ANAWIL WIRE AND ENGINEERING LIMITED

CIN: L27320GJ2021PLC119254

PLOT NO. 201, OFFICE NO-1, VIBRANT BUSINESS PARK, G.I.D.C, VAPI, DIST. VALSAD, GUJARAT - 396 191.

November 08th, 2026

To,
The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East), Mumbai - 400 051.

NSE Symbol: ANAWIL

Sub: Investor Presentation on the Financial Results of Anawil Wire and Engineering Limited ("the Company") for the Half Year ended September 30th, 2026.

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR Regulations"), we hereby enclose the Investor Presentation "**Anawil Wire and Engineering Limited Investor Presentation H1 FY27**" on the Financial Results of the Company for the Half Year ended September 30, 2026.

The Investor Presentation will also be made available on the Company's website at https://anawilvapi.in/.

Kindly take the above intimation on the record.

Thanking You,

Yours Faithfully,

FOR ANAWIL WIRE AND ENGINEERING LIMITED

NIMISHKUMAR RAMESHCHANDRA VASHI

Digitally signed by NIMISHKUMAR RAMESHCHANDRA VASHI
Date: 2026.11.08 13:04:20 +05'30'

NIMISH KUMAR RAMESHCHANDRA VASHI
MANAGING DIRECTOR
DIN: 00166128

anawil
Wire And Engineering Ltd

Anawil Wire and Engineering Ltd

Investor Presentation – H1FY27



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H1FY27 Updates



Management Commentary



"H1FY27 marks a significant step forward in our growth journey, supported by higher tower production, stronger execution and an increasing contribution from integrated supply contracts. The evolving business mix has enabled us to undertake a larger scope of work, driving higher revenue realisations and absolute EBITDA per tower.

Given the different material requirements across our business models, we believe absolute EBITDA per tower is a more meaningful measure of operating performance than percentage margins alone. While integrated supply contracts carry relatively lower percentage margins, they generate higher absolute EBITDA per tower. Initial operating expenses at our Kutch, Gujarat plant, ahead of its full ramp-up, have limited further improvement in profitability. We expect better cost absorption as utilisation increases.

With H1 typically being seasonally softer than H2, we anticipate a significant pick-up in execution during H2FY27, backed by our strong order book. Our capacity expansion at Kutch is nearing completion, while the addition of in-house kits manufacturing at Koppal, Karnataka, strengthens backward integration. These initiatives position us to scale production, undertake larger orders and work towards achieving our FY27 financial guidance."

Mr. Nimish Kumar Rameshchandra Vashi
Chairman & Managing Director

H1FY27 | Financial Highlights

Financial Performance Reflects Manufacturing Execution, Operating Efficiency and Business Mix

Revenue from Operations

Rs 154.0 Cr

▲ 272.2% YoY

EBITDA & Margin (%)

Rs 36.1 Cr

▲ 255.8% YoY

Margin: 23.4%

PAT & Margin (%)

Rs 14.4 Cr

▲ 539.3% YoY

Margin: 9.3%

EBITDA per Tower

Rs 32.8 Lakh

▲ 104.7% YoY

No. of Towers

107 Towers

▲ 72.6% YoY

Confirmed Order Book

Rs 395.6 Cr

Excluding LOIs of Rs 44.05 Cr

Execution Targeted by Q1FY28

FY27 Financial Guidance

Revenue

Rs 450-500 Cr

PAT

Rs 55-60 Cr

H1FY27 | Operational Highlights

Production Performance, Value Addition And Order Visibility Support Future Growth

Revenue Growth Driven by Higher Volumes & Value Addition

Revenue growth was driven by higher tower production and an increased contribution from integrated supply (Model 3) contracts, resulting in higher realisations per tower. Notably, H1FY27 revenue surpassed the entire FY26 revenue.

Strong Improvement in EBITDA per Tower

Higher value addition from integrated supply contracts supported a significant improvement in absolute EBITDA per tower, reflecting stronger unit-level profitability despite the evolving business mix.

EBITDA Margins Reflect Changing Business Mix

A higher contribution from material-intensive Model 3 contracts moderated percentage EBITDA margins, while initial operating expenses at the Kutch facility limited further improvement in profitability. Absolute EBITDA per tower remains a key indicator of operating performance.

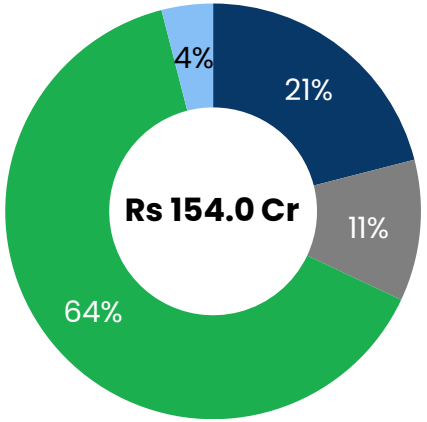
Strong Performance Despite H1 Seasonality

H1 is typically a seasonally softer period for tower production compared with H2. Despite this, the Company recorded strong year-on-year growth in production and revenue, reflecting improved execution and growing demand for its offerings.

Promoter Funding Support

Chairman & Managing Director, has extended a loan of Rs 21.68 Cr at 6% p.a., supporting the Company's funding requirements.

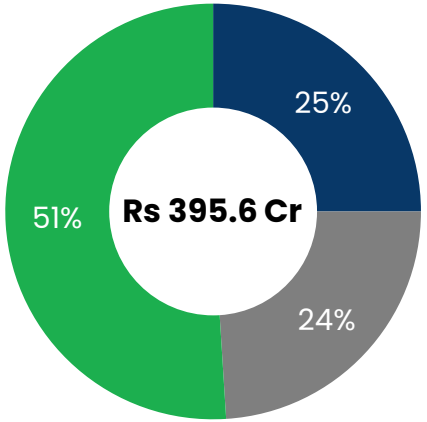
Revenue Bifurcation by Business Model



- Pure Conversion
- Coversion + Internals
- Integrated Supply
- Others*

* Others include tower accessories and scrap.

Order Book Composition as of October 31, 2026



- Pure Conversion
- Coversion + Internals
- Integrated Supply

320
Towers under order

Rs 44.1 Cr
Additional LOIs of 44 towers

H1FY27 | Profit & Loss Highlights

Detailed Overview of Financial Performance and Profitability Trends

Particulars (Rs Cr)	H1FY27	H1FY26	YoY	FY26	FY25	YoY
Revenue From Operations	**154.0**	**41.4**	**272.2%**	**143.3**	**78.6**	**82.3%**
Cost of Goods Sold	89.7	14.9		41.7	23.7	
Employee Benefits Expense	2.8	1.7		4.1	2.7	
Other Expenses	25.4	14.7		36.2	22.2	
EBITDA	**36.1**	**10.1**	**255.8%**	**61.2**	**30.1**	**103.7%**
EBITDA Margin (%)	*23.4%*	*24.5%*	*-108 bps*	*42.7%*	*38.2%*	*449 bps*
Other Income	0.2	0.4		0.4	0.8	
Depreciation and Amortisation Expenses	12.9	5.0		11.3	10.1	
EBIT	**23.4**	**5.5**	**325.8%**	**50.3**	**20.8**	**141.6%**
EBIT Margin (%)	*15.2%*	*13.3%*	*192 bps*	*35.1%*	*26.5%*	*861 bps*
Finance Cost	5.3	2.5		5.8	5.9	
Profit Before Tax	**18.2**	**3.0**	**509.6%**	**44.5**	**14.9**	**199.1%**
Tax Expense	3.8	0.7		8.5	2.6	
PAT	**14.4**	**2.3**	**539.3%**	**36.0**	**12.3**	**192.2%**
PAT Margin (%)	*9.3%*	*5.4%*	*390 bps*	*25.1%*	*15.7%*	*944 bps*
EPS (Rs)	6.7	1.2		18.8	6.7	
Cash PAT	**27.3**	**7.2**	**276.3%**	**47.3**	**22.4**	**111.4%**

India's Wind Energy Opportunity

Policy Support and Ambitious Capacity Targets Underpin Long-term Demand for Wind Towers

01. India's Wind Energy Industry Snapshot

4th Globally
In Installed Wind Power Capacity

58.52 GW
Installed Wind Capacity as of August 31, 2026

6.05 GW
Record Annual Capacity Addition in FY26

~24 GW
Annual Wind Turbine Manufacturing Capacity as of March 2026

02. State-wise Installed Capacity

Installed capacity as of August 31, 2026 |
Total: 58.52 GW

	Capacity (GW)	Share
Gujarat	16.72	28.6%
Tamil Nadu	12.32	21.0%
Karnataka	8.97	15.3%
Maharashtra	6.45	11.0%
Rajasthan	5.69	9.7%
Others	8.37	14.3%

The top five states account for ~85.6% of installed Wind Capacity

03. Government Actions & Enablers

28 GW
Wind Capacity under Implementation as of April 2026

168 GW
Interregional transfer capacity target by 2031–32 under Green Energy Corridors

Renewable Purchase Obligations (RPO):
Dedicated wind purchase obligations support renewable energy procurement

~70–80%
Indigenisation across Key Wind Components

04. Targets & Long-term Opportunity

100 GW
Wind Capacity Target by 2030

~1.71×
August 2026 Installed Capacity

156 GW
Wind Capacity Target by 2036

~2.67×
August 2026 Installed Capacity

Anawil's Strategic Positioning

Anawil's manufacturing presence in Gujarat and Karnataka provides access to two key wind energy markets, together accounting for **~44%** of India's installed wind capacity.

Growth Strategy & Outlook

Higher Capacity Utilisation, Greater Value Addition and Disciplined Execution to Drive Profitable Growth

India's expanding wind energy capacity creates a significant long-term demand opportunity for wind towers and related components. Anawil aims to capture this opportunity through scalable manufacturing, higher value addition and disciplined execution.

01. Ramp Up Capacity & Improve Utilisation



- Ramp up the Kutch, Gujarat facility, adding **192 towers** of annual manufacturing capacity
- Leverage combined installed capacity of **612 towers** annually across two facilities
- Drive higher utilisation through increased production volumes and operational efficiencies

02. Increase Value Addition & Profitability per Tower



- Increase focus on Conversion + Internals and Integrated Supply business models
- Strengthen in-house manufacturing of tower internals to capture greater value
- Improve EBITDA per tower through an enhanced business mix and operating efficiencies

03. Strengthen Order Execution & Revenue Visibility



- **Rs 395.6 Cr** order book covering **320 towers** as of October 31, 2026, supplemented by **Rs 44.1 Cr** of additional LOIs.
- Leverage established customer relationships to secure incremental orders
- Focus on timely execution, quality and operational efficiency to support profitable growth

Company Overview



Company at a Glance

Positioned to Capitalise on India's Growing Wind Energy Sector

Anawil Wire and Engineering Limited manufactures **onshore wind turbine towers for marquee WTG OEMs and renewable energy companies**

2021
Year of Incorporation

Vapi
Headquarters

3
Unique Business Models

2
Manufacturing Facilities

612 Towers p.a.
Total Installed Capacity

Rs 395.6 Cr
Order Book as on 31st October 2026

862 Workers
Full-Time and Contractual Workforce

48.05 acres
Across ISO-Certified Facilities

H1FY27 Financial Snapshot

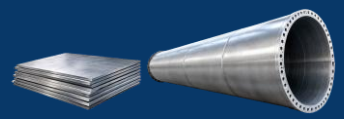
Rs 154.0 Cr
Revenue

Rs 36.08 Cr & 23.4%
EBITDA & Margin

Rs 14.39 Cr & 9.3%
PAT & Margin

Business Models

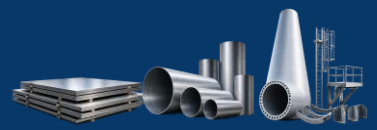
Pure Conversion

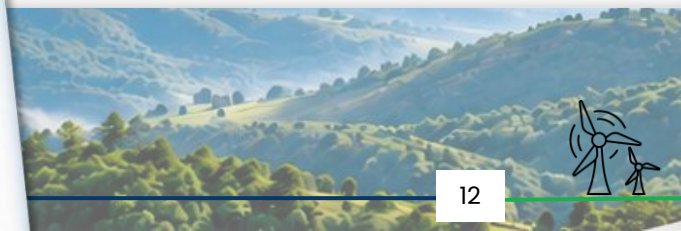


Conversion + Internals



Integrated Supply





Competitive Strengths

Flexible Business Models, Integrated Capabilities and Strategic Manufacturing Presence Underpin Anawil's Competitive Positioning

1. Flexible Business Models

Three business models spanning Pure Conversion, Conversion + Internals and Integrated Supply

Ability to cater to diverse customer requirements and supply scopes

Opportunity to increase value addition through an expanded scope of supply

2. Integrated Manufacturing Capabilities

In-house manufacturing of tower internals alongside wind tower fabrication

Capability to manufacture customised wind towers up to 140 metres

Manufacturing infrastructure supporting diverse product specifications



4. Order Book & Execution Visibility

Rs 395.6 Cr order book covering 320 towers as of October 31, 2026.

Order pipeline supporting execution planning and potential revenue conversion

3. Strategic Manufacturing Presence

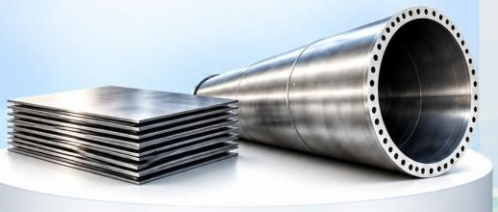
Facilities located in Karnataka and Gujarat, two key wind energy states

Together accounting for approximately 43.9% of India's installed wind capacity as of August 31, 2026

Kutch facility strengthening access to Western India's wind energy market

Three Business Models

Increasing Scope of Supply Drives Higher Revenue Realisation and EBITDA per Tower

	01. Pure Conversion	02. Conversion + Internals	03. Integrated Supply
			
Scope	Tower Manufacturing	Tower Manufacturing + In-house Internals	Raw material procurement + tower manufacturing
Material Procurement	Customer Supplied	As per agreed Supply Arrangement	Anawil
Revenue per Tower	**Rs 50–60 lakh**	**Rs 1.0–1.1 Cr**	**Rs 3.0–3.5 Cr**
EBITDA per Tower	**Rs 25–30 lakh**	**Rs 35–40 lakh**	**Rs 40–50 lakh**
Approx. EBITDA Margin	**44–50%**	**33–37%**	**14–16%**

Highest Margin Efficiency

Highest EBITDA margin %, with a narrower scope of supply and lower EBITDA per tower.

Higher Value Addition

In-house manufacturing of tower internals increases absolute EBITDA earned per tower.

Highest Value per Tower

Highest revenue and EBITDA per tower, with a lower EBITDA margin % due to raw material costs being included in the revenue base.

Core Product Offering

Customised Wind Towers and Components Catering to Diverse OEM Requirements

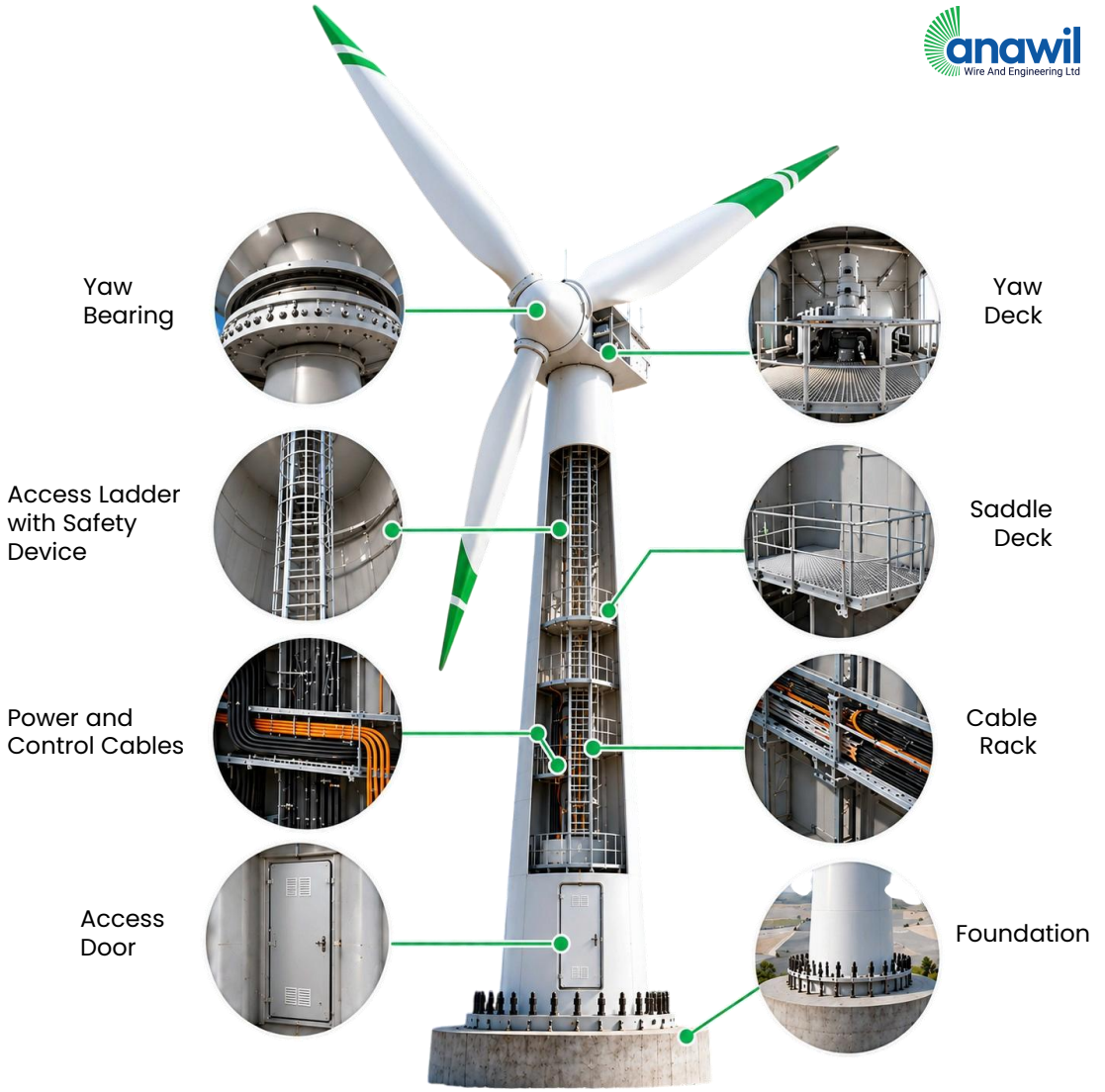
Wind Turbine Towers & Tower Internals

01. Wind Turbine Towers

- Fabricated tubular steel towers for onshore wind energy projects
- Multi-section tower structures with precision fabrication and flanged connections
- Customised designs aligned with OEM specifications and project requirements
- Capability to manufacture towers up to 140 metres

02. Tower Internals & Components

- In-house manufacturing of access ladders, platforms, decks, cable racks and supporting assemblies
- Customised internal configurations based on equipment layout and OEM specifications
- Tower internals manufacturing initiative at Koppal to support backward integration
- Expanded component integration enables higher value addition per tower



CUSTOMISED TOWER CAPABILITY

UP TO 140 METRES

Manufacturing Process

Precision Fabrication, Integrated Quality Controls and Customised Production Capabilities Support Reliable Execution



01. Raw Material Procurement & Inspection

- Receipt and quality verification of steel plates and other raw materials.



02. CNC Cutting & Beveling

- Cutting steel plates to specified dimensions and preparing weld edges.



03. Plate Rolling & Forming

- Rolling plates into the required conical or cylindrical tower shell sections.



04. Longitudinal Welding & Inspection

- Welding rolled plates and inspecting shell-section welds.



05. Flange Fitting & Circumferential Welding

- Fitting flanges and joining tower sections as per design specifications.



06. Internal Kit Fitting

- Integration of specified internal components, such as ladders, platforms and cable supports, as applicable.



07. Blasting & Surface Preparation

- Preparing tower surfaces for protective coating.



08. Primer Application & Final Coating

- Applying the specified protective coating system.



09. Final Inspection & Dispatch

- Final quality checks, documentation, marking and dispatch readiness.



Manufacturing Footprint

Expanded Manufacturing Capacity and Strategic Locations Provide a Platform for Future Production Growth

Manufacturing Footprint

48.05 Acres
Across ISO-Certified Facilities

612 Towers p.a.
Total Installed Capacity

Up to 140 Metres
Customised Wind Tower Manufacturing Capability

Koppal, Karnataka



- **420 Towers** p.a.
- **35 towers** per month
- Operations commenced in **December 2022**
- Focus on improving utilisation and tower internals integration.



Kutch, Gujarat



- **192 Towers** p.a.
- **16 towers** per month
- Operations commenced in **March 2026**
- Approvals and production ramp-up underway



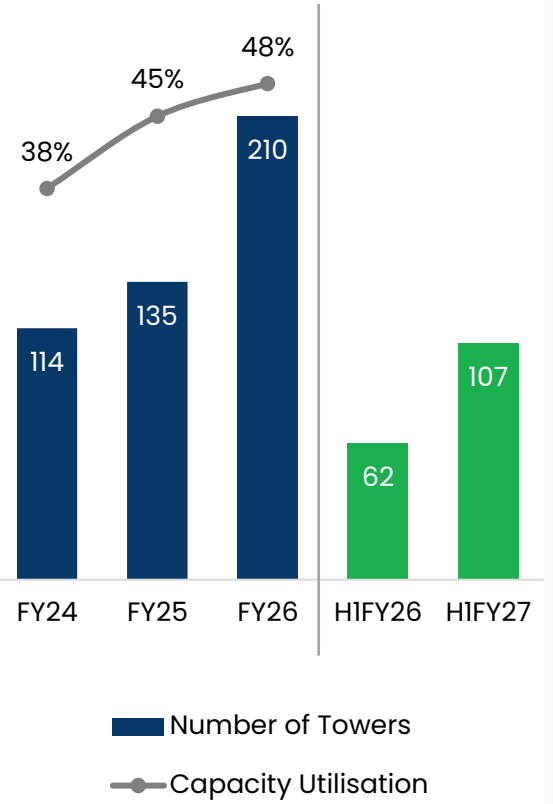
Certifications & Standards

ISO 9001:2015 | ISO 14001:2015 | ISO 45001:2018 | ISO 3834-2 | EN 1090-2

Inspection & Testing Capabilities

Ultrasonic Testing (UT) | Magnetic Particle Inspection (MPI) | Spectrometer Analysis | Coating Adhesion Testing | Dimensional Inspection | Hardness Testing

Production & Capacity Utilisation (#)



Leadership & Governance

Promoter-led Management Overseeing Strategy and Operations, Supported By Board-level Governance

Executive Directors



Nimish Kumar Rameshchandra Vashi

Chairman & Managing Director

- Promoter with over 20 years of experience as a director in the manufacturing and construction industry.
- Leads the Company's overall management, strategic planning, business development and operational efficiency.



Ayush Nimish Vashi

Whole-Time Director

- Promoter with experience in the renewable energy industry.
- Holds a Bachelor of Commerce degree and oversees compliance, legal formalities and inventory management, contributing to smooth operations and stakeholder engagement.

Non-Executive & Independent Directors

Bhavin Navinchandra Desai
Non-Executive Director

Bijal Nimish Vashi
Non-Executive Director

Digant Hemantkumar Bhagat
Independent Director

Nirav Jashvantrai Desai
Independent Director

Business Dynamics & Outlook



Order Book & Execution Visibility

Customer-wise Orders and Execution Schedules Provide Visibility into Upcoming Manufacturing Activity

Rs 395.6 Cr
Order Book

320
Total Towers

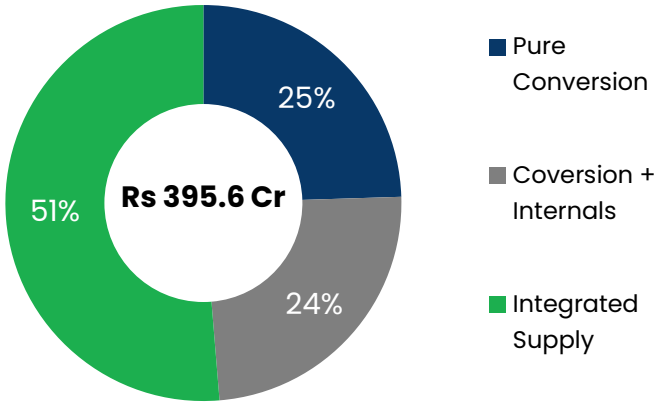
8
Customers

Detailed Customer-wise Order Book

Customer	Product Description	Towers	Order Amount (Rs Cr)
Customer A	WTG Towers	38	134.0
	Wind Turbine Generator Components –Towers	3	10.6
Customer B	SANY WTG TOWER	95	55.8
	SANY WTG 06 SCT Tower	16	11.1
	Envision WTG Tower	1	0.6
Customer C	Envision WTG Tower	10	58.3
Customer D	Tower for other purposes whether or not assembled	47	52.4
Customer E	Wind Mill Tower	39	43.3
Customer F	HH 140	39	24.3
	Tubular Tower	4	2.4
Customer G	TT TOP & TT INT Section	15	1.9
Customer H	4XM	12	0.6
	HH 140	1	0.4
Total		**320**	**395.6**

As of October 31, 2026

Order Book Mix by Business Model



Expected Order Completion
The Company is expected to execute the order book by **Q1FY28.**

Recent Order Highlight
Received Letters of Intent (LOIs) worth **Rs 44.1 Cr** for **44 towers**

Business Seasonality

Historically, 70–80% of Annual Revenue is Generated in H2, Supported by Favorable Project Execution Conditions

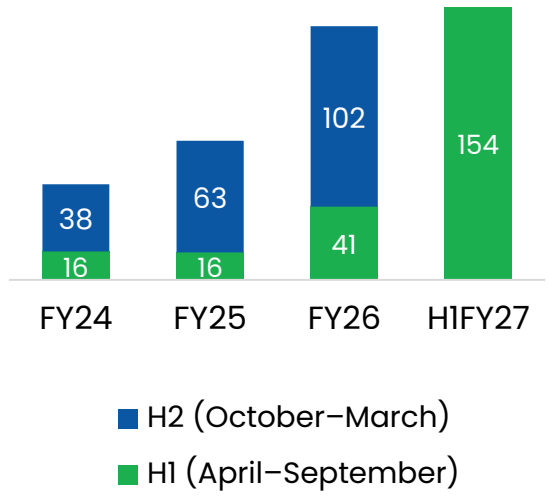
H1

April–September

~20–30% of Annual Revenue

Monsoon conditions, site accessibility and project readiness can influence tower dispatches and execution schedules.

H1 & H2 Revenue Contribution (in Rs Cr)



H2

October–March

~70–80% of Annual Revenue

Favourable weather conditions and improved site accessibility typically support higher project execution and dispatch activity

Key Drivers of Seasonal Execution

Weather & Site Accessibility

October–March typically provides more favourable conditions for wind turbine tower installation.

Project Scheduling & Site Readiness

Production and dispatch are aligned with customer project schedules and site readiness.

Logistics Coordination

Planning for transportation of oversized towers supports timely delivery and execution.

Geographic Reach & Customer Mix

Gujarat Expansion Strengthens Market Access, while Customer Diversification Supports a Broader Revenue Base

Presence in Key Wind Markets

Gujarat and Karnataka together account for **~44%** of India's installed wind capacity of **58.52 GW**, providing exposure to two significant wind energy markets.

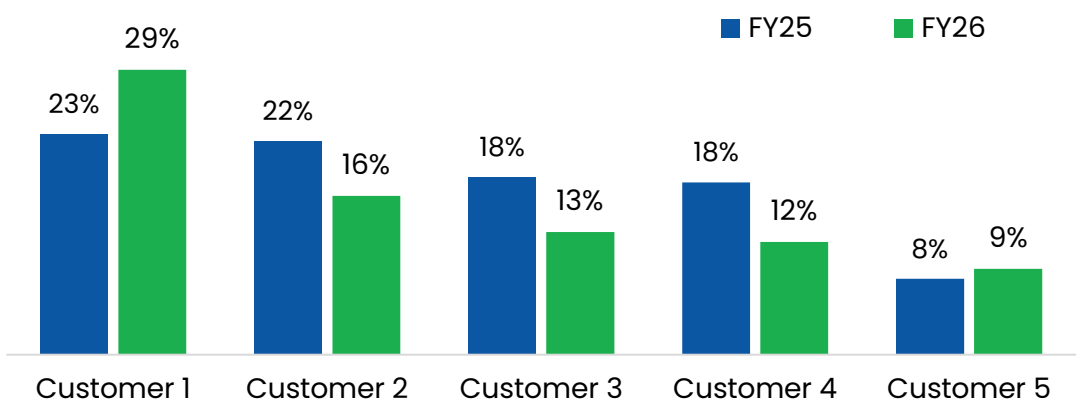
Expanding Geographic Reach

The new Gujarat facility complements Anawil's established Karnataka operations, strengthening its presence in western India and proximity to customer and project locations.

Opportunity for Revenue Expansion

A broader manufacturing footprint creates opportunities to improve logistics economics, deepen customer relationships and drive incremental revenue as the Gujarat facility ramps up.

Top 5 Customers' Revenue Contribution



Geographic Revenue Mix

State	FY26		FY25	
	Rs Cr	%	Rs Cr	%
Karnataka	134.49	93.87%	78.55	99.95%
Gujarat	8.78	6.13%	0.04	0.05%
Total	**143.27**	**100.00%**	**78.59**	**100.00%**

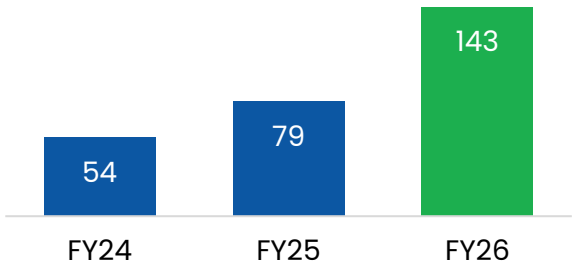
Historical Financials



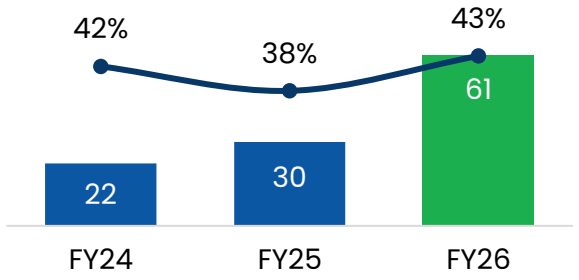
Strong Financial Performance

Sustained Revenue Growth, Improving Profitability and Stronger Return Ratios Reflect Business Momentum

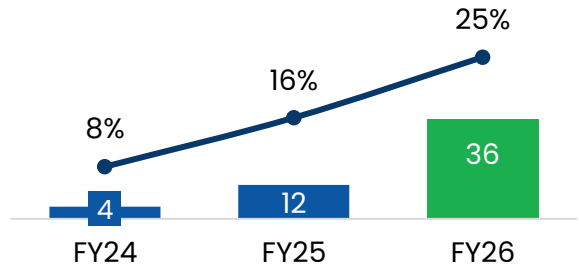
Revenue from Operations (Rs Cr)



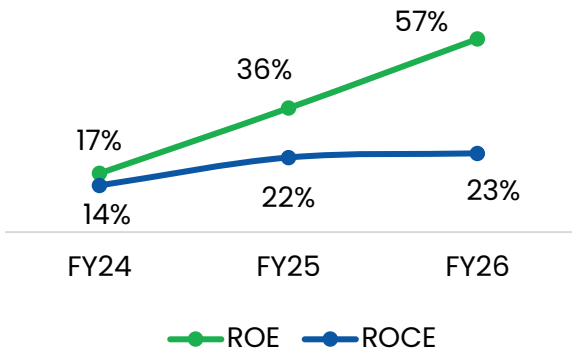
EBITDA (Rs Cr) & Margin (%)



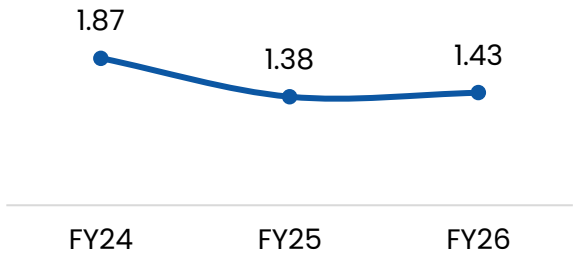
PAT (Rs Cr) & Margin (%)



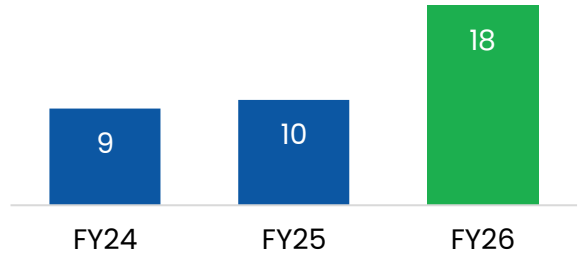
ROE & ROCE (%)



Debt to Equity (x)



Cash Flow from Operations (Rs Cr)



Profit and Loss Statement

Particulars (Rs Cr)	FY24	FY25	FY26	H1FY27
Revenue From Operations	**54.1**	**78.6**	**143.3**	**154.0**
Cost of Goods Sold	11.2	23.7	41.7	89.7
Employee Benefits Expense	2.2	2.7	4.1	2.8
Other Expenses	18.3	22.2	36.2	25.4
EBITDA	**22.4**	**30.1**	**61.2**	**36.1**
EBITDA Margin (%)	*41.5%*	*38.2%*	*42.7%*	*23.4%*
Other Income	0.0	0.8	0.4	0.2
Depreciation and Amortisation Expenses	11.3	10.1	11.3	12.9
EBIT	**11.1**	**20.8**	**50.3**	**23.4**
EBIT Margin (%)	*20.5%*	*26.5%*	*35.1%*	*15.2%*
Finance Cost	5.8	5.9	5.8	5.3
Profit Before Tax	**5.3**	**14.9**	**44.5**	**18.2**
Tax Expense	1.0	2.6	8.5	3.8
PAT	**4.4**	**12.3**	**36.0**	**14.4**
PAT Margin (%)	*8.1%*	*15.7%*	*25.1%*	*9.3%*
EPS (Rs)	**2.4**	**6.7**	**18.8**	**6.7**

Note: Figures for Mar-24 and Mar-25 are restated, while Mar-26 figures are audited.

Balance Sheet Statement

Equity & Liabilities (Rs Cr)	Mar-24	Mar-25	Mar-26	Sep-26
Share Capital	9.7	9.7	19.7	25.0
Reserves & Surplus	18.1	30.4	69.8	201.3
Shareholders' Funds	**27.8**	**40.1**	**89.5**	**226.3**
Long Term Borrowings	39.9	39.0	98.4	27.0
Other Non-Current Liabilities	0.1	0.2	0.4	0.5
Deferred Tax Liabilities (Net)	0.0	0.0	(0.1)	0.0
Total Non-Current Liabilities	**39.9**	**39.2**	**98.7**	**27.5**
Short Term Borrowings	12.0	16.1	29.8	6.6
Trades Payables	4.4	8.7	46.7	25.8
Other Current Liabilities	5.2	8.4	21.2	27.0
Short Term Provisions	0.4	1.9	5.6	4.2
Total Current Liabilities	**21.9**	**35.1**	**103.3**	**63.5**
Total Equity & Liabilities	**89.6**	**114.4**	**291.5**	**317.4**

Assets (Rs Cr)	Mar-24	Mar-25	Mar-26	Sep-26
Property, Plant & Equipment	63.0	58.9	135.9	151.6
Intangible Assets	0.3	0.3	0.3	0.3
Capital work in progress	0.0	1.2	5.8	30.7
Deferred Tax Asset (Net)	0.0	0.2	0.0	0.0
Other Non-Current Assets	0.5	0.4	4.6	6.2
Total Non-Current Assets	**63.8**	**61.0**	**146.7**	**188.8**
Inventories	10.6	12.1	50.7	32.3
Trade Receivables	3.8	25.2	38.9	39.9
Short-Term Loans & Advances	10.4	14.4	50.0	54.3
Cash & Cash Equivalents	0.1	0.1	1.6	0.2
Other Current Assets	0.9	1.7	3.5	1.8
Total Current Assets	**25.8**	**53.4**	**144.8**	**128.5**
Total Assets	**89.6**	**114.4**	**291.5**	**317.4**

Note: Figures for Mar-24 and Mar-25 are restated, while Mar-26 figures are audited.

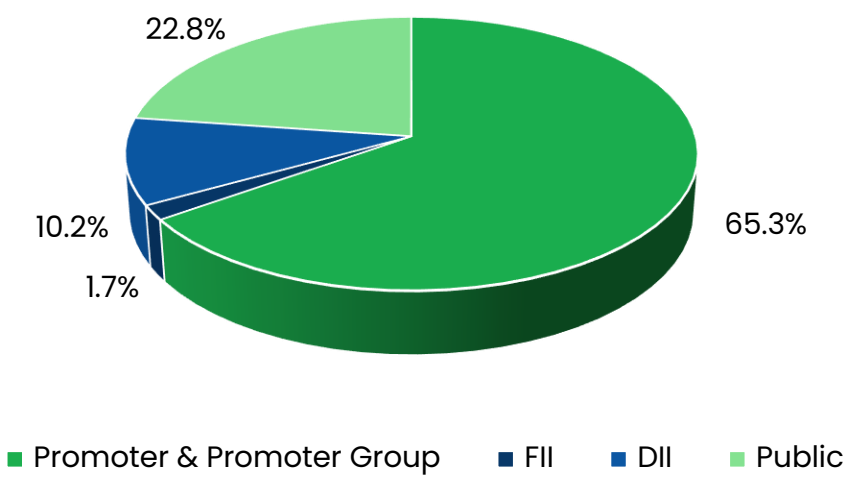
Cash Flow Statement

Particulars (Rs Cr)	Mar-24	Mar-25	Mar-26	Sep-26
(A) Net Cash Flow from Operating Activities	8.9	9.7	12.5	28.3
(B) Net Cash Flow from Investing Activities	(7.0)	(7.0)	(93.0)	(53.4)
(C) Net Cash Flow from Financing Activities	(2.0)	(2.6)	82.0	23.7
Net (Decrease)/ Increase in Cash & Cash Equivalents (A+B+C)	**(0.0)**	**0.1**	**1.5**	**(1.4)**
Opening Cash & Cash Equivalents	0.1	0.1	0.1	1.6
Cash and Cash Equivalents at the end of the period	**0.1**	**0.1**	**1.6**	**0.2**

Note: Figures for Mar-24 and Mar-25 are restated, while Mar-26 figures are audited.

Stock Information

Shareholding Pattern (as on September 30, 2026)



Script Related Information (as on November 06, 2026)

NSE Symbol	ANAWIL
CMP (Rs per share)	400
Market Cap (Rs Cr)	1,000
Shares O/s (Cr)	2.5
Face Value (Rs)	10

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