S J LOGISTICS (INDIA) LIMITED

May 28, 2025

National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G
Bandra Kurla Complex, Bandra (E), Mumbai- 400051, India

Symbol: SJLOGISTIC

Subject: Press Release relating to Audited Financial Results for Q4/FY2024-25

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached press release relating to Audited Financial Results (Standalone and Consolidated) for the Quarter, Half Year and Financial Year Ended on March 31, 2025.

You are requested to take the same on record.

Kindly take on record the above.

Thanking You,

For and on behalf of
S J Logistics (India) Limited

PARTH MANISH RAVAL
Digitally signed by PARTH MANISH RAVAL
Date: 2025.05.28 09:10:59 +05'30'

Parth Raval
Company Secretary & Compliance Officer

S J Logistics (India) Limited

S J Logistics Reports 85.5% Growth in Consolidated Revenue YoY, Reaching Rs. 50,249 lakhs for FY25

~Q4 FY25 Revenue, EBITDA and PAT grew YoY by 60.1%, 205.1% and 108.3% respectively

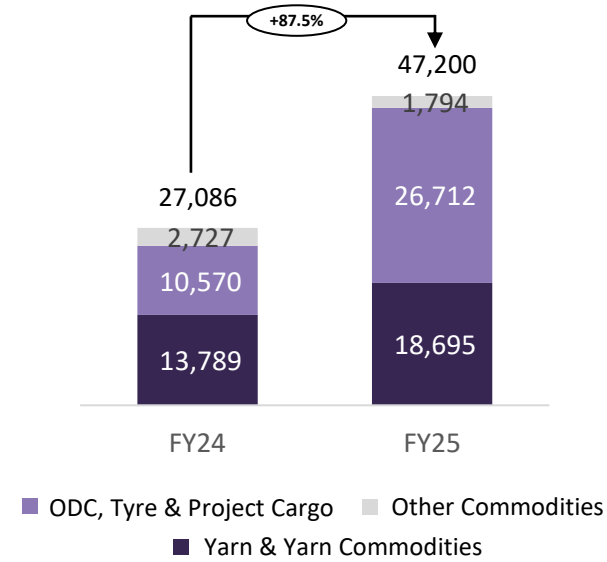
Mumbai, May 28th, 2025 - S J Logistics (India) Limited is a Mumbai-based logistics and supply chain solutions provider with over two decades of experience. The company offers integrated services including Ocean freight forwarding, Air freight forwarding, End to End Project Cargo services, NVOCC services, custom clearance and transportation. With operations across India and with direct presence in countries like Singapore & UAE along with agency network representation throughout the globe, S J Logistics serves clients in diverse sectors such as textile, tyre, transmission tower, agro commodities, heavy engineering and various other sectors.

Key Financial Highlights:

Particulars (INR Lacs)	Q4FY25	Q4FY24	Y-o-Y	Q3FY25	Q-o-Q	FY25	FY24	Y-o-Y
Revenue	14,172.7	8,854.0	60.1%	13,585.3	4.3%	50,249.0	27,086.0	85.5%
EBIDTA	2,326.0	762.3	205.1%	2,033.8	14.4%	7,539.1	2,943.3	156.1%
EBIDTA Margins (%)	16.4%	8.6%	780 bps	15.0%	140 bps	15.0%	10.9%	410 bps
Profit After Tax	1,483.6	712.2	108.3%	1,421.3	4.4%	5,249.4	2,261.2	132.1%
PAT Margins (%)	10.5%	8.0%	250 bps	10.5%	-	10.4%	8.3%	210 bps
Basic EPS	10.11	6.31		9.78		35.76	20.03	

Service wise Revenue Breakup (INR Lacs)

Ocean Cargo



Air Cargo

In its first half yearly operations, the newly launched air cargo division generated ₹1,426 lakhs in revenue, contributing 2.8% to the overall topline. Post IATA accreditation, the business scaled rapidly with tie-ups across 8 international airlines.

NVOCC

In its first half yearly operations, the newly launched NVOCC division generated ₹1,622 lakhs in revenue, contributing 3.2% to the overall topline. We are proud to have launched our exclusive NVOCC service to Libya and commenced full-scale operations in Dubai.

Operational Highlights:

- **Product Portfolio Expansion within Project Cargo** - Added ferro metal commodities to project cargo division alongside its increasing share in transmission towers.

- **Strengthened Global Networking -** Became members of X2 and JCTrans networks during the year, expanding international agency partnerships and trade reach.

Commenting on the performance, Mr. Rajen Hasmukhlal Shah, Chairman & Managing Director, S J Logistics (India) Limited, said,

"We are pleased to report yet another strong quarter and fiscal year, underscoring our consistent focus on operational efficiency and strategic expansion.

On a full-year basis, our revenues surged to ₹50,249.0 lakhs in FY25, up 85.5% from the previous year. EBITDA increased by 156.1% to ₹7,539.1 lakhs, and PAT witnessed an impressive growth of 132.1%, reaching ₹5,249.4 lakhs, with margin expansion seen across both metrics. EBITDA margins improved by 410 basis points, while PAT margin improved by 210 basis points.

FY25 has been a transformative year for S J Logistics, marked by expansion into strategic global hubs and consistent operational performance across verticals. The launch of NVOCC services to Libya and the operational base in Dubai position us well in the evolving MENA trade landscape.

Our focus on high-value, complex logistics solutions particularly project cargo shipments continues to shape our business mix. These projects, by their very nature, involve staggered execution timelines and structured billing cycles, which may cause periodic elevations in receivables. However, they also command superior margins. This evolution in our revenue profile has supported strong top-line growth and a meaningful step-up in profitability.

Our air cargo division is gaining momentum post IATA accreditation, and the successful scaling of operations in high-growth trade corridors further strengthens our future outlook.

We continue to diversify across multimodal logistics while staying asset-light and agile. As regional trade shifts and demand for complex logistics solutions rise, our early-mover advantage, customer-centric approach, and resilient execution are enabling us to deliver long-term sustainable growth.

We have always adopted a disciplined approach towards working capital management. Our longstanding client relationships, robust internal systems, and track record of recoveries reflect our comfort operating within these business contours. Over the years, this has enabled us to maintain balance sheet integrity while continuing to scale operations efficiently.

As we deepen our presence in this segment, our ability to manage large-scale, time-sensitive cargo with precision reinforces our position as a preferred logistics partner for mission-critical movements. The financial outcomes of this strategic direction are reflected in the consistent improvement in earnings and return metrics, underscoring the value we are creating through operational depth and commercial discipline. We remain focused on profitable growth, prudent working capital management, and enhancing shareholder value."

About S J Logistics (India) Limited

S J Logistics (India) Ltd.("SJL") is a globally recognized logistics service provider with over two decades of industry experience. Specializing in freight forwarding, transportation, Non-Vessel Operating Common Carrier (NVOCC) services, and customs clearance, SJL operates on an asset-light model. This enables the company to collaborate with a vast network of partners, ensuring reliable, efficient, and timely freight solutions across the globe.

Safe Harbour Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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