November 14, 2026

BSE Ltd. P J Towers, Dalal Street, FortMumbai – 400001 **Scrip Code: 543272**	National Stock Exchange of India Limited (NSE). Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400051 **Symbol: EASEMYTRIP**

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), please find enclosed the presentation made to the investors on the unaudited standalone and consolidated financial results of the Company for the quarter & half year ended on 30 September 2026.

The audio recording and transcript of the Investors Conference will be uploaded on the website of the Company (https://www.easemytrip.com/investor-relations.html) and the Stock Exchanges, as prescribed under the Listing Regulations.

The aforesaid information will also be hosted on the website of the Company at https://www.easemytrip.com/investor-relations.html.

You are requested to take the aforesaid on record.

Thanking you,

For Easy Trip Planners Limited

PRIYANKA TIWARI

Digitally signed by PRIYANKA TIWARI
Date: 2026.11.14 21:45:51 +05'30'

Priyanka Tiwari
Group Company Secretary and Chief Compliance Officer
Membership No.: A50412

EaseMyTrip.com

Bharat ka Travel App

Q2 and H1 FY2027

Investor Presentation

November 2026



EaseMyTrip At a Glance

Leading OTA

Founded in 2008, EaseMyTrip is a Leading Online Travel Platform in India

Global Footprint

Continues to strengthen its global network with offices in strategic markets and new product verticals



Growth Funded by Internal Accruals

Growth driven by internal accruals, backed by strong cash flows and operational efficiency

AI-Led Innovation

Building next-generation AI solutions for smarter travel

90%+ Customer Repeat Booking Rate

Reflecting strong customer loyalty and sustained trust in the brand

One Stop Travel Ecosystem

Offers flights, hotels, holiday packages, rail, bus, cab, charter, visa assistance & ancillary services

EaseMyTrip At a Glance

33 Mn+
Premium Userbase

400+
International & Domestic Airlines

2.3 Mn+
Hotel Listings

77.5K+
Registered Travel Agents

39
Franchise stores

10
Countries

1,714
Employees

94.97%
Repeat Transactions

Note: Figures are as on 31st March 2026

Key Performance Highlights

EaseMyTrip.com
Bharat ka Travel App

Q2 FY27 Consolidated Financial Snapshot (YoY)

Gross Booking Revenue

Q2 FY27

INR 2,458 Cr

Revenue from Operations

Q2 FY27

INR 158 Cr

Adjusted Income

Q2 FY27

INR 193 Cr

Hotels and Holiday Packages

Q2 FY27

7.9 Lac Room Nights

↑ 87.5% YoY

Dubai Operations Gross Booking Revenue

Q2 FY27

INR 556 Cr

↑ 53.7% YoY

Key Performance Highlights

EaseMyTrip.com
Bharat ka Travel App

H1 FY27 Consolidated Financial Snapshot (YoY)

Gross Booking Revenue

H1 FY27

INR 4,829 Cr

Revenue from Operations

H1 FY27

INR 293 Cr

Adjusted Income

H1 FY27

INR 368 Cr

Hotels and Holiday Packages

H1 FY27

14.4 Lac Room Nights

↑ 91.0% YoY

Dubai Operations Gross Booking Revenue

H1 FY27

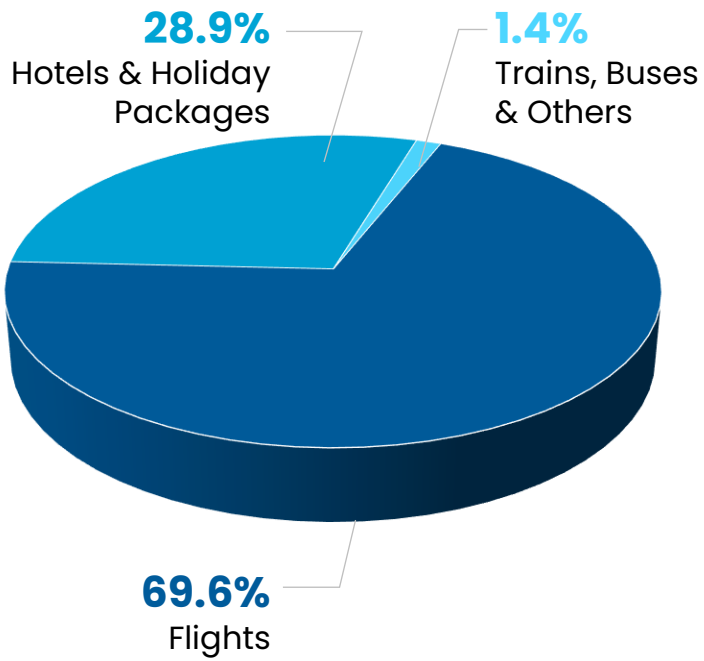
INR 1,018 Cr

↑ 49.8% YoY

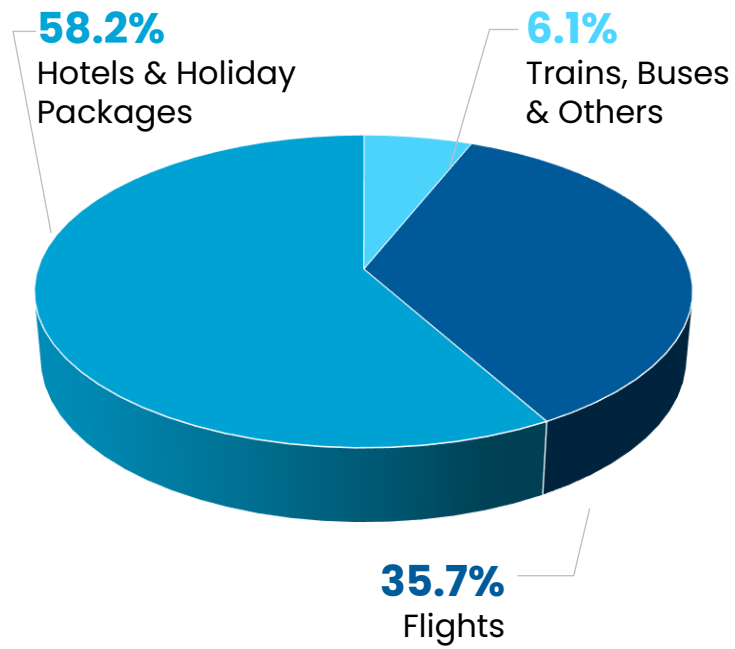
Quarterly Revenue Mix

EaseMyTrip.com
Bharat ka Travel App

GBR



Revenue From Operations

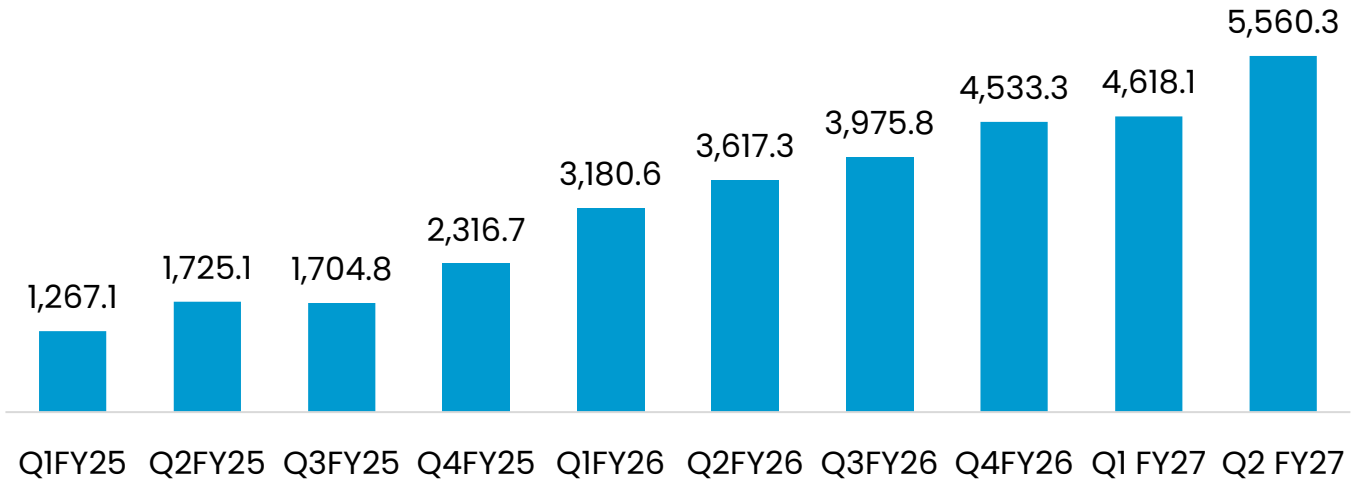


Dubai Business on a Strong Growth Trajectory

(INR in Mn unless mentioned)

EaseMyTrip.com
Bharat ka Travel App

Strong Momentum in Dubai Operations



Q2 FY27 Rs. 5,560.3 Mn

Q2 FY26 Rs. 3,617.3 Mn

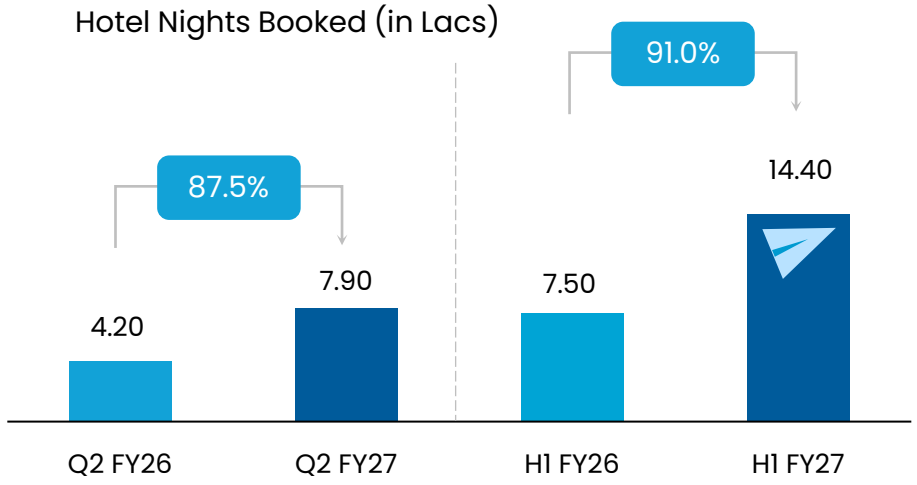
53.7% YoY

- ✓ In Q2 FY27, the Dubai operations recorded GBR of Rs. 5,560.3 million compared to Rs. 3,617.3 million in the corresponding quarter of the previous year, representing a year-on-year increase of 53.7%. This performance reflects a sustained quarter-on-quarter growth trajectory, supported by continued traction in international travel and operational scale-up.

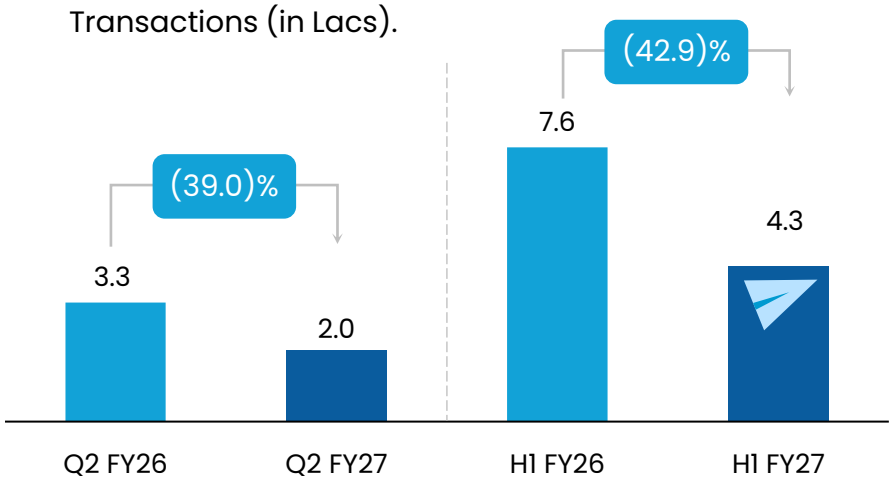
Non-Air Business Growing Leaps and Bounds

EaseMyTrip.com
Bharat ka Travel App

Hotels and Holiday Packages



Trains, Buses and Others



- ✓ In Q2 FY27, hotel and holiday package bookings grew by 87.5% year-on-year, rising from 4.2 lacs to 7.9 lacs.
- ✓ The Trains, Buses, and Others segment recorded a 39.0% year-on-year decline in Q2 FY27, with bookings decreasing from 3.3 lacs to 2.0 lacs.

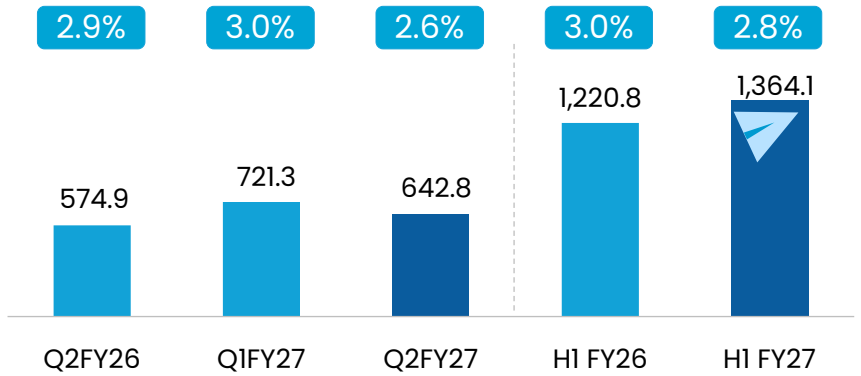
Focused Operational Efficiency for Sustained Performance

(INR in Mn unless mentioned)

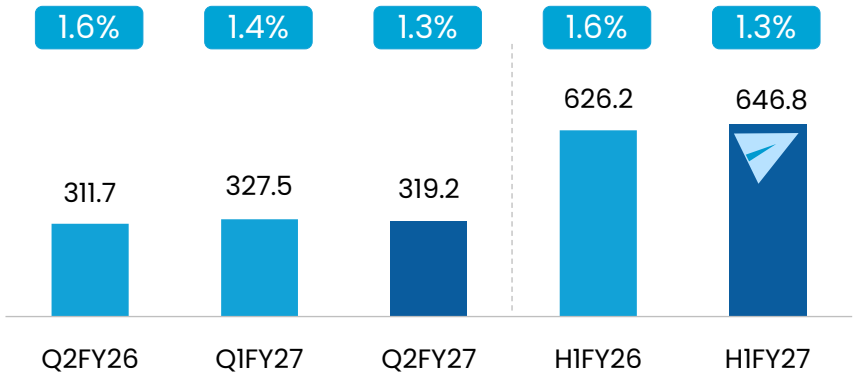
EaseMyTrip.com — Bharat ka Travel App

% of Gross Booking Revenue

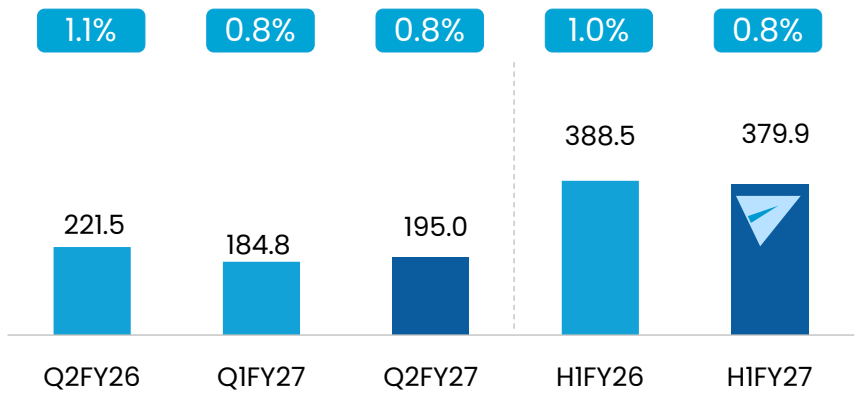
Discounts



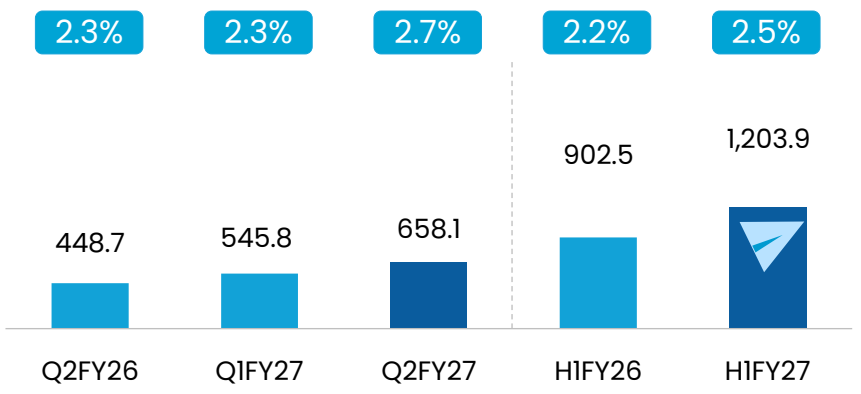
Employee Cost



Marketing & Sales Promotion



Other Expenses *



* Other Expenses includes Other expenses and Payment Gateway Charges

Financial Performance Summary

EaseMyTrip.com
Bharat ka Travel App

Particulars (INR in Mn)	Q2FY27		Q2FY26		Q1FY27		H1 FY2027		H1 FY2026	
Gross Booking Revenue (GBR)	**24,584.6**		**19,587.0**		**23,709.6**		**48,294.2**		**40,244.9**	
Revenue/Income	**Amount**	**% of GBR**	**Amount**	**% of GBR**	**Amount**	**% of GBR**	**Amount**	**% of GBR**	**Amount**	**% of GBR**
A. Revenue From Operation (As Per Financials)	1,579.9	6.4%	1,183.4	6.0%	1,347.1	5.7%	2,927.0	6.1%	2,321.3	5.8%
B. Discounts To Customers	642.8	2.6%	574.9	2.9%	721.3	3.0%	1,364.1	2.8%	1,220.8	3.0%
C. Less: Service Cost	(389.6)	(1.6)%	(144.4)	(0.7)%	(391.8)	(1.7)%	(781.3)	(1.6)%	(324.7)	(0.8)%
Adjusted Revenue	**1,833.1**	**7.5%**	**1,614.0**	**8.2%**	**1,676.6**	**7.1%**	**3,509.7**	**7.3%**	**3,217.4**	**8.0%**
Other Income	100.3		81.2		65.8		166		140.2	
Adjusted Income	**1,933.4**	**7.9%**	**1,695.2**	**8.7%**	**1,742.4**	**7.3%**	**3,675.80**	**7.6%**	**3,357.6**	**8.3%**
Total Expense										
Discounts To Customers	642.8	2.6%	574.9	2.9%	721.3	3.0%	1,364.1	2.8%	1,220.8	3.0%
Cost Of Material Consumed	28.9	0.1%	17.5	0.1%	26.0	0.1%	54.9	0.1%	30.3	0.1%
Employee Expenses	319.2	1.3%	311.7	1.6%	327.5	1.4%	646.8	1.3%	626.2	1.6%
Marketing And Sales Promotion	195.0	0.8%	221.5	1.1%	184.8	0.8%	379.9	0.8%	388.5	1.0%
Payment Gateway Charges	195.9	0.8%	141.7	0.7%	164.5	0.7%	360.4	0.7%	279.5	0.7%
Other Expenses	462.2	1.9%	307.0	1.6%	381.3	1.6%	843.5	1.7%	623.0	1.5%
Finance Cost	11.3	0.0%	13.2	0.1%	10.5	0.0%	21.8	0.0%	26.3	0.1%
Depreciation	39.9	0.2%	46.4	0.2%	40.5	0.2%	80.5	0.2%	81.5	0.2%
Total Expense	**1,895.4**	**7.7%**	**1,634.0**	**8.3%**	**1,856.5**	**7.8%**	**3,751.9**	**7.8%**	**3,276.1**	**8.1%**
PBT	**38.0**	**0.2%**	**61.2**	**0.3%**	**(114.1)**	**(0.5)%**	**(76.1)**	**(0.2)%**	**81.5**	**0.2%**
Tax	11.7		4.2		(2.9)		8.8		13.7	
Exceptional Items	0.0		509.6		0.0		0.0		509.6	
Tax Benefit on Exceptional Items	0.0		(99.3)		0.0		0.0		(99.3)	
Share of Profit / (Loss) of Associates and Joint Ventures	(32.1)		(7.2)		(5.6)		(37.7)		(13.6)	
Profit After Tax (PAT)*	**(5.7)**	**(0.0)%**	**(360.4)**	**(1.8)%**	**(116.9)**	**(0.5)%**	**(112.5)**	**(0.3)%**	**(356.0)**	**(0.9)%**
Other Comprehensive Income	(8.2)		85.4		14.0		5.8		72.2	
Total Comprehensive Income*	**(13.9)**	**(0.1)%**	**(275.0)**	**(1.4)%**	**(102.8)**	**(0.4)%**	**(116.7)**	**(0.2)%**	**(283.7)**	**(0.7)%**

* Excludes Exceptional Items and Tax Benefit on Exceptional Items
* Includes Minority Interest

One-Stop Travel Ecosystem

EaseMyTrip.com
Bharat ka Travel App

21 Million +
App Downloads

18+
Years of Experience

98.84%
Booking Success Rate

2.12%
Look–To–Book Ratio

33 Million +
Registered Users

Expanding Reach with Tri-channel Distribution

B2B2C

- Leading Player
- Lean Cost Model
- Comprehensive Offerings
- Strategic Acquisitions & Partnerships

B2C

- Strong Brand Visibility
- Experienced Leadership
- Widespread Footprint
- Cutting-edge Technologies
- Excellent Customer Service

B2E

Note: Figures are as on 31st March 2026

Innovating Travel for Millions

EaseMyTrip.com
Bharat ka Travel App

Comprehensive Travel Services

Flights, Hotels & Holidays
Easy, competitive & flexible bookings

Train and Bus Bookings
Seamless Booking with a wide range of options

Charter and Cruise Services
Last mile connectivity, professional services, timely pick-up & drop-off

Activities
Provides an extensive array of fun & adventure activities

Others
Cruise & Charter packages and value-added services like travel insurance, visa etc.

Innovation & Cost Efficiency

WhatsApp Bookings
Book flights instantly via chat

AI Chatbot
Handles customer queries related to new bookings, refunds, rescheduling, invoices etc.

Book at INR 0
Book hotels seamlessly with zero upfront cost and pay later onsite

Lock Price
Lock Price & Pay Later for up to 48 hours on flight bookings

Technology & Business Solutions

ONDC Integration
Expanding MSME & OTA reach

EMTDESK
An all-in-one platform tailored to transform corporate travel, addressing the unique requirements of corporate clients.

EMTMATE
Empowering agents & agencies to boost their business growth exponentially

Sustainability & Future Growth

Carbon Footprints
Partnered to enable real-time carbon footprint tracking and blockchain-powered carbon offset for eco-conscious travel

Non-Air Segments
Focus on expanding its product portfolio, particularly in the hotel and holiday packages segment which offers higher profit margins

EMT Foundation
Contributes to environmental sustainability, protection of national heritage, upliftment of Girl Education, animal welfare, Sports persons' training etc.

What We Stand For

Innovation

Dedicated in-house technology that is focused on developing a secure, advanced, and scalable technology infrastructure and software to enable a quick response time and ensure efficient services.

Integrity

By adopting the highest standards of transparency, accountability and corporate governance



Excellence

Through leadership, technology and employee training with a strategic focus on delivering exceptional service exceeding customer expectations and setting industry benchmarks

Teamwork

By fostering collaborative synergy to achieve collective success

Customer Centricity

By offering innovative and convenient One Stop Travel Ecosystem to enrich travel experiences

Sustainability

Is a vital component of our business operations and travel choices for fostering a sustainable future

13

Our Unrivalled Strengths

EaseMyTrip.com
Bharat ka Travel App

01 We're one of the leading travel companies in India with a customer-centric approach.

02 Pioneered the models of No Convenience Fee* and Zero Hidden Cost.

03 One Stop Travel Ecosystem

04 AI-Powered Travel for effortless, cost-effective, and hyper-personalized travel

05 Providing high-quality and 24/7 customer support

06 Consistent track record of financial and operational performance.

07 Tri channel distribution B2C - B2B2C - B2E

08 Experienced Professional Team

Journey of Excellence

EaseMyTrip.com
Bharat ka Travel App

2008-09
- Initiated a B2B Portal

2011 -15
- Launched B2C flight bookings & international flights
- Introduced Hotels & Holiday Packages segment
- Entered B2E segment
- Launched EaseMyTrip Mobile App
- Generated USD 150M+ revenue

2019
- Incorporated UK subsidiary **EaseMyTrip UK Ltd**
- Expanded to Singapore **EaseMyTrip SG Pte. Ltd**
- Expanded to UAE **EaseMyTrip Middle East DMCC**

2021
- Launched IPO on NSE & BSE
- Established subsidiaries in Thailand, the Philippines & the USA
- Became part of the Unicorn Club
- Acquired 100% stake in Spree Hotels

2022
- **Incorporated subsidiaries** Yolobus (India) & EaseMyTrip NZ Ltd
- Acquired majority stakes in Nutana Aviation

2023
- Launched Explore Bharat Inbound Business
- Acquired majority stakes in Dook Travels, Guideline Travels, and Tripshope

2024
- Incorporated EaseMyTrip Insurance Broker Private Limited with majority stake
- Incorporated the wholly owned subsidiary Easy Green Mobility
- Launched India's First Marketplace, ScanMyTrip.com, integrated on ONDC Network
- Incorporated a wholly-owned foreign subsidiary, Easy Trip Planners Saudi Arabia

2025
- Incorporated a Wholly Owned foreign subsidiary in Brazil
- Acquired a 50% stake in Jeewani Hospitality Private Limited,
- Acquired a 49.03% stake in Pflege Home Health Care Center L.L.C,
- Partnered with Planet Education Australia Pty Ltd. through a 49% equity investment,

Our Global and Domestic Footprints

Focus on strategically expanding our domestic and global footprint



Roadmap Ahead

Initial growth

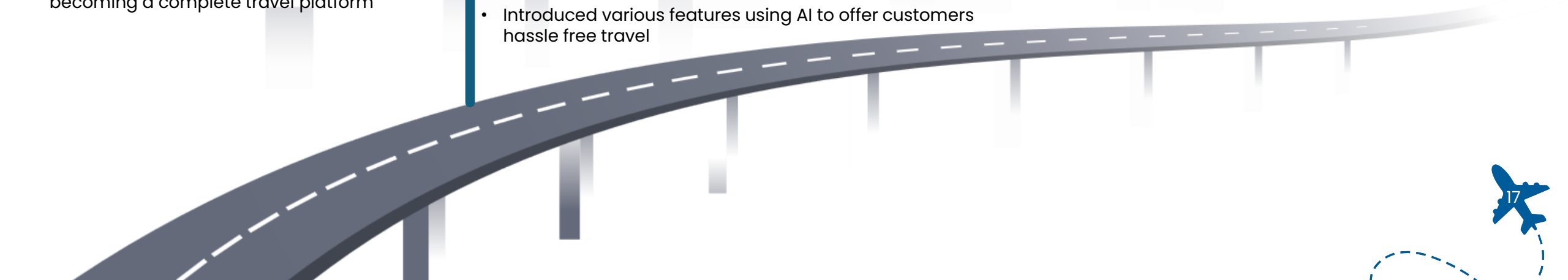
- Founded by the Pitti brothers as a B2B2C platform for flight bookings, without external funding
- Entered direct-to-consumer (B2C) through website and mobile app in 2011 and corporate travel (B2E) by 2013
- Built an in-house technology platform from day one to support seamless and automated booking operations
- Introduced zero-convenience-fee and full-refund policy to attract value-conscious customers
- Rapidly grew product mix to include hotels, holiday packages, rail and bus tickets, becoming a complete travel platform

Expansion

- Positioned as a comprehensive full-service travel platform offering flights, hotels, holiday packages, rail, bus, cab, charter and activities
- Built a differentiated hotels portfolio combining direct contracts and supplier partnerships, alongside flexible holiday packages that enable online customization or offline seller interaction
- Expanded nationwide franchise and travel agent network, earning industry recognition such as the Travel & Tourism Awards 2017, enhancing brand visibility
- Started operations in UAE, UK, Thailand and USA markets to tap outbound those markets
- Acquired travel-tech assets including YoloBus (intercity bus platform), a B2B hotel marketplace, and Spree Hotels to broaden service verticals
- Launched India's First Marketplace, ScanMyTrip.com, integrated on ONDC Network and introduced charter services to broaden customer offerings
- Introduced various features using AI to offer customers hassle free travel

Scale-up

- With the robust product offering, expanding the hotel and holiday segments through cross-selling initiatives, and personalized offerings, leveraging data and customer insights
- Scaling operations by expanding international offices, subsidiaries and introducing new product verticals tailored to each regional market to drive deeper penetration and localization
- Driving growth across all subsidiaries by enhancing operational efficiency, fostering innovation, and identifying synergistic opportunities within the group ecosystem
- Entered the electric bus segment with Easy Green Mobility



AI-Powered Travel

Smart, Seamless, Personalized

EaseMyTrip.com
Bharat ka Travel App

01 **Personalized Engagement**
AI-driven recommendations based on customer behavior

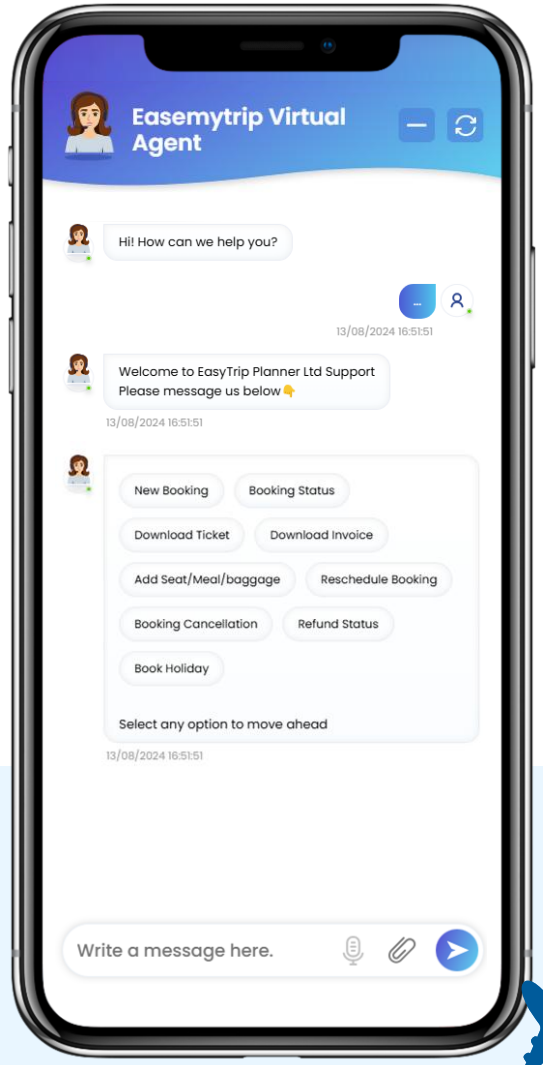
02 **AI-Powered Support**
Chatbots handle bookings, cancellations and queries instantly

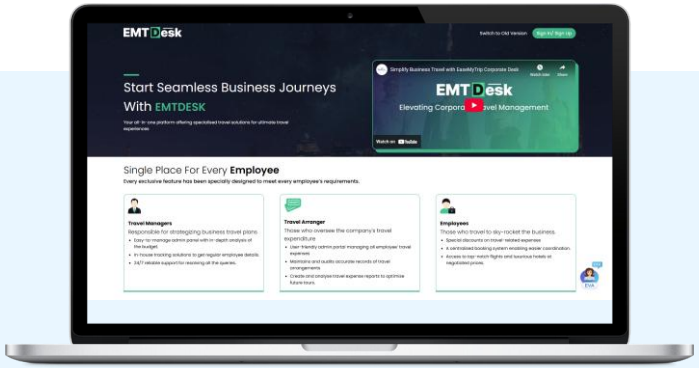
03 **Smart Voice Recognition Technology**
Powered by AI and ML, to simplify bookings for flights & accommodations

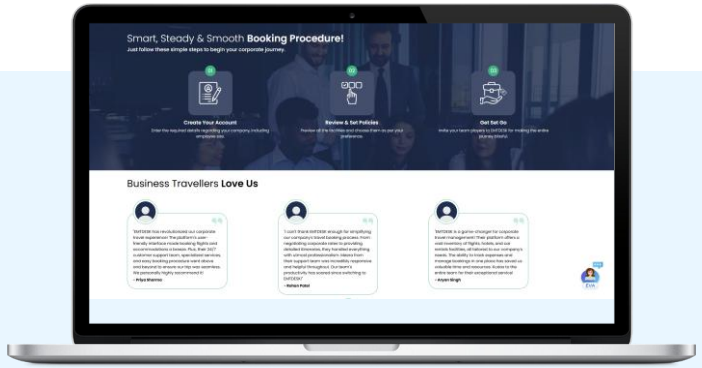
04 **Corporate AI Solutions**
EMT Desk automates expense tracking & travel policies

05 **AI-Enhanced Marketing**
Smart campaigns boost customer engagement & revenue

06 **AI-Driven Dynamic Pricing**
Dynamic pricing optimizes travel revenue via demand and competitor analysis.







AI at EaseMyTrip is about making travel effortless, cost-effective, and hyper-personalized

18

Our Offerings

Ancillary Value-Added Services

- Travel Insurance
- Visa Processing
- Tickets for Activities & Attractions
- Flight Check-In
- Travel Guides



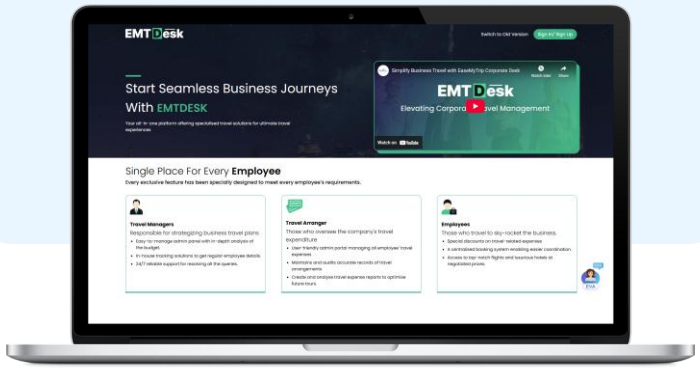
Corporate, MICE and B2B Travel Solutions

EaseMyTrip.com
Bharat ka Travel App

EMT Desk

Strengthening Corporate Travel Offerings

- Automated Travel & Expense Management
- Customizable Policies & Approvals
- Exclusive Corporate Fares & Cost Optimization
- Multi-Mode Integration
- Dedicated 24/7 Corporate Support



EaseMyTrip For MICE

Tapping into the Corporate Events Market

- Meetings & Conferences
- Reward programs for employees, partners, and clients
- Corporate Exhibitions & Large-Scale Events
- Flights, hotels, transport, and visa assistance under one platform



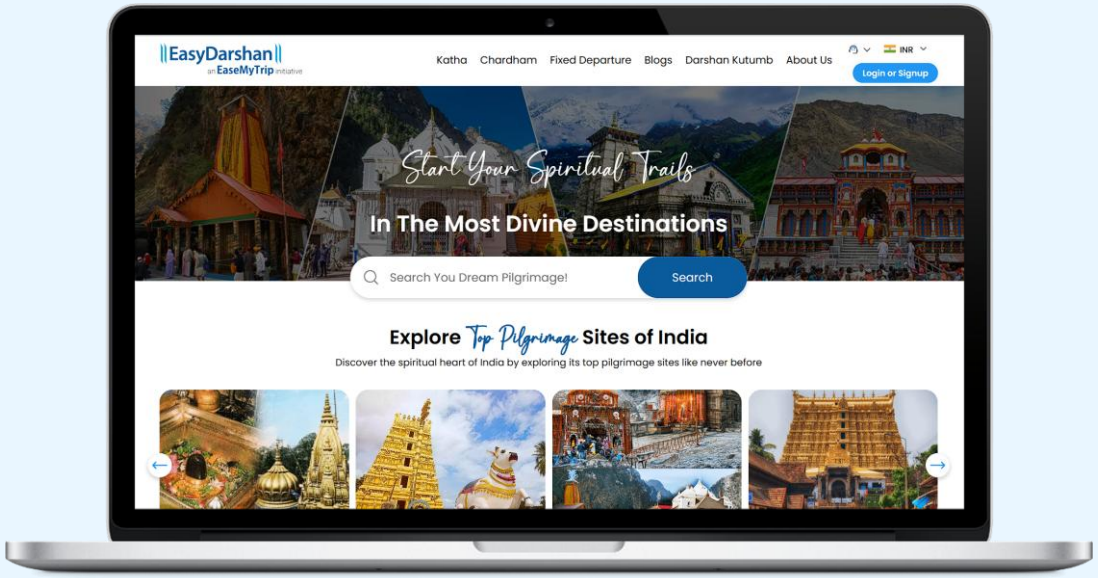
EMT Mate

Empowering agents & agencies to boost their business growth exponentially

- Best Commission Structure
- Wide Range of Offerings
- Dedicated 24/7 Support Center
- Live Training



EasyDarshan
an EaseMyTrip initiative



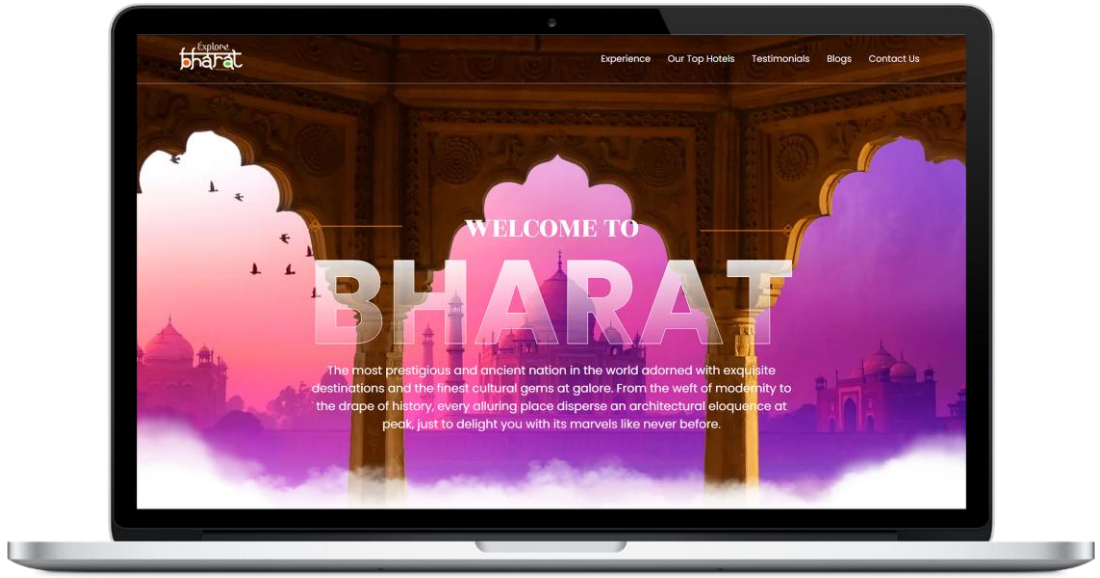
Spiritual Tour Packages

Start Journey to Enlightenment With Most Sought Tours

- Instant Bookings
- Personalised Experience
- Reasonable Prices
- Guided Tours
- 24/7 Customer Support

Explore bharat
By EaseMyTrip

EaseMyTrip.com
Bharat ka Travel App



Indian Experience

- The Explore Bharat initiative by EaseMyTrip aims to boost inbound tourism by promoting the rich cultural, historical, and natural diversity of India
- Enables travelers to immerse themselves in the vibrant heart of India with itineraries encompassing prominent shows, cultural events, thrilling activities, invigorating cruises, and more

New Offerings for Hassle Free Travel

EaseMyTrip.com
Bharat ka Travel App

Free Flight Cancellation

Free Cancellation for Any Reason
Instant refund of approx ₹ 5,323 on cancellations 24 hrs before departure. Check T&Cs
~~₹1176~~ ₹706

Free Date Change

Free Date Change
Modify your travel dates before 24 Hrs of departure, absolutely free of charge. Check T&Cs
~~₹910~~ ₹546

EaseFly
Free Cancellation & Date Change

EaseFly (Free Cancellation + Free Date Change)
Enjoy instant refunds on canceled flights or change your travel date for free. Check T&Cs
~~₹1443~~ ₹866

Lock Price Now & Pay Later
For up to 48 hours

Step 1

Choose "Price Lock" Option

While booking flights, select the "Price Lock" option on eligible fares.

EMT ReSave

ReSave

Fare drops? Get the savings in your EMT Wallet. T&Cs

Add

Book Favorite Hotels
@ INR 0 and pay later



Strategic Acquisitions: Spree Hospitality (1/2)



- Spree proudly serves over a million satisfied customers through its portfolio of 56 properties and over 2,200 keys, including hotels, resorts, clubhouses, and guest houses across India. Additionally, approximately 30 more properties have been signed and are slated to begin operations soon
- Spree aims to expand its footprint to 200 properties over the next five years, positioning itself as one of the leading names in the Indian hospitality sector
- The acquisition has introduced a new revenue stream and accelerated EaseMyTrip's growth trajectory growth

Spree Hospitality, over 2,200 room-keys hospitality management company

Founded in 2010, Spree Hotels (www.spreehotels.com) launched its first property in 2011 and has since mastered the art of managing mid-market hotels across India. By delivering a high degree of standardization, Spree ensures consistently high guest satisfaction, earning numerous accolades from booking platforms. Its diversified portfolio spans hotels, corporate guest homes, and residential clubs

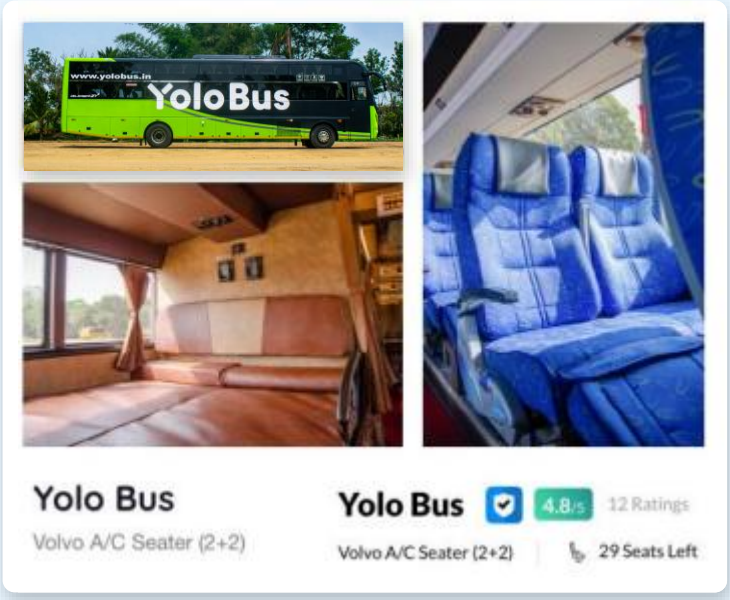
Spree operates properties across key cities including Bengaluru, Mumbai, Pune, Chennai, Goa, Hyderabad, Dehradun, Coimbatore, Rajkot, Surat, Shirdi, Thrissur, Bhopal, Gangtok, Kolhapur, and Meerut, among others

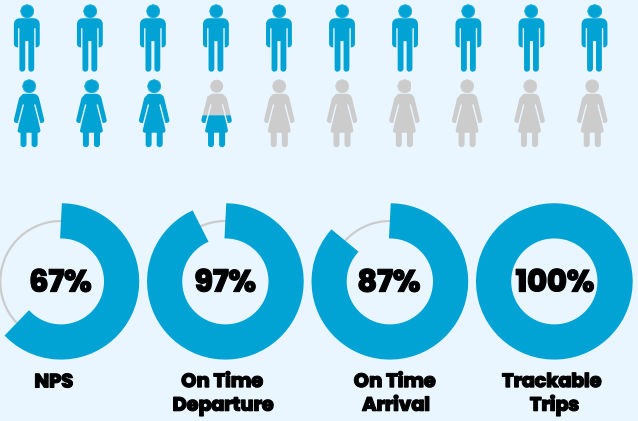
The brand recorded a remarkable Net Promoter Score (NPS) of 93 YTD and maintains an average channel rating of 4.8. With revenues growing sixfold in the last three years, Spree continues to demonstrate a strong growth trajectory and operational excellence..

Hotels | **By Spree Hotels** | **Resorts**

Strategic Acquisitions: YoloBus (2/2)

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EaseMyTrip → YoloBus

Yolo Bus

YoloBus is a next-generation premium intercity mobility platform that combines top-tier amenities with advanced technology to deliver a comfortable, safe, reliable, and affordable travel experience. Operating on an asset-light model in partnership with bus aggregators --> YoloBus is transforming intercity travel in India.

With features like luxury coaches, smart fleet operations, aesthetically designed interiors, and tech-enabled services, YoloBus is redefining the way modern India commutes. The platform maintains an impressive annual occupancy rate of over 88% and is equipped with IoT-enabled systems to enhance passenger safety and ensure revenue integrity. Proprietary innovations such as a network planning algorithm, dynamic pricing engine, and an in-house global distribution system (GDS) drive route optimization, yield management, and booking efficiency.

Service Offerings

- The company runs on a mobility template through which it takes care of the operational side of the business including the scheduling of buses, ticketing, customer service, and network planning.
- Yolobus currently is connecting major Tier I, Tier II cities and has served over 2 million passengers to date.

Opportunity to Enter In Intercity Bus Travel

USD 15+ Bn

53 Mn People Travel Intercity Via Trains And Buses Daily, Growing @ 10% CAGR

This acquisition added a new revenue stream, and it is a part of EaseMyTrip's effort in aggressively expanding its non-air segment. EaseMyTrip will leverage YoloBus' full-stack technology-enabled platform, its team and data expertise to offer an enhanced and superior bus travel experience.

Strategic Expansion: Launch of Easy Green Mobility
Vision with YoloBus at the Wheel

EasyMyTrip.com announced venturing into the electric bus manufacturing market through its new subsidiary, Easy Green Mobility. Easy Green Mobility will manufacture EV buses, with YoloBus (another subsidiary of EaseMyTrip) serving as its operating arm. YoloBus aims to redefine intercity bus travel for Indian passengers through unparalleled services. With a network covering over 250 routes across India and having served over 300,000 travelers. Additionally, through YOLO Bus; EaseMyTrip will accelerate nationwide transition to net zero carbon mobility in Buses. By 2027-28 target is to operate 2000+ electric buses across country.

Together in Consortium Easy Green Mobility + YOLO Bus, EaseMyTrip will set a new benchmark for the EV & Mobility industry and solidify its leading position in innovative and sustainable travel solutions.

Key Highlights

- INR 200 Cr investment over 2–3 years for R&D and setting up the manufacturing plant
- Goal to operate 2000+ electric buses by FY2028 through YoloBus
- EV buses to feature advanced tech, long-range batteries, and energy efficiency
- Aligns with FAME, PLI & State EV policies; supporting India's EV mission



YoloBus

Will Serve as the operating arm

Market Opportunity

24% CAGR

India's EV bus market projected to grow at a CAGR of **24%** during 2024–2030

Projected annual demand: 125,000–150,000 EV buses in a decade.

This expansion will a new revenue stream, and it is a part of EaseMyTrip's effort in aggressively expanding its non-air segment.

EaseMyTrip will leverage YoloBus' full-stack technology-enabled platform, its team and data expertise to offer an enhanced and superior bus travel experience.

India's Digital Revolution: Redefining Travel and Tourism

EaseMyTrip.com
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Digital Penetration in India

- Current Users: **Approximately 1,030 million** internet users as of now, with a penetration rate of 70%
- By 2030, India's digital economy is projected to contribute nearly **one-fifth of the country's overall economy**



E-Retail Growth

- India's e-retail GMV more than doubled over the past five years, reaching **$65–$66 billion** in 2025
- The e-retail market is poised to grow at a **CAGR of more than 20%**, reaching **10%–12% of total retail spend by 2030**



Rising Income Levels

- By 2030, India is expected to **gain 140 million middle-income and 21 million high-income households**
- Upper middle-income and high-income households will drive **61% of the consumption in 2030**



Next Gen Online Commerce

- Gen Z is to set command **45% of online spend**, driving demand for digital-led discovery and hyper-personalized shopping
- The next generation, raised in a liberalized economy, is expected to make online shopping a core part of their lifestyle.



Government Initiatives

- The Indian government is actively promoting digital transformation through initiatives like the **Digital India program**, which aims to enhance digital infrastructure and expand broadband access nationwide
- The National Digital Tourism Mission has been introduced to digitize the tourism sector, improving services and experiences for travelers

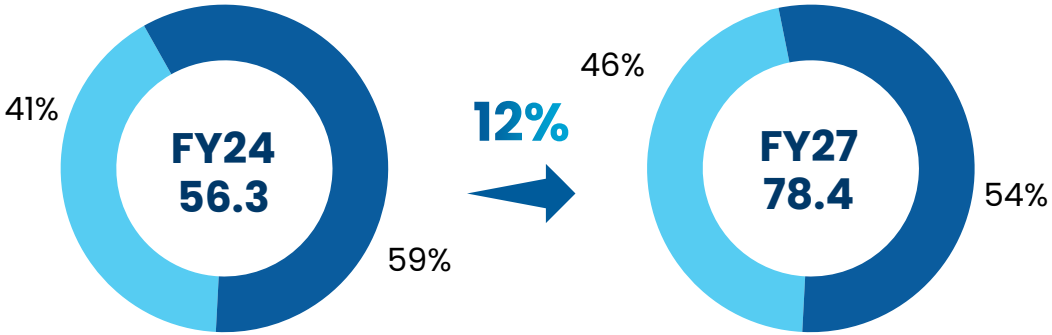
Source: Digital 2026: India, PWC: India@2047, PIB: Ten Years of Digital Process, Bain & Company: How India Shops Online 2026, Deloitte: The $250 Billion Commerce Frontier

Indian Online and Corporate Travel:
OTAs Driving Accelerated Growth

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The India online travel market was valued at USD 22.8 billion in 2024 and is anticipated to grow to USD 36.3 billion by 2027, reflecting a CAGR of 17% during the forecast period (2024-2027)

Indian Travel Market Size (USD bn)



CAGR FY24-27

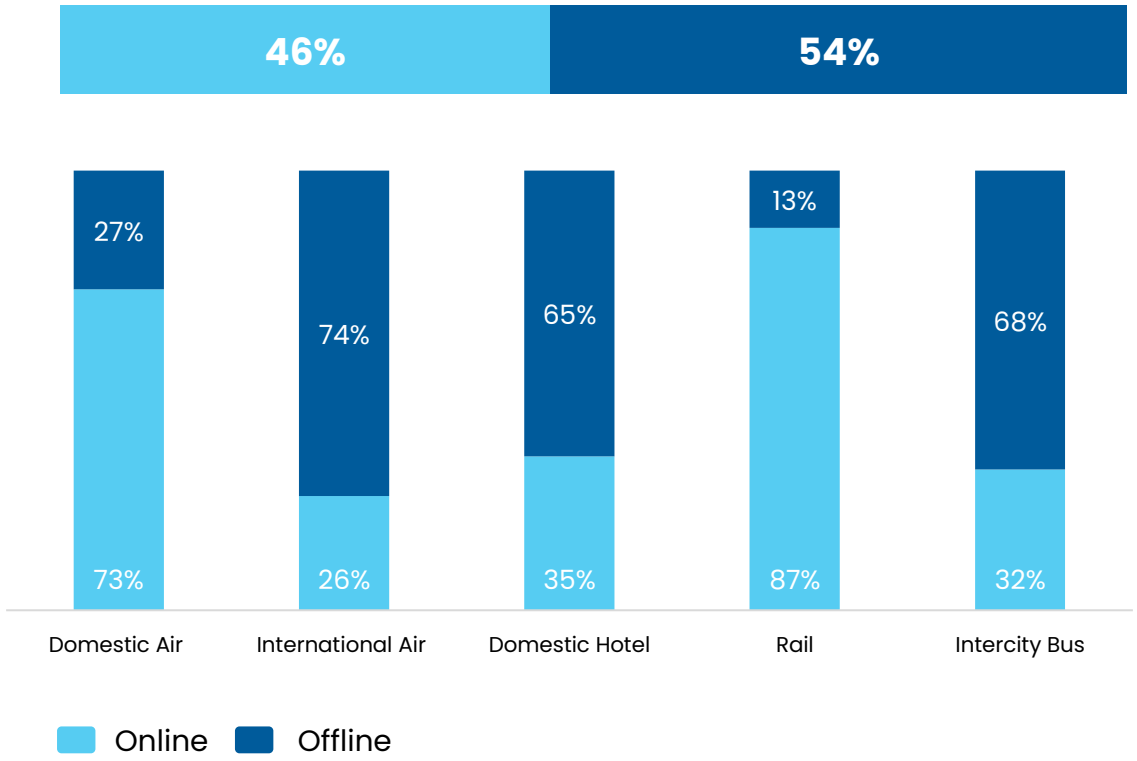
14% Air

11% Hotels

9% Rail

8% Intercity Bus

Indian Travel Market



Source: Videc's: India Travel Market Report FY22-27

Board Of Directors



Mr. Nishant Pitti

Chairman & Managing Director

Mr. Nishant Pitti is the visionary architect of the company's enduring success. He embarked on his entrepreneurial journey at the age of 18, demonstrating remarkable foresight and determination.



Mr. Rikant Pitti

Director & CEO

Mr Rikant Pitti combines business acumen with technological expertise. Starting at 16, he laid the groundwork for EaseMyTrip's success.
He also serves as Chairman of the CII Delhi State Council.



Mr. Vikas Bansal

Director

Mr. Vikas Bansal, a Chartered Accountant and Law graduate, brings 18+ years of expertise in domestic and international tax and regulatory services, including senior roles at PwC. His experience spans finance, tax compliance, advisory, and litigation across sectors



Mrs. Neena Kumar

Independent Director

Mrs. Neena Kumar has over 37 years of experience in the Income Tax Department and public sector roles, having served as Member Administration and Member Revenue of the Central Board of Direct Taxes, Ministry of Finance.



Mr. Ajay Kumar Chauhan

Independent Director

Mr. Ajay Kumar Chauhan, IRS (Retd.) retired as Director General of the Competition Commission of India. A 1984-batch officer of the Indian Revenue Service, he has over four decades of experience in public policy, corporate governance, finance, taxation, competition law and regulatory enforcement.



Mrs. Ruchi Ghanashyam

Independent Director

Mrs. Ruchi Ghanashyam has over 38 years of experience in the Indian Foreign Service, having served as High Commissioner of India to the United Kingdom, Ghana, and South Africa, among other diplomatic roles.

EMT Foundation

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EaseMyTrip Foundation has been set up to implement the CSR initiatives contributing to environmental sustainability, protection of national heritage, art and culture, health care sector, upliftment of Education of Girls, animal welfare, and training of Sports persons.



EaseMyTrip Foundation has signed an MoU with the Archaeological Survey of India. Through this partnership, EaseMyTrip Foundation is designated as the **Smārak Särathi** for four of India's prestigious historical monuments under the government's **Adopt a Heritage 2.0** programme

These monuments are **Qutub Minar, Sun Temple,** Konark, **Agra Fort** and **Western Group of Temples,** Khajuraho, Madhya Pradesh



Supporting environmental sustainability and promoting sports across the country

Historical Consolidated Profit and Loss Account

EaseMyTrip.com
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Particulars (INR in Mn)	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	1,385.0	2,353.7	4,488.3	5,905.8	5,873.2	5,357.0
Other Income	122.6	143.9	153.7	185.0	159.3	377.5
Total Revenue	**1,507.6**	**2,497.6**	**4,642.0**	**6,090.98**	**6,032.5**	**5,734.5**
Employee Benefits Expense	210.4	258.4	524.4	821.5	1,028.3	1,298.0
Other Expenses	421.3	770.7	2,205.1	2,987.4	3,392.0	4,208.0
EBITDA	**875.8**	**1,468.5**	**1,912.5**	**2,281.9**	**1,612.2**	**228.6**
EBITDA %	**58.1%**	**58.8%**	**41.2%**	**37.5%**	**26.7%**	**4.0%**
Depreciation and Amortisation Expense	6.6	13.4	29.0	71.6	124.7	159.8
EBIT	**869.2**	**1,455.2**	**1833.4**	**2,210.3**	**1,487.5**	**68.7**
Finance Costs	35.3	19.5	34.1	59.7	57.7	61.1
PBT	**833.9**	**1,435.7**	**1,849.4**	**2,150.6**	**1,429.8**	**7.6**
Share of Profit / (Loss) of Associates	-	-	-	-	-	(17.4)
Total Tax Expense	223.8	376.5	508.4	573.9	343.3	55.8
Exceptional Items	-	-	-	724.3	-	509.6
Tax benefit on exceptional items	-	-	-	(182.3)	-	(99.3)
Profit for the year	**610.1**	**1,059.2**	**1,341.0**	**1,034.7**	**1,086.6**	**(476.0)**
Other Comprehensive Income for the year	4.0	(1.9)	(0.7)	(3.0)	84.4	62.0
Total Comprehensive Income for the year	**614.1**	**1,057.3**	**1,340.3**	**1,028.7**	**1,171.0**	**(3.7)**
Total Comprehensive Income for the periods/ years after exceptional items and tax benefit thereon	**614.1**	**1,057.3**	**1,340.3**	**1,031.7**	**1,171.0**	**(413.9)**
EPS	2.81	0.61	0.77	0.29	0.30	(0.11)

Historical EPS does not account for Share spilt (from Rs 2 to Rs 1) and bonus issue (3:1) effected on 21st Nov 2022
* PAT excluding Other Comprehensive Income and Minority Interest

Balance Sheet

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Equities and Liabilities (Mn)	FY26	H1 FY27
Equity Share Capital	3,636.9	3,984.7
Other Equity	4,376.5	6,411.7
Equity attributable to equity holders of the Group	**8,013.4**	**10,396.4**
Non-controlling interests	135.8	113.6
Total Equity	**8,149.2**	**10,509.9**
Contract Liabilities	808.1	760.2
Financial Liabilities		
(i) Borrowings	212.8	196.5
(ii) Lease Liabilities	12.8	22.7
(iii) Others Financial Liabilities	-	-
Provisions	86.4	90.6
Deferred Tax Liabilities (Net)	66.2	59.1
Total Non-Current Liabilities	**1,186.3**	**1,129.2**
Contract Liabilities	979.0	1,058.9
Financial Liabilities		
(i) Borrowings	101.2	261.0
(ii) Lease Liabilities	27.7	12.3
(iii) Trade payables	1,082.8	1,248.9
(iv) Other Financial Liabilities	439.4	433.2
Other Current Liabilities	25.4	24.7
Provisions	43.8	44.8
Current Tax Liabilities (Net)	48.9	63.9
Total Current Liabilities	**2,748.1**	**3,147.8**
Total Equity and Liabilities	**12,083.6**	**14,786.9**

Assets (Mn)	FY26	H1 FY27
Property, plant and equipment	807.5	778.4
Investment Property	166.3	167.4
Capital Work in Progress	158.7	191.6
Goodwill	496.9	496.9
Intangible Assets	451.7	416.3
Right of Use Assets	130.2	128.9
Investments accounted using equity method	1,123.8	3,573.8
Financial Assets		
(i) Investments	536.4	548.5
(ii) Loans	-	-
(iii) Other Financial Assets	1,023.5	963.6
Deferred Tax Assets (Net)	185.5	193.6
Non-Current Tax Assets (Net)	147.1	137.3
Other Non-Current Assets	29.0	54.3
Total Non-Current Assets	**5,256.8**	**7,650.6**
Inventory	30.5	47.5
Financial Assets		
(i) Investments	64.5	125.1
(ii) Trade Receivable	2,735.6	2,759.4
(iii) Cash and Cash Equivalents	802.2	1,076.7
(iv) Other Bank Balances	67.2	190.0
(v) Loans	151.8	157.9
(vi) Other Financial Assets	1,022.1	676.3
Other Current Assets	1,036.9	1,168.2
Current Tax Assets	5.6	8.8
Total Current Assets	**5,916.4**	**6,209.9**
Assets held for sale	910.3	926.3
Total Assets	**12,083.6**	**14,786.9**

Summary of Cash Flow Statement

Consolidated Cash Flow Statement (INR in Mn)	H1 FY26	H1 FY27
Cash Flow from Operating Activities		
Profit before Tax	81.5	(76.1)
Adjustment for Non-Operating Items	14.9	60.9
Operating Profit before Working Capital Changes	**96.5**	**(15.2)**
Changes in Working Capital	(215.2)	186.5
Cash Generated from Operations	**(118.7)**	**171.2**
Less: Direct Taxes paid	(56.0)	(5.9)
Net Cash from Operating Activities	**(174.8)**	**165.3**
Cash Flow from Investing Activities	(326.0)	(6.3)
Cash Flow from Financing Activities	(50.8)	115.5
Effect of Foreign Currency Fluctuation arising out of Consolidation	0.0	0.0
Net increase/ (decrease) in Cash and Cash equivalent	**(551.5)**	**274.6**
Cash and Cash Equivalents at the beginning of the period	1,361.5	802.2
Cash and Cash equivalents at the end of the period	**809.9**	**1,076.7**

Thank You

EaseMyTrip.com
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