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**Ref-LTF/ SE/ 2026-27** **Date: November 19, 2026**

To,

| | |
|---|---|
| **BSE Limited**<br>Phiroze Jeejeebhoy Towers<br>Dalal Street<br>Mumbai- 400001 | **National Stock Exchange of India Ltd.**<br>Exchange Plaza, C-1, Block G,<br>Bandra Kurla Complex,<br>Bandra (E), Mumbai – 400 051 |

**Ref. Code: 532783. Scrip ID: LTFOODS**

**SUB: PRESENTATION ON ACQUISITION OF BRAND "MAYA KAIMAL"**

Dear Sir /Madam,

Pursuant to provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations") we are enclosing herewith the Presentation regarding acquisition of Brand "Maya Kaimal".

Further, pursuant to Regulation 46 of the Listing Regulations, the aforesaid information will be available on the website of the Company i.e., www.ltfoods.com

Request you to please take the above information on records.

Thanking you.
Yours truly,

For **LT Foods Limited**

MONIKA JAGGIA
Digitally signed by MONIKA JAGGIA
Date: 2026.11.19 17:08:33 +05'30'

Monika Chawla Jaggia
**Company Secretary**
Membership No. F5150
Encl: a/a

**Our Trusted Brands**
DAAWAT The FINEST
HERITAGE BASMATI RICE · ecoLife · ROYAL · KARI-KARI · Devaaya · 817 ELEPHANT



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NURTURING GOODNESS

# ACQUISITION OF THE BRAND MAYA KAIMAL

(A leading brand with mainstream US consumers )

Maya Kaimal

# Safe Harbour

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(the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities and shall not form the basis or be relied on in connection with any contractor binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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# Global strategy & blueprint for enduring growth

## STRATEGIC PILLARS



**Expand Consumer Franchise Across Growth and Distribution Across Global Markets**

Grow household penetration in India and deepen presence across international markets through distribution expansion



**Build Stronger Brands and Premium Positions**

Increase the contribution of premium offerings across the brand portfolio



**Build the Next Growth Engine**

Increase participation in value-added and adjacent food categories



**Build a Future-Ready Value Chain**

Integrate technology, traceability and sustainable sourcing across operations

# Maya Kaimal Acquisition | Advancing Our Strategy

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Maya Kaimal

**The acquisition gives LT Foods an established consumer brand in the premium packaged foods segment.**

**It strengthens LT Foods' participation in value-added and adjacent food categories: Ready-to-Eat (RTE), Ready-to-Cook (RTC) and Ready-to-Heat (RTH).**

## HOW THE ACQUISITION ADVANCES OUR STRATEGIC PILLARS

### Expand Consumer Franchise

Broadens product portfolio and distribution capabilities in the US

### Build Stronger Brands and Premium Positions

Adds an established premium consumer brand to our portfolio

### Build the Next Growth Engine

Strengthens our RTE / RTC / RTH pillar, with product-development and culinary capabilities

# Maya Kaimal | At a Glance

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### Founded
2003 by cookbook author Maya Kaimal

### Position
Leading brand in US among mainstream consumers

### Brand attributes
Clean label, vegan and gluten-free ranges

### Retail presence
Present across 10,000+ touchpoints

### Growing Indian packaged food market in the US
Projected to grow at 6%+ CAGR through 2031

Shelf-stable sauces




RTE




**Maya Kaimal brings authentic Indian flavours to the kitchen through convenient products**

# Maya Kaimal | A Natural Synergy to LT Foods Business Model

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### Same consumer occasion

Complete Indian meal (rice, sauce, curries) from the house of LT Foods

### Diversified food platform

Increasing contribution of value added segments – RTE, RTC and RTH

### Premium brand equity

Chef-founded recipes bring authentic flavour; premium positioning offering convenience

### Healthy proposition

Value-added, clean-label and plant-based food choice; organic product options

### Category leadership

Leading player in mainstream

### Innovation engine

Disciplined expansion from refrigerated to shelf-stable sauces and RTE meals

# Synergies

## Distribution

- Widen distribution and unlock cross-category opportunities
- Leverage Royal (#1 basmati, ~60% share) and Golden Star (#1 jasmine) in North America
- Cross-sell Maya Kaimal in mainstream and ethnic channels via LT Foods' distributors
- Expand into new markets globally

## Procurement and Innovation

- Unlock sourcing synergies across key inputs (rice, spices, packaging etc.)
- Benefit from procurement at scale
- Accelerate innovation through co-developed products

## Infrastructure

- Optimize logistics through freight and 3PL consolidation
- Drive efficiencies across back-office, brokers and trade spend

**Revenue synergies led by distribution; cost synergies from procurement, logistics and back office**

# Transaction Summary

**Transaction structure**

- LT Foods Americas Inc. ("LTFA"), subsidiary of LT Foods Limited, has executed a Stock Purchase Agreement with MK Food Holdings, Inc. ("MK") and the shareholders of MK ("Sellers"), dated 17th November'2026.
- LTFA to acquire 100% of the equity share capital of MK at enterprise value of USD 5.8 million on a cash-free, debt-free basis.
- LT Foods Americas Inc, has entered into Earnout Agreement with identified parties, wherein additional consideration shall be paid based on the post-closing sales performance of the acquired business, subject to the terms and conditions set forth in the agreement.
- Transaction is expected to be completed within three months, subject to the fulfilment of customary closing conditions.

**Target overview**

- MK and its affiliates offers a portfolio of premium Indian-inspired shelf-stable sauces, ready-to-eat curries and rice products, under the brand 'Maya Kaimal'.
- Primarily present in the United States, Company recorded revenue of USD 17.9 million for the 12 months ended September 30, 2026, compared with USD 15.5 million in 2025.

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# LET'S BUILD RESILIENCE.
# LET'S GROW SUSTAINABLY.




## Ms. Monika Chawla Jaggia

(Chief Corporate Development Officer)

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