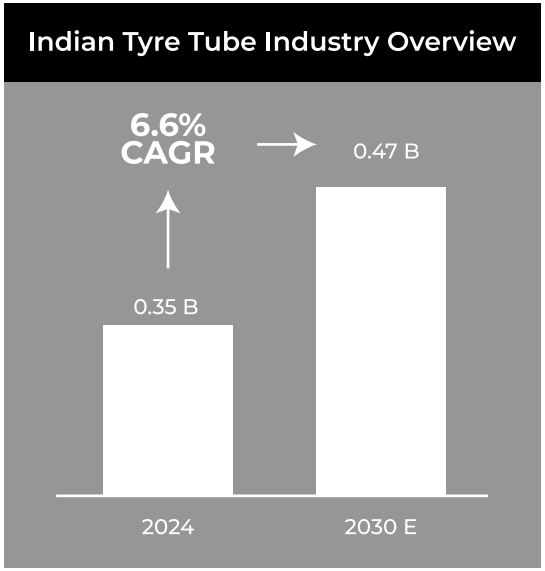
Global Tyre Tube Industry Overview



Indian Tyre Industry Overview



Indian Tyre Tube Industry Overview



Reference : researchandmarkets.com

VISION

To become a globally recognized leader in the tyre and tube industry by delivering innovative, reliable, and sustainable mobility solutions that empower every journey.

MISSION

To expand our global footprint while maintaining a strong commitment to sustainability, integrity, and customer satisfaction and to continuously invest in technology, talent, and infrastructure that drive excellence and efficiency in production and distribution.



PROFIT & LOSS STATEMENT

(In ₹ Lakhs)

	H1FY27	H1FY26	YoY(%)	H2 FY26	HoH (%)	FY26
Revenue from Operations	**7071.86**	**4260.32**	**65.99%**	**6574.04**	**7.57%**	**10,834.36**
Other Income	74.48	14.76	--	79.81	--	94.57
COGS	**5,892.82**	**3,584.50**	--	**5,732.35**	--	**9,316.85**
Employee benefits expense	110.64	85.10	--	86.33	--	171.43
Other Expenses	189.45	168.52	--	220.54	--	389.06
EBITDA	**878.96**	**422.20**	**108.19%**	**534.82**	**64.35%**	**957.02**
EBITDA %	**12.43%**	**9.91%**	--	**8.14%**	--	**8.83%**
Finance Cost	102.41	66.26	--	162.41	--	228.67
Depreciation and Amortization	78.76	98.42	--	85.71	--	184.13
TOTAL EXPENSES	**6,374.07**	**4,002.80**	--	**6,287.34**	--	**10,290.14**
Profit/(Loss) Before Tax (V-VI)	**772.27**	**272.28**	**183.63%**	**366.51**	**110.71%**	**638.79**
Total Tax Expenses	**124.76**	**70.48**	--	**20.46**	--	**90.94**
NET PROFIT	**619.85**	**201.80**	**207.16%**	**325.54**	**90.41%**	**527.34**
NET PROFIT Margins (%)	**8.77%**	**4.74%**	--	**4.95%**	--	**4.87%**
Earning Per Share (In Rupees)	4.14	1.65	150.91%	2.28	81.58%	4.11

BALANCE SHEET STATEMENT

(In ₹ Lakhs)

Particulars	FY26	FY25
Equity Capital	1,430.70	1,225.10
Reserves & Surplus	4,232.23	2,456.14
Borrowings (Long Term)	659.19	147.44
Borrowings (Short Term)	1,317.13	1,411.79
Other Liabilities	675.65	649.73
Total Liabilities and Equity	**8,800.02**	**5,890.20**
Fixed Assets (Net Block)	1,988.77	1,126.71
Capital Work In Progress (CWIP)	1,163.26	--
Long Term Loans & Advances	1,344.36	--
Investments	--	--
Other Assets	4,303.64	4,763.49
Total Assets	**8,800.02**	**5,890.20**



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THANK YOU

www.viaztyres.com