To
Listing Department,
National Stock Exchange of India Limited
C-1, G-Block, Bandra - Kurla Complex
Bandra (E), Mumbai – 400 051

Scrip Symbol: CLEDUCATE
ISIN: INE201M01029

Subject: Outcome of Investors Earnings Call pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Ma'am/Sir(s),

This is with reference to our earlier submission dated November 04, 2026, pertaining to the outcome of the Investors' Earnings Call.

We wish to inform you that an incorrect file was inadvertently attached to the earlier submission. Accordingly, we request you to kindly take the revised intimation attached herewith on record and replace the earlier submitted intimation with the same.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation to our disclosure dated October 30, 2026, with respect to Schedule of Analysts and Investors Earnings Call (for public at large) to discuss the Unaudited Financial Results (Standalone & Consolidated) of the Company for the quarter and half year ended September 30, 2026, please find attached herewith the presentation made at the Investors/ Analysts Earning call.

A recording of the Analysts and Investors Earnings Call is also available on the website of the Company at the web link: http://www.cleducate.com/quaterly-results.html

The aforesaid information is also hosted on the Company's website at www.cleducate.com.

Kindly take the above details on record.

Thanking You
For CL Educate Limited

ARJUN WADHWA

Digitally signed by ARJUN WADHWA
DN: c=IN, o=Personal, postalCode=110070, l=South West Delhi, st=Delhi, street=1036, Vasant Kunj S.O, Delhi India 110070 VASANT KUNJ, title=5245, 2.5.4.20=93955981 8fe16f982d135da8aacf9342e4d 9bd188b4857da105f54fe3d6fb45cb1, serialNumber=b07375e8a020b3fd93e84a1a8f9 99f4f8c8b402ca9fba1559a7e4cBa008036D1, email=arjun.wadhwa@careerlauncher.com, cn=ARJUN WADHWA
Date: 2026.11.24 16:02:58 +05'30'

Arjun Wadhwa
Chief Financial Officer

Place: New Delhi
Date: November 24, 2026

CL EDUCATE LIMITED

ANALYST PRESENTATION

H1 FY 2027

November 04, 2026

PLATFORM LED STRATEGIC TRANSFORMATION

From Test Prep pioneer to Integrated Solutioning Platform



Safe Harbour

Please read in conjunction with the information presented in this document

USE OF THIS PRESENTATION

This presentation has been prepared by CL Educate Limited (the "Company") solely for information purposes without any regard to any specific objectives, financial situations or information needs of any particular person. This presentation and its contents are confidential and should not be copied, distributed, disseminated, published or reproduced, in whole or part, or disclosed by recipients directly or indirectly to any other person. Data and comments contained in the presentation are basis what the Company believes are a reasonable representation of its businesses. The numbers represented at certain places are management estimations carried out on the basis assumption taken regarding the nature of business. By accessing this presentation, the person acknowledges and agrees that the information contained herein is not a substitute for their independent investigation, analysis, and judgment. The person should consult their own financial, legal, tax, and other advisors before making any investment decisions based on the information presented.

FORWARD-LOOKING STATEMENTS

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements.

LIMITATION OF LIABILITY

CL Educate Ltd. will not be in any way responsible for any action taken based on such data or comments or statements and undertakes no obligation to publicly update these data or comments or forward-looking statements to reflect subsequent events or circumstances.

Cost Discipline Lifts EBITDA 13.2%; Margin Expands 289 bps

Consolidated, H1 FY 2027 (A) vs H1 FY 2026 (A) · All figures in ₹ Cr unless stated

TOTAL INCOME ▼ 4.4%

₹ 305.1 Cr

vs ₹ 319.1 Cr LY



EBITDA ▲ 13.2%

₹ 56.8 Cr

vs ₹ 50.2 Cr LY



EBITDA MARGIN ▲ 289 bps

18.6%

vs 15.7% LY



PROFIT AFTER TAX ▲ 341.4%

₹ 6.6 Cr

vs ₹ 1.5 Cr LY · after ₹ 3.2 Cr impairment



WHAT DROVE THE HALF-YEAR

₹ 20.5 Cr Cost Optimization more than offset income decline

₹ 20.5 Cr of cost reduction — service delivery +₹ 8.1 Cr and other overheads +₹ 12.4 Cr — lifted EBITDA to ₹ 56.8 Cr.

Finance cost down 32.0%

₹ 17.8 Cr vs ₹ 26.1 Cr LY; depreciation & amortisation up 21.4% to ₹ 22.5 Cr.

KEY WINS

New contract wins in Digital Assessments

IIT-GATE, EdCIL, GPSC, BTSC: ACV ₹ 39 Cr, multi-year TCV ₹ 172 Cr; DEX margin up 171 bps to 29.2%.

MarTech revenue ▲ 14.0%, EBITDA ▲ 26.7%

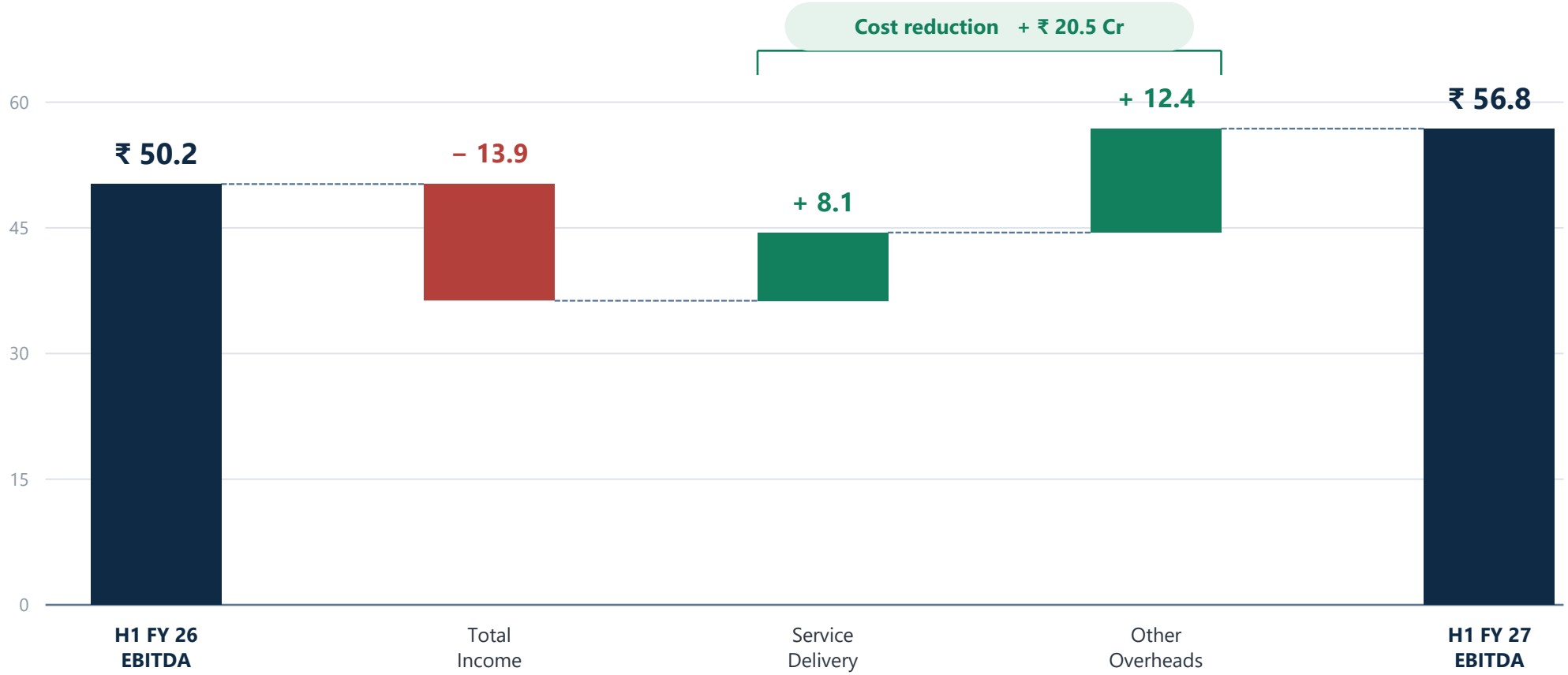
International revenue ▲ 35%, now 39.9% of MarTech revenue (LY 34.7%); Dell, Salesforce, Google scaling well.

EdTech margin up 426 bps to 21.8%

Network & Dubai at 78.0% of Test Prep billing (LY 74.5%); realisation per enrolment ▲ 9.0%.

₹ 20.5 Cr of Cost Reduction Absorbs a ₹ 13.9 Cr Income Decline

Income and cost walk from H1 FY 26 to H1 FY 27 reported EBITDA · All figures in ₹ Cr



Net EBITDA uplift of + ₹ 6.6 Cr — a ₹ 13.9 Cr decline in total income has been more than offset by ₹ 20.5 Cr of cost reduction, lifting the EBITDA margin by 289 bps to 18.6%.

Cost Optimisation Lifts Group EBITDA Margin to 18.6%

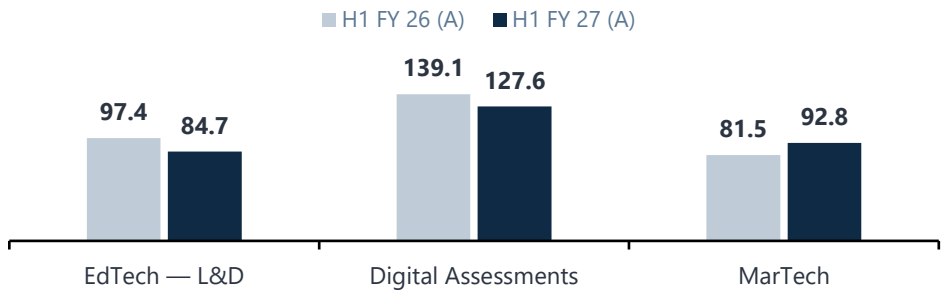
Segment revenue and EBITDA · H1 FY 2027 (A) vs H1 FY 2026 (A) · All figures in ₹ Cr

CONSOLIDATED REVENUE
₹ 305.1 Cr
vs ₹ 319.1 Cr ▼ 4.4%

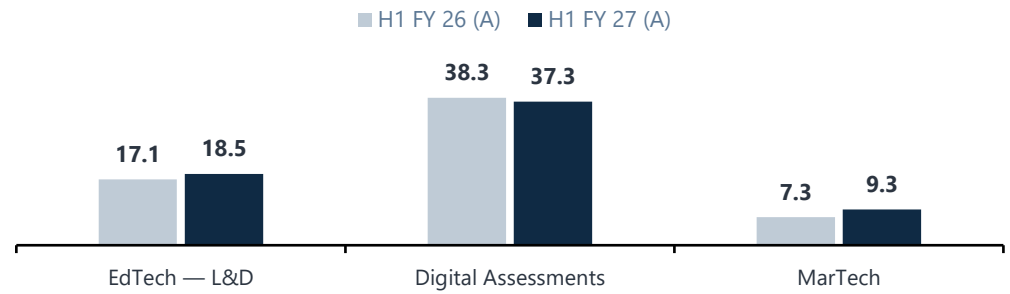
CONSOLIDATED EBITDA
₹ 56.8 Cr
vs ₹ 50.2 Cr ▲ 13.2%

EBITDA MARGIN
18.6%
vs 15.7% ▲ 289 bps

REVENUE · ₹ Cr



EBITDA · ₹ Cr



EdTech — Learning & Development

REVENUE ▼ 13.0% EBITDA ▲ 8.0%

Business-line EBITDA ▲12%; margin 21.8% vs 17.6%

Digital Assessments (DEX)

REVENUE ▼ 8.2% EBITDA ▼ 2.5%

Base effect: NTA/DGAFMS & CCRAS ₹21 Cr in H1 FY 26, not repeated

MarTech

REVENUE ▲ 14.0% EBITDA ▲ 26.7%

EBITDA margin 10.0% vs 9.0%; International revenue ▲35%, now 40% of the mix



EDTECH -LEARNING & DEVELOPMENT

Margin Expands 426 bps to 21.8% as the Test Prep Mix Resets

Business-line performance · H1 FY 2027 (A) vs H1 FY 2026 (A) · All figures in ₹ Cr

SEGMENT REVENUE	SEGMENT EBITDA	EBITDA MARGIN
₹ 84.7 Cr	₹ 18.5 Cr	21.8%
vs ₹ 97.4 Cr ▼ 13.0%	*vs ₹ 17.1 Cr* ▲ 8.0%	*vs 17.6%* ▲ 426 bps

BUSINESS DEVELOPMENTS THIS HALF-YEAR

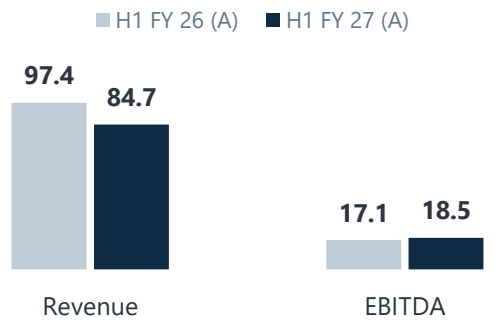
Test Prep headwinds
Test Prep continues to face headwinds due to AI penetration and availability of free online resources.

Channel mix reshaped
Test Prep revenue mix reshaped by increase in Network contribution, also had a positive impact on realization per customer.

Test Prep margin
EBITDA margin 19.5% vs 16.5%; cost rebase absorbing lower billing

Platform Monetization
Change in admission cycle and seasonality change has led to H2 being revenue heavy

REVENUE & EBITDA · ₹ Cr



Margin up 426 bps to 21.8%
EBITDA ▲8.0% on 13.0% lower revenue; business-line EBITDA ▲12%.

DIGITAL ASSESSMENTS (DEX)



Margin Expands 171 bps to 29.2%

H1 FY 2027 (A) vs H1 FY 2026 (A) · All figures in ₹ Cr

TOTAL INCOME ▼ 8.2%

₹ 127.6 Cr

vs ₹ 139.1 Cr LY

EBITDA ▼ 2.5%

₹ 37.3 Cr

vs ₹ 38.3 Cr LY

EBITDA MARGIN ▲ 171 bps

29.2%

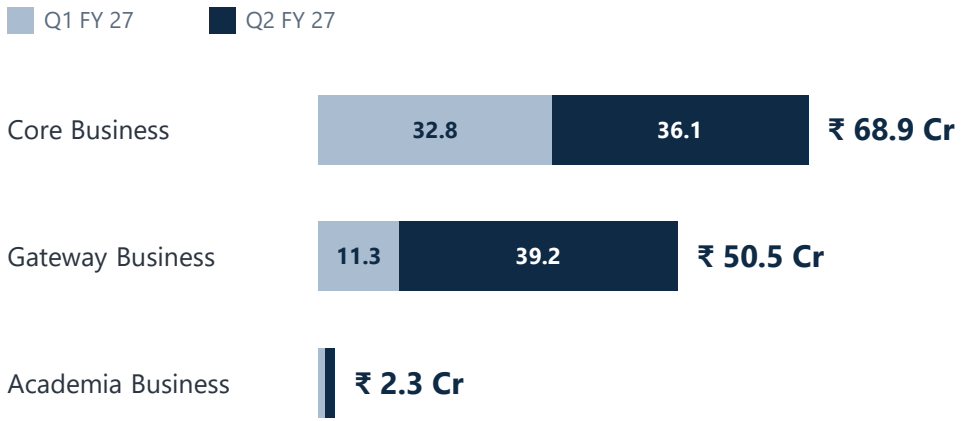
vs 27.5% LY

NEW TOTAL MULTI YEAR CONTRACT VALUE

₹ 172 Cr

New multi-year contracts, H1 FY 27

REVENUE BY BUSINESS LINE · H1 FY 27



CONTRACT MOMENTUM · H1 FY 27

NEW CONTRACTS WON

IIT-GATE | EdCIL | GPSC | BTSC

CONTRACT EXTENSIONS

IIBF | DGAFMS

₹ 39 Cr

NEW CONTRACT ACV

Annual contract value of new contracts won in H1 FY 27


MARTECH

MarTech EBITDA ▲26.7%; Margin Expands to 10.0%

MarTech India and International · H1 FY 2027 (A) vs H1 FY 2026 (A) · All figures in ₹ Cr

REVENUE ▲ 14.0%

₹ 92.8 Cr

vs ₹ 81.5 Cr LY

EBITDA ▲ 26.7%

₹ 9.3 Cr

vs ₹ 7.3 Cr LY

EBITDA MARGIN ▲ 100 bps

10.0%

vs 9.0% LY

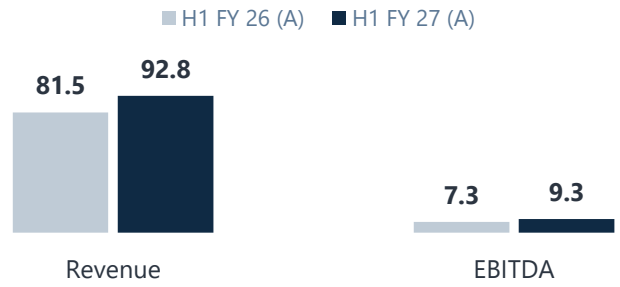
BUSINESS DEVELOPMENTS

Marquee events delivered
Dell Forum executed at scale; Dell Spark next, in APAC. Dell, Salesforce, Google scaling well

International expansion
Revenue up by35%; Large scale Salesforce event delivered in US

Operating leverage
EBITDA ▲26.7% on ▲14.0% revenue; Digital business restructured for profitability

REVENUE & EBITDA · ₹ Cr



REVENUE MIX



International 39.9% India 60.1%

TECHNOLOGY BIZ FINDS MOMENTUM

VOSMOS VIRSA



CORPORATE UPDATE

CORPORATE UPDATE

Structure and financing actions · status as at November 04, 2026

01 REGISTERED OFFICE SHIFT

COMPLETED

- Shift of registered office to Mumbai completed.
- Form INC-22 approved by RoC Mumbai on 02 Nov 2026.

02 MERGER · CL EDUCATE & DEX

BOARD APPROVED

- Scheme approved by the Board of Directors.
- INC-22 received; NCLT filing to proceed.

03 REFINANCING · ₹ 100 CR NCD

TERM SHEET RECEIVED

- Term sheet received for ₹ 100 Cr of NCDs, reflecting lender confidence in the Company's cash flows and balance sheet.
- Refinance existing term loans.

Thank You

Open for questions and investor discussions

INVESTOR CONTACTS

Arjun Wadhwa
Group Chief Financial Officer
arjun.wadhwa@careerlauncher.com
+91 98116 17289

Amit Kanabar
Chief Manager – Finance & Investor Relations
amit.kanabar@careerlauncher.com
+91 88009 76683

Ajay Jindal
Wisdomsmith IR
ajay@wisdomsmith.com

Muthukumar
Wisdomsmith IR
muthukumar@wisdomsmith.com