1POINT™ BUSINESS PROCESS PARTNERS

To,
The Manager
Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai 400 051

Date 24 May 2025

SECURITY CODE: ONEPOINT

Sub: Press Release on financial statements of the Company for the quarter ended 31 March 2025.

REF: Regulation 30 (Disclosure of event or information) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release on audited Financial Statements of the Company for the quarter and year ended 31 March 2025.

This is for your information and records.

Thanking you,
Yours faithfully,
For One Point one solutions Limited

PRITESH SANJAY SONAWANE
Digitally signed by PRITESH SANJAY SONAWANE
Date: 2025.05.24 20:29:56 +05'30'

One Point One Solutions Ltd. Navi Mumbai

Pritesh Sonawane
Company Secretary and Compliance officer
Encl: As above

NSE: ONEPOINT| ISIN: INE840Y01029 | CIN: L74900MH2008PLC182869 | Sector: BPO/ITES

Quarterly Earnings Release | Q4 FY 2024-25

ONE POINT ONE SOLUTIONS REPORTS ROBUST FINANCIAL PERFORMANCE IN Q4 FY25

Mumbai, May 24, 2025: One Point One Solutions (NSE: ONEPOINT), a leader in next-generation Business Process Management (BPM) services, has announced its financial results for the fourth quarter ending (31st March 2025), demonstrating robust performance across key financial indicators.

One Point One Solutions Achieves 54.24% Year-on-Year Growth, FY25 Revenue Surges to ₹270.17 Crore

FINANCIAL PERFORMANCE:

Consolidated for Q4 FY 2024-25:

Q4 FY25	Total Income	EBITDA	EBITDA Margin	PAT	PAT Margin	EPS
	₹ 73.62 Cr	₹ 18.84 Cr	25.59 %	8.74 Cr	11.87%	₹ 0.34

FINANCIAL HIGHLIGHTS:

(Consolidated) (₹ in Cr)

Performance indicators	Q4 FY25	Q4 FY24	QoQ (%)	FY25	FY24	YoY (%)
Total Income	73.62	53.30	38.12 ↑	270.17	175.16	54.24 ↑
EBITDA	18.84	15.53	21.31 ↑	75.75	56.76	33.46 ↑
PAT	8.74	6.66	31.21 ↑	33.16	21.38	55.10 ↑

- Total Income: Grew to ₹ 73.62 crore in Q4 FY25 from ₹ 53.30 crore in Q4 FY24, marking a substantial 38.12 % year-on-year increase.
- EBITDA: Increased 21.31 % from ₹ 15.53 crore in Q4 FY24 to ₹ 18.84 crore in Q4 FY25
- PAT: Rose to ₹ 8.74 crore in Q4 FY25 up from ₹ 6.66 crore in Q4 FY24, reflecting a 31.21 % year-on-year growth

BUSINESS HIGHLIGHTS:

- Signed a term sheet to acquire a US-based healthcare firm specializing in Revenue Cycle Management (RCM) for $45 million (₹371 crores), including earnouts.
- Signed a term sheet to acquire a leading India-based Business Process Consulting and Management (BPCM) firm at an enterprise value of ₹261 crores.
- Secured two major international contracts with a medical device company in Tampa, Florida, and a publicly listed Swedish firm operating across Sweden, India, and the US.
- Won the Best AI/ML Driven Data Center Innovation award at the ET Cloud Summit 2025.
- Recognized with the Contact Center Excellence Award 2024 and a prestigious brand award by BARC Asia, reflecting operational excellence and innovation.

MANAGEMENT COMMENT:

Commenting on the results, Mr. Akshay Chhabra, Chairman & Managing Director said, *"We are proud to report a robust financial performance in Q4 FY25, capping off a transformative year for One Point One Solutions. Our Q4 total income surged by 38% year-on-year to ₹73.62 crore, while our PAT rose 31% to ₹8.74 crore, underscoring the effectiveness of our operational strategies and client-focused approach. For the full fiscal year, we achieved a significant 54% growth in total income and a 55% increase in PAT, driven by strong demand across our service lines and geographies.*

The successful acquisition and integration of ITCube Solutions during FY25 has bolstered our capabilities in IT, BPM, and KPO, enabling us to offer end-to-end digital transformation solutions. This move has not only expanded our service portfolio but also extended our geographic footprint to the US, UK, Europe, and the Middle East, significantly enhancing our global delivery capacity.

Our continued investment in next-generation technologies such as GenAI and intelligent automation has empowered our teams to deliver superior outcomes to over 50 clients. With a dedicated workforce of more than 5,600 professionals and a growing international presence, we are well-positioned to capitalize on emerging opportunities and deliver sustainable value to all stakeholders in the years ahead."

The Financial results for the quarter and year ended March 31, 2025, are available in the Investor Relations section of our website www.1point1.com

ABOUT ONE POINT ONE SOLUTIONS LIMITED:

One Point One Solutions Ltd is a full-stack solutions provider across BPO, KPO, IT Services, Technology & Transformation, and Analytics. Over the last two decades, the company has established its expertise in offering comprehensive solutions across technology, accounting, skill development and analysis to clients in a wide variety of sectors. Following the recent acquisition of ITCube Solutions Pvt Ltd, One Point One Solutions has consolidated its solutions in the IT, BPM and KPO domains. The company now has centres in Pune and Cincinnati, Ohio apart from its existing ones in Navi Mumbai, Gurgaon, Chennai, Bangalore, Indore and Pune.

One Point One USA Inc., the organization's wholly owned subsidiary in Delaware in the United States marks its international foray while the acquisition of IT Cube Solutions has already strengthened its presence in England, Netherlands, Germany, Kuwait, Oman, UAE, Qatar, India, Singapore, and Australia, apart from the US.

Led by Founder-Chairman Akshay Chhabra, the company serves a broad spectrum of industries including Banking and Finance, Retail and E-commerce, Consumer Durables & FMCG, Travel & Hospitality, and Insurance & Healthcare. A 5,600+ strong team focused on providing efficient services caters to the company's growing clientele.

The company's services include Originations, Customer Services, Sales, Collections, Construction Bid Management, Medical Record Retrieval and Summarization, Tech Helpdesk, BackOffice, Accounting, Litigation, Recruitment, Design, and Development among others. By leveraging next-gen technologies including GenAI and intelligent automation, the organization has been able to develop and deploy innovative solutions that have delivered considerable value to the company's 50+ clients.

CONTACT DETAILS:

One Point One Solutions Ltd.	**Investor & Media**	
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***Disclaimer**: This press release contains "forward- looking statements" that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "should" or "will." Forward-looking statements by their nature address matters that are to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial Industry, from future integration of businesses; and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different from those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.*