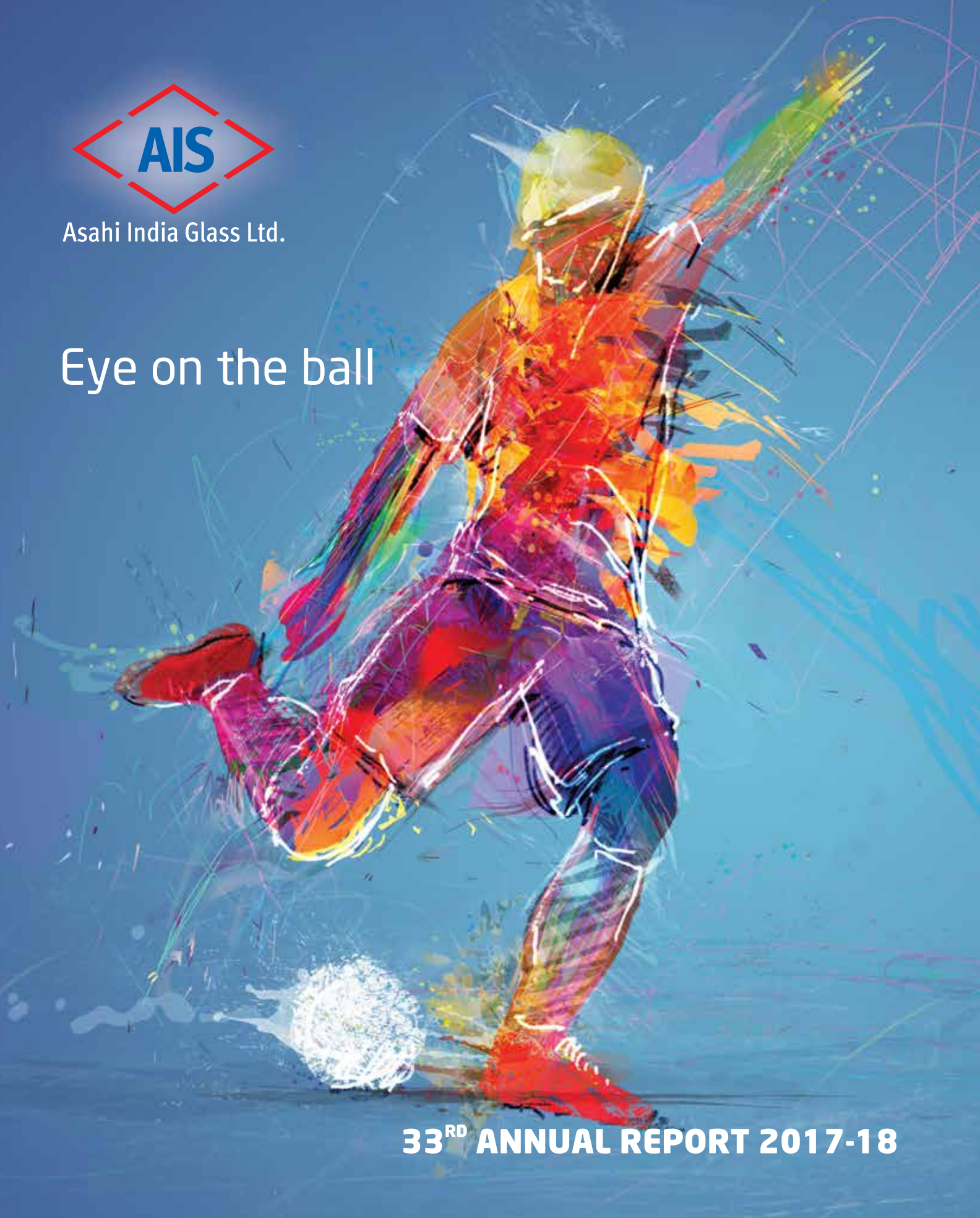

AIS
Asahi India Glass Ltd.
Eye on the ball
33RD ANNUAL REPORT 2017-18

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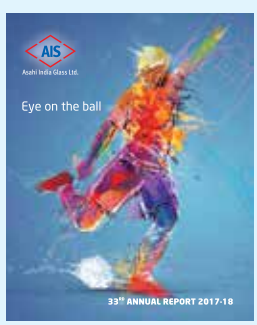
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Caution regarding Forward-Looking Statements

This Annual Report contains forward-looking statements, which may be identified by their use of words like 'plan', 'expect', 'will', 'anticipate', 'believe', 'intend', 'project', 'estimate', or other words of similar meaning. All statements that address expectations or projections about the future, including but not limited to statements about the Company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements.

Forward-looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company's actual results, performances or achievements could thus differ materially from those projected in any such forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events. The Company has sourced the industry information from the publicly available sources and has not verified those information independently.



Online version of the annual report can be viewed at: **www.aisglass.com**



VISION

See more

This by-line captures AIS's culture:

- It describes AIS's products and services which delight customers by helping them see more in comfort, safety and security.
- It expresses AIS's corporate culture of merit and transparency.
- It defines the qualities of AIS's people who want to see, learn and do more, in depth and in detail.

To transcend the ordinary.

MISSION

"JIKKO" - Execution for Excellence.

With major investments in place, the time is now to reap the benefits by execution for excellence.

GUIDING PRINCIPLES

All actions of AIS are driven by the following guiding principles:

- Creation of value for Shareholders
- Customer Satisfaction
- Respect for Environment
- Use of Facts
- Continuous Improvement
- Strengthening of Systems
- Upgradation of Human Potential through education and training
- Social Consciousness

Chairman's message

> "The only constant in the middle of these turbulent market conditions was AIS's continued belief in its ability to stay focussed and keep its eyes and ears closer to the ground to sense and pick up the signals about the changing market trends and customer requirements."



Dear Shareholders,

I believe focus is the key to success in an era where there are impediments at every step. Successful companies are those that can overcome and outlast business challenges and emerge stronger. Overcoming challenges require one critical strength – FOCUSSED EXECUTION.

Companies also need to prudently judge the way forward after a thorough examination of its strengths and correcting its weaknesses. Also, companies need to take measures well in time to protect market share and grow further. From following a long-term vision based on a set of core values to carefully focusing on execution strategies, AIS has been charting a distinct growth trajectory over the years.

Globally, the favourable macro-economic conditions gathered pace in FY 2017-18 with many countries experiencing a synchronized upturn in growth. More importantly, most of the developed economies such as the US, EU, Japan, have witnessed improved growth conditions. China, which was a worrying factor in the previous fiscal, also posted better than expected growth figures in the year, adding to the buoyancy in the global market conditions. Global GDP growth in FY 2017-18 was pegged at 3.7%, up by 0.6% from the previous fiscal.

The Indian economy grew at 6.6% in FY 2017-18 with an expectation to grow 7.4% in FY 2018-19. In early 2017 India was projected to be fastest growing economy in Asia, at 7.4% while China was expected to grow by 6.5% or less. Instead, higher oil prices bumps from financial and fiscal measures lowered growth of Indian economy to approx. 6.6% in FY 2017-18.

Each year brings its own happy tidings and challenges and FY 2017-18 was no different. The only constant in the middle of these turbulent market conditions was AIS's continued belief in its ability to stay focussed and keep its eyes and ears closer to the ground to sense and pick up the signals about the changing market trends and customer requirements. No doubt, this has helped AIS to come up with innovative solutions and value added products which are a fusion of complex and sophisticated technology along with better aesthetics.

The Indian auto industry is one of the largest in the world. Domestic passenger vehicle sales increased 7.9% year-on-year

in FY 2017-18. AIS continued to be most preferred supplier of automotive glass to almost all OEMs in India. The glass industry in India is poised for sustained growth, powered by long term demand for automotive and construction segments. Increase in income levels and availability of a range of financing options is rising aspiration enabling rapid growth in auto and construction segments. Last year saw major change in tax regime with the introduction of GST and I am glad to announce that AIS has smoothly implemented the transition.

Riding on these positive trends in the domestic auto and building sectors, your Company could achieve a healthy performance in FY 2017-18. AIS's consolidated revenue saw a 4% increase to ₹ 2703.05 crores in FY 2017-18 as compared to ₹ 2598.55 crores in the previous financial year. Net profit before tax increased by 20.7% to ₹ 268.66 crores from ₹ 222.68 crores in FY 2016-17. Correspondingly, EBIDTA improved 9.2% to ₹ 487.17 crores whilst net profit after tax rose 18.6% to ₹ 177.38 crores in FY 2017-18.

AIS has always invested ahead of demand and has always remained customer ready to ride the next wave of growth. AIS has a successful track record of profitable growth and has maintained "numero uno" position in automotive glass segment for last 3 decades. We also continue to analyze the recent past and constantly re-examine past decisions taken to make necessary amendments wherever required. One of AIS's strengths has been operational excellence and we are committed to making continuous improvements and costs optimization to keep AIS aligned to the needs of the market.

Continuing AIS's strategy of adding capacities ahead of demand, the Company continues to make significant investments to create additional manufacturing capacities in some of the segments. Our Taloja plant refurbishment with state-of-the-art was completed in Q3 of FY 2017-18 which has enhanced the production capacity of float glass by 550 metric tons per day and has enabled us to serve our customers with superior quality value added float glass of complex varieties and caters to our needs internally by way of supplies of raw glass for automotive applications. The 5th automotive plant in Gujarat with 2.4 million capacity of each laminated windshields and tempered glass sets is underway and will commence its operation of the first phase in Q1 of FY 2019-20.

I am happy to report that in FY 2017-18, AIS has worked on developing and introducing several new technology products which are trendsetters for Indian market.

AIS continued to receive appreciation and motivation from OEM customers by way of their various awards conferred on AIS. Even though the awards are testament to our continuous efforts, it will further serve as a constant reminder for us to continually set benchmarks to serve customer requirements.

AIS faced a challenging year but continued to deliver on its promises ending this year on a good note. The yardsticks for measuring the real success of any company is the level of trust and satisfaction of its customers and the value creation provided to the company's shareholders and stakeholders. In this context, I am happy to report the year-by-year increase in market share of AIS in various segments of its operations as a true reflection of the rising trust and satisfaction of its customers. I am equally proud to report AIS's commendable social development activities at various places including Bawal and Roorkee to support, equip and empower young and not-so-young population of these villages through educational, skill development and other training programs.

During the year, Mr. Masaru Omae, Nominee Director of AGC Japan, resigned from Board of Directors & returned to Japan and Mr. Satoshi Ogata joined the AIS Board. I am sure his rich and wide experience and expertise will add immense value to the Board.

In view of the financial performance of AIS in FY 2017-18, and in line with AIS's Dividend Policy Board has recommended a final dividend of ₹ 1.5 per share.

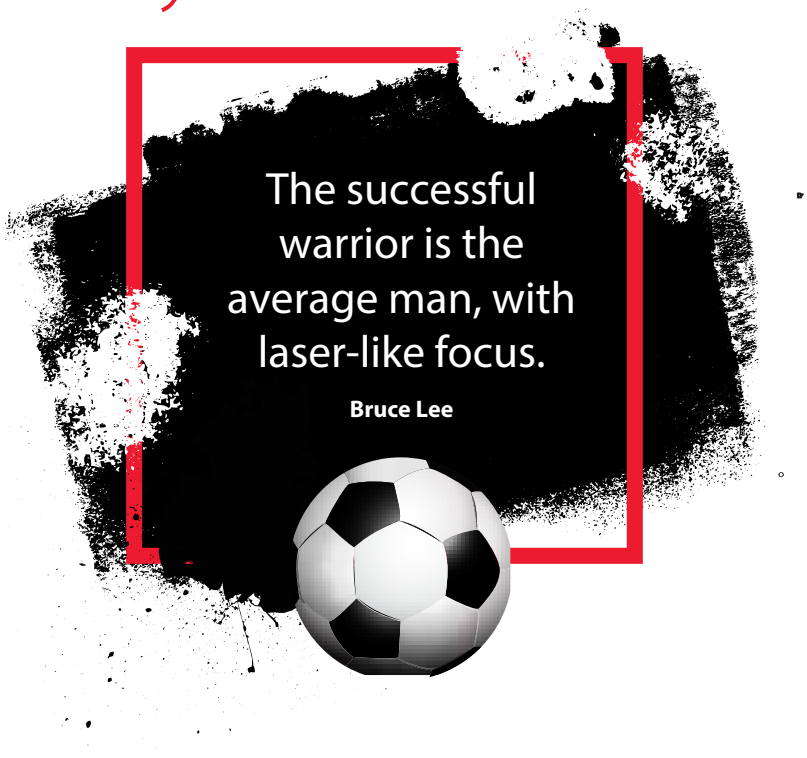
AIS has always believed that our people are our partners at all times. During the last year also, we continued to maintain well-coordinated team efforts with a common outlook towards continued growth and higher productivity. Each employee is akin to a partner at AIS and I am proud that each one of us have contributed to AIS's growth with our very own unique skills and contributions.

As we move ahead in the future, we are confident of the profitable growth opportunities that lie ahead of us. AIS is well positioned to seize this opportunity. On behalf of the Board, I would like to thank all our stakeholders including our customers, employees, partners, suppliers, shareholders, policy makers and the communities around our various manufacturing facilities for their continued support to AIS in FY 2017-18. We continue to look forward for your support and encouragement in the coming years as well.

With Best Regards

B. M. Labroo
Chairman

Eye on the ball



AIS has always made considerable investments ahead of time to meet the future demand. With the continued growth of auto industry in India, AIS is once again making significant investments – both greenfield and brownfield – to ensure being "customer ready" and continues to offer even superior SEQCDDM* in the most efficient manner. Besides capacity enhancements, AIS is also investing in New Product Development, Design & Development engineering as well as superior supply chain capabilities and creating deeper market networks.

As usual, all these investments are being executed keeping a sharp "Eye on the ball" with utmost respect for capital, towards creation of customer satisfaction and shareholder wealth. Focussed vision, consistent practice, coordinated team play and flawless execution with an "Eye on the ball" shall bring AIS closer to its goals.

*(S=Safety, E=Environment, Q=Quality, C=Costs, D=Development, D=Deliveries, M=Management)

AIS – The Beginning

AIS was formed in 1984 pursuant to the Joint Venture between the Labroo's Family, Asahi Glass Co. Limited (AGC) and Maruti Suzuki India Limited (MSIL). AIS began its operations with manufacturing of toughened glass for MSIL. Initially known as the Indian Auto Safety Glass Private Limited, it changed its name to Asahi India Safety Glass Limited (AIS) in 1985.

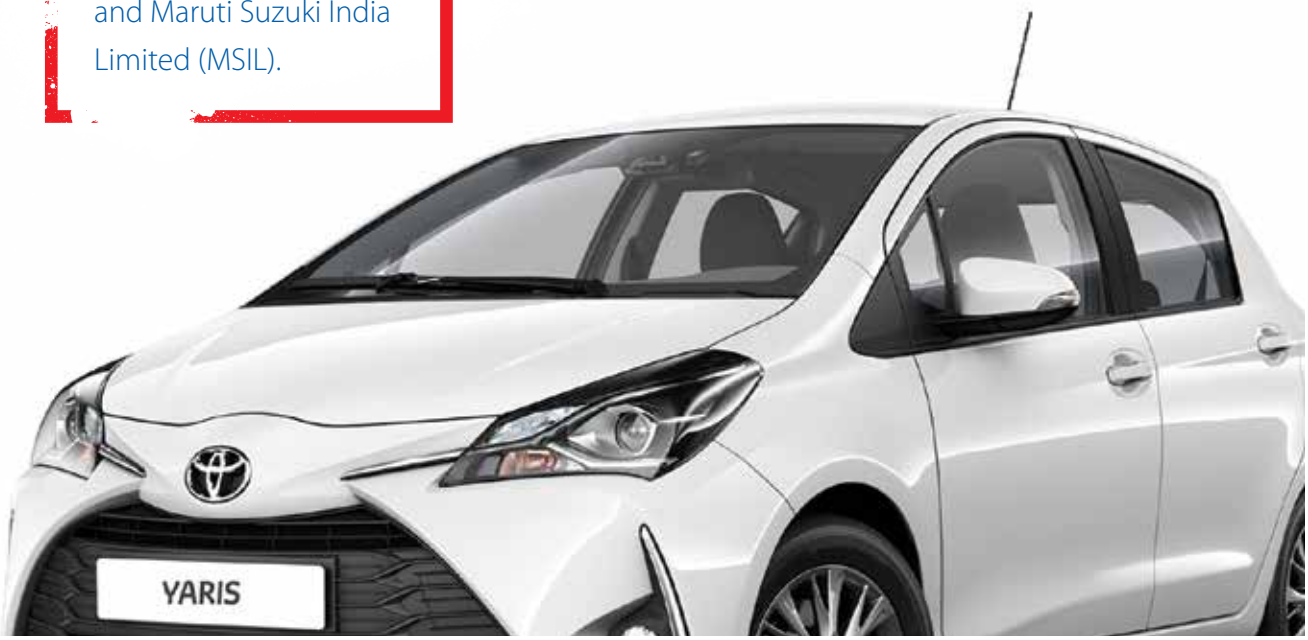
The Company became public limited through an Initial Public Offer (IPO) in 1986 and got listed on Indian Stock Exchanges. Subsequently, with the acquisition of Floatglass India Limited, AIS forayed into construction glass business as well, and changed its name to Asahi India Glass Limited (AIS) in September 2002. Currently, AIS is listed on National Stock Exchange (NSE) and Bombay Stock Exchange (BSE). The promoters jointly hold approximately 55% of the shareholding and balance 45% is held by the public.



AIS was formed in 1984 pursuant to the Joint Venture between the Labroo's Family, Asahi Glass Co. Limited (AGC) and Maruti Suzuki India Limited (MSIL).

Over three decades AIS has grown based on principles of entrepreneurial spirit, immense customer centricity, quality-oriented thinking and readiness to take calculated risks ahead of its time. These principles have helped AIS to emerge from a single customer, single plant, single product Company to India's leading integrated glass Company.

Today, AIS is the preferred strategic supplier to Indian auto and construction industry.





AIS – Expanding footprint

AIS originally started as a 'single plant, single customer' Company, but currently operates with a network of 13 strategically located manufacturing and assembly units across India. Today, AIS is one of the largest integrated glass Company in India and holds significant presence in the automotive and architectural glass value chains through the following business verticals:

- Automotive Glass
- Architectural Glass
- Consumer Glass

Seamless synergy between teams from different domains drives AIS's unique and significant diversification in one single product – Glass. AIS is also the pioneer in establishing highest quality standards in India and providing a superior SEQCDDM to its customers.

AIS continues to make significant investments in new product development, new technologies, capacity and capability enhancement with in-house design and development so as to ensure delivering global quality products suited for India. AIS firmly believes in supporting the creation of a sustainable habitant in India through its various products and services.

Today the Company is transforming itself from being a manufacturer of world class glass and glass products to a solutions provider by providing end to end products and services in the entire glass value chain.

New product development forms the core of AIS's strategy. These new products are especially developed for Indian conditions and requirements. AIS is using emergence of new technologies, new products, new communications and distribution channels to drive rapid and positive changes for its customers.

AIS firmly believes in supporting the creation of a sustainable habitant in India through its various products and services.

AIS – Sustainability

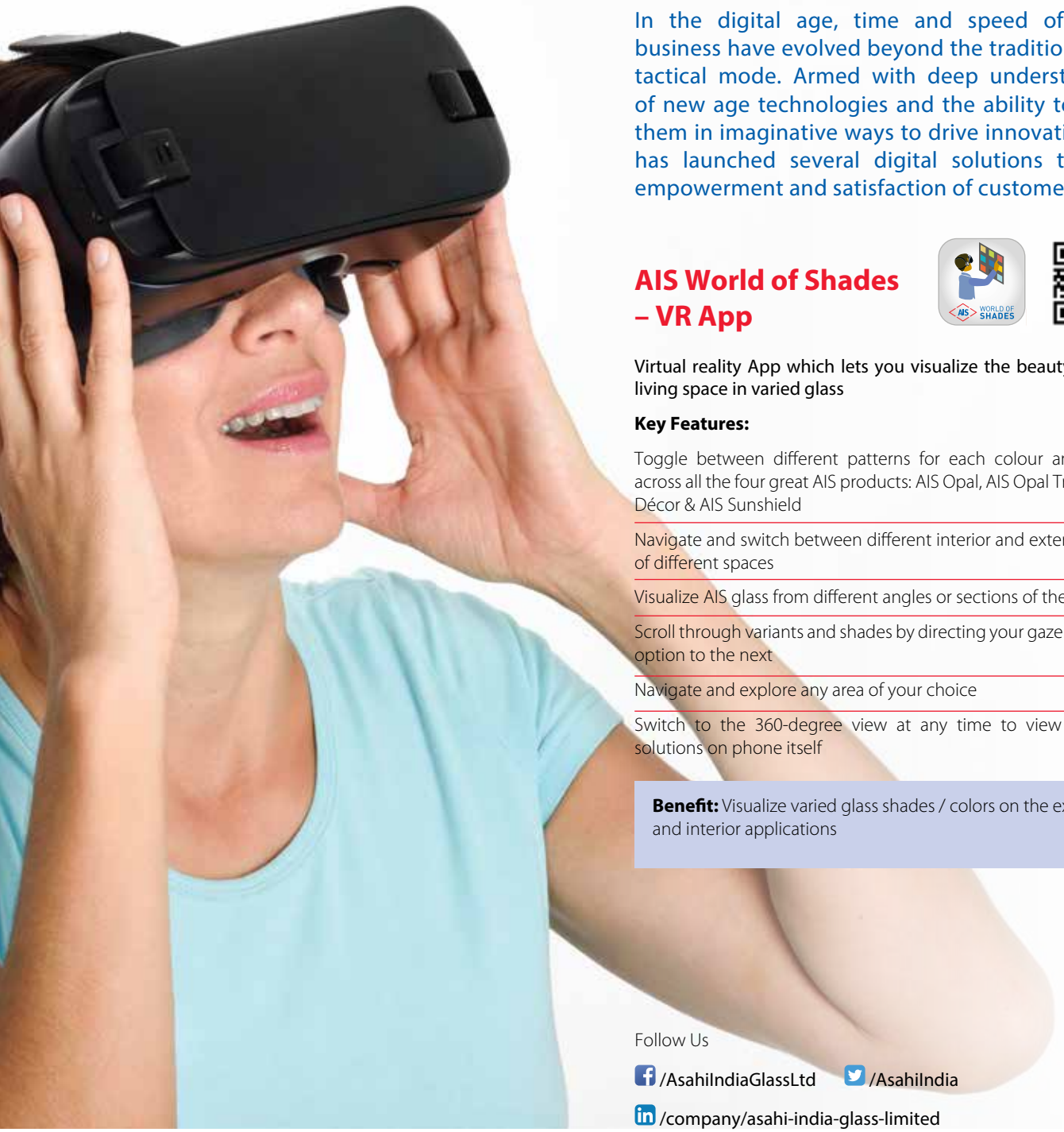
AIS is committed and focussed that its production processes and products contribute towards an environment that is cleaner, greener and healthier. AIS is also committed to implement a sound Environment Management System (EMS), which is an integral component of AIS's business strategy. The fact that AIS products, mainly in the Architectural Glass segment, have been certified by the prestigious environment certification bodies such as the GRIHA Council and the CII – Green Products and Services Council, is a testimony of AIS's commitment to long term sustainability.

Besides pro-actively supporting laws and regulations to protect and preserve our planet Earth, AIS also makes serious efforts to ensure that its products not only meet the ever increasing demands for highest technological standards and aesthetic appeal, but simultaneously comply the stringent environment-friendly standards, thus making a positive contribution to the efforts for creating a 'greener' world by reducing carbon footprint and pollution.

> A sustainable business is resource efficient, respects the environment and is a good neighbour.
>
> – Phil Harding



AIS – Digital footprint



In the digital age, time and speed of doing business have evolved beyond the traditional and tactical mode. Armed with deep understanding of new age technologies and the ability to apply them in imaginative ways to drive innovation, AIS has launched several digital solutions towards empowerment and satisfaction of customers.

AIS World of Shades – VR App

Virtual reality App which lets you visualize the beauty of your living space in varied glass

Key Features:

Toggle between different patterns for each colour and shade across all the four great AIS products: AIS Opal, AIS Opal Trendz, AIS Décor & AIS Sunshield

Navigate and switch between different interior and exterior zones of different spaces

Visualize AIS glass from different angles or sections of the building

Scroll through variants and shades by directing your gaze from one option to the next

Navigate and explore any area of your choice

Switch to the 360-degree view at any time to view different solutions on phone itself

Benefit: Visualize varied glass shades / colors on the exteriors and interior applications

Follow Us

/AsahiIndiaGlassLtd /AsahiIndia

/company/asahi-india-glass-limited

AIS Virtual World – VR App

Virtual Reality app – Takes you on an immersive tour of AIS Glass products

Key Features:

An immersive and realistic, interactive experience where the user is given the freedom to explore the glass solutions in 360-degree environment

Provides high quality of artistic detail and multiple points of interactivity which can be viewed on a mobile platform through VR gear or google cardboard

Showcases the value proposition through a physical demo which may be otherwise difficult due to any logistics-led constraints

Customers can test the glass solutions in the virtual environment and be informed with respect to performance and quality

Benefit: Immersive experience to experience glass solutions and applications



AIS World of Glass App

Showcase of product range and experience zone

Key Features:

Solutions in Glass: Products have been categorized based on the functional solutions provided, namely – Acoustic, Privacy, Safety & Security, Aesthetic and Energy-efficiency solutions

Solutions for Windows: Complete door and window solutions in uPVC, aluminium and wood

Specialized applications: Innovative and specialised glass applications like glass staircases, infinity swimming pool, skylights, canopies, gazebos etc. have been showcased

Experience Zone: The application allows users to experience two functional benefits – Privacy and Security provided by glass. It includes interactive demonstration of AIS Swytchglas, Glass with Integrated Blinds, AIS Stronglas, AIS Securityglas, etc.

Benefit: The application, AIS - World of Glass allows channel partners and customers to experience the extensive portfolio of glass products, solutions and services alongwith technical parameters

AIS Glass Simulator App

Makes it easier for architects and developers to choose the right glass product

Key Features:

Energy simulator
The energy simulator takes into account factors like building type, orientation, type of glazing, glass shades and more to suggest to you the right glass product for your building. Based on calculations you can take an informed decision while selecting the right glazing solution

Project showcase
You can take a look at all the projects that were completed using AIS glass products. This option gives you a clearer picture of how AIS glass products will look on a building

Product Catalogue
This section shows detailed information of all AIS Glass products and their corresponding performance parameters so that you can take informed decisions while choosing the desired products

Benefit: Helps to choose right glazing solutions. Fastens decision making process

AIS SBUs – Automotive Glass

Having serviced the Indian Automotive industry for over three decades, AIS holds an imperative position in the industry. AIS Auto dominates the Indian passenger car glass market and accounts for 78.8% of market share. Also, manufacturers of commercial vehicles (trucks and buses), railways, city trains, tractors, and off-highways, prefer AIS Auto Glass.

AIS Auto Glass has the unique distinction of being the only glass Company in the country to be awarded the prestigious Deming Application Prize in 2007, for the outstanding performance improvements through the application of Total Quality Management (TQM) and TPM Excellence Award - 2010 was bestowed upon the Bawal manufacturing unit of Automotive SBU.

Quality, Cost, Delivery and Development of product are the prime driving forces of the business. AIS provides distinct advantages to its customers through its product & process pliability and has maintained its position as a premium and preferred supplier to the major OEMs such as Maruti Suzuki, Toyota Kirloskar, Hyundai Motors, Honda Cars India, Mahindra & Mahindra, Ford India, Tata Motors, Fiat India, Volkswagen India, Renault – Nissan, Volvo, Ashok Leyland and Reva.

AIS has made deeper in-roads in the commercial vehicle segment in recent years and continues to add customers and products for "off highway", tractors, earthmoving equipment and city trains.

AIS has absorbed world class technology and ensures supplies at consistent quality to its customers. AIS is the only glass manufacturer in India and probably amongst the few in the world with "in-house development" capabilities and expertise in "Development", "Innovation" and "Automation" of auto glass manufacturing machinery and equipment. Products of AIS have the capability of meeting stringent quality norms of both global and domestic OEMs and the international marking standards.



Product Range

- Laminated Windshield
- Tempered Glass for Sidelites & Backlites
- Defogger Glass
- Glass Antenna
- Encapsulated Glass
- Plug-in Window
- Solar Control Glass
- IR Cut Glass
- UV Cut Glass
- Dark Green UV Cut Glass
- Flush Fitting Glass
- Rain Sensor Windshield
- Heated Windshield
- Glass with Assembly
- Privacy Glass
- Acoustic Windshield
- Sliding Window Assembly
- Light-weight Glazing

AIS SBUs – Architectural Glass

AIS has the knowledge, expertise and unmatched array of products to bring an artistic idea from a vision to a masterpiece. AIS's Architectural Glass SBU is driven by market leading innovations and equips its customers with optimal balance between daylight and energy saving, visual and thermal comfort, moving towards an age of green buildings which ensures a truly sustainable future. Architectural Glass SBU has a multi-domain strategic position in the Company's integrated business delivery chain.

AIS has unmatched glass processing capabilities, empowering it to fulfill all the needs and requirements of the modern consumers, architects, builders, consultants, fabricators and interior designers.

AIS is the second largest entity in the Float Glass Industry operating 2 state-of-the-art float glass plants and capacities for processing, mirroring as well as hard and soft reflective coatings.

AIS offers a diversified float glass product range in varying thickness, shades and sizes, which caters to the whole gamut of customer requirements like aesthetic, security, acoustic, comfort, energy conservation and safety. During the year, the Company continued its focus on lean operations and cost optimization through a number of measures.

In the coming years, sales in float glass segment of the Indian glass industry will increase on the sidelines of real estate growth across retail, residential and office estate.

Product Range

Float Glass

- AIS Clear™- Clear Float Glass
- AIS Tinted™ - Heat Absorbing Glass

Energy-efficient Glass – For Buildings that are sustainable

- AIS Opal® - Value for money Solar Control Glass
- AIS Sunshield™
- AIS Sunshield Trendz - Patterned Sunshield Range
- Ecosense™ - High Performance Energy Efficient Reflective Glass
- AIS Opal Trendz - Patterned Reflective Glass

Value-added Glass – For Unique Interior and Exterior Ideas

- AIS Stronglass® – Impact Resistance Glass
- AIS Securityglas™ - Burglar Resistant Glass
- AIS Acousticglas® – Sound Resistant Glass
- AIS Valuglas
- AIS Securityplus™
- AIS Swytchglas
- AIS Heat Strengthened Glass
- AIS Integrated Blinds
- AIS Double-Glazed Unit / Insulated-Glazed Unit
- AIS Pyrobel

Designer Glass – For Interiors with an artistic touch

- AIS Mirror® - Distortion-Free Mirrors
- AIS Décor® - Lacquered Glass in Vibrant Colors for Interiors
- AIS Krystal® - Only Branded Frosted Glass
- AIS Disegno™
- AIS Mesh Laminated
- AIS Colored PVB Laminated
- AIS Fabric Laminated Glass
- AIS Ceramic Frit
- AIS Printed Glass

Retrofit Solutions

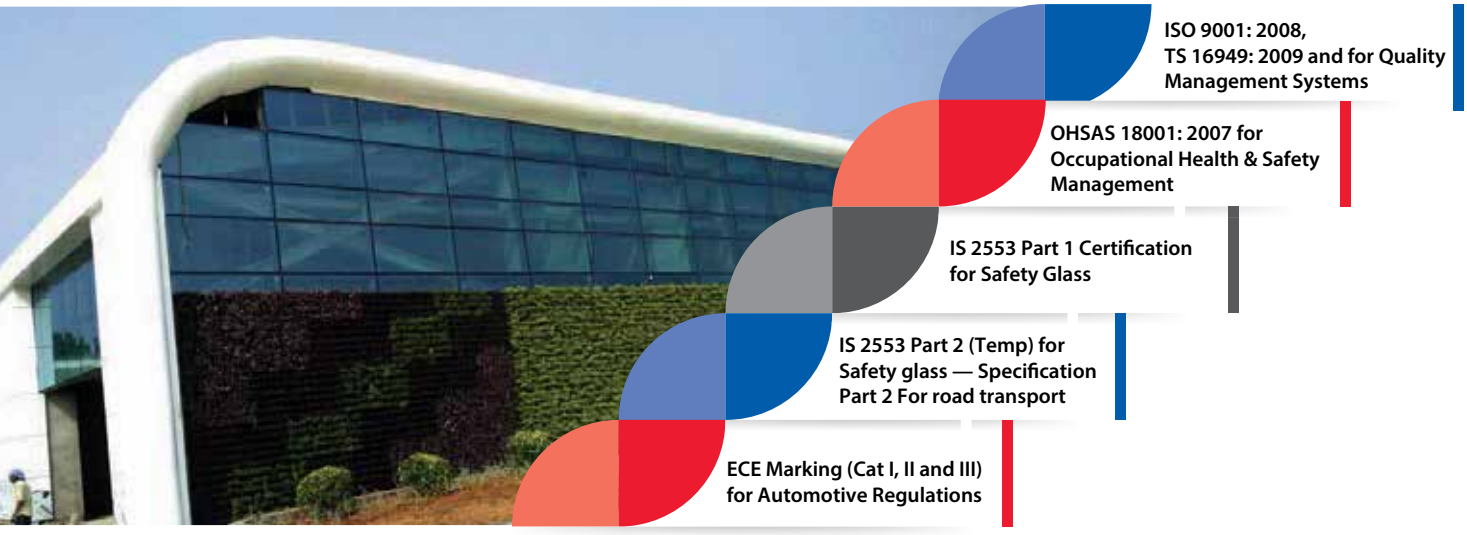
- AIS ReNew™

AIS Windows – For Beautiful Ambience

- uPVC
- Aluminum
- Wood

Architectural glass SBU supplies to a host of customers, which include automotive safety glass manufacturers, processors, distributors, dealers, channel partners, institutional and other customers through its extensive network of 4 Zonal offices and 1193 distributors. AIS value creation chain and quality management begins with the in-house glass production. This ensures first-class quality and enables customer's wishes to reality.

All our products adhere to international standards:



AIS SBUs – Consumer Glass

The major objective behind formation of consumer glass SBU was consumerisation of glass. This SBU acts as a concatenation with end customers by providing customised solutions through in-depth design and execution.

Consumer Glass SBU includes the automotive customer front facing business of Windshield Experts (WE) and the architectural glass services business of GlasXperts (GX). Its associates, namely, AIS Distribution Services Limited (ADSL) and AIS Adhesives Limited (AIA) are engaged in after-market distribution of automotive safety glass and sealants respectively, to hundreds of dealers & retailers across India.

The Consumer Glass SBU will continue to cater the changing market and customer needs by continuously seeking ways to create new and innovative products by leveraging AIS's large technology and knowledge pool.



AIS started 'GLASXPERTS', the first organised glass design and installation services in India, for the retail segment. GlasXperts is one-stop for 360-degree solutions, which integrates specialized glass knowledge in design, selection and installation of glass in homes, offices and other commercial establishments. GlasXperts leads the way in providing innovative concepts and cutting-edge solutions in living glass. It meets the needs of consumers for modern, eco-sensitive aesthetics with full spectrum of world-class, high quality, branded glass products, fittings and systems, with assured safety and its hassle-free services.

Present in 40 cities and 81 conveniently located service centres and a number of mobile vans, Windshield Experts is an ISO 9001:2015, certified Company, conforming to the requirements of the quality management system and delivers prompt and timely service to its customers. Following the 'Repair First Philosophy', Windshield Experts is engaged in the automotive glass repair and replacement activities. Windshield Experts maintains the widest multi-model inventory for all vehicles, including all luxury cars. The Company's centralized customer helpline is equipped to handle all customer queries and provides single point of contact for all glass claims. The glass requirements of Windshield Experts is largely procured from AIS.

AIS Windows offers end-to-end 360-degree solutions viz. design, consultation, glass and frame selection to installation by bringing the perfect combination between material of customer's choice viz. uPVC, aluminium and wood with the best in glass product and hardware fittings. In addition to the conventional functions like protection from environment, day lighting and aesthetics, it also caters to other functionalities like safety, security, noise cancelling, and energy efficiency through its wide product range – Noise cancelling windows, Burglar-resistant windows, Solar control windows, Safety glass windows, Monsoon proof windows and a range customised benefit windows are produced with precision and professionally installed.



AIS – Innovation

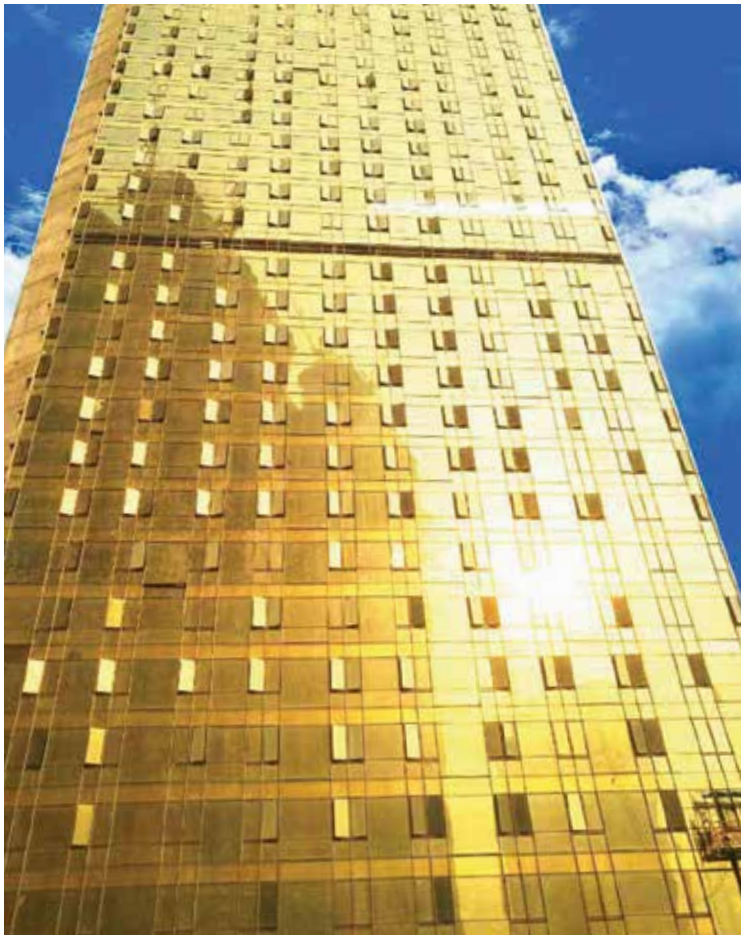
AIS has consistently invested in technical and engineering abilities leading to breakthrough innovations. In line with the changing industry requirements and consumer preferences, AIS has been consistently working to develop new technology products and meet the needs of industry trends such as electric mobility, light weighting, vehicle safety, digitalisation and infotainment.

In line with this, AIS has launched several innovative products in FY 2017-18 as well including thinner windscreens (2+1.6 mm), acoustic, solar control and privacy glass applications for new models like Jeep Compass etc.

Introduction of thinner Windshield for OEMs in India

AIS – New Products

New product offerings have been the fulcrum of AIS's growth in various product segments over the years. In line with this, the Company has expanded its product range with new offerings which posses advanced features and also as product and brand extensions in some of its highly popular brand series. These include:



AIS SunShield Royal Gold®

Unique Features of the Product:

- "Value for Money" and aesthetically premium sunshield product
- Natural shade of Sunshield Royal Gold provides unique benefit to customers

Product Benefits to Consumer:

- Gives projects tint of luxury and hint of royalty
- Advanced solar control technology for reduced glare, protection from UV radiation and effective cooling comfort
- Improved energy efficiency of homes and commercial spaces
- Ideal for wide range of architectural and aesthetics applications
- Available in 3.5mm, 4mm & 5mm thickness, and a wide number of sizes

AIS Opal Trendz - Bubblemist

Bubblemist, a new pattern in AIS Opal Trendz Series, is first of its kind patterned reflective glass which gives a unique external glazing solution and brings touch of glamour to exterior facades and interiors.

AIS 'Ecosense' Series

AIS has introduced new additions to their existing range of coated glass products. These new products are designed to offer better aesthetics and enhanced performance:-

a. Solar Control Glass Range: Enhance Nimbus, Enhance Harmony, Enhance Serene
b. Solar Control Low - E Glass Range: Exceed Priva, Exceed Platina, Exceed Comfort, Exceed Blueberry
c. Solar Control Double Low - E: Excel Star, Excel Marvel
d. Solar Control & Thermal Insulation - Low - E Glass Range: Edge Plus Series (Natura Plus, Electra Plus, Chroma Plus)



AIS – Value Added range (Auto)

At AIS, working on innovative and value-added products based on a customer-centric and technology-driven approach has been a way of life. No wonder, the Company's offerings in the value-added products has amplified in numbers as well as their salient features over the years. Some of the product offerings under this are:

ACOUSTIC WINDSHIELD

Salient Features:

- It helps to combat levels of noise penetration in cars, which have an effect on people's health, causing disturbance and stress
- It reduces the need for heavier glazing, allowing car manufacturers to reduce vehicle weight

DARK GREEN UV CUT GLASS

Salient Features:

- It is a high tech alternative solution against films after Supreme Court Ruling
- Enhances Fuel Efficiency / Reduce CO_2 Emission by reducing air-conditioning load-relief, thereby reducing load on compressor
- Certified glass product by Skin Cancer foundation

PRIVACY GLASS

Salient Features:

- It suppresses the penetration of visible light inside car cabin, thus ensures privacy of passengers during travelling
- Provides excellent heat insulation
- Decreases the thermal load on the air-conditioning system

ENCAPSULATED GLASS

Salient Features:

- Moulding of flexible PVC or Polyurethane-RIM (Reaction Injection Molding) is done around the glass perimeter to provide an aesthetic integrated trim for the product
- Reduction in tooling cost through use of composite tooling
- Less components to handle at the customer end

IR CUT AND ACOUSTIC WINDSHIELD

Salient Features:

- Ensures faster cooling of the cabin to a comfortable temperature
- Improves air conditioner's performance due to less heat transfer from outside
- Lower noise in cabin results in enhanced driving experience

GLASS ANTENNA

Salient Features:

- The glass antenna is smart design, maintenance-free, durable and light weight as compared to mast antenna
- Eliminates antenna breakage problems

IR CUT GLASS

Salient Features:

- Enables fuel savings and decreases CO_2 emissions by reducing air-conditioning needs
- Lowers the temperature inside car by reflecting invisible infrared solar rays
- Ensures comfortable driving environment for car driver and passenger by reducing occurrences of hot seats and steering wheels
- Mitigates sense of intense heat on the skin

WIPER HEATED WINDSHIELD

Salient Features:

- Calibrated heating elements, sealed inside the windshield wipers, radiate heat to prevent ice build-up
- Keeps the windshield spotlessly clean so that the driver can have an unobstructed view of the road ahead and ensure safety for him and passengers
- The wiper's aerodynamic shape ensures absolutely thorough cleaning every single time and guarantees top notch performance at high speeds

DEFOGGER GLASS

Salient Features:

- Removes the condensed water and ice from the glass surfaces and restores visibility
- It significantly reduces the chances of accident and improves road safety
- Provides clear and undistorted vision in all-weather condition

RAIN SENSOR WINDSHIELD

Salient Features:

- Allows the vehicle to turn on and adjust the wipers automatically in different types of weather
- Less manual intervention required during rain and thus enhancing driver's focus on road and safety of passengers
- Convenient and automatic way to keep the windshield clear in foul weather

UV CUT GLASS

Salient Features:

- It obstructs the harmful UV rays from entering the car cabin to attain comfortable driving environment
- Suppresses the rising temperature inside the vehicle, thereby reducing the use of air-conditioning, and hence contributes to fuel cost-savings
- Slows down the deterioration of the internal materials of the vehicle

AIS – Value Added range (Architectural)

Aesthetics

AIS Tinted
- The heat absorbing property due to presence of metal oxides
- Tint
- Insulation to glare and UV rays

Security

AIS Securityglas(TM)
- This laminated glass type has specialized PVB plastic interlayers
- The lamination doesn't dampen visibility
- High tech replacement to grills and shutters

AIS Securityplus®
- This laminated glass type is five times stronger
- It employs a reinforced layer of DuPont SentryGlas(TM)
- It is used to design structures that are hurricane and explosion-resistant
- The glass also remains clean and clear despite years of usage

Acoustics

AIS Acousticglas®
- Acoustic glass consists of two panes of glass which have been laminated together using PVB (Polyvinyl Butyral).
- Reduces noise by absorbing the sound energy and preventing the sound vibrations from travelling through the glass
- Achieve optimal noise level for human ear i.e 30-35 dB inside the building
- Extremely durable with superior aesthetics

Safety

AIS Stronglas®
- High grade tempered glass
- Five times tougher than ordinary glass
- Invulnerable to High tensile stress and high resistance to thermal stress (withstand up to 300° C)

AIS Valuglas
- Long-lasting, heat strengthened glass with greater stability
- Perfect blend of aesthetics with enduring strength
- Highly secure laminated unit that eliminates the need for grills and shutters
- Dampens external noise for better acoustic performance
- Unbeatable quality at an unmatched value

Energy Efficient

AIS Econsense(TM)
- Natural choice for all environment-friendly architecture
- Allows light to pass through, while radiating, absorbing and reflecting away a large degree of the near-range infrared heat.
- Keeps indoor spaces brighter and cooler.
- AIS Ecosense range is now GreenPro Certified by IGBC-Green Building Congress 2017
- Developed to suit the unique climatic conditions of the Indian subcontinent, Ecosense does more cooling than heating as it prevents solar radiation.

AIS OPAL®
- Solar control heat reflective glass, manufactured using cutting edge CVD technology which makes it endurable

AIS Opal Trendz
- Unique combination of solar control technology, shades and patterns, makes it the first-of-its-kind patterned reflective glass

AIS Sunshield®
- Combination of durability and advanced soft coat heat-reflective technology
- Enhanced UV protection due to superior coating
- AIS SunShield helps you reduce glare and improves the energy efficiency

AIS – Designer Glass



AIS Swytchglas

- AIS Swytchglas made from extra clear glass deploying PDLC (Polymer Dispersed Liquid Container) technology
- Revolutionary smart glass to ensure your privacy at click of a button

AIS Décor®



- AIS Décor has a coloured opaque appearance which is achieved by the application of special high-quality paint to one surface of the glass.
- High resistance to heat, UV rays and moisture perfect for use in humid environments

AIS Krystal®



- AIS Krystal Frosted glass is opaque, highly versatile, aesthetically appealing and requires less maintenance.
- It is India's only branded Frosted Glass in matte look

AIS Disegno(TM)



- AIS Disegno comes with an icy appearance
- It has Transparent veneer with a distinctive crackled appearance
- It creates an atmosphere that boosts your mood with its vibrant range of colors

AIS Mirror®



- AIS Mirror is a distortion-free and is an environment friendly product that does not use copper and lead in its manufacturing process
- Longer shelf life due to high resistance to harsh cleaning products



AIS – Empowering customers through digital campaigns

It is said that seeing is believing. AIS has put out a series of videos to sensitize customers on its wide range of products, their advanced features and applications. These videos enable customers to virtually feel AIS products on their building facades and interiors and thus take informed decisions during their purchases.



AIS Security & Solutions Video
https://www.youtube.com/watch?v=CNFlaClhOok



Energy Efficiency Solutions Video
https://youtu.be/FGXKzo5ZaSk



AIS Acoustic Solutions Video
https://www.youtube.com/watch?v=SGNHI_yZ6tU



AIS Privacy Solutions Video
https://www.youtube.com/watch?v=9duTtm63vP8

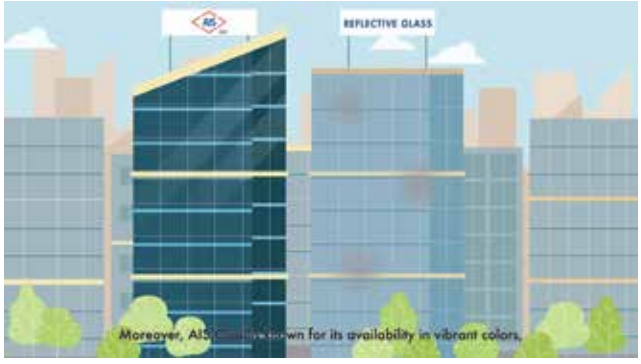




AIS Renew - Retrofitting Solutions Video
https://youtu.be/EAo6qe-FLsI



Video on Malpractices in the glass industry
https://www.youtube.com/watch?v=pWqbZBMI8zc



AIS Opal & Opal Trendz Video
https://www.youtube.com/watch?v=dv5UV_Qy3eo



Anti-Pollution Solutions Video
https://youtu.be/fQt7xpAa4Sk

Subscribe to our AIS Youtube channel to get regular updates about latest videos.
https://www.youtube.com/c/aisglass

AIS – Glass Villa

> ...It is a glass villa. We are pushing the limit of glass with the support of AIS.
>
> – Tarun Tahiliani





Moving up in the innovation value chain, AIS has joined hands with the leading fashion designer Tarun Tahiliani to implement a glass villa project – AIS Glass Villa, in Goa. A first-of-its-kind project, AIS Glass Villa project will be a fusion of contemporary and local architecture.

AIS Glass Villa is being developed by Ahilia Homes, a boutique interior and architectural team led by the Tarun Tahiliani Design House with support from AIS Glasxperts, the architectural division of AIS that specializes



The AIS Glass Villa is scheduled to be ready by July / August 2018.

in high end glass design and installation. In keeping with the spirit of modern India, this glass and laterite Villa will be a befitting tribute to the marriage of tradition and technology. A classic Goan courtyard structure has been reinterpreted with steel columns, giant glazing fold out glass doors and glass chambers in the bedrooms through which old trees retain their beauty, keeping the light and form, unique by any structural standards.

What sets the AIS Glass Villa apart is the unmatched use of glass in its construction, keeping both aesthetics and functionality in mind. The energy-efficient AIS glass products used for façades are designed to reduce UV radiation, while delivering other benefits such as safety, security and privacy for its residents. Besides, it will also obstruct dust from entering the interiors, and reduce outside noise by up to 42 decibels, all of which will make living in the Villa a tranquil and supremely serene experience.



AIS – Fostering relationships

Human resource has always remained AIS' distinct strength – whether in relation to creating and empowering a highly talented pool of professionals or creating an environment of growth and opportunities for all.

Today, eyes are back on multiplying this potential via every possible avenue - be it learning, training or mentorships. Every AIS employee arrives to work knowing well that he or she will be upholding some of the industry's sturdiest standards - and hits the ground running. Both personal and organizational objectives are fulfilled via unique opportunities of growth that allow employees to shine their brightest. An ethos of respect, teamwork and enrichment ensures optimal performance in meeting the organizational goals and customer requirements.

AIS – Setting high standards

AIS's commitment of cohering to its guiding principles has helped it to maintain its leading position in India. To achieve its avowed objectives, AIS's policy is 'to provide stakeholder satisfaction through SEQCDDM'. The Company is the first Indian Glass Company to get the QS-9000 conforming to the quality management requirements and ISO-9002 certification conforming to the specifications and guidelines set out by the International Organisation for Standardisation. It has also received IATF 16949 certificate conforming to the automotive quality management system. AIS was also awarded the prestigious Deming Application Prize in 2007.

The Company's penchant for perfection has helped it to bag several more awards and certifications in FY 2017-18 as well from the leading auto OEMs.

AIS constantly upgrades its QCDD targets through KAIZEN.

Q&A with the MD & CEO

Q. 1 How was FY 2017-18? How do you see AIS performance in FY 2017-18?

The last year was definitely a year of macro deterioration for India: inflation, interest rates, current account and fiscal deficits, exchange rate stability, Capital flows – many of the variables that constitute financial stability were poorer today than a year ago. If those were tailwinds of external forces which helped India along for a few past years, these have quietened down to a neutral stillness. There is no cause for any alarm, but the 'rising tide lifts all boats' period is definitely past.

We had a few uniquely one off events, GST and Demonetization, which had a dampening effect on growth. There is no doubt in my mind that some of these far reaching reforms are going to have painful birth pangs. We must have the agility to adjust to these setbacks at the same time keeping an eye on the enormous benefits that will accrue down the road. This faith in a long term vision and the flexibility of rapid course corrections have to be the defining qualities for success.

Specifically in our areas of interest, radical reforms / regulations like RERA, ECBC, new NBC, Euro VI, may take time to take hold, may cause significant disruption in their early shape, but we are fully certain they will transform our business towards significant benefits and protection for the customers, environment and energy security. It is not about IF, it is only when. Many of our actions are grounded in this vision of the future of Glass as an aesthetically pleasing, energy efficient, energy generating, environmentally friendly and technology rich product.

Against this macro backdrop, FY 2017-18 was again a satisfactory year for AIS. Our top line grew 12.3% to ₹ 2632.97 crores and our EBIDTA (pre-forex) was ₹ 483.89 crores. PBT increased 20.6% from 222.68 crores in FY 2016-17 to ₹ 268.66 crores in FY 2017-18. Sales in the Automotive SBU increased 10.6% from ₹ 1527.01 crores to ₹ 1689.23 crores while sales in Architectural SBU increased 13.5% from ₹ 783.95 crores to ₹ 889.40 crores.

Q 2. What were the operational highlights of AIS during FY 2017-18?

The Indian domestic automotive industry sales registered an overall growth of 12% in FY 2017-18. Within it, Passenger Vehicles (PVs) grew by 7.9% and Commercial Vehicles (CVs) by an impressive 20.7%. While the growth of PVs was somewhat on expected lines – mainly driven by growth in compact SUVs at 21%, positive consumer sentiments and aspirations - growth in CVs was a very welcome surprise: mainly driven by GST implementation, infrastructure spend by the government and some regulatory changes brought to improve bus body building standards. Almost all our customers did well and India saw several new model launches last year.

AIS Auto continued its good performance and maintained its market share of 78.8% in passenger car market. However, margins were under pressure due to increase in input costs, manpower costs and weakening of Indian Rupee.

Operations remained smooth through the year and as per plan. During the year, AIS commissioned work on 5th automotive glass plant at Gujarat. Our Gujarat plant will be a state-of-the-art facility with the latest technologies and with approx. 400 improvements compiled from our decades of operational experience. We have committed an overall capex of ₹ 600 crores at Gujarat, mainly for Maruti Suzuki, to create capacities of 2.4 million pcs of laminated windshields and 2.4 million sets of tempered. Other improvement projects relating to LCA (Low Cost Automation), capacity debottlenecking, supply chain and cost rationalization continue to be on course. During the year, we also continued our investments to strengthen our preventive and proactive measures for overall safety especially personal injury and fire protection.

We also made significant investments at our Bawal plant to re-align layouts and debottleneck space and retrofitted some old buildings to meet the increased requirements from the plant. In order to meet the growing demand of our CV customers, we have initiated investments for a specialized "bus & truck" furnace at Chennai scheduled to be operational in Q1 2019-20, which will take our overall bus and truck glass capacities to 2,20,000 pcs p.a.

Training forms the core of "AIS Way" and during the year we created cutting-edge Dojo centers at our plants to train and further upgrade our technical workforce.

During the year, MSIL initiated a Comprehensive Excellence (CE) Program comprising 10 pillars of management for all its suppliers. AIS was rated "green" as one of the top strategic suppliers. MSIL is now taking the CE program to the next level including the even higher "purple category". I thank MSIL for their vision with yet another program for supplier improvement and AIS is fully dedicated to the same. They truly remain pioneers in the Indian automotive industry.

In the architectural glass segment, demand grew by 8% backed by higher use of glass mainly in the trade segment. In the projects segment, demand continued to remain subdued as the sector struggles with new Regulatory measures like RERA, inventory pile up and rising interest rates. However, there is huge latent demand for housing, including low cost affordable housing. Commercial real estate and hospitality segment is also beginning to show signs of demand improvement.



Our Taloja float glass plant restarted operations in November, 2017 after a complete cold repair. Besides marginal improvement in capacity and quality, our Taloja plant has been upgraded to produce high quality float glass for automotive requirements. I am very proud to state that our AIS engineering team executed the project within budgeted costs and slightly ahead of schedule. Also, the Taloja float glass plant witnessed extremely smooth ramp up of production along with excellent quality. I also thank our partners – AGC, for their excellent technical support and collaboration with our engineering team to execute this project.

AIS continued with its strategy of value addition and launched 25 new products and shades during the year, all of which were well received by our customers and top architects, builders, interior designers and consultants.

Unfortunately, India continued to witness a surge in imports of sub-standard imports of float glass from Malaysia, Pakistan, Middle East and Egypt. Even more concerning is the fact that imports from some countries blatantly circumvented the existing duties in place and the legal framework. We are working with the government authorities to take strict action against such illegal actions.

Q 3. AIS is once again embarking on growth plans with an aggressive expansion strategy. How do you plan to manage your debt during this phase?

AIS remains committed to its customers' requirements, present and future. Almost all of our significantly improved internal accruals, have been ploughed back into investments for growth.

Therefore, despite repayments of ₹ 287.57 crores last year, our overall debt increased by ₹ 151.78 crores over the year - from ₹ 1,222.28 crores last year to ₹ 1,374.06 crores this year. Our overall debt-equity ratio is 1.26 and within that the long term debt-equity ratio stands at 0.95. Interest coverage ratio has improved from 2.54 last year to 3.17 this year. All these numbers indicate that AIS can manage overall debt levels without any serious risks.

The key is overall interest cost, which has improved significantly over the last 2 years. There is further room for improvement as AIS's rating improves significantly.

At AIS, we have very stringent parameters for capex approval with a threshold IRR as a prerequisite. No capital investment is sanctioned only to gain market share or without adequate IRR returns. I am confident that with further improvement in internal accruals, we shall continue to keep our debt at manageable levels, without sacrificing any growth opportunities.

Q 4. What is your Outlook for AIS in the near future?

I have always believed in the long term power of compounding. It took India 60 years to reach $ 1 trillion (2007) and we doubled it in the next 7 years (2014) which is quite an astounding example of compounding. The potential however is much more. The next target is to reach $ 5 trillion by 2025. What that means is that whatever happened in the last 31 years of AIS's existence will now happen in the next 8. Or maybe 10 if the glass is half empty. The point is unless we make an enormous self inflicted blunder it's inevitable we will reach 5 trillion, or 8 million PV's, or whatever proxy for whichever relevant industry in the next 8-10 years. And that is mind boggling.

However, this is not an unqualified opportunity. In my view this explosion will benefit only those who are able to deliver global quality at Indian costs. This to me is the key for the future. Profitable opportunities shall be realized only through constant innovation to cater to the specific and special



requirements of the Indian market - a market that only generates large volumes for products and services which provide high quality, are feature rich, with modern technology but at very competitive prices. Copy paste of Europe or USA or even China will not be wholly successful.

This doesn't mean mediocre will be. The days of 'jugaad' as a way of working are over. As is non market based arbitrage. Only extreme customer sensitivity with a deep commitment to ethics and fairness for all stakeholders will have a chance for success. We have to live, breathe, change and pivot according to SEQCDDM demanded by extremely value conscious consumers in an symbiotic embrace of trust and anticipation. AIS has always put its customers interest at the forefront of any business decision and has earned its customers' trust. AIS has also made significant investments to realize its long term strategy of value addition and customer satisfaction.

Unsurprisingly, India has attracted all the global players who see it as a huge opportunity and are lining up significant investments through organic and inorganic routes. This will lead to wide customer choice and intensifying competition. AIS has the team and investments in place to be able to continue delivering superior customer experience in such a challenging environment.

There are two specific concerns of the glass industry that need addressing for a long term healthy and competitive industry: rules and regulations that ensure minimum standards are followed in the industry for safety, security and most importantly from a national point of view, energy efficiency. With 40% of the energy consumed in India by buildings, it's imperative that standards ensure we save up to 30-40% energy from current unregulated practices by the use of modern glass products and systems.

Secondly, like most countries affected, India needs to protect its industry from blatant dumping by certain producers. This cannot wait for years after the damage is done, but as increasingly other leading countries are doing, proactively stop flagrant misuse of special subsidies and FTA duty concessions.

In a global, democratic, and competitive environment, such challenges are bound to arise. The key is to have the ability to continuously overcome these hurdles, innovate and improvise, and always remain on course. So without being affected by the euphoria around us, or sometimes its opposite, despair, we are keeping our "Eye on the ball".

AIS – Corporate information

Board of Directors

- Mr. B. M. Labroo
  Chairman
- Mr. Sanjay Labroo
  Managing Director & C.E.O.
- Mr. Satoshi Ogata
  Dy. Managing Director & C.T.O. (Auto)
- Mr. Eisuke Shiozaki
  Director
- Mr. Gautam Thapar
  Director
- Mr. Gurvirendra Singh Talwar
  Director
- Mr. Masahiro Takeda
  Director
- Mr. Rahul Rana
  Director
- Dr. Satoshi Ishizuka
  Director
- Ms. Shradha Suri
  Director

Board Committees

Audit Committee

- Mr. Rahul Rana
  Chairman
- Mr. Gautam Thapar
  Member
- Ms. Shradha Suri
  Member

Nomination & Remuneration Committee

- Mr. Gautam Thapar
  Chairman
- Mr. B. M. Labroo
  Member
- Mr. Rahul Rana
  Member

Stakeholders Relationship Committee

- Mr. B. M. Labroo
  Chairman
- Mr. Satoshi Ogata
  Member
- Mr. Sanjay Labroo
  Member

Corporate Social Responsibility Committee

- Mr. G. S. Talwar
  Chairman
- Mr. B. M. Labroo
  Member
- Mr. Sanjay Labroo
  Member

- Mr. Shailesh Agarwal
  Executive Director & Chief Financial Officer
- Mr. Gopal Ganatra
  Executive Director, General Counsel & Company Secretary

Statutory Auditors

- V S S A & Associates
  Chartered Accountants

Offices

Registered Office

Unit No. 203 to 208,
Tribhuwan Complex,
Ishwar Nagar,
Mathura Road, New Delhi – 110065
Tel: (011) 49454900
Fax: (011) 49454970

Corporate Office

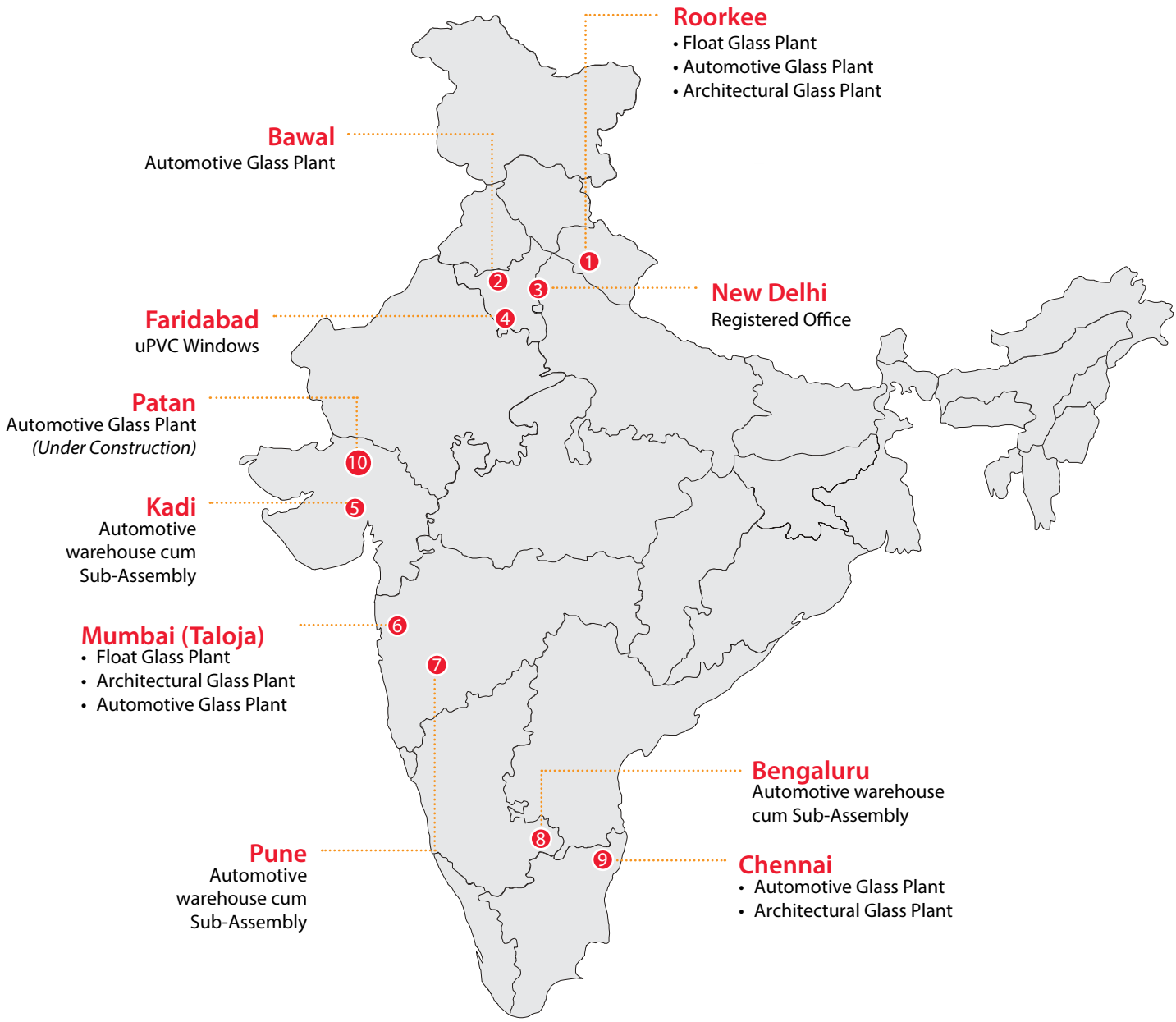
Global Business Park, Tower - B,
5th, 6th & 8th Floor,
Mehrauli-Gurgaon Road,
Gurgaon - 122 002 (India)
Tel: +91 124 4062212-19
Fax: +91 124 4062244-88

Bankers

- Axis Bank Ltd.
- Bank of Baroda
- HDFC Bank Ltd.
- ICICI Bank Ltd.
- IDFC Bank Ltd.
- Kotak Mahindra Bank Ltd.
- RBL Bank Ltd.
- SBM Bank (Mauritius) Ltd.
- The Bank of Tokyo Mitsubishi UFJ Ltd.
- The Federal Bank Ltd.
- The South Indian Bank Ltd.
- Yes Bank Ltd.

AIS – National presence

The Company indigenously manufactures and processes world class products through 13 plants / sub-assembly units.



Note: For detailed addresses and contact numbers of all AIS's locations (including AIS offices), please refer to last page.

Map not to scale.

AIS – Performance highlights Standalone

(₹ Lakhs)

PARTICULARS	FY 18*	FY 17*	FY 16	FY 15	FY 14	FY 13	FY12	FY11	FY10	FY09
Net Sales	259050	230676	216799	205721	210508	191344	164574	151821	126273	121821
Other Income	2573	2995	612	1763	559	1076	1196	1667	3443	1154
Total Revenue	261623	233671	217411	207484	211067	192420	165770	153488	129716	122975
Operating Profit (before OCI/ in FY 17 and FY18)**	50268	46267	44329	35141	29045	19409	20598	27253	25137	14279
Interest	12308	14376	14340	15933	16250	16915	14743	12780	12783	12433
Depreciation	9178	7617	10532	10718	13707	14857	12653	11837	12448	11349
Profit/(Loss) Before Tax (before OCI in FY 17 and FY18)	28244	23658	15785	6368	(6262)	(13959)	(8675)	2631	(179)	(9576)
Tax	9709	8854	6058	1347	(2240)	(4780)	(2802)	1116	(302)	(5516)
Profit/(Loss) After Tax (before OCI in FY 17 and FY18)	18535	14804	9727	5021	(4022)	(9180)	(5873)	1515	123	(4060)
Paid-up Equity Capital	2431	2431	2431	2431	2431	1599	1599	1599	1599	1599
Advance against Share Application Money	0	0	0	0	0	5000				
Reserve & Surplus#	108531	92933	37523	29552	25021	5185	14364	20237	18848	17361
Shareholders' Fund	110962	95364	39954	31983	27452	11784	15963	21836	20447	18960
Loans	137141	121955	131642	141757	139501	154354	156186	153488	147063	161730
Capital Employed	248115	229247	165191	169684	162681	162879	170037	165082	162236	176468
Net Fixed Assets	197001	162143	115563	113746	116978	121362	128012	122366	122710	139309
Net Current Assets	46615	57557	48908	47111	35713	32640	36973	50504	41404	38334
Earning per share (₹)	7.62	6.09	4.00	2.07	(1.96)	(5.68)	(3.67)	0.95	0.08	(2.54)
Cash Earning per share (₹)	18.24	17.56	7.53	6.62	7.11	7.54	5.67	9.03	7.68	1.01
PBDIT/Average Capital Employed (%)	21%	23%	26%	21%	18%	12%	12%	17%	15%	8%
ROACE (%) (PBIT /Average Capital Employed)	17%	19%	18%	14%	6%	2%	4%	9%	7%	2%
ROANW (%) (PAT/Average Net Worth)	18%	22%	27%	17%	-21%	-66%	-31%	7%	1%	-17%
PBDIT to Net Sales	19%	20%	20%	17%	14%	10%	12%	18%	20%	12%
Gross Block to Net Sales	78%	67%	120%	121%	118%	125%	142%	136%	159%	169%
Gross Block to PBDIT	4.00	3.32	5.85	7.10	8.56	12.37	11.31	7.60	7.98	14.43
Capital Expenditure	44553	19965	12388	8303	9353	8347	20628	11755	-3662	25290

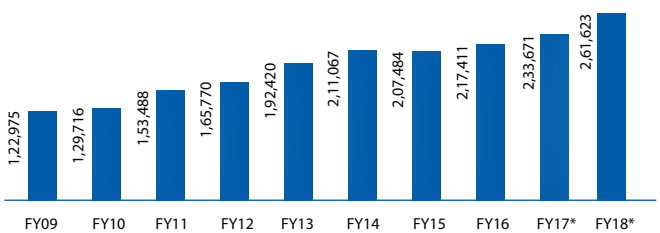
- Previous year's figures have been regrouped / rearranged, wherever found necessary, to make them comparable with those of current year
- Capital employed is arrived after deducting capital work-in-progress and miscellaneous expenditure not written off

* As per IND AS

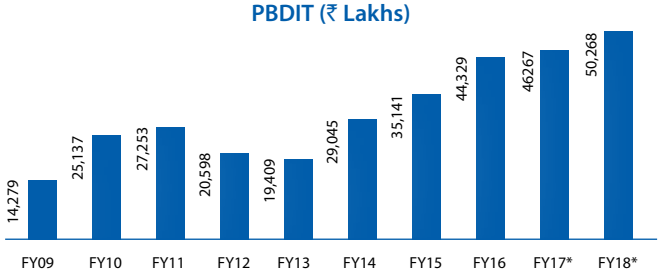
** Before extraordinary / exceptional items and exchange rate fluctuation loss

Exclusive of FCMITD A/C

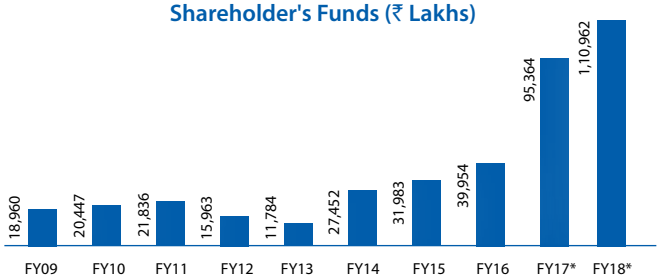
Total Revenue (₹ Lakhs)



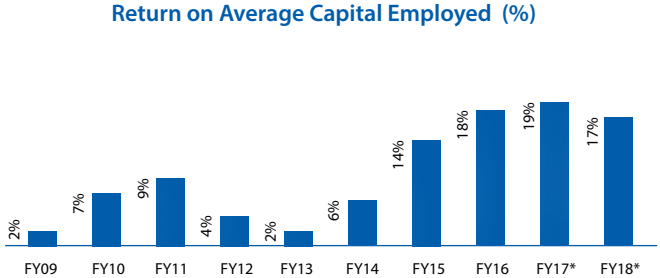
PBDIT (₹ Lakhs)



Shareholder's Funds (₹ Lakhs)



Return on Average Capital Employed (%)



* As per IND AS

AIS – Social responsibility

Rooted on AIS's firm commitment to giving back to the society as a responsible Corporate Citizen, the Company has been carrying on with several social service and upliftment programs at various districts such as Bawal, Roorkee, etc in the last several years.

Bawal

The Company has been running focussed programs in areas such as education, skill development and healthcare at Bawal, Haryana.

Empowerment through Education

AIS strongly believes that education is the best route to human upliftment and empowerment. Towards achieving this objective, the Company has been carrying out various programs to make educational services accessible and available for the underprivileged students, thus bridging the gap between them and their urban counterparts. Some of these programs are listed below.





School Bus Services

The school bus services are offered with the objective of reducing the drop-out rate at schools, especially that of girl students in the rural areas. Currently, there are 5 buses running in double shift in the area and about 7,000 girls have benefitted since inception of this service.

During the FY 2017-18, the school bus service was availed by 445 girls from 35 villages to access Government Girls Senior Secondary School Bawal to complete their secondary and higher secondary education.140 new admissions were made in class 9 & 11 due to this service. The educational status of girls has improved by almost 70% in the villages where school bus is operational

AIS Unnati Centre for Remedial Education

The AIS Unnati Education Centres are being run to support rural girls from underprivileged backgrounds to complete their school education by providing drop out and remedial educational support and helping them appear for qualifying examinations.

As many as 675 students, mostly girls, are currently accessing the tutorial facilities across 22 AIS Unnati Centres. Over the past 11 years, the program has provided tutorial support to over 4,575 students. Among these, 90% of the students have enrolled themselves for further education.

AIS Unnati Centre for Drop-Out Education

The Centre is run with the objective of helping school drop-outs to complete their high school education through the Haryana Open Schooling System.

A total no of 1,407 students have benefitted in Drop Out unit since 2006. As high as 55% of the beneficiaries in the last two years, have restarted their education and undertook professional courses. In FY 2017-18, a total of 196 youth (90 boys and 106 girls) were enrolled at the Drop-Out Centres. The open school registration fees for 134 students were sponsored under the AIS ICDP grant. The drop out students appear for class 10th examination through Haryana Open Schooling System.

Employability through Skill Development

Skill development is another major initiative by AIS to equip the underprivileged to learn a trade and thus enable them find a calling and better future for themselves. The programs under this include:

Computer Education and Digital Literacy Program

AIS runs this program in partnership with NIIT Foundation for providing professional certifications to the youth undergoing the computer course being run by its Centre.

During FY 2017-18, the program reached out to a total of 231 youth (114 boys and 117 girls), of which 160 received the formal certification and remaining students appeared in the final assessment. A total 1,225 youth have benefitted by this program since its inception. More than 20 students who have graduated from this Centre are currently working as computer professionals in various places and are financially independent now.





AIS Unnati – Tailoring & Sewing

This initiative is aimed at helping women and girls of this rural area to acquire a skill set, which in turn, would help them to earn their livelihood.

During FY 2017-18, a total of 145 women / girls successfully completed the course and another 45 have enrolled for the new session. Apart from the sewing and tailoring, embroidery and basic knitting were also included in the training program so that the beneficiaries can utilize these skills in increasing their earning capacity. This program also helped the families of the participants to make a huge saving on their expenses related to clothing as they no longer had to depend on outside support for sewing and stitching.

Health is Wealth

The abysmal state of healthcare facilities and the increasing cost for healthcare facilities in private sector are amongst the major reasons which push the poor to further poverty. It is in this backdrop that AIS has zeroed in on healthcare as one of the thrust areas for its rural development initiatives. Some of the activities organised during the year under this initiative include:



Eye Camps

During the year, the Company, in association with 'I care', Noida, organised five Eye Camps, where 737 people were screened. Among them, 58 were diagnosed with cataract, out of which 40 people underwent surgery. 435 spectacles were distributed during the year.

Water Sanitation and Hygiene Intervention

Reverse Osmosis (RO) community water plant was set up in partnership with Environment Planning Group Limited (EPGL), for providing the community with purified safe drinking water at an affordable cost. During the year, 130 families have been registered under this scheme and are receiving purified drinking water, leading to better health conditions in the nearby villages. It is heartening to see that this program has led to a massive 90% reduction in migration from the village due to poor health-water availability condtion.



AIS Unnati – Other Activities

- A number of training and competition programs for drawing, painting, essay writing, quiz, group interaction, festival celebration and Haryanvi folk dances etc., were organised during the year
- One in- house training was organised in English & Mathematics for all the full time Unnati teachers. The training was organised by Aavishkaar, and the training focused on improving the teaching techniques of the teachers and help them inculcate experiential, experimental and fun learning in the conceptual classes like Science and Maths
- Around 900 children from various Unnati centres participated in the Annual sports meet organised at the AIS Sports Ground. Competitions were held in 100, 200, 300 meters race, matka race for girls, and cricket match for the boys
- U-FLUX Learning Program for Problem Solving, an experiential learning program offered by Foster & Forge Foundation, was conducted at all the Unnati Centres. The program is a 5 hours intensive workshop on creative problem solving

Roorkee

Roorkee is another major location where AIS has been providing various services in education, healthcare, etc over the last several years. These include:

School Bus service

Over the last 10 years, 1,200 girls from 12 villages have used school bus for attending their schools. Currently, 140 girls from 8 villages are availing this service to commute Government Girls Inter College.

Remedial Education Centres

The centre provides a non-threatening space to the girl students of Roorkee and adjoining villages where they learn and clear their doubts regarding the difficult school subjects.

Drop Out Education Centre

In partnership with NIOS, which provide study material and study Centres, the AIS Drop Out Education Centres provides educational support to girls to appear for class 10th examination. In the current year, 38 girl students were provided support under this program. The average marks scored by participants in the remedial program in their high school exams were 12% higher than the regular girl students of Uttarakhand board.

Adult Literacy Program

It is an initiative aimed at promoting adult literacy among women in selected villages of Roorkee. AIS has been running adult education centres at 11 villages, of which 10 centres will complete their tenure in FY 2017-18, after which the centres will be shifted to new villages.

Women Empowerment Program

This program aims to contribute towards greater gender equality as well as to more job creation and economic development. Over the last decade, AIS's women empowerment program has touched more than 4,000 families. Currently, the program is operating in 45 villages. The various initiatives under this program include:

Self Help Group

By mobilizing small savings from its members, the SHG has been able to effectively recycle group resources for meeting the credit needs of its members. A total of 333 SHGs (with 3,627 women) have been formed since the inception of the program.

During FY 2017-18, 26 new self-help groups were formed with 278 women as members. Almost all women are linked with banking service and have become eligible to avail government schemes. SHGs together have saved ₹ 36.43 lakh in the FY 2017-18, taking the cumulative amount of savings so far ₹ 1.77 crore. During the year, an amount of ₹ 51.04 lakh was redistributed by the women among the members from the total amount saved, taking the cumulative amount of inter-loaning to ₹ 4.06 crore.

Revolving Fund

The revolving fund is given as a grant to SHG women to enable them to meet the credit needs to start income generation enterprise or activities or expansion of the existing enterprise or activity. Over the period of 10 years, approximately ₹ 3 crore of the cumulative amounts has been given as loan to 2668 women for starting their enterprise or income generation activity. An Amount of ₹ 46.65 lakh was distributed among 232 entrepreneurs in FY 2017-18.

Enterprise Development

AIS-ICDP aims to contribute to greater gender equality, as well as to create more job creation and economic development of women. During FY 2017-18 a total of 253 new enterprises were established by the self-help group members, taking the total number of enterprises established so far to 3118. The new enterprises started in the year include:

- **Milk Producer Cooperative Society**
  Youthreach partnered with Aanchal Milk Cooperative Society (a unit of Uttarakhand Government) and started a women cooperative society. Currently, 20 women are part of the cooperative which supply milk to the dairy. The milk cooperative provide these women a profitable alternative employment.
- **Sanitary Napkin Manufacturing Unit**
  A sanitary napkin manufacturing unit under the brand name "My Friend" was started by one member of SHG. The objective of setting up the enterprise was to provide napkins at an affordable price to the girls and women in the rural areas.

Capacity Building Training Program

- **Accounts Training for the Women Entrepreneurs:** During FY 2017-18, two training programs were organised to impart training to women entrepreneurs in accounts keeping of their income generation activity. In the training, 25 women entrepreneur from 16 villages honed their skill in account maintenance.
- **Training on Education for Sustainable Development:** Under the AIS- ICDP project, a three-day training on Education for Sustainable Development was held in FY 2017-18. In the training program, Headmasters of 10 primary schools as well as 12 girls schools involved with various education programs with AIS-ICDP participated to motivate and change their behaviour and take action for sustainable development.
- **Exposure Visit:** During the year, eight exposure visits were organised to improve the learning of the women SHG members and project personals. The main objective of organizing exposure visits is to help the SHG members receive an exposure to sustainable and viable options for income generation activities.
- **Tailoring and Sewing:** 120 girls completed their six- month course in this year from four project villages. This year the beneficiaries were given training on 'Basics to Start Your Business (SYB)' which covers providing necessary information and training for starting an enterprise.
- **Life Skill Workshop:** Life skills workshop was conducted for the remedial education and tailoring unit girls with an objective to improve their critical thinking and decision-making ability keeping in view their daily life and stress of the exams.

Health Intervention

- **General Health Camps:** 12 general health check-up camps were organised in 8 villages and diagnosed 560 women with ailments. Each patient was given medicines for 2 weeks
- **Dental Camps:** In FY 2017-18, 11 dental camps were organised in 13 Government Primary Schools with IDA- Roorkee, benefitting 980 students. Medicated toothpaste, gum-paint, and tooth brush distributed
- **Maintenance of Toilets in Government School:** The objective of this program is to ensure cleanliness of the toilets in selected schools with an aim to promote good health and hygiene habits in the students. Under this program, two Government primary schools were added in FY 2017-18, taking the program to a total of 22 schools. So far, this program has given 2700 students access to clean toilets and provided a sense of security to the girls.



Management Discussion and Analysis

Overview

Asahi India Glass Limited (AIS) is a leading integrated glass solutions provider, offering a wide range of products across the Automotive, Architectural and Consumer Glass segments. AIS has been at the forefront of quality, innovation and customers service for the last 3 decades.

Macro-Economic Review

Global

The pick-up in global economic growth, gained further momentum in 2017, with the global output is estimated to have grown by 3.7% in 2017, which is 0.6% higher than in 2016. The pick-up in growth has been broad based, with notable upside surprises in Europe and Asia.

More importantly, the growth momentum is expected to continue in the short-term, with the International Monetary Fund revising its global growth forecasts for 2018-19 upward by 0.2% to 3.9%. According to IMF forecasts, after the period of economic crisis from 2007 to 2012, and the instability in many regions up to 2017, the global economy will show a trend towards stable growth up to 2022.

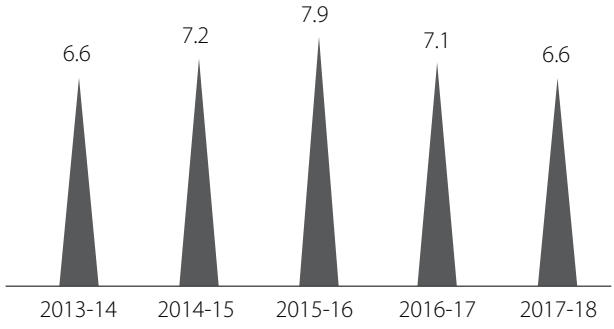
Among the major emerging and developing economic regions, Asia is estimated to grow at around 6.5% over 2018 and 2019, broadly the same pace as in 2017. The region continues to account for over half of world growth. Growth is expected to gradually moderate in China, pick up in India and remain stable in the ASEAN region.

The World Bank's Global Economic Prospects report, has put out a cautious note, saying that although the near-term growth could surprise on the upside, the global outlook is still subject to substantial downside risks, including the possibility of financial stress, increased protectionism, and rising geopolitical tensions.

The recent surge in crude oil prices is expected to further add uncertainties in the global economic growth prospects in the short-term.

Indian economy

The Indian economy continued to be a bright spot globally, with the FY 2017-18 GDP grew at 6.6%. The growth rate, however, was lower than the 7.1% achieved in the previous fiscal. However, with strong fundamentals and good demography, the Indian economy holds bright prospects.



GDP growth (year-on-year in %)

Among the major economic indicators, inflation rate, which remained below 4% from April till October 2017, took a sudden upward turn from November onwards, and rose to 4.9%, peaking at 5.2% in December and decelerating to 4.3% in March 2018. Index of Industrial Production (IIP) growth for FY 2017-18 was stagnant at 4.4%, same as in the previous fiscal, while manufacturing sector posted an improvement to 4.4% from 3.3% in FY 2016-17. The lingering impact of demonetization and the hiccups in the early phase of GST implementation are said to have impacted the overall performance of the industrial sector.

The country's fiscal deficit is expected to be contained at the revised target of 3.5%, while the forex reserve has reached $ 424.36 billion towards the close of FY 2017-18. The repo rate has further declined by 25 basis points to 6% in the fiscal.

Riding on the pick-up in global trade, India's exports rose 9.8% to $ 302.8 billion during FY 2017-18, the highest growth rate in six years. Imports during the period grew 19.6% to touch $ 459.7 billion as commodity prices pushed up the value of shipments in and

out of the country, resulting in widening of India's trade deficit to $ 156.9 billion in FY 2017-18 from $ 108.6 billion in the previous fiscal.

The outlook for FY 2018-19 economic growth is slated to be more buoyant, with the IMF projecting the Indian economy to grow by 7.4% in FY 2018-19 and further accelerate to 7.8% in FY 2020, which would make India as the world's fastest-growing economy in 2018 and 2019, the top ranking it briefly lost in 2017 to China.

Major downside risks to India's economic outlook include fiscal slippages, especially in view of the surging oil prices, which could adversely impact India's oil import bill and looming protectionist threats on the trade front.

Industry

The major demand drivers for the glass industry are the automotive and construction, especially the building construction sectors. FY 2017-18 witnessed growth in domestic sales of Passenger Vehicles by 7.9% and the Commercial Vehicles by 20.7%. Within CV segment, LCVs grew by 23.8%, LCVs SUB 1T grew by 27% and MHCVs grew by 14.4%. The sector is expected to continue its robust performance in the coming years as well, thanks to the momentum in the economic growth, leading to increase in income levels of consumers.

The construction industry, however, continued to be sluggish in FY 2017-18 due to general demand slowing down and the transitional impact of RERA and GST. On the positive side, the industry, especially the commercial building segment, is expected to see increased activities in the coming years, on the back of expectations of a rebound in domestic economic and investment growth in FY 2018-19 and FY 2019-20. Increasing demand for office spaces by MNCs, expansion of retail projects (Malls) and expansion in tier 2 & 3 cities are expected to give a boost to the commercial building segment over the next few years.

The demand drivers for the glass industry in India are:

- Increasing demand for office space urban and semi-urban accommodation due to faster urbanisation
- Increasing trend of glass replacing concrete and windows in building construction
- India's climatic condition, being hot and sunny, would drive demand for insulated and reflective glasses in buildings
- Smart Cities and 'Housing for all by 2022' projects by the Government of India are likely to boost up growth in the construction sector
- Expected rebound in domestic economic growth pushing up demand in building construction, automotive and railway sector
- Regulatory changes mandating use of higher quality glass
- Environmental concerns, limited availability of fossil fuels and rising government thrust on renewable energy is likely to boost demand for solar glasses

Financial Performance

During FY 2017-18, AIS continued steadfastly following a highly focused approach on new growth avenues through value added products. The repeat robust performance by the automotive industry and the improved performance of the commercial building segment have helped AIS in achieving better growth figures in its top and bottom lines. The major highlights of AIS's financial performance are:

- Net sales increased 12.3% from ₹ 2345.14 crores in FY 2016-17 to ₹ 2632.97 crores in FY 2017-18
- Operating profit (EBIDTA after extraordinary & exceptional items) increased 9.2% from ₹ 446.06 crores in FY 2016-17 to ₹ 487.17 crores in FY 2017-18
- With the improvement in operations, the profit before tax (PBT) stood at ₹ 268.66 crores in FY 2017-18 against a profit of ₹ 222.68 crores in FY 2016-17 recording an increase of 20.7%
- Net profit after tax was ₹ 177.38 crores in FY 2017-18 against a corresponding profit of ₹ 149.56 crores in FY 2016-17
- Earnings per share increased from ₹ 6.15 in FY 2016-17 to ₹ 7.30 in FY 2017-18

The thrust on increasing share of value added products in overall sales has led to an increase in margins. The Board has recommended a final dividend of ₹ 1.5 per share for the year FY 2017-18.

The details of development and financial performance of each business segment is given in the subsequent sections.

Automotive Glass

Having a diversified product portfolio, with the ability to manage the complex requirements of customers, AIS enjoys a strong position in the automotive glass segment. It is one of the most trusted and reputed Original Equipment Manufacturer (OEM) suppliers in India owing to the quality of products, product range, cost competitiveness and constant product innovation that focuses on enhancing consumer experience. The OEM segment is the primary business area and accounts for a major proportion of revenue in the overall auto glass business.

Other business segments of AIS Auto include exports, aftermarket and spares segments. The Company's product portfolio includes IR cut glass, UV cut glass, Solar control glass, Encapsulated glass, Laminated windshield, Defogger glass, Tempered glass for sidelites and backlites, Rain sensor windshield, Heated windshield, Plug-in window and various other value added products.

Industry structure and development

FY 2017-18 witnessed another re-run of robust performance by the domestic auto industry, with sales registering an increase of 12%. The sale of Passenger Vehicles grew by 7.9% in April-March 2018 over the same period last year Within the Passenger Vehicles segment, Passenger Cars and Utility Vehicle grew by 3.5% and 21% respectively in FY 2017-18 compared to the previous fiscal.

Overall Commercial Vehicles segment grew by 20.7% in FY 2017-18, as compared to the same period last year. Medium & Heavy Commercial Vehicles (MHCVs) grew by 14.4% and Light Commercial Vehicles (LCVs) grew by 23.8% in April-March 2018 over the same period last year.

The Company's focus is on enhancing its product offerings through constant innovation. The Company also initiated design engineering improvements to enhance the optical properties and reflection quality of its products.

Performance

The major highlights for AIS Auto Glass SBU are:

- Net sales increased by 10.6% from ₹ 1,527.01 crores in FY 2016-17 to ₹ 1,689.23 crores in FY 2017-18
- Segment profits before interest and un-allocable items increased by 18% from ₹ 237.09 crores in FY 2016-17 to ₹ 279.82 crores in FY 2017-18

The current year witnessed the Company's continued thrust on technological upgradation by improving and streamlining manufacturing process & technology, enhancing employee engagement and upgrading employee skills. The new and innovative products launched in the year reaffirmed the Company's approach for achieving highest performance standards and commitments towards its customers. The Company further focused on expanding business with existing and new customers including new and improved value added glazing solutions.

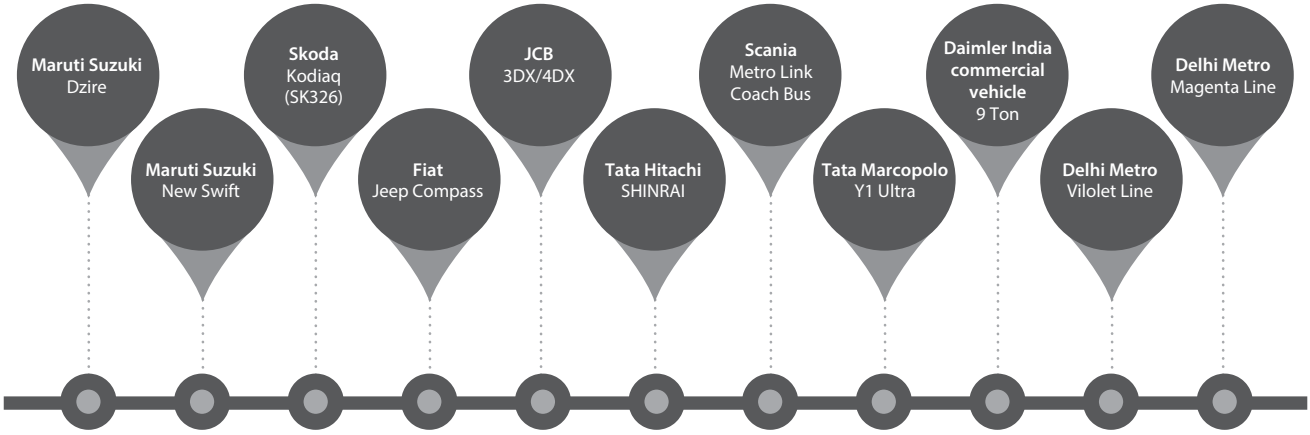
Product Portfolio

Thinner Windshield, UV Cut Glass, Dark Green UV Cut Glass, Solar Green Glass along with IR Cut and Acoustic Windshields, Water Repellant Sidelites, Head Up Display (HUD), Laminated Windshields, Tempered Glass for Sidelites and Backlites, Defogger Glass, Glass Antenna, Encapsulated Glass Plug-in, Window Solar Control Glass, Flush Fitting Glass, Rain Sensor Windshield, Heated Windshield, Acoustic Windshield

Operations

AIS undertook various expansion projects during FY 2017-18 which includes an automotive glass plant at Gujarat with 2.4 million capacity of each laminated windshields and tempered glass sets.. Overall operations remained smooth through the year.

The Company also received various awards and certifications from its customers across India, reinforcing their faith in its abilities and commitments.



New models (FY 2017-18)

The list of awards include:

Shield for Overall Excellence from Maruti Suzuki
Best Collaborative Vendor Award from Hyundai
Best Customer Support Award from Hyundai
Best Customer Representative Award from Hyundai
Best Supplier Award Trophy from Hyundai MOBIS
Best Supplier Award and "A" Rating Award from Volkswagen
Best Supplier Quality Trophy from Tata Motors
Shield for Mahindra Supplier Excellence Awards – Quality Performance
Q1 Certification from Ford Motors
BIQS Certification from GM
Best Eco Managed Company Trophy in OSS from Toyota Kirloskar
Best Energy Efficient Case Study Award by CII

Outlook

With the increasing trend of new models with value added products, the outlook for Indian automotive industry as well as its allied industries including the glass industry is expected to remain strong in the near future. The new value added products offered by the Company are expected to significantly enhance the glass value per car. The notable trend in the industry is the customers' increasing preference for compact SUVs, with luxury features and fuel efficiency. The auto industry in India remains "sunrise" sector despite potential challenges from phased mobility and autonomous riding. AIS has established itself as a reliable and quality supplier and shall continue to hold its strategic advantages in the future.

Architectural Glass

With an end-to-end solution providing capability and a wide range of product offerings, Architectural glass division is another key business unit of AIS. The Company, having a pan-India market and customer reach, is one of the major industry players, given its exceptional quality, range of value added products and diverse product application areas and pleasing aesthetics. The Company manufactures a wide range of float glass, processed glass and other value added products. The product range of this SBU includes heat reflective glass, energy efficient reflective glass, solar control glass, uPVC windows, tempered burglar proof glass, lacquered glass, frosted glass, sound resistant glass, impact resistant glass and many more products, in varied thickness, shades and other specifications.

Industry structure and development

Glass is one of the most sophisticated and versatile materials used in the real estate construction. There is growing positivity in the real estate sector that can now hope for a new phase of growth, be it in the commercial or the residential segments. The government has taken measures for the development in the segment by way of providing interest subsidy to home buyers, increased loan portfolios, increased and ease in FDI in real estate and construction sector implementation and introduction of Real Estate Regulatory Authority and GST, among others. Ambitious projects like 'Smart City', which plans to build 100 smarts cities, is a prime opportunity for growth in the real estate sector. The Green Building Regulations will further drive glass demand for new as well as the existing constructions.

Performance

Architectural Glass SBU of AIS could achieve a comparatively better performance in FY 2017-18, mainly thanks to the increased share of value added products in its overall segment sale. The major highlights are:

- Net sales stood at ₹ 889.40 crores in FY 2017-18, as against ₹ 783.95 crores in the previous fiscal, an increase of 13.5%
- Segment profits before interest decreased by 11.8% from ₹ 141.83 crores in FY 2016-17 to ₹ 125.05 crores in FY 2017-18

New products introduced by AIS during the year include:

- 'Bubble Mist Design' under the Opal Trendz category
- Sunshield Royal Gold under the Sunshield category
- 23 new shades under the Ecosense brand series

Product Range

Ecosense series - 'Ecosense Enhance', Ecosense Exceed', Ecosense Essense', Ecosense Excel' and Ecosense Edge'.
AIS Opal, AIS Opal Trendz, AIS Sunshield, AIS Décor, AIS Krystal, AIS Mesh Laminated, AIS Designe

Operations

Product innovation and new value added product development have been the key strategic areas which position AIS uniquely in the Architectural Glass segment.

A major highlight of the current year in this segment is launch of new age marketing tools such as mobile app and VR app by the Company. The AIS Glass Simulator app helps in the creation of energy efficient spaces and green buildings by scrutinizing various parameters to suggest the best energy efficient glass solutions, while the AIS World of Shades app lets the customers visualize the perfect glass colour scheme for their homes or offices from the comfort of their smartphone.



The Company continued branding and promotional activities, customer meets and dealer engagement programs. During the year, various events and exhibitions were carried out to promote products, receive insights on industry and new technological developments.

Outlook

Indian real estate market is expected to grow consistently. A total of 213 Malls are currently operational in India and another 34 Malls are expected to come up in top 8 cities by 2020. The retail project segment, is expected to see increased action in the coming years. Increasing demand for office space by MNCs and expansion in tier 2 & 3 cities are expected to give a boost to the commercial building segment over the next few years.

To capatilize in on the emerging opportunities, AIS will continue its value added journey, focussing on increased proportion of value added products that are eco-friendly, have excellent quality, better features and great aesthetics. The Company is well positioned to cater the increasing demands of architectural glass segment.

Consumer Glass

The Consumer Glass SBU of AIS offers customized solutions across the Automotive and Architectural Glass segments directly to customers. With the significant increase in value added products both in Automotive and Architectural Glass SBUs of the Company, the Consumer Glass SBU has become a key focus area for AIS to be the interface with its growing number of customers and offer in-depth consultancy services to them.

The SBU provides customized solutions and services in target segments through three of its subsidiaries - Windshield Experts, Glasxperts and AIS Windows.

- **Windshield Experts**
  It provides repairing and replacement of windshields and other allied services for the automotive solutions. Incidentally, this happens to be the only Company in India for such solutions.

- **Glasxperts**
  A retail initiative in the Architectural Glass products segment, Glasxperts provide complete Glass, Window and Door

solutions for safety & security, energy efficiency and acoustic needs. Its team specializes in myriad of doors and windows solutions that includes slider windows, bay windows, sliding doors etc.

- **AIS Windows**
  A service providing initiative in the Architectural Glass segment, AIS Windows offers a host of glass window solutions which include - noise cancelling uPVC glass windows, burglar-resistant windows, energy saving windows, air tight windows and pollution free windows. AIS Windows are produced with precision and are professionally installed.



Quality

The Company lays significant importance to quality across all operations, products and processes as an endeavour towards excellence. The Company practices total quality management (TQM) that focusses on high level of employee engagement and various improvement themes (like deep analysis, kobetsu, kaizen and PDCA among others). It also provides knowledge upgradation training to employees on regular basis to enhance workforce competence. Strengthening of TQM culture for consistent and continuous improvements is a regular practice.

Information Technology (IT)

In FY 2017-18, AIS has further pushed its digitalisation drive by expanding the purview of its IT division which is responsible for planning, developing, and running information systems that affect business operations. The IT function also helps process automation and provides business a competitive edge through efficient management and streamlining of operations across all the plants and offices of the Company. During the year several new technologies were introduced aimed at increasing efficiencies, automation and reducing costs.

Risks

Risk management is an integral part of the Company's operations as it protects the Company from uncertainties due to various external and internal factors. It helps in strengthening business operations through better planning and increased preparedness to face challenges.

Human Resources

Human Resources is a core thrust area for AIS to ensure high quality and competency levels for its employees The Company considers employees to be the most important assets that can guide the Company to growth. Comprehensive and well-structured HR policies of the Company ensure growth of employees at personal and professional levels. The Company focuses on attaining the highest levels of employee involvement by increasing their participation in QC (quality control) circles, kaizen and suggestion schemes. The Company also focuses on providing regular knowledge up-gradation and training to employees to enhance their work skills and contribute towards its growth. These trainings also inculcate leadership skills that enable the Company to identify key management personnel. The Company emphasizes on integrating key function areas across different functions ensuring better synergy and intra and inter-functional effectiveness

Report of the Directors

To the Members,

The Directors are pleased to present their 33rd Report along with the financial results of the Company for the year ended 31st March, 2018.

Financial Performance

The Company's financial performance for the year ended 31st March, 2018 is summarized below:

(₹ Lakhs)

Particulars	2017-18	2016-17
Net Turnover	2,63,636	2,53,054
Other Income	2,573	2,995
Total Income	2,66,209	2,56,049
Operating Profit (PBDIT)*	50,218	45,809
Gross Profit (PBDT)*	41,040	31,433
Profit / (Loss) before Tax	28,244	23,658
Profit / (Loss) after Tax	18,535	14,804
Proposed Dividend	2,431	1,459
Tax on Dividend	495	297
Balance Carried to Balance Sheet	18,535	14,804
Balance Carried to OCI	-11	21

* excluding exceptional items.

** Figures pertaining to FY 2016-17 have been re-grouped, in accordance with Ind AS, to make the figures comparative to FY 2017-18.

Performance Overview

FY 2017-18 has been a satisfying year for AIS. Financial and operational performances have largely been close to budgets. Your Company managed to implement its plans and executed them more efficiently to post better results.

The net turnover of the Company stood at ₹ 2,63,636 Lakhs in 2017-18 as against ₹ 2,53,054 Lakhs in 2016-17. Operating Profit has increased 9.62 % from ₹ 45,809 Lakhs in the previous year to ₹ 50,218 Lakhs in 2017-18. The Company posted a profit (PAT) of ₹ 18,535 Lakhs in 2017-18 against profit of ₹ 14,804 Lakhs in the previous financial year.

A detailed analysis of Company's operations in terms of performance in markets, business outlook, risks and concerns forms part of the Management Discussion and Analysis, a separate section to this Annual Report.

Change in the nature of business

During the year under review, there has been no change in the nature of business of the Company. Further, no material changes and commitments have occurred between the end of the Financial Year and the date of the report affecting the financial position of the Company.

Subsidiaries and Associates

Pursuant to section 129 and other applicable provisions, if any, of the Companies Act, 2013, a separate statement containing salient features of financial statements of all subsidiaries and associates of your Company forms part of the financial statements.

The financial statements of subsidiaries & associate Companies and related information are available for inspection by Members at the Corporate Office of AIS as well as Registered Office of respective subsidiary and associate companies during business hours on all days except Saturdays, Sundays and public holidays upto the date of Annual General Meeting (AGM) to any shareholder on demand in accordance with the provisions of Section 136 of Companies Act, 2013.

The financial statements including the consolidated financial statements, financial statements of subsidiaries and all other relevant documents required to be attached to this report have been uploaded on website of the Company **www.aisglass.com.** A report on the performance and financial position of each of the subsidiary and associate companies as per Companies Act, 2013 is provided as Annexure to the consolidated financial statements in the prescribed Form AOC-1. During FY 2017-18, Scopfy Components Private Limited (Scopfy) has become an associate of AIS pursuant to equity participation in Scopfy by making investment of 30% (thirty percent) of Equity Capital. No other Company has become or ceased to be Subsidiary, Joint Venture or Associate of the Company.

Material Subsidiaries

Pursuant to Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "Listing Regulations"), the Company has formulated a policy for determining material subsidiaries. This policy is available on the Company's website and may be accessed through the link https://www.aisglass.com/policy/Policy_for_Determining_Material_Subsidiaries.pdf.

Awards

Your Directors take pleasure in reporting the following awards and recognitions received by your Company during the year:

From	Award
MSIL	Shield for Overall Excellence
Hyundai	Best Collaborative Vendor Award Best Customer Support Award Best Customer Representative Award Best Supplier Award
Volkswagen	Best Supplier Award "A" Rating Award
Tata Motors	Best Supplier Quality Trophy
Ford Motors	Q1 Certification
Mahindra	Supplier Excellence Awards – Quality Performance
GM	BIQS Certification
CII	Best Energy Efficient Case Study Award
Toyota Kirloskar	Best Eco Managed Company Trophy in OSS

Management Discussion and Analysis

A separate chapter on Management Discussion and Analysis forms part of this Annual Report.

Dividend

Your Directors are pleased to recommend a Final Dividend of ₹ 1.50 per equity share of face value of ₹ 1 each for the year ended 31st March, 2018.

The above dividend, subject to the approval of Members at the Annual General Meeting scheduled to be held on 7th August, 2018, will be paid on or after 13th August, 2018 to those Shareholders whose names appear in the Register of Members as on 31st July, 2018. The total dividend for the Financial Year will be ₹ 3,646 Lakhs and Dividend Distribution Tax will be ₹ 742 Lakhs.

In accordance with Regulation 43A of the Listing Regulations, the Company has formulated a 'Dividend Distribution Policy'. The Policy is available on the Company's website www.aisglass.com and forms part of this report as **"Annexure A".**

Reserves

The Board has not proposed to carry any amount to Reserves.

Public Deposits

During the FY 2017-18, your Company has not accepted any deposits within the meaning of Section(s) 73 and 76 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014 and as such no amount of principal or interest was outstanding as on date of the Balance Sheet.

Consolidated Financial Statements

In accordance with the Companies Act, 2013 and the applicable Accounting Standards, the Consolidated Financial Statements of AIS are provided in the Annual Report.

Corporate Governance

A separate report on Corporate Governance along with the General Shareholders Information, as prescribed under Regulation 34 of Listing Regulations, is annexed as a part of the Annual Report along with the Auditor's Certificate on Corporate Governance.

Business Responsibility

Your Company has been conducting business from an Environmental, Social and Governance ("ESG") perspective that not only delivers long-term shareholder value but also benefits the society. The Business Responsibility Report as per Regulation 34 of the Listing Regulations is annexed and forms an integral part of the Annual Report.

Industrial Relations

During the Financial Year under review, industrial relations in the company continued to be cordial and peaceful.

Extract of Annual Return

The details forming part of the extract of the Annual Return in Form MGT-9, in accordance with Section 92(3) of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014, are set out herewith as **"Annexure B"** to this Report.

Particulars of Loans, Guarantees or Investments

The details of loans, guarantees and investments under the provisions of section 186 of the Companies Act, 2013 are given at note nos. 4 and 5 of the Standalone Financial Statements.

Meetings of the Board and its Committees

The details in respect of the number of Board and Committees meetings of your Company are set out in the Corporate Governance Report which forms part of the Annual Report.

Audit Committee

Pursuant to the provisions of Section 177 of Companies Act, 2013, the Audit Committee consists of three Independent Directors - Mr. Rahul Rana as Chairman and Mr. Gautam Thapar & Ms. Shradha Suri as members.

Board of Directors of the Company have duly accepted the recommendations of Audit Committee during FY 2017-18. Detailed disclosure in respect Audit committee is in Corporate Governance Report of the Company which forms part of annual report.

Vigil Mechanism/ Whistle Blower Policy

The Company has established a Vigil Mechanism/ Whistle Blower Policy. The purpose of this mechanism is to provide a framework to report concerns about unethical behavior, actual or suspected

fraud or violation of the Company's code of conduct or ethics policy and provide adequate safeguards against victimization of the person availing this mechanism. The Policy is available on the Company's website www.aisglass.com/policies which has been appropriately communicated within the organisation and is effectively operational. The policy provides mechanism whereby whistle blower may send protected disclosures at complaintscommittee@aisglass.com and in exceptional cases, directly to the Chairman of Audit Committee.

Risk Management

AIS has developed and implemented a Risk Management Policy to identify and mitigate key risks that may threaten the existence of the Company.

Internal Financial Controls

Your Company has put in place adequate internal financial controls with reference to Financial Statements. Such system has been designed to provide for:

- Adoption of accounting policies in line with applicable accounting standards.
- Uniform accounting treatment is prescribed to the subsidiaries of your Company.
- Proper recording of transactions with internal checks and reporting mechanism.
- Compliance with applicable statutes, policies, management policies and procedures.

The management of your Company periodically reviews the financial performance against the approved plans across various parameters and takes necessary action, wherever required.

Your Company has its own internal audit department with qualified professionals which carries out periodic audits of all locations and functions. The observations arising out of the internal audit are periodically reviewed and its summary along with corrective action plans, if any, are submitted to top management and Audit Committee for review, comments and directions.

Directors and Key Managerial Personnel

Appointments, Re-appointments and Resignations

Mr. Eisuke Shiozaki (DIN: 07797863) was appointed as an Additional Director by the Board of Directors in the capacity of Non-executive Independent Director to hold office up to 5 (five) consecutive years with effect from 24th May, 2017 in terms of the provisions of Section(s) 149, 152, 161 and other applicable provisions, if any, of the Companies Act, 2013 read with Companies (Appointment and Qualification of Directors) Rules, 2014, Regulation 17 of Listing Regulations and Article 73 of the Articles of Association and later confirmed by the members as Director in the capacity of Non-executive Independent Director at 32nd AGM of the Company held on 10th August, 2017.

During the FY 2017-18, Mr. Satoshi Ogata (DIN: 08068218) was appointed as an Additional Director and subsequently as Whole-time Director for a period of 4 years, subject to liable to retire by rotation, with effect from 13th February, 2018, and is proposed to be appointed/confirmed by Members in forthcoming Annual General Meeting.

In accordance with the provisions of Section(s) 149, 152 and other applicable provisions, if any, of the Companies Act, 2013, read with Companies (Appointment and Qualification of Directors) Rules, 2014, Mr. B. M. Labroo (DIN: 00040433) and Mr. Masahiro Takeda (DIN: 07058532), Directors, are liable to retire by rotation at the forthcoming Annual General Meeting and being eligible, offer themselves for re-appointment.

Masakazu Sakakida (DIN: 06505056), Independent Director and Mr. Masaru Omae (DIN: 06922555), Whole-time Director of the Company, have resigned with effect from 24th May, 2017 and 13th February, 2018 respectively.

Declaration of Independence

Your Company has received declaration from all the Independent Directors confirming that they meet the criteria of Independence as prescribed under Section 149(6) of Companies Act, 2013 read with Schedules and Rules made thereunder as well as Regulation 16 of the Listing Regulations. The details of the familiarization programme along with format of the letter of appointment provided to the Independent Directors at the time of appointment outlining his / her role, functions, duties and responsibilities have been uploaded on the website of the Company and may be accessed through the link: https://www.aisglass.com/policy/familiarisation_programmes_for_Independent_Directors.pdf.

Directors' Responsibility Statement

Pursuant to Section 134(5) of the Companies Act, 2013, the Directors hereby state and confirm that:

(a) in the preparation of the annual accounts, the applicable Accounting Standards and Schedule III of the Companies Act, 2013 have been followed along with proper explanation relating to material departures;

(b) they have selected such accounting policies and applied

them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2018 and of the profit and loss of the Company for the Financial Year ended 31st March, 2018;

(c) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

(d) the annual accounts have been prepared on a going concern basis;

(e) proper internal financial controls laid down by the Directors were followed by the Company and that such internal financial controls are adequate and operating effectively; and

(f) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

Statement indicating the manner in which formal annual evaluation has been done

In terms of provisions of Companies Act, 2013 and Regulation 17 of the Listing Regulations, the Board has carried out the annual evaluation of its own performance and that of its Directors individually. The evaluation criteria as laid down by the Nomination and Remuneration Committee included various aspects of functioning of the Board such as composition, process and procedures including adequate and timely information, attendance, delegation of responsibilities, decision-making, roles and responsibilities including monitoring, benchmarking, feedback, stakeholder relationship and Committees.

The performance of individual Directors including the Chairman was evaluated on various parameters such as knowledge and experience, interest of stakeholders, time devoted etc. The evaluation of Independent Directors was based on aspects like participation in and contribution to the Board decisions, knowledge & experience and judgement.

Particulars of Remuneration

The information as required in accordance with Section 197(12) of the Companies Act, 2013, read with Rule 5(1), the Companies (Appointment & Remuneration of Managerial Personnel) Rules, 2014, as amended is set out in **"Annexure B"** However, as per the provisions of Section 136 of the Companies Act, 2013, the Report along with Financial Statements are being sent to all Members of the Company excluding the aforesaid information. Any Member interested in obtaining such information may write to the Company Secretary at the registered office or the corporate office of the Company.

Board Diversity

The Company recognizes and embraces the importance of a diverse Board in its success. We believe that a truly diverse Board will leverage differences in thought, perspective, knowledge, skill, regional and industry experience, cultural and geographical background, age and gender, which will help us in retaining our competitive advantage. Your Board comprises of experts in the field of Finance, Law, Corporate Governance, Management and Leadership skills and also has a Woman Director on the Board.

Nomination and Remuneration Policy

The Nomination & Remuneration Policy as approved by the Board on recommendation of the Nomination & Remuneration Committee is available on website of the Company www.aisglass.com and forms part of this report as **"Annexure C".**

Corporate Social Responsibility

In compliance with Section 135 of the Companies Act, 2013 read with the Rules made thereunder, the Company has formed Corporate Social Responsibility ("CSR") Committee. The policy on Corporate Social Responsibility as approved by the Board of Directors is available on the website of the Company www.aisglass.com.

The CSR Committee has adopted a CSR Policy in accordance with the provisions of Section 135 of the Companies Act, 2013 and rules made thereunder. The details of the CSR initiatives undertaken by the Company during the FY 2017-18 in the prescribed format are annexed as **"Annexure D"**.

Internal Complaints Committee

The Company has in place a Policy on Prevention of Sexual Harassment at Workplace in line with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and rules framed thereunder.

During the period under review, no complaints were received by the Internal Complaints Committee established under the Policy for Prohibition, Prevention and Redressal of Sexual Harassment of

Women at Workplace of the Company.

Related Party Transactions

Transactions entered by the Company with related parties during FY 2017-18 were in the ordinary course of business and on arms' length basis. The Company has formulated a policy on Related Party Transactions which is available at the website and can be accessed through link https://www.aisglass.com/policy/Policy_on_Related_Party_Transactions.pdf.

In terms of Section 134(3)(h) of the Companies Act and rules made thereunder, during the year under review, the Company has not entered into any contract / arrangement / transaction with related parties as per section 188(1) of the Companies Act, 2013, which could be considered material. The details of the related party transactions entered during the year are provided in the accompanying Financial Statements.

Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

The information relating to conservation of energy, technology absorption and foreign exchange earnings and outgo as required under section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014 is annexed as **"Annexure E"** to this Report.

Compliance of Secretarial Standards

The Company Complies with all the applicable Secretarial Standards

Auditors and Auditors' Report

Statutory Auditors

M/s. V S S A & Associates, Chartered Accountants (Firm Registration No. 012421N) were appointed as Statutory Auditors of AIS, for a term of 5 (five) consecutive years from conclusion of 32nd Annual General Meeting till the conclusion of 37th Annual General Meeting. Your Company has received confirmation from M/s. V S S A & Associates regarding their eligibility under Section 139 and 141 of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014. As required under Regulation 33 of the Listing Regulations, the Auditors have also confirmed that they hold a valid certificate issued by the Peer Review Board of the Institute of Chartered Accountants of India.

The observations of Auditors in the Auditors' Report are explained, wherever necessary, in the appropriate Notes to the Accounts.

Further, no fraud was reported by the auditors of the Company.

Cost Auditor

Your Board of Directors had appointed M/s. Ajay Ahuja & Associates, Cost Accountants (Firm Registration No. 101142), as the Cost Auditors of your Company for FY 2017-18 to conduct audit of cost records of the Company. Cost Audit Report for the FY 2017-18 shall be filed with Ministry of Corporate Affairs.

As per Section 148 and other applicable provisions, if any, of the Companies Act, 2013 read with Companies (Audit and Auditors) Rules, 2014, the Board of Directors of your company on recommendation of the Audit Committee has appointed M/s. Ajay Ahuja & Associates, Cost Accountants as the Cost Auditor of the Company for the FY 2018-19.

Your Company has received consent from M/s. Ajay Ahuja & Associates, Cost Accountants, to act as the Cost Auditor of your Company for the FY 2018-19 along with a certificate confirming their independence.

Secretarial Audit

In accordance with the provisions of Section 204 of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, your Company had appointed Mr. Sundeep Kumar Parashar, FCS, Company Secretary in Practice and proprietor of M/s. SKP & Co., Company Secretaries, to conduct the Secretarial Audit of your Company for FY 2017-18. The Secretarial Audit Report for FY 2017-18 is annexed herewith as **"Annexure F"** to this Report.

Significant and Material Orders of Regulators or Courts or Tribunals

No significant and material order was passed by Regulators or Courts or Tribunals during the year under review impacting the going concern status of your Company and its future operations.

Acknowledgements

The Board hereby places on record its sincere appreciation for the continued assistance and support extended to the Company by its collaborators, customers, bankers, vendors, Government authorities and employees.

Your Directors acknowledge with gratitude the encouragement and support extended by our valued Shareholders.

On behalf of the Board of Directors
Asahi India Glass Ltd.,

B. M. Labroo
Chairman
DIN: 00040433

Dated : 25th May, 2018
Place : Gurgaon

Annexure A to Report of the Directors

DIVIDEND DISTRIBUTION POLICY

Preamble

This Dividend Distribution Policy ("Policy") has been formulated pursuant to the provisions of Regulation 43A of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as applicable and amended from time to time.

Objective

The objective of this Policy is to lay down the basis and the factors to be considered for recommendation and / or declaration of dividend by the Board of Directors.

Applicability

This Policy shall apply to the issued share capital of the Company.

Criteria to be considered

1. Statutory and Regulatory Compliance: The Company shall ensure compliance with all statutory and regulatory provisions including Companies Act, 2013 read with rules, circulars, notifications etc., SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as applicable and amended from time to time.

2. Financial Parameters:
   a) Financial performance including adequacy of profits;
   b) Interim Dividend, if any;
   c) Operating cash flows;
   d) Working capital requirements;
   e) Outstanding borrowings;
   f) Capex requirements;
   g) Such other factors as may be deemed fit by the Board.

3. Internal Factors:
   a) Past performance and reputation of the Company;
   b) Outlook and business expansion, diversification & growth plans;
   c) Corporate actions including restructuring, acquisition, etc.;
   d) Investments in subsidiaries, associates or otherwise;
   e) Unforeseen events / Contingent liabilities, if any.

4. External Factors:
   a) Statutory requirements including tax implications;
   b) Macro-economic environment;
   c) Market competition including viability.

Circumstances under which dividend may or may not be expected

The Board may not recommend and / or declare any dividend if there is any statutory/ regulatory restriction placed on the Company, including:

1. The need to conserve capital for future growth or other exigencies;
2. The profits are inadequate or the Company has reported a net loss;
3. Cash flow from operations is negative;
4. Other corporate actions, like buy-back of shares;
5. Any other circumstances that the Board deems fit.

In any of the above cases, the Board will provide the grounds for not recommending and/ or declaring dividend in the Annual Report of the Company.

Utilization of retained earnings

Subject to the discretion of the Board, the retained earnings may be utilized in a manner beneficial to the interests of the Company and its stakeholders, including:

1. Expansion plans;
2. Capital expenditure requirements;
3. Diversification of business;
4. General corporate purposes including contingencies;
5. Any other purpose as may be deemed appropriate.

Parameters for various class of shares

1. The payment of dividend shall be based on the respective rights attached to each class of shares.

2. Dividend shall be first paid to the preference shareholders, if any, as per their terms of issue and thereafter, on equity shares.

3. In case of other classes of shares, the Board of Directors may specify the parameters in conjuction to their terms of issue.

Disclosure

Adequate disclosures pertaining to this Policy shall be made in the Annual Report and on the website of the Company as required.

Amendments

1. The Board may review and amend this Policy as and when it deems necessary.

2. In case of any amendment(s), clarification(s), circular(s) etc. issued by the relevant authorities, not being consistent with the provisions laid down under this Policy, then such amendment(s), clarification(s), circular(s) etc. shall prevail upon the provisions hereunder and this Policy shall stand amended accordingly from the effective date of such amendment(s), clarification(s), circular(s) etc.

Annexure B to Report of the Directors

Form No. MGT-9

EXTRACT OF ANNUAL RETURN

as on 31st March, 2018

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

I. REGISTRATION AND OTHER DETAILS:

i) CIN : L26102DL1984PLC019542
ii) Registration Date : 10/12/1984
iii) Name of the Company : Asahi India Glass Limited
iv) Category : Company Limited by Shares
Sub-Category of the Company : Indian Non - Government Company
v) Address of the Registered Office: Unit No. 203 to 208,Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi–110065
Contact Details : (011) 49454900
vi) Whether listed company Yes/No : Yes
vii) Name, Address and Contact details of Registrar and Transfer Agent, if any:
Name : Link Intime India Pvt. Ltd.
Address : C 101, 247 Park, L.B.S. Marg, Vikhroli West, Mumbai – 400083, Contact Details : (022) 49186000

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

Sl. No	Name & Description of main products/ services	NIC Code of the Product/ service	% to total turnover of the company
1	Manufacture of glass in primary or semi-manufactured forms	23101	99.27

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES –

Sl. No	Name of the Company	Registered Office of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of Shares Held	Applicable Section
1	AIS Glass Solutions Ltd.	Unit No. 209 to 210, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110065	U26109DL2004PLC127666	Subsidiary	82.55	2(87)
2	GX Glass Sales & Services Limited	Unit No. 232, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110065	U74140DL2010PLC202377	Subsidiary	93.48	2(87)
3	Integrated Glass Materials Limited	Unit No. 232, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110065	U14220DL2009PLC188298	Subsidiary	100.00	2(87)
4	AIS Distribution Services Limited	Unit No. 232, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110065.	U26101MP2000PLC014495	Associate	49.98	2(6)

Sl. No	Name of the Company	Registered Office of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of Shares Held	Applicable Section
5	AIS Adhesives Limited	Unit No. 232, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110065.	U26101HP1996PLC018879	Associate	47.83	2(6)
6	Scopfy Components Private Limited*	Unit No. 203 to 208, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110065	U25190DL2017PTC326193	Associate	30.00	2(6)

* Scopfy Components Private Limited became an associate of AIS w.e.f. 27th December, 2018 pursuant to equity participation of 30% (thirty percent) by AIS.

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

(i) Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year (As on 1st April, 2017)				No. of Shares held at the end of the year (As on 31st March, 2018)				% change during the year
	Demat	Physical	Total	% of Total Shares #	Demat	Physical	Total	% of Total Shares #	
A. PROMOTERS									
(1) Indian									
a) Individual/HUF	43293134	374	43293508	17.91	39871463	374	39871837	16.40	-1.41
b) Central Govt. or State Govt.	0	0	0	0.00	0	0	0	0.00	0.00
c) Bodies Corporates	31312713	0	31312713	12.88	31312713	0	31312713	12.88	0.00
d) Bank/FI	0	0	0	0.00	0	0	0	0.00	0.00
e) Any other									
i) Promoter Trust	0	0	0	0.00	3333486	0	3333486	1.37	1.37
SUB TOTAL:(A) (1)	**74605847**	**374**	**74606221**	**30.69**	**74517662**	**374**	**74518036**	**30.65**	**-0.04**
(2) Foreign									
a) NRI- Individuals	3416000	0	3416000	1.41	3416000	0	3416000	1.41	0.00
b) Other Individuals	0	0	0	0.00	0	0	0	0.00	0.00
c) Bodies Corp.	53990400	0	53990400	22.21	53990400	0	53990400	22.21	0.00
d) Banks/FI	0	0	0	0.00	0	0	0	0.00	0.00
e) Any other…	0	0	0	0.00	0	0	0	0.00	0.00
SUB TOTAL (A) (2)	**57406400**	**0**	**57406400**	**23.62**	**57406400**	**0**	**57406400**	**23.62**	**0.00**
Total Shareholding of Promoter (A) = (A)(1)+(A)(2)	**132012247**	**374**	**132012621**	**54.31**	**131924062**	**374**	**131924436**	**54.27**	**-0.04**
B. PUBLIC SHAREHOLDING									
(1) Institutions									
a) Mutual Funds/UTI	2798465	10848	2809313	1.16	3120335	10174	3130509	1.29	0.13
B) Venture Capital Fund	0	0	0	0.00	0	0	0	0.00	0.00
C) Alternative Investment Funds	0	0	0	0.00	0	0	0	0.00	0.00

Category of Shareholders	No. of Shares held at the beginning of the year (As on 1st April, 2017)				No. of Shares held at the end of the year (As on 31st March, 2018)				% change during the year
	Demat	Physical	Total	% of Total Shares #	Demat	Physical	Total	% of Total Shares #	
D) Foreign Venture Capital Investors	0	0	0	0.00	0	0	0	0.00	0.00
e) Foreign Portfolio Investor	2877393	0	2877393	1.18	2738443	0	2738443	1.13	-0.06
f) Banks/FIs	66047	6294	72341	0.03	103798	6294	110092	0.05	0.02
g) Insurance Companies	0	0	0	0.00	0	0	0	0.00	0.00
h) Provident Funds/ Pension Funds	0	0	0	0.00	0	0	0	0.00	0.00
i) Others (Foreign Banks)	2024	0	2024	0.00	2024	0	2024	0.00	0.00
g) FIIs	177679	150	177829	0.07	0	150	150	0.00	-0.07
(2) Central Government / State Government(s) / President of India	**0**	**0**	**0**	**0.00**	**0**	**0**	**0**	**0.00**	**0.00**
SUB TOTAL (B)(1):	**5921608**	**17292**	**5938900**	**2.44**	**5964600**	**16618**	**5981218**	**2.46**	**0.02**
(2) Non Institutions									
a) Individuals									
i) Individual shareholders holding nominal share capital upto Rs. 1 lakhs	13528568	3642879	17171447	7.06	13332427	3480394	16812821	6.92	-0.5
ii) Individuals shareholders holding nominal share capital in excess of Rs. 1 lakhs	38751501	0	38751501	15.94	38250159	0	38250159	15.73	-0.21
b) NBFCs Registered with RBI	0	0	0	0.00	0	0	0	0.00	0.00
c) Employees Trusts	0	0	0	0.00	0	0	0	0.00	0.00
d) Overseas Depositories (holding DRs) (balancing figure)	0	0	0	0.00	0	0	0	0.00	0.00
e) Any Other									
i) Trusts	522	0	522	0.00	452	0	452	0.00	0.00
ii) HUF	15990035	0	15990035	6.58	15995131	0	15995131	6.58	0.00
iii) NRI (Non Repatriable)	1916611	0	1916611	0.79	2390018	0	2390018	0.98	0.19
iv) NRI Repatriable	612733	1349	614082	0.25	570727	1349	572076	0.24	-0.02
v) OCB'	1224000	1040000	2264000	0.93	1224000	1040000	2264000	0.93	0.00
vi) Clearing Member	2020424	0	2020424	0.83	138654	0	138654	0.06	-0.77
vii) Bodies Corporate	26292212	117576	26409788	10.86	28643390	117576	28760966	11.83	0.97
SUB TOTAL (B)(2):	**100336606**	**4801804**	**105138410**	**43.25**	**100544958**	**4639319**	**105184277**	**43.27**	**0.02**
Total Public Shareholding (B)= (B)(1)+(B)(2)	**106258214**	**4819096**	**111077310**	**45.69**	**106509558**	**4655937**	**111165495**	**45.73**	**0.04**

Category of Shareholders	No. of Shares held at the beginning of the year (As on 1st April, 2017)				No. of Shares held at the end of the year (As on 31st March, 2018)				% change during the year
	Demat	Physical	Total	% of Total Shares #	Demat	Physical	Total	% of Total Shares #	
C. Shares held by Custodian and against which Depository Receipts have been issued									
GDRs & ADRs	0	0	0	0.00	0	0	0	0.00	0.00
Grand Total (A+B+C)	**238270461**	**4819470**	**243089931**	**100.00**	**238433620**	**4656311**	**243089931**	**100.00**	**0.00**

Rounded off to nearest two decimals.

(ii) **Shareholding of Promoters**

Sl No.	Shareholders Name	Shareholding at the beginning of the year (As on 1st April, 2017)				Shareholding at the end of the year (As on 31st March, 2018)				Change in shareholding during the year	
		No. of shares	% of total shares of the company	Pledge	% of shares pledged encumbered to total shares	No. of shares	% of total shares of the company	Pledge	% of shares pledged encumbered to total shares	No of shares	% change in share holding during the year
1	B M Labroo	13783920	5.67	2749408	19.95	13783920	5.67	1623408	11.78	0	0.00
2	Sanjay Labroo	15688241	6.45	7155000	45.61	15688241	6.45	4137500	26.37	0	0.00
3	Relatives and Associates of Mr. B. M. Labroo and Mr. Sanjay Labroo *	21554860	8.87	24000	0.11	21466675	8.83	24000	0.11	-88185	-0.04
4	Maruti Suzuki India Limited	26995200	11.11	0	0.00	26995200	11.11	0	0.00	0	0.00
5	Asahi Glass Co Ltd.	53990400	22.21	0	0.00	53990400	22.21	0	0.00	0	0.00
	Total	132012621	54.31	9928408	7.52	131924436	54.27	5784908	4.39	-88185	-0.04
	*Shareholding details of relatives and associates of Mr. B. M. Labroo and Mr. Sanjay Labroo										
1	Ajay Labroo	320674	0.13	0	0.00	320674	0.13	0	0.00	0	0.00
2	Aneesha Labroo	291086	0.12	0	0.00	291086	0.12	0	0.00	0	0.00
3	Kanta Labroo	26000	0.01	0	0.00	26000	0.01	0	0.00	0	0.00
4	Keshub Mahindra	1591546	0.65	0	0.00	1591546	0.65	0	0.00	0	0.00
5	Leena S Labroo	2065181	0.85	0	0.00	2065181	0.85	0	0.00	0	0.00
6	Nisheeta Labroo	717086	0.29	0	0.00	717086	0.29	0	0.00	0	0.00
7	Sudha K Mahindra	307040	0.13	0	0.00	307040	0.13	0	0.00	0	0.00
8	Anand Gopal Mahindra	3333486	1.37	0	0.00	0	0.00	0	0.00	-3333486	-1.37
9	Anuradha Mahindra (Promoter Trust)	0	0.00	0	0.00	3333486	1.37	0	0.00	3333486	1.37
10	Uma R Malhotra	282719	0.12	0	0.00	282719	0.12	0	0.00	0	0.00
11	Yuthica Keshub Mahindra	96000	0.04	0	0.00	96000	0.04	0	0.00	0	0.00
12	Tanya Kumar	63000	0.03	0	0.00	63000	0.03	0	0.00	0	0.00
13	Anil Monga	80000	0.03	0	0.00	80000	0.03	0	0.00	0	0.00

Sl No.	Shareholders Name	Shareholding at the beginning of the year (As on 1st April, 2017)				Shareholding at the end of the year (As on 31st March, 2018)				Change in shareholding during the year	
		No. of shares	% of total shares of the company	Pledge	% of shares pledged encumbered to total shares	No. of shares	% of total shares of the company	Pledge	% of shares pledged encumbered to total shares	No of shares	% change in share holding during the year
14	Ashok Kanhayalal Monga	210000	0.09	0	0.00	210000	0.09	0	0.00	0	0.00
15	Chand Rani Monga	80000	0.03	0	0.00	80000	0.03	0	0.00	0	0.00
16	Kapoor Chand Gupta	1750	0.00	0	0.00	1750	0.00	0	0.00	0	0.00
17	M Lakshmi	64000	0.03	0	0.00	64000	0.03	0	0.00	0	0.00
18	M N Chaitanya	50800	0.02	0	0.00	50800	0.02	0	0.00	0	0.00
19	Praveen Kumar Tiku	40000	0.02	0	0.00	40000	0.02	0	0.00	0	0.00
20	Krishna C Tiku	173689	0.07	0	0.00	173689	0.07	0	0.00	0	0.00
21	Sundip Kumar	316160	0.13	0	0.00	316160	0.13	0	0.00	0	0.00
22	Sanjaya Kumar	267520	0.11	0	0.00	267520	0.11	0	0.00	0	0.00
23	Satya Nand	364800	0.15	0	0.00	364800	0.15	0	0.00	0	0.00
24	Sunita Monga	40000	0.02	0	0.00	40000	0.02	0	0.00	0	0.00
25	V D Nanda Kumar	55314	0.02	0	0.00	84077	0.03	0	0.00	28763	0.01
26	Dr Manjula Milind Pishawikar	97600	0.04	0	0.00	97600	0.04	0	0.00	0	0.00
27	Malathi Raghunand	306423	0.13	0	0.00	306423	0.13	0	0.00	0	0.00
28	Tarun R Tahiliani	615148	0.25	0	0.00	606313	0.25	0	0.00	-8835	0.00
29	Abhinav Agarwal	55700	0.02	0	0.00	55700	0.02	0	0.00	0	0.00
30	Bharat Roy Kapur	475000	0.20	0	0.00	400000	0.16	0	0.00	-75000	-0.03
31	Dinesh Kumar Aggarwal	201640	0.08	24000	11.90	201640	0.08	24000	11.90	0	0.00
32	Paras Ram	112900	0.05	0	0.00	110400	0.05	0	0.00	-2500	0.00
33	Pradeep Beniwal	816000	0.34	0	0.00	816000	0.34	0	0.00	0	0.00
34	Riva Agarwal	56800	0.02	0	0.00	56800	0.02	0	0.00	0	0.00
35	Sabina Agarwal	210400	0.09	0	0.00	210400	0.09	0	0.00	0	0.00
36	Sushma Aggarwal	126500	0.05	0	0.00	126150	0.05	0	0.00	-350	0.00
37	Shashi Palamand	1600000	0.66	0	0.00	1600000	0.66	0	0.00	0	0.00
38	Suryanarayana Rao Palamand	1600000	0.66	0	0.00	1600000	0.66	0	0.00	0	0.00
39	Daryao Singh	12000	0.00	0	0.00	10500	0.00	0	0.00	-1500	0.00
40	Ashok Kapur	40170	0.02	0	0.00	40170	0.02	0	0.00	0	0.00
41	Rajeev Khanna	18240	0.01	0	0.00	18240	0.01	0	0.00	0	0.00
42	Bhupinder Singh Kanwar	29375	0.01	0	0.00	612	0.00	0	0.00	-28763	-0.01
43	Padma N Rao	25600	0.01	0	0.00	25600	0.01	0	0.00	0	0.00
44	Essel Marketing (P) Ltd.	4026889	1.66	0	0.00	4026889	1.66	0	0.00	0	0.00
45	Rajeev Khanna Tradelinks LLP	290624	0.12	0	0.00	290624	0.12	0	0.00	0	0.00
	Total	**21554860**	**8.87**	**24000**	**0.11**	**21466675**	**8.83**	**24000**	**0.11**	**-88185**	**-0.04**

(iii) Change in Promoters' Shareholding

Sl. No.	Shareholder's Name	Share holding		Date*	Increase/ (Decrease)	Reason	Cumulative Shareholding during the year (01.04.2017 to 31.03.2018)	
		No. of Shares at the beginning (01.04.2017) / end of the year (31.03.2018)	% of total shares of the company#				No. of shares	% of total shares of the company#
1	Anand Gopal Mahindra	3333486	1.37	01.04.2017				
				29.09.2017	-3333486	Transfer	0	0.00
		0	0.00	31.03.2018				
2	Anuradha Mahindra (Promoter Trust)	0	0.00	01.04.2017				
				29.09.2017	3333486	Transfer	3333486	1.37
		3333486	1.37	31.03.2018				
3	Bharat Roy Kapur	475000	0.20	01.04.2017				
				21.07.2017	-15000	Transfer	460000	0.16
				28.07.2017	-20000	Transfer	440000	0.16
				04.08.2017	-20000	Transfer	420000	0.16
				25.08.2017	-20000	Transfer	400000	0.16
		400000	0.16	31.03.2018				
4	Bhupinder Singh Kanwar	29375	0.01	01.04.2017				
				05.05.2017	-28763		612	0.00
		612	0.00	31.03.2018				
5	Daryao Singh	12000	0.00	01.04.2017				
				04.04.2017	-500	Transfer	11500	0.00
				02.06.2017	-1000	Transfer	10500	0.00
		10500	0.00	31.03.2018				
6	Paras Ram	112900	0.05	01.04.2017				
				12.05.2017	-1000	Transfer	111900	0.05
				19.05.2017	-1000	Transfer	110900	0.05
				09.06.2017	-500	Transfer	110400	0.05
		110400	0.05	31.03.2018				
7	Riva Agarwal	56800	0.02	01.04.2017				
				23.02.2018	-31800	Transfer	25000	0.01
				02.03.2018	31800	Transfer	56800	0.02
		56800	0.02	31.03.2018				
8	Sushma Aggarwal	126500	0.05	01.04.2017				
				01.09.2017	-1500	Transfer	125000	0.05
				16.02.2018	1150	Transfer	126150	0.05
		126150	0.05	31.03.2018				
9	Tarun R Tahiliani	615148	0.25	01.04.2017				
				28.04.2017	-20000	Transfer	595148	0.24
				08.12.2017	60490	Transfer	655638	0.25
				05.01.2018	-30245	Transfer	625393	0.25
				19.01.2018	-14884	Transfer	610509	0.25
				26.01.2018	-1000	Transfer	609509	0.25
				16.02.2018	-3046	Transfer	606463	0.25
				16.03.2018	-150	Transfer	606313	0.25
		606313	0.25	31.03.2018				
10	V D Nanda Kumar	55314	0.02	01.04.2017				

Sl. No.	Shareholder's Name	Share holding		Date*	Increase/ (Decrease)	Reason	Cumulative Shareholding during the year (01.04.2017 to 31.03.2018)	
		No. of Shares at the beginning (01.04.2017) / end of the year (31.03.2018)	% of total shares of the company#				No. of shares	% of total shares of the company#
				05.05.2017	28763	Transfer	84077	0.03
		84077	0.03	31.03.2018				

*Date of transfer has been considered as the date on which the beneficiary position was provided by the Depositories to your Company

Rounded off to nearest two decimals.

(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs)

Sl. No.	Shareholder's Name	Share holding		Date*	Increase/ (Decrease)	Reason	Cumulative Share holding during the year (01.04.2017 to 31.03.2018)	
		No. of Shares at the beginning (01.04.2017)/ end of the year (31.03.2018)	% of total shares of the company#				No. of shares	% of total shares of the company#
1	Nemish S Shah	11119635	4.57	01.04.2017 31.03.2018	0	Nil movement during the year	11119635	4.57
2	Gagandeep Credit Capital Private Limited	7800000	3.21	01.04.2017				
				12.05.2017	520444	Transfer	8320444	3.42
		8320444	3.42	31.03.2018				
3	Hiten Anantrai Sheth	6000000	2.47	01.04.2017 31.03.2018	0	Nil movement during the year	6000000	2.47
4	Shamyak Investment Private Limited**	0	0.00	01.04.2017				
				16.06.2017	5158248	Transfer	5158248	2.12
		5158248	2.12	31.03.2018				
5	Prescient Wealth Management Private Limited.	2100355	0.86	01.04.2017				
				11.08.2017	10690	Transfer	2111045.00	0.87
				23.02.2018	-2100355	Transfer	10690.00	0.00
				02.03.2018	4062088	Transfer	4072778.00	1.68
				09.03.2018	3267	Transfer	4076045.00	1.68
				30.03.2018	195151	Transfer	4271196.00	1.76
		4271196	1.76	31.03.2018				
6	Nemish S Shah Rekha N Shah	3363183	1.38	01.04.2017 31.03.2018	0	Nil movement during the year	3363183	1.38
7	Anuj Anantrai Sheth	3352813	1.38	01.04.2017 31.03.2018	0	Nil movement during the year	3352813	1.38

Sl. No.	Shareholder's Name	Share holding		Date*	Increase/ (Decrease)	Reason	Cumulative Share holding during the year (01.04.2017 to 31.03.2018)	
		No. of Shares at the beginning (01.04.2017)/ end of the year (31.03.2018)	% of total shares of the company#				No. of shares	% of total shares of the company#
8	Anvil Share & Stock Broking Private Limited.	2533904	1.04	01.04.2017				
				07.04.2017	-105300.00	Transfer	2428604.00	1.00
				14.04.2017	-1000.00	Transfer	2427604.00	1.00
				21.04.2017	1000.00	Transfer	2428604.00	1.00
				28.04.2017	1800.00	Transfer	2430404.00	1.00
				05.05.2017	637099.00	Transfer	3067503.00	1.26
				12.05.2017	-579315.00	Transfer	2488188.00	1.02
				19.05.2017	-20584.00	Transfer	2467604.00	1.02
				26.05.2017	16777.00	Transfer	2484381.00	1.02
				02.06.2017	-16187.00	Transfer	2468194.00	1.02
				09.06.2017	9410.00	Transfer	2477604.00	1.02
				16.06.2017	-5300.00	Transfer	2472304.00	1.02
				23.06.2017	20940.00	Transfer	2493244.00	1.03
				30.06.2017	-24640.00	Transfer	2468604.00	1.02
				07.07.2017	25235.00	Transfer	2493839.00	1.03
				14.07.2017	-71235.00	Transfer	2422604.00	1.00
				21.07.2017	23331.00	Transfer	2445935.00	1.01
				28.07.2017	-24331.00	Transfer	2421604.00	1.00
				04.08.2017	8500.00	Transfer	2430104.00	1.00
				11.08.2017	-683.00	Transfer	2429421.00	1.00
				18.08.2017	-2527.00	Transfer	2426894.00	1.00
				25.08.2017	35055.00	Transfer	2461949.00	1.01
				01.09.2017	-40345.00	Transfer	2421604.00	1.00
				15.09.2017	8360.00	Transfer	2429964.00	1.00
				22.09.2017	-11660.00	Transfer	2418304.00	0.99
				29.09.2017	3800.00	Transfer	2422104.00	1.00
				06.10.2017	-500.00	Transfer	2421604.00	1.00
				10.11.2017	813.00	Transfer	2422417.00	1.00
				17.11.2017	-813.00	Transfer	2421604.00	1.00
				24.11.2017	75.00	Transfer	2421679.00	1.00
				01.12.2017	12375.00	Transfer	2434054.00	1.00
				08.12.2017	-12450.00	Transfer	2421604.00	1.00
				15.12.2017	19607.00	Transfer	2441211.00	1.00
				22.12.2017	-18907.00	Transfer	2422304.00	1.00
				29.12.2017	1400.00	Transfer	2423704.00	1.00
				05.01.2018	-1110.00	Transfer	2422594.00	1.00
				12.01.2018	19360.00	Transfer	2441954.00	1.00
				19.01.2018	-20500.00	Transfer	2421454.00	1.00
				26.01.2018	2350.00	Transfer	2423804.00	1.00

Sl. No.	Shareholder's Name	Share holding		Date*	Increase/ (Decrease)	Reason	Cumulative Share holding during the year (01.04.2017 to 31.03.2018)	
		No. of Shares at the beginning (01.04.2017)/ end of the year (31.03.2018)	% of total shares of the company#				No. of shares	% of total shares of the company#
				02.02.2018	-509.00	Transfer	2423295.00	1.00
				09.02.2018	20509.00	Transfer	2443804.00	1.01
				16.02.2018	-2500.00	Transfer	2441304.00	1.00
				02.03.2018	1500.00	Transfer	2442804.00	1.00
				09.03.2018	1190.00	Transfer	2443994.00	1.01
				16.03.2018	-3390.00	Transfer	2440604.00	1.00
				23.03.2018	100200.00	Transfer	2540804.00	1.05
				30.03.2018	-69700.00	Transfer	2471104.00	1.02
		2471104	1.02	31.03.2018				
9	Zafar Ahmadullah	1686393	0.69	01.04.2017				
				19.05.2017	109954		1796347	0.74
				26.05.2017	146668		1943015.00	0.80
				02.06.2017	13715		1956730.00	0.80
		1956730		31.03.2018				
10	Mukesh Chimanlal Patani	1915604	0.79	01.04.2017 31.03.2018	0	Nil movement during the year	1915604	0.79
11	Amrit Petroleums Private Limited***	5158248	2.12	01.04.2017				
				16.06.2017	-5158248	Transfer	0	0.00
		0	0.00	31.03.2018				
12	Mayank Jashwantlal Shah***	3071000	1.26	01.04.2017				
				07.04.2017	900000	Transfer	3971000	1.63
				05.05.2017	-500000	Transfer	3471000.00	1.43
				25.01.2018	-1000000	Transfer	2471000.00	1.02
				02.02.2018	-837000	Transfer	1634000.00	0.67
		1634000	0.67	31.03.2018				

**Date of transfer has been considered as the date on which the beneficiary position was provided by the Depositories to your Company*

*** Not in the list of Top 10 shareholder as on 01.04.2017. The same has been reflected above since the shareholder was one of the Top 10 shareholder as on 31.03.2018.*

**** Ceased to be in the list of Top 10 shareholders as on 31.03.2018. The same is reflected above since the shareholder was one of the Top 10 shareholder as on 01.04.2017.*

Rounded off to nearest two decimals.

(V) Shareholding of Directors and Key Managerial Personnel:

Sl. No.	Shareholder's Name	Shareholding		Date*	Increase/ (Decrease)	Reason	Cumulative Shareholding during the year (01.04.2017 to 31.03.2018)	
		No. of Shares at the beginning (01.04.2017)/ end of the year (31.03.2018)	% of total shares of the company#				No. of shares	% of total shares of the company#
1	B M Labroo	13783920	5.67	01.04.2017 31.03.2018	0	NIL movement during the year	13783920	5.67
2	Sanjay Labroo	15688241	6.45	01.04.2017 31.03.2018	0	NIL movement during the year	15688241	6.45
3	Masaru Omae	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
4.	Satoshi Ogata	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
5	Masahiro Takeda	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
6	Satoshi Ishizuka	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
7	Masakazu Sakakida	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
8	Eisuke Shiozaki	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
9	Rahul Rana	15200	0.01	01.04.2017 31.03.2018	0	NIL movement during the year	15200	0.01
10	Gautam Thapar	85120	0.04	01.04.2017 31.03.2018	0	NIL movement during the year	85120	0.04
11	Gurvirendra Singh Talwar	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
12	Shradha Suri	200	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	200	0.00
13	Shailesh Agarwal	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00
14	Gopal Ganatra	0	0.00	01.04.2017 31.03.2018	0	NIL. Holding/ movement during the year	0	0.00

**Date of transfer has been considered as the date on which the beneficiary position was provided by the Depositories to your Company*

Rounded off to nearest two decimals.

(VI) INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(₹ Lakhs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the Financial Year				
i) Principal Amount	95,693	26,261	-	1,21,954
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	330
Total (i+ii+iii)	96,183	26,291	-	1,22,804

(₹ Lakhs)

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Change in Indebtedness during the Financial Year				
Additions	19,478	0	-	19,478
Reduction	0	4,811	-	4,811
Net Change	19,478	-4,811	-	14,667
Indebtedness at the end of the Financial Year				
i) Principal Amount	1,15,661	21,480	-	1,37,141
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	-	-	-	417
Total (i+ii+iii)	1,15,661	21,480	-	1,37,558

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(₹ Lakhs)

Sl. No.	Particulars of Remuneration	Name of the MD/WTD/Manager			Total Amount
1	**Gross salary**	**Mr. Sanjay Labroo MD & C.E.O.**	**Mr. Masaru Omae * Dy. MD & C.T.O. (Auto)**	**Mr. Satoshi Ogata** Dy. MD & C.T.O. (Auto)**	
	(a) Salary as per provisions contained in section 17(1) of the Income Tax. 1961.	173.25	187.49	25.43	386.17
	(b) Value of perquisites u/s 17(2) of the Income tax Act, 1961	39.12	7.23	0.15	46.50
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	-	-		-
2	Stock option	-	-		-
3	Sweat Equity	-	-		-
4	Commission	172.06	NIL	7.35	179.41
	as % of profit	-	-		-
	others (specify)	-	-		
5	Others, please specify	-	-		-
	Total (A)	**384.43**	**194.72**	**32.93**	**612.08**
	Ceiling as per the Act	**2855.32 (being 10% of the Net Profit of the Company calculated as per Section 198 of the companies Act, 2013)**			

* Mr. M. Omae ceased to be Director and Whole-time Director w.e.f. 13th February, 2018.

** Mr. S. Ogata appointed as Additional Director and Whole-time Director w.e.f. 13th February, 2018.

B. Remuneration to other directors: -

(₹ Lakhs)

Sl. No.	Name of Director	Fee for attending board & committee meetings	Commission	Others	Total Amount
1	**Independent Directors**				
	Mr. M. Sakakida*	NIL	NIL	-	NIL
	Mr. E. Shiozaki**	0.60	7.35		7.95
	Mr. G. Thapar	1.80	7.35	-	9.15

(₹ Lakhs)

Sl. No.	Name of Director	Fee for attending board & committee meetings	Commission	Others	Total Amount
	Mr. R. Rana	0.60	7.35	-	7.95
	Ms. S. Suri	1.40	7.35	-	8.75
	Mr. G. S. Talwar	0.20	7.35	-	7.55
	TOTAL (1)	**4.60**	**36.75**	**-**	**41.35**
2	**Non – Executive/ Promoter Directors:**				
	Mr. B. M. Labroo	0.80	7.35	-	8.15
	Mr. M. Takeda	0.80	7.35	-	8.15
	Dr. S. Ishizuka	0.40	7.35	-	7.75
	TOTAL (2)	**2.00**	**22.05**	**-**	**24.05**
	Total (B)=(1+2)	**6.60**	**58.80**	**-**	**65.40**
	Ceiling as per the Act	**2285.53 (being 1% of the Net Profit of the Company calculated as per Section 198 of the companies Act, 2013)**			

* Mr. M. Sakakida ceased to be Director w.e.f. 24th May, 2017.

** Mr. E. Shiozaki appointed as Director w.e.f. 24th May, 2017.

REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/ MANAGER/ WTD

As per the provisions of Section 136(1) read with relevant proviso of Companies Act, 2013, the aforesaid information is excluded from this Annexure. Any member interested in obtaining such information may write to the Company Secretary at the registered office or the corporate office of the Company.

VII. PENALTIES/ PUNISHMENT/ COMPOUNDING OF OFFENCES:

Type	Section of the Companies Act	Brief Description	Details of Penalty/Punishment/ Compounding fees imposed	Authority (RD/ NCLT/Court)	Appeal made if any (give details)
A. COMPANY					
Penalty			NIL		
Punishment					
Compounding					
B. DIRECTORS					
Penalty			NIL		
Punishment					
Compounding					
C. OTHER OFFICERS IN DEFAULT					
Penalty			NIL		
Punishment					
Compounding					

On behalf of the Board of Directors
Asahi India Glass Ltd.,

B. M. Labroo
Chairman
DIN: 00040433

Dated : 25th May, 2018
Place : Gurgaon

Annexure C to Report of the Directors

NOMINATION & REMUNERATION POLICY

Preamble

This Nomination and Remuneration Policy ("Policy") has been formulated pursuant to the provisions of Section 178 of the Companies Act, 2013 read with the applicable rules thereto and Regulation 19 of SEBI (LODR) Regulations, 2015 (erstwhile Clause 49 of the Listing Agreement), Regulations, Circulars, Clarifications and Notifications as applicable and amended from time to time (hereinafter referred to as "Law"), by the Nomination and Remuneration Committee ("Committee") and approved by the Board of Directors of Asahi India Glass Limited (AIS) (hereinafter referred to as "Board").

Objective

The objective of this Policy is to provide a consistent framework to the Committee to perform its functions in compliance with the Law pertaining to the appointment of, remuneration payable to and removal of, directors, key managerial personnel and senior management personnel and make appropriate recommendations to the Board.

Applicability

This Policy shall be applicable to all Directors, Key Managerial Personnel, Senior Management Personnel and other employees of AIS, wherever applicable.

Definitions

"Key Managerial Personnel (KMP)" means the M.D, CFO or Manager, CEO, and Company Secretary.

"Senior Management Personnel" shall mean the Chief Operating Officers of the respective SBUs of the Company, people designated as Executive Directors & Corporate Function heads.

Criteria for appointment and removal of Directors, Key Managerial Personnel & Senior Management

1. Appointment criteria and qualifications

(a) Subject to Law and the HR Policy of the Company, the Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director, KMP and/or Senior Management personnel in the manner as it deems fit and make appropriate recommendations to the Board.

(b) If required and considered fit by the Committee, appropriate consultations shall be held with AIS MD & CEO.

2. Term / Tenure

The Term / Tenure of the Directors shall be governed by and as prescribed under Law.

3. Removal

Due to reasons for any disqualification mentioned under Law or any other justifiable grounds, the Committee may recommend to the Board, with reasons to be recorded in writing, for removal of a Director or KMP or Senior Management Personnel.

Criteria for determining qualifications, positive attributes and independence of a Director

1. The Committee shall consider the age, education, experience and such specific skills as may be required for the concerned position of an executive, non-executive or independent director and shall assess the professional success, leadership skills, ethics, integrity and values in the candidates recommended to the Board of directors, along with the potential of value addition to AIS.

2. The Committee shall also consider the personal qualities of each candidate to be able to make a substantial and active contribution to Board deliberations. The candidate must be willing to commit, as well as have, sufficient time available to discharge the duties of a Director.

3. The Director should not have a direct or indirect material or pecuniary relationship with the Company, including its subsidiaries or affiliates or any member of senior management.

4. The Directors' independence will further be confirmed on an annual basis upon the declarations made by such directors as per the Law.

5. Every director shall be obliged to forthwith inform the Committee and / or Board of any change in circumstances that may jeopardize his or her independence.

Remuneration payable to Directors, Key Managerial Personnel and other employees

1. Managing Director/ Whole-time directors

(a) The Nomination and Remuneration Committee shall make such recommendations to the Board, as it may consider appropriate with regard to remuneration to Managing Director/ Whole-time directors.

(b) The Remuneration/ Commission etc. to be paid to Managing Director/ Whole-time directors shall be governed by Law read with Management Regulations of the Company and be subject to the approval of shareholders of the Company and Central Government, whenever required.

2. Non-Executive/ Independent Directors

(a) The Non-Executive / Independent Directors may receive remuneration by way of fees for attending meetings of Board or Committee thereof. Provided that the amount of such fees shall not exceed ₹ One lakh per meeting of the Board or Committee or such amount as may be prescribed by Law.

(b) The Non-executive / Independent directors may be entitled to reimbursement of reasonable and direct expenses for participation in the Board and other meetings and profit related commission as may be approved by the shareholders of the Company which shall not exceed 1% of the net profits of the Company or such amount as may be prescribed by law from time to time.

(c) An Independent director shall not be entitled to any stock option.

(d) The sitting fee paid to Independent Directors and Women Directors, shall not be less than the sitting fee payable to other directors.

3. KMP, Senior Management Personnel and other employees

(a) The remuneration of KMP (excluding the MD & CEO) and Senior Management Personnel shall be governed by the HR Policy of AIS on the basis of recommendation of the MD & CEO of the Company.

(b) The remuneration of other employees shall be governed by the HR Policy of AIS.

The remuneration shall be subject to applicable taxes and the Company may withhold therefrom any amounts as are required to be withheld pursuant to the applicable laws. Any tax liability arising in respect of payments made pursuant to the remuneration shall be borne solely by the respective Director, KMP and Senior Management Personnel.

The Committee shall ensure that the –

1. level and composition of remuneration is reasonable and sufficient to attract, retain and motivate Directors of the quality required to run the Company successfully;

2. relationship of remuneration to performance is clear and meets appropriate performance benchmark; and

3. remuneration to Directors, Key Managerial Personnel and Senior Management involves a balance between fixed and incentive pay reflecting short and long term performance objectives appropriate to the working of the Company and its goals.

Performance Evaluation

The evaluation of Directors, KMP and Senior Management Personnel shall be conducted yearly or at such intervals as may be considered necessary.

Disclosure

Adequate disclosures pertaining to this Policy shall be made in the Annual Report as a part of Board's Report and on the website of the Company as required by Law.

Amendments

1. The Committee and /or the Board may review and amend this Policy as and when it deems necessary.

2. In case of any amendment(s), clarification(s), circular(s) etc. issued by the relevant authorities, not being consistent with the provisions laid down under this Policy, then such amendment(s), clarification(s), circular(s) etc. shall prevail upon the provisions hereunder and this Policy shall stand amended accordingly from the effective date of such amendment(s), clarification, circular(s) etc.

Annexure D to Report of the Directors

Corporate Social Responsibility (CSR) Activities

1. A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

   The CSR Policy of the Company has been uploaded on the website of the Company and can be accessed at http://www.aisglass.com/policies.

   For the projects or programs undertaken by the Company, please refer to the CSR section in this Annual Report.

2. The Composition of the CSR Committee.

Name	Category	Designation
Mr. G. S. Talwar	Independent Director	Chairman
Mr. B. M. Labroo	Promoter / Non-Executive	Member
Mr. Sanjay Labroo	Promoter / Executive	Member

3. Average net profit of the Company for last three financial years : ₹ 13,833 Lakhs
4. Prescribed CSR Expenditure (2% of the amount as in item 3 above) : ₹ 277 Lakhs
5. Details of CSR spent during the financial year.

   (a) Total amount to be spent for the financial year: ₹ 277 Lakhs
   (b) Total amount spent for the financial year: ₹ 233 Lakhs
   (c) Amount unspent, if any: ₹ 44 Lakhs
   (d) Manner in which the amount spent during the financial year is detailed below:

(₹ in Lakhs)

S. No.	CSR project or activity identified	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State & district where projects or programs were undertaken	Amount outlay (budget) project or program wise	Amount spent on the projects or programs Sub-heads: (1) Direct expenditure on projects or programs (2) Overheads	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency
1.	School Bus Service, AIS Unnati Centres for Remedial Education & School Drop-outs	Education	Bawal & Roorkee	89.48	89.43	89.43	Youthreach
2.	Adult Literacy Education Centres	Education	Roorkee	8.10	7.44	7.44	Youthreach
3.	AIS Unnati Training Centre – Tailoring & Sewing Unit and Computer Education	Vocation skills	Bawal	11.62	11.62	11.62	Youthreach
4.	Enterprise Development	Vocation skills	Roorkee	35.90	37.22	37.22	Youthreach & Disha
5.	Health	Health care	Roorkee	0.00	0.10	0.10	Youthreach
6.	Drinking water & renovation of toilets	Water and Sanitation	Roorkee	5.33	4.56	4.57	Youthreach

(₹ Lakhs)

S. No.	CSR project or activity identified	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State & district where projects or programs were undertaken	Amount outlay (budget) project or program wise	Amount spent on the projects or programs Sub-heads: (1) Direct expenditure on projects or programs (2) Overheads	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency
7.	Project Management Expenses	Overheads	Bawal & Roorkee	16.46	16.47	16.47	Youthreach
8.	Lifeline Express	Health care including preventive health care	Madhya Pradesh	10.00	10.00	10.00	Shrimant Madhavrao Scindia Swasthya Seva Mission
9.	Education and medical facilities to children	Education and medical relief	Gurgaon	25.00	25.00	25.00	Shri Madhav Jan Seva Nayas
10.	Education ,medical facilities and vocational training to women	Empowerment of women	Coimbatore	9.68	9.68	9.68	Shanti Ashram
11.	Education and medical facilities to children	Education and medical relief	Taloja	10.00	10.00	10.00	Karo Trust
12.	Awareness for use of paper bags over polythene	Environmental sustainability	Taloja	3.50	3.50	3.50	Utkarsh Star Mitra Mandal
13.	Drinking water, renovation of toilets and vocational skills amongst low income women	Vocational skills and water and sanitation	Roorkee	5.00	5.00	5.00	Aasra Trust
14.	Livelihood enhancement of orphans of military persons	Contribution to military welfare fund	Roorkee	3.00	3.00	3.00	Waste Warrior Society
15.	Concrete roofing and new construction of class rooms	Education	Chennai	30.00	0.00	0.00	Government School
16	Awareness to stop burning of crop residue	Environmental sustainability	Punjab & Haryana	20.00	0.00	0.00	IPS Foundation
	TOTAL			283.07	233.02	233.02	

6. In case the Company has failed to spend the 2% of the average net profit of the last 3 financial years or any part thereof, the Company shall provide the reasons for not spending the amount.

   The Company has spent 1.68% of the average net profits of the last three financial years in 2017-18. The Company's spend on the CSR activities has been less than the limits prescribed under Companies Act, 2013. The Company is in the process of identifying CSR initiatives at Gujarat, the CSR activities are scalable with few new initiatives that may be considered in future and moving forward the Company will endeavor to spend the complete amount on CSR activities in accordance with the statutory requirements.

7. Responsibility statement of CSR Committee

   The CSR Committee confirms that the implementation and monitoring of CSR activities of the Company is in compliance with the CSR objectives and CSR Policy of the Company.

Sanjay Labroo
Managing Director & CEO
DIN: 00009629

G. S. Talwar
Chairman, CSR Committee
DIN: 00559460

Dated: 25th May, 2018
Place: Gurgaon

Annexure E to Report of the Directors

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

1. Conservation of Energy:

(i) Conservation of Energy is on the top agenda of Management. The manufacturing units have continued their efforts to reduce energy consumption by continuous monitoring, improvement in maintenance and distribution systems and through improved operational techniques. Introduction of energy efficient equipments and new efficient technologies has helped AIS to reduce the energy demand and boost savings.

(ii) Apart from regular practices and measures to reduce the energy conservation and CO2 emissions, many new initiatives were driven across the units.

Some of the key measures taken are as follows:

a) Installed centralized water cooler chiller at Chennai Plant;

b) Use of steam to eliminate water immersion heaters and use of energy efficient light at Roorkee Plant;

c) Installation of heat recovery system for dehumidifiers at Taloja Plant;

d) Design modification and proper insulation of furnace at Bawal plant.

(iii) AIS is continuously investing in various new technologies to reduce energy consumption to minimize carbon footprints. AIS has done capital investment of around ₹ 447 lakhs during FY 2017-18 for energy conservation.

2. Technology absorption:

(i) Efforts, in the brief, made towards technology absorption, adaptation and innovation.

In order to be at par with latest global technology, we at AIS keep ourselves closely engaged with AGC with continuous exchange of information in form of technology collaboration/ licensing. Our team is involved in the visit to various exhibitions, seminars and visit to other plants at different locations within India and outside India. Technical team is working with the Japanese experts for the learning and innovative solutions.

(ii) Benefit derived as a result of above efforts e.g. product improvement, cost reduction, product development, import substitution etc.

a) With all the efforts, we are armed with latest technology in our Product, Glass Processing Equipments, Manufacturing Process and Management System. Your Company continued to develop new products due to these efforts.

b) Enhanced Customer satisfaction.

c) Engineering team motivation and retention has enhanced.

(iii) Technology Imported (during the last three years reckoned from the beginning of the Financial Year) - N.A.

(iv) Expenditure incurred on Research and Development

During the year, your Company continued its focus on increasing process efficiencies and reduction of wastages.

(v) Foreign Exchange Earnings and Outgo

During the year Foreign Exchange outflow amounted to Rs 78,972 lakhs (₹ 75,495 lakhs) and Earnings in Foreign Currency amounted to ₹ 996 lakhs (₹ 1,157 lakhs).

On behalf of the Board of Directors
Asahi India Glass Ltd.,

B. M. Labroo
Chairman
DIN: 00040433

Dated : 25th May, 2018
Place : Gurgaon

Annexure F to Report of the Directors

SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED ON 31st MARCH, 2018

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
Asahi India Glass Limited
CIN: L26102DL1984PLC019542

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate governance practices by **Asahi India Glass Limited** (hereinafter called "**the Company**"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2018 , complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2018 according to the provisions of:

1. The Companies Act, 2013 ("**the Act**") and the rules made thereunder, as applicable;

2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;

3. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;

4. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;

5. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'), wherever applicable :-

   a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;

   b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;

   c) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;

   d) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;

   e) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;

   f) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;

   g) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;

   h) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015; and

      i) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015.

      We have also examined compliance with the applicable clauses of the following:

      (i) Secretarial Standards issued by the Institute of Company Secretaries of India.

      (ii) The Listing Agreements entered into by the Company with BSE Limited and National Stock Exchange of India Limited.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance except whenever a meeting was duly called on shorter notice as per the prescribed procedure, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as the part of the minutes.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period, the Company has not undertaken such events as public, rights or preferential issue of shares, debentures or sweat equity; redemption or buy-back of securities; major decision by the Members in pursuance to Section 180 of the Companies Act, 2013, merger, amalgamation or reconstruction; Foreign Technical Collaboration or any other like event(s)/action(s) having a major bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards, et cetera.

For **SKP & Co**.
Company Secretaries

(CS Sundeep K. Parashar)
M. No.: FCS 6136
C.P. No: 6575

Date: 25th May, 2018
Place: Vaishali

Business Responsibility Report

SECTION A: GENERAL INFORMATION ABOUT THE COMPANY

1	Corporate Identity Number (CIN) of the Company	L26102DL1984PLC019542
2	Name of the Company	Asahi India Glass Ltd.
3	Registered address	Unit No. 203-208, Tribhuwan Complex, Ishwar Nagar, Mathura Road, New Delhi – 110 065
4	Website	www.aisglass.com
5	E-mail id	gopal.ganatra@aisglass.com
6	Financial Year reported	2017-18
7	Sector(s) that the Company is engaged in (industrial activity code-wise)	Manufacturing & processing of Glass
8	List three key products/services that the Company manufactures/provides (as in	Toughened glass, Laminated glass and Float glass
9	Total number of locations where business activity is undertaken by the Company Number of International Locations (Provide details of major 5) Number of National Locations	 Nil The Company has 4 plants in Bawal, Roorkee, Chennai &Taloja and 3 sub-assembly units in Bengaluru, Pune and Kadi (Gujarat).
10	Markets served by the Company –Local/ State/ National/ International	Domestic and International level

SECTION B: FINANCIAL DETAILS OF THE COMPANY

1	Paid up Capital ((₹)	24,30,89,931
2	Total Turnover (₹ Lakhs)	266209
3	Total profit after taxes (₹ Lakhs)	18524
4	Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (%)	1.26%
5	List of activities in which expenditure in 4 above has been incurred	Education Skill Development & Vocational Training Health Women Empowerment Water & Sanitation

SECTION C: OTHER DETAILS

1	Does the Company have any Subsidiary Company/ Companies?	Yes
2	Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent company? If yes, then indicate the number of such subsidiary company(s)	Yes, AIS has three subsidiary companies
3	Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30- 60%, More than 60%]	No

SECTION D: BR INFORMATION

1. Details of Director/Directors responsible for BR

(a) Details of the Director/Director responsible for implementation of the BR policy/policies

1	DIN Number	00009629
2	Name	Mr. Sanjay Labroo
3	Designation	Managing Director & C.E.O.

(b) Details of the BR head

1	DIN Number (if applicable) -	-
2	Name	Mr. Gopal Ganatra
3	Designation	Executive Director, General Counsel & Company Secretary
4	Telephone number	0124-4062212
5	Email id	gopal.ganatra@aisglass.com

2. Principle-wise (as per NVGs) BR Policy/policies

(a) Details of compliance (Reply in Y/N)

No.	Question	P1	P2	P3	P4	P5	P6	P7	P8	P9
1	Do you have a policy/ policies for	Y	Y	Y	Y	Y	Y	Y	Y	Y
2	Has the policy being formulated in consultation with the relevant stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
3	Does the policy conform to any national / International standards? If yes, specify? (50 words)	Yes, wherever applicable								
4	Has the policy being approved by the Board? Is yes, has it been signed by MD/ owner/ CEO/ appropriate Board Director?	Y	N	Y	Y	Y	Y	Y	Y	Y
5	Does the company have a specified committee of the Board/ Director/ Official to oversee the implementation of the policy?	Y	Y	Y	Y	Y	Y	Y	Y	Y
6	Indicate the link for the policy to be viewed online?	Internal policies are available for employees only. For other policies, refer to www.aisglass.com.								
7	Has the policy been formally communicated to all relevant internal and external stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
8	Does the company have in-house structure to implement the policy/ policies	Y	Y	Y	Y	Y	Y	Y	Y	Y
9	Does the Company have a grievance redressal mechanism related to the policy/ policies to address stakeholders grievances related to the policy/ policies?	Y	Y	Y	Y	Y	Y	Y	Y	Y
10	Has the company carried out independent audit/ evaluation of the working of this policy by an internal or external agency?	Y	Y	Y	Y	Y	Y	Y	Y	Y

3. Governance related to BR

(a) Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year

The BR Principles and related performance of the Company generally forms part of the business reviews of the Company at different levels of the organisation.

(b) Does the Company publish a BR or a Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?

The Company does not publish a separate BR or a Sustainability Report. However, a newsletter, "Reflections" is circulated internally which contains the details of monthly CSR activities undertaken by the Company.

SECTION E: PRINCIPLE-WISE PERFORMANCE

Principle 1

1. **Does the policy relating to ethics, bribery and corruption cover only the company? Yes/No. Does it extend to the Group/Joint Ventures/ Suppliers/Contractors/NGOs / Others?**

   The policy relating to ethics, bribery and corruption extends to the entire AIS group.

2. **How many stakeholder complaints have been received in the past financial year and what percentage was satisfactorily resolved by the management? If so, provide details thereof, in about 50 words or so.**

   No complaints were received.

Principle 2

1. **List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities.**

   (a) AIS Eco Sense Excel Glass: Energy Efficient Reflective Glass

   (b) AIS Eco Sense Edge Glass: Energy Efficient Reflective Glass

   (c) AIS SunShield Heat Reflective Glass

2. **For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product (optional):**

   (a) Reduction during sourcing/production/ distribution achieved since the previous year throughout the value chain?

   (b) Reduction during usage by consumers (energy, water) has been achieved since the previous year?

   The nature & volumes of business of the Company does not make it feasible.

3. **Does the company have procedures in place for sustainable sourcing (including transportation)?**

   (a) If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.

   The nature & volumes of business of the Company does not make it feasible.

4. **Has the company taken any steps to procure goods and services from local & small producers, including communities surrounding their place of work?**

   (a) If yes, what steps have been taken to improve their capacity and capability of local and small vendors?

   The nature & volumes of business of the Company does not make it feasible.

5. **Does the company have a mechanism to recycle products and waste? If yes what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). Also, provide details thereof, in about 50 words or so.**

   Yes AIS has a very well established mechanism to recycle waste generated. The Company recycles broken glass (cullet) back into the furnace to reduce energy consumption. Details of some of the waste are mentioned below:

   - Recycling of broken glass pieces (cullet).
   - Waste water recycling
   - Paper recycling
   - Recycling of the waste/used oil
   - Waste Wood recycling

Principle 3

1. **Please indicate the Total number of employees.**

   7038

2. **Please indicate the Total number of employees hired on temporary/contractual/casual basis.**

   4074

2. **Please indicate the Number of permanent women employees**

   98

4. **Please indicate the Number of permanent employees with disabilities**

   0

5. **Do you have an employee association that is recognized by management**

   Yes.

6. **What percentage of your permanent employees is members of this recognized employee association?**

   100% operators are the members these recognized Operator's union.

7. **Please indicate the Number of complaints relating to child labour, forced labour, involuntary labour, sexual**

harassment in the last financial year and pending, as on the end of the financial year.

No.	Category	No. Category No. of complaints filed during the year	No. of complaints pending as on end of the FY
1	Child labour/forced labour/involuntary labour	Nil	NA
2	Sexual Harassment	Nil	NA
3	Discriminatory employment	Nil	NA

8. What percentage of your under mentioned employees were given safety & skill Upgradation training in the last year?

(a)	Permanent Employees	82%
(b)	Permanent Women Employees	77%
(c)	Casual/Temporary/Contractual Employees	98%
(d)	Employees with Disabilities	N.A.

Principle 4

1. Has the company mapped its internal and external stakeholders? Yes/No

Yes, the internal and external stakeholders of the Company are employees, vendors, customers, shareholders, partners, regulatory authorities and local community.

2. Out of the above, has the company identified the disadvantaged, vulnerable & marginalized stakeholders

The Company considers the local community around its manufacturing locations as a vulnerable stakeholder.

3. Are there any special initiatives taken by the company to engage with the disadvantaged, vulnerable and marginalized stakeholders. If so, provide details thereof, in about 50 words or so.

The Company carries out various CSR initiatives for the upliftment / growth & development of people living in the villages around its manufacturing facilities.

Principle 5

1. Does the policy of the company on human rights cover only the company or extend to the Group/Joint Ventures/Suppliers/ Contractors/NGOs/Others?

The Company does not have a separate human right policy. However, these factors are covered under various HR Policies of the Company.

2. How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management?

The Company has not received any complaints from any stakeholders pertaining to human rights.

Principle 6

1. Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/ Suppliers/Contractors/ NGOs/others.

The Environmental Policy covers AIS & its group companies

2. Does the company have strategies/ initiatives to address global environmental issues such as climate change, global warming, etc? Y/N. If yes, please give hyperlink for webpage etc.

To address environmental issues, company has initiatives such as:

a. Energy conservation projects

b. Renewable energy projects

c. Measures to check and control the pollutants discharged into environment

d. Miyawaki Afforestration System

e. Eco Manufacturing System

3. Does the company identify and assess potential environmental risks? Y/N

Yes

4. Does the company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?

Not feasible/applicable as per nature of business/product

5. Has the company undertaken any other initiatives on – clean technology, energy efficiency, renewable energy, etc. Y/N. If yes, please give hyperlink for web page etc.

a. Energy Saving initiative across AIS plants through cross functional Task Groups

b. Use of energy efficient electrical equipment (such as LED bulb instead of fluorescent lamp)

c. Optimize usage of renewable energy through solar power plant commissioning.

6. Are the Emissions/Waste generated by the company within the permissible limits given by CPCB/SPCB for the financial year being reported?

Yes

7. Number of show cause/ legal notices received from CPCB/SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.

Nil

Principle 7

1. Is your company a member of any trade and chamber or association? If Yes, Name only those major ones that your business deals with:

Yes, the Company is a member of the following associations / bodies:

(a) ACMA

(b) AIGMF

(c) PHD Chambers of Commerce and Industry

(d) CII

2. Have you advocated/lobbied through above associations for the advancement or improvement of public good? Yes/No; if yes specify the broad areas (drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy security, Water, Food Security, Sustainable Business Principles, Others)

No

Principle 8

1. Does the company have specified programmes/ initiatives/projects in pursuit of the policy related to Principle 8? If yes details thereof.

Yes, these initiatives of the Company are provided under the CSR policy of the Company and are governed by applicable laws.

2. Are the programmes/projects undertaken through in-house team/own foundation/external NGO/ government structures/any other organization?

The major initiatives of the Company are undertaken by an external NGO, Youthreach without any direct supervision of the Company.

3. Have you done any impact assessment of your initiative?

Yes. Annualy by Youthreach and third party assessment is done on a periodic basis.

4. What is your company's direct contribution to community development projects- Amount in INR and the details of the projects undertaken

The Company has spent ₹ 2.33 Crores during the financial year 2017-18.

5. Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words, or so.

The community development initiative is undertaken by Youthreach on the basis of needs assessment which is based on the feedback of the community itself. The Company Supports those initiatives which help them in becoming sustainable /self-dependent. Thus, the Company ensures that its initiatives are successfully adopted by the Community.

Principle 9

1. What percentage of customer complaints/consumer cases are pending as on the end of financial year.

The Company has three consumer cases pending.

2. Does the company display product information on the product label, over and above what is mandated as per local laws? Yes/ No/N.A. /Remarks (additional information)

No

3. Is there any case filed by any stakeholder against the company regarding unfair trade practices, irresponsible advertising and/ or anti-competitive behaviour during the last five years and pending as on end of financial year. If so, provide details thereof, in about 50 words or so.

No

4. Did your company carry out any consumer survey/ consumer satisfaction trends?

Yes, the feedback of consumers of the Company is usually taken at the time of completion of respective jobs. However, the Company does not conduct specific surveys for the same.

Report on Corporate Governance

Company's philosophy on Corporate Governance

Asahi India Glass Limited (AIS) believes that, for long-term and sustainable success in business, Corporate Governance must become an intrinsic part of the Company. AIS is, therefore, committed to achieve the highest standards of accountability, transparency and equity in all its spheres and in all its dealings with its stakeholders. This commitment to adhere to corporate governance principles, not just in letter but in spirit, permeates through every level of the Company. Driven by an active, independent and participative Board, the Company is totally committed to timely and comprehensive disclosures, transparent accounting policies and high level of integrity.

This chapter, along with the chapters on Management Discussion and Analysis, reports AIS's Compliance with Regulations 17 to 27 read with Schedule V and Clauses (b) to (i) of Regulation 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as "Listing Regulations").

Your Company has complied with the requirements of Corporate Governance as laid down under Chapter IV of Listing Regulations.

Board of Directors

At AIS, the Board of Directors approve and review the strategies and oversee the actions and results of management. The management team of the Company is headed by the Managing Director & C.E.O. and one Whole-time Director.

Composition of Board

The AIS Board comprises half of its Directors as Independent in accordance with Regulation 17 of the Listing Regulations and the Companies Act, 2013. The present strength of the Board is ten Directors, out of which eight are Non – Executive Directors including Promoter Non - Executive Chairman and Independent Directors (including one Woman Director).

The Composition of Board of Directors of the Company is in conformity with the requirements of Regulation 17 of Listing Regulations.

Sl. No.	Category	No. of Directors
1	Executive Directors	2
2	Independent Directors	5
3	Non- Executive and Non- Independent Directors	3
	Total	**10**

Board Procedures

Detailed agenda with explanatory notes and all other related information is circulated to the members of the Board in advance of each meeting. Detailed presentations are made to the Board covering business operations and outlook. The requisite strategic and material information is made available to the Board to ensure transparent decision making by the Board.

Number of Board Meetings

During the financial year 2017-18, the Board of Directors of the Company met four times. The maximum time gap between any two Board Meetings was not more than one hundred and twenty days and atleast one Meeting was held in every calendar quarter. The details of the Board Meetings are as under:

Sl. No.	Date	Board Strength	No. of Directors Present
1	24th May, 2017	10	7
2	10th August, 2017	10	6
3	8th November, 2017	10	7
4	13th February, 2018	10	8

Disclosure of relationships between directors inter-se:

None of the Directors are related to each other except Mr. S. Labroo, Managing Director & C.E.O. who is related to Mr. B. M. Labroo, Chairman.

Information relating to Directors

The details relating to the composition and categories of the Directors on the Board, their attendance at Board Meetings during the financial year and at the last Annual General Meeting, the number of Directorships, Committee Memberships & Chairmanships held by them in other public companies as on 31st March, 2018 are detailed below :

Name of the Directors	Category	Attendance Particulars			Outside Directorships, Committee Memberships and Chairmanships		
		Number of Board Meetings		Last AGM	Directorships[1]	Committee Memberships[2]	Committee Chairmanships[2]
		Held	Attended				
Mr. B. M. Labroo (Chairman) (DIN: 00040433)	Promoter Non – executive	4	3	Yes	6	Nil	Nil
Mr. S. Labroo (Managing Director & C.E.O.) (DIN: 00009629)	Promoter Executive	4	4	Yes	15	2	1
Mr. M. Omae[C] [Dy. Managing Director & C.T.O. (Auto)] (DIN: 06922555)	Promoter Executive	3	3	Yes	Nil	Nil	Nil
Mr. S. Ogata[D] [Dy. Managing Director & C.T.O. (Auto)] (DIN: 08068218)	Promoter Executive	1	1	N.A.	1	Nil	Nil
Mr. M. Takeda (DIN: 07058532)	Promoter Non-executive	4	4	Yes	Nil	Nil	Nil
Mr. M. Sakakida[A] (DIN: 06505056)	Independent	Nil	N.A.	N.A.	Nil	Nil	Nil
Mr. E. Shiozaki[B] (DIN: 07797863)	Independent	4	3	No	2	Nil	Nil
Dr. S. Ishizuka (DIN: 07692846)	Promoter Non-executive	4	2	No	Nil	Nil	Nil
Mr. R. Rana (DIN: 00476406)	Independent	4	1	No	Nil	Nil	Nil
Mr. G. Thapar (DIN: 00012289)	Independent	4	3	Yes	7	2	0
Mr. G. S. Talwar (DIN: 00559460)	Independent	4	1	No	11	Nil	Nil
Ms. S. Suri (DIN: 00176902)	Independent	4	3	Yes	11	1	Nil

A. Mr. Masakazu Sakakida has resigned from the Board w.e.f. 24th May, 2017.

B. Mr. Eisuke Shiozaki has joined the Board w.e.f. 24th May, 2017.

C. Mr. Masaru Omae has resigned the Board w.e.f. from 13th February, 2018.

D. Mr. Satoshi Ogata has joined the Board w.e.f. from 13th February, 2018.

1. Excludes Directorship in AIS. Also excludes Directorships in Foreign Companies and Section 8 Companies as per Companies Act, 2013.

2. In accordance with Listing Regulations, Memberships/ Chairmanships of only Audit Committee and Stakeholders' Relationship Committee of public limited companies have been considered. Also excludes the Memberships & Chairmanships in AIS. No Director is a member of more than 10 Board - level Committees of public limited companies or is Chairman of more than 5 such Committees.

Board Independence

The Independence of a Director is determined by the criteria stipulated under Regulation 16(1)(b) of the Listing Regulations & Section 149 (6) of the Companies Act, 2013. Based on the confirmation/ disclosures received from the Independent Directors, no Director holds directorship in more than the prescribed limit in the Listing Regulations as on 31st March, 2018.

Information provided to the Board

The information being provided to the Board includes:

- Annual operating plans and budgets and any updates thereof;
- Capital budgets and any updates thereof;
- Quarterly results of the Company and its operating divisions and business segments;
- Minutes of Meetings of the Audit Committee and other Committees of the Board;
- Recruitment and remuneration of senior officers just below board level, including appointment and removal of Chief Financial Officer and the Company Secretary;
- Materially important show cause, demand, prosecution and penalty notices;
- Fatal or serious accidents, dangerous occurrences, any material effluent or pollution problems;
- Any material default in financial obligations to and by the Company, or substantial non-payment for goods sold by the Company;
- Any issue which involves possible public or product liability claims of substantial nature, including any judgement or order which may have passed strictures on the conduct of the Company or taken an adverse view regarding another enterprise that can have negative implications on the Company;
- Details of any joint venture or collaboration agreement;
- Transactions that involve substantial payment towards goodwill, brand equity or intellectual property;
- Significant labour problems and their proposed solutions. Any significant development in Human Resources/ Industrial Relations front like signing of wage agreement, implementation of Voluntary Retirement Scheme, etc.;
- Sale of material nature, of investments, subsidiaries and assets which is not in the normal course of business;
- Quarterly details of foreign exchange exposures and the steps taken by management to limit the risks of adverse exchange rate movement, if material; and
- Non-compliance of any regulatory, statutory nature or listing requirements and shareholders service such as non-payment of dividend, delay in share transfer, etc.

Vigil Mechanism

The Company has established a Vigil Mechanism/ Whistle Blower Policy. The purpose of this mechanism is to provide a framework to report any matter or activity which may affect the interest of the Company including but not limited to reporting of concerns about unethical behaviour, actual or suspected fraud or violation of applicable laws or rules of the Company including code of conduct and provide adequate safeguards against victimization of the person availing this mechanism. The Policy is available on the Company's website www.aisglass.com/policies and has been appropriately communicated within the organisation and is effectively operational. The policy provides mechanism whereby whistle blower may send protected disclosures directly to the Committee as formed under the Policy and in exceptional circumstances to the Chairman of Audit Committee and no personnel has been denied access to the Committee.

Material Subsidiaries

Pursuant to Listing Regulations, the Company has formulated a policy for determining material subsidiaries. This policy is available on the Company's website and may be through link : https://www.aisglass.com/policy/Policy_for_Determining_Material_Subsidiaries.pdf.

Shares and convertible instruments held by Non-Executive Directors

Mr. B. M. Labroo, Mr. G. Thapar, Mr. R. Rana and Ms. S. Suri hold 1,37,83,920 equity shares, 85,120 equity shares, 15,200 equity shares and 200 equity shares respectively as on 31st March, 2018. No other Non-Executive Director holds any equity share as on that date.

Code of Conduct

AIS's Board has adopted a Code of Conduct for members of the Board and Senior Management ("Code"). The Code lays down, in detail, the standards of business conduct, ethics and governance.

A copy of the Code has been posted on the Company's website www.aisglass.com.

The Code has been circulated to all members of the Board and Senior Management and compliance of the same has been affirmed by them. A declaration signed by the Managing Director & C.E.O. to this effect is given below:

I hereby confirm that:
The Company has obtained from all the members of the Board and Senior Management an affirmation that they have complied with the Code in the financial year 2017-18.

S. Labroo
Managing Director & C.E.O.

Separate Independent Directors Meeting

Independent Directors are required to hold and attend a separate meeting in accordance with the provisions of Listing Regulations. The Independent Directors met one time during the financial year ended 31st March, 2018 on 13th February, 2018 and inter alia, discussed:

- the performance of Non-Independent Directors and the Board of Directors as a whole;
- the performance of the Chairperson of the Company, taking into account the views of Executive Directors and Non-Executive Directors; and
- assess the quality, quantity and timeliness of flow of information between the Company Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

In addition to the formal meeting, interactions outside the Board Meetings also take place between the Chairman and Independent Directors.

Familiarisation Programme for Independent Directors

The provision of an appropriate induction programme for new Directors is a part of corporate governance standards of AIS. The Independent Directors, from time to time, request Management to provide details related to any activity, project or process of the Company. The management provides such information and training either at the meeting of Board of Directors or otherwise. The details of Familiarisation Programme for Independent Directors can be accessed through the link https://www.aisglass.com/policy/familiarisation_programmes_for_Independent_Directors.pdf.

Committees of the Board

AIS has four Board Committees – Audit Committee, Nomination and Remuneration Committee, Stakeholders' Relationship Committee and Corporate Social Responsibility Committee.

Details regarding the role and composition of the Board Committees, including the number of meetings held during the financial year 2017-18 and attendance of the members are provided below:

Audit Committee

Terms of Reference

The composition of audit committee meets the requirements of Section 177 of the Companies Act, 2013 and Regulation 18 of the Listing Regulations. The terms of reference of this Committee, *inter alia,* covers the matters specified for Audit Committee under Part C of Schedule II of the Listing Regulations read with Section 177 of the Companies Act, 2013. The terms of reference of the Audit Committee, *inter- alia*, includes the following:

Powers of Audit Committee

a) To investigate any activity within its terms of reference.
b) To seek information from any employee.
c) To obtain outside legal or other professional advice.
d) To secure attendance of outsiders with relevant expertise, if it considers necessary.

Composition, Meetings & Attendance of the Committee

The Audit Committee comprises of three Non-Executive Directors, all of them are Independent Directors. All the members of the Committee have accounting and financial management expertise.

The Audit Committee met four times during the financial year on 23rd May, 2017, 10th August, 2017, 8th November, 2017 and 13th February, 2018. The time gap between any two meetings was less than 120 (one hundred and twenty days). The composition of the Audit Committee and the attendance of its members are detailed below:

Name of Members	Category	Status	Number of Meetings	
			Held	Attended
Mr. R. Rana	Independent	Chairman	4	1
Mr. G. Thapar	Independent	Member	4	4
Ms. S. Suri	Independent	Member	4	4

Mr. Gopal Ganatra, Executive Director, General Counsel & Company Secretary acts as Secretary to the Audit Committee.

The functions of the Audit Committee*, inter alia*, include the following:

- oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;

- recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- reviewing, with the management, the annual Financial Statements and auditor's report thereon before submission to the board for approval, with particular reference to:
    - matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
    - changes, if any, in accounting policies and practices and reasons for the same;
    - major accounting entries involving estimates based on the exercise of judgment by management;
    - significant adjustments made in the Financial Statements arising out of audit findings;
    - compliance with listing and other legal requirements relating to Financial Statements;
    - disclosure of any related party transactions;
    - modified opinion(s) in the draft audit report;
- reviewing, with the management, the quarterly Financial Statements before submission to the board for approval;
- reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- approval or any subsequent modification of transactions of the listed entity with related parties;
- scrutiny of inter-corporate loans and investments;
- valuation of undertakings or assets of the listed entity, wherever it is necessary;
- evaluation of internal financial controls and risk management systems;
- reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- discussion with internal auditors of any significant findings and follow up there on;
- reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- to look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- to review the functioning of the whistle blower mechanism;
- approval of appointment of Chief Financial Officer after assessing the qualifications, experience and background, etc. of the candidate;
- Carrying out any other function as is mentioned in the terms of reference of the audit committee.
- management discussion and analysis of financial condition and results of operations;
- statement of significant related party transactions (as defined by the audit committee), submitted by management;

- management letters / letters of internal control weaknesses issued by the statutory auditors;
- internal audit reports relating to internal control weaknesses;
- review of appointment, removal and terms of remuneration of the chief internal auditor; and
- statement of deviations:
    - o quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
    - o annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/ notice in terms of Regulation 32(7).

Nomination and Remuneration Committee

Terms of Reference

The Nomination and Remuneration Committee has been constituted to formulate the criteria for determining qualifications, positive attributes, independence of a Director, criteria for evaluation of Independent Director and Board, policy on Board diversity and reviewing and recommending to the Board a policy relating to the remuneration of Directors, Key Managerial Personnel and other employees. Such recommendations are made considering the overall performance and annual financial results of the Company. Further the Committee will also identify and recommend to the Board, persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal and shall carry out evaluation of every Director's performance.

Composition, Meetings & Attendance of the Committee

The Nomination and Remuneration Committee comprises of three Non-Executive Directors, two of them are Independent Directors. The Composition of the Nomination and Remuneration Committee is in compliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the Listing Regulations. The Committee met two times during the financial year on 23rd May, 2017, and 13th February, 2018. The composition and attendance of the Nomination and Remuneration Committee is as follows:-

Name of Members	Category	Status	Number of Meetings	
			Held	Attended
Mr. G. Thapar	Independent	Chairman	2	2
Mr. B. M. Labroo	Promoter, Non- Executive	Member	2	1
Mr. R. Rana	Independent	Member	2	1

During the financial year 2017-18, the Company did not issue any stock options to its Directors and employees.

Mr. Gopal Ganatra, Executive Director, General Counsel & Company Secretary acts as the Secretary to the Nomination and Remuneration Committee.

Performance Evaluation Criteria for Independent Directors

Pursuant to the provisions of the Companies Act, 2013 and Regulation 17(10) of the Listing Regulations, the Company has devised a mechanism for performance evaluation of Independent Directors, Board, Committees and other Directors which include criteria for performance evaluation of the non-executive directors and executive directors.

The criteria for performance evaluation cover the areas relevant to the functioning as Independent Directors such as preparation, participation, conduct and effectiveness. The performance evaluation of Independent Directors is done by the entire Board of Directors and in the evaluation the Directors who are subject to evaluation do not participate.

In developing the methodology to be used for evaluation, on the basis of best standards and methods meeting international parameters, the Board/ Committee may take the advice of an Independent Professional Consultant.

Nomination and Remuneration Policy

The Nomination & Remuneration Policy as approved by the Board on the recommendation of the Nomination & Remuneration Committee is attached to Report of the Directors.

Remuneration to Directors

Managing Director & C.E.O. and other Executive Directors are paid remuneration by way of salary, benefits, perquisites & allowances (fixed component) and commission (variable component) on the net profits of the Company. The annual increments are as per the salary scale approved by the Members and are effective from 1st April of each year.

The commission payable to the Managing Director & C.E.O. and other Executive Directors is decided by the Board, on recommendations of Nomination and Remuneration Committee and within the limits sanctioned by the Shareholders.

Non-Executive Directors are paid sitting fees for attending the meetings of the Board and its Audit and Nomination & Remuneration Committees and the commission on net profits of the Company as approved by the Board within the overall limits sanctioned by the Shareholders.

The details of remuneration paid/ payable to the Directors for the financial year 2017-18 are given below:

Name of Directors	Sitting Fees (₹)	Salary, Allowances and perquisites (₹)	Commission# (₹)	Total (₹)
Mr. B. M. Labroo	80,000	NIL	7,35,305	8,15,305
Mr. S. Labroo	N.A.	2,12,37,247	1,72,06,150	3,84,43,397
Mr. M. Omae*	N.A.	1,94,72,676	Nil	1,94,72,676
Mr. S. Ogata**	N.A.	25,57,902	7,35,305	32,93,207
Mr. M. Takeda	80,000	NIL	7,35,305	8,15,305
Mr. M. Sakakida ***	NIL	NIL	NIL	NIL
Mr. E. Shiozaki****	60,000	NIL	7,35,305	7,95,305
Mr. R. Rana	60,000	NIL	7,35,305	7,95,305
Mr. G. Thapar	1,80,000	NIL	7,35,305	9,15,305
Mr. G. S. Talwar	20,000	NIL	7,35,305	7,55,305
Ms. S. Suri	1,40,000	NIL	7,35,305	8,75,305
Dr. S. Ishizuka	40,000	NIL	7,35,305	7,75,305

*Mr. Masaru Omae has resigned the Board w.e.f. from 13th February, 2018

**Mr. Satoshi Ogata has joined the Board w.e.f. from 13th February, 2018

***Mr. Masakazu. Sakakida has resigned from the Board w.e.f. 24th May, 2017.

***Mr. Eisuke Shiozaki has joined the Board w.e.f. 24th May, 2017.

#Commission to Mr. Satoshi Ogata shall be paid after obtaining Shareholder's approval in forthcoming Annual General Meeting.

Details of Service Contracts – Executive Directors

Sl. No.	Name of Director	Tenure	Notice Period	Severance Fee
1	Mr. Sanjay Labroo	5 (five) years Commenced from 19th February, 2014	6 months	Nil
2	Mr. Satoshi Ogata	4 (four) years Commenced from 13th February, 2018	6 months	Nil

Stakeholders' Relationship Committee

Terms of Reference

The Stakeholders' Relationship Committee comprises of three Directors with Chairman as Non-Executive Director. The Stakeholders' Relationship Committee has been constituted to specifically look into the redressal of Shareholder and Investor complaints and other Shareholder related issues. The Committee approves transfer, transmission of shares and issues like split, sub-division, consolidation of securities, issue of duplicate share certificates, dematerialisation/ re-materialisation of shares etc.

Composition, Meetings & Attendance of the Committee

The composition of Stakeholders' Relationship Committee is in compliance with the provisions of Section 178 of the Companies Act, 2013 read with Rules issued thereunder and Regulation 20 of Listing Regulations. The Stakeholders' Relationship Committee met 14 (fourteen) times during FY 2017-18, composition and attendance of the Committee is as under:

Name of Members	Category	Status	No. of Meetings	
			Held	Attended
Mr. B. M. Labroo	Promoter Non – Executive	Chairman	14	3
Mr. S. Labroo	Promoter Executive	Member	14	13
Mr. M. Omae*	Promoter Executive	Member	12	10
Mr. S. Ogata**	Promoter Executive	Member	2	2

*Mr. M. Omae resigned from the Stakeholders' Relationship Committee w.e.f. 13th February, 2018.

** Mr. S. Ogata was appointed as an Additional Director and Member of Stakeholders' Relationship Committee w.e.f. 13th February, 2018.

Compliance Officer

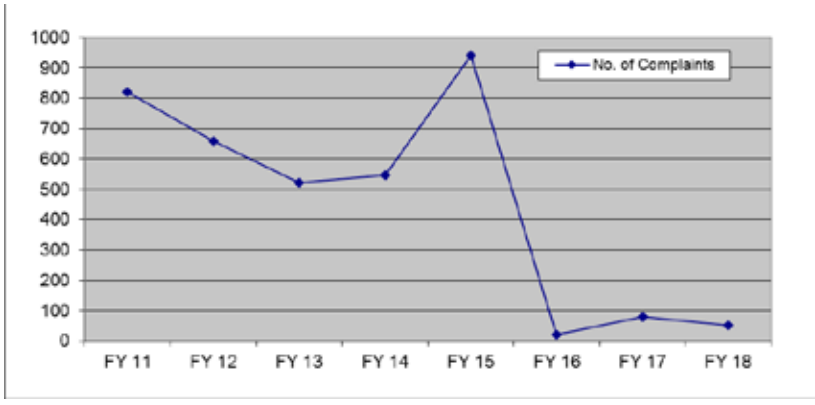
Mr. Gopal Ganatra, Executive Director, General Counsel & Company Secretary is the Compliance Officer of the Company.

Shareholders' Queries/ Complaints and redressal status

The details of Shareholders' queries/ complaints received and resolved during the year under review are given below:

Particulars	Correspondences				Complaints	Total
	Transfer of shares	Change of address	Non-receipt of dividend/ share certificates	Others		
Received during the year	391	368	152	457	51	1419
Attended during the year	391	368	152	457	51	1419
Pending as on 31st March, 2018	0	0	0	0	0	0

Given below is a chart showing investors' complaints.*



*It does not include request of transfer of shares.

Corporate Social Responsibility Committee

The Corporate Social Responsiblity (CSR) Committee comprises of three Non-Executive Directors with Independent Director as Chairman. Corporate Social Responsibility (CSR) Committee of AIS has been constituted in accordance with Section 135 of Companies Act, 2013 read with Companies (Corporate Social Responsibility Policy) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force). The Committee formally look into the current CSR activities of the Company in line with requirements of Companies Act, 2013 and way forward to pursue AIS's social projects and programmes in a focused manner ensuring maximum positive impact.

AIS's on-going CSR initiatives are focused on, *inter alia*, education, health, water and sanitation, women empowerment and livelihood development.

Composition, Meetings & Attendance of the Committee

During the financial year 2017-18, 1 (one) meeting of Corporate Social Responsibility Committee was held on 24th May, 2017. The composition and attendance of the Committee is as under:

Name of Members	Category	Status	No. of Meetings	
			Held	Attended
Mr. G. S. Talwar	Independent	Chairman	1	0
Mr. B. M. Labroo	Promoter Executive	Member	1	1
Mr. S. Labroo	Promoter Executive	Member	1	1

Management Discussion and Analysis

A separate chapter on Management Discussion and Analysis is given in this Annual Report.

Other Disclosures

Disclosures of related party transactions

There have been no significant material related party transactions (RPTs). The related party transactions as per applicable accounting standards are disclosed in the Notes to Accounts in this Annual Report. All details relating to business transactions where Directors may have a potential interest are provided to the Board and the interested Directors neither participate in the discussions nor do they vote on such matters.

The Audit Committee and the Board of Directors of the Company have formulated the Policy on dealing with RPTs and Policy on materiality of RPTs which is uploaded on the website of the Company and can be accessed through link https://www.aisglass.com/policy/Policy_on_Related_Party_Transactions.pdf.

Details of non-compliance by the Company

During the last three years there has been no instance of non-compliance by the Company on any matter related to capital markets. However, the company submitted its financial results for the quarter ended 31st December, 2016 after the expiry of timeline stipulated in Regulation 33(3)(a) of Listing Regulations with an inadvertent delay of one day and hence National Stock Exchange of India Ltd. and BSE Ltd. had imposed penalties amounting to ₹ 5,000 each which was paid by the company in due time.

Code for prevention of Insider Trading Practices

In compliance of the provisions of SEBI (Prohibition of Insider Trading) Regulations, 2015, the Company has formulated "Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information" and "Code of Conduct to Regulate, Monitor and Report Trading by Insiders".

"Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information" prescribes the framework for fair disclosure of events and occurrences that could impact price discovery in the market for securities of the Company and "Code of Conduct to Regulate, Monitor and Report Trading by Insiders" has been formulated to regulate, monitor and report trading by employees and other connected persons of the Company.

CEO/ CFO Certification

Managing Director & C.E.O. and Chief Financial Officer have certified to the Board with respect to the Financial Statements, internal controls and other matters as required under Listing Regulations.

Commodity Price Risk or Foreign Exchange Risk and Hedging Activities

The Company is exposed to the risks associated with volatility in foreign exchange rates mainly on account of import raw materials, stores & spares and CAPEX payments. The Company uses foreign currency forward contracts to hedge its risks associated with foreign currency fluctuations. The Company does not use forward contracts for speculative purposes. A robust planning and strategy ensures the Company's interests are protected despite volatility in foreign exchange rates and

commodity prices. The details of foreign currency exposure are disclosed in the Note No. 43 to the Standalone Financial Statements.

Shareholders

Disclosure regarding appointment/ re-appointment/ resignation of Directors

During the financial year 2017-18, Mr. M. Sakakida has resigned from the Board of Directors of AIS w.e.f. 24th May, 2017 and Mr. Eisuke Shiozaki was appointed in place of Mr. M. Sakakida. Mr. Masaru Omae, Whole-time Director, has resigned from the Board of Directors of AIS w.e.f. 13th February, 2018. Mr. Satoshi Ogata has been appointed as an Additional Director and further as Whole-time Director on the Board of Directors w.e.f. 13th February, 2018, subject to approval of the shareholders in the forthcoming Annual General Meeting.

In terms of Section 149 of the Companies Act, 2013 and Article 70 of the Articles of Association of the Company, Mr. B. M. Labroo and Mr. Masahiro Takeda, Directors of the Company will retire at the forthcoming Annual General Meeting of the Company, and being eligible, offer themselves for re-appointment.

General Body Meetings

The details of the last three Annual General Meetings are as follows:

Financial Year	Day and Date	Time	Location of the meeting	Special Resolution(s) passed
2016-17	Thursday, 10th August, 2017	3:00 P.M	Air Force Auditorium, Subroto Park, New Delhi – 110 010	No
2015-16	Friday, 12th August, 2016	3:00 P.M	Air Force Auditorium, Subroto Park, New Delhi – 110 010	Yes
2014-15	Wednesday, 5th August, 2015	3:00 P.M.	Air Force Auditorium, Subroto Park, New Delhi – 110 010	Yes

Postal Ballot

During the year under review, no resolution was passed through postal ballot.

Further, No Special Resolution requiring Postal Ballot is being proposed for the ensuing AGM.

Means of Communication with Shareholders

Financial Results

The financial results of AIS are communicated to all the Stock Exchanges where the Company's equity shares are listed. The results are published in 'Business Standard' in English and 'Veer Arjun' in the vernacular.

The details of publications of financial results in the year under review are as under:

Description	Date
Unaudited financial results for the first quarter ended 30th June, 2017	11th August, 2017
Unaudited financial results for the second quarter and the half year ended 30th September, 2017	9th November, 2017
Unaudited financial results for the third quarter and the nine months ended 31st December, 2017	14th February, 2018
Audited financial results for the fourth quarter and the year ended 31st March, 2018	26th May, 2018

Company's Website

The website of the Company, www.aisglass.com is regularly updated with the financial results, corporate information, official news releases, presentation to institutional investors, analysts and press releases.

Compliance

Mandatory Requirements

As on 31st March, 2018, the Company has complied with the all applicable mandatory requirements of the Listing Regulations.

Non-Mandatory Requirements

The Chairman of the Board is a Non-Executive Director who is maintaining the Chairman's office and his position is separate from that of the Managing Director & C.E.O.

Shareholders' Rights/ Information

Information like financial results, official news releases, press releases, presentation to analysts, etc. are displayed on the Company's website www.aisglass.com.

Auditors' Certificate on Corporate Governance

The Company has obtained a Certificate from the Statutory Auditors regarding compliance of conditions of corporate governance, as mandated in Listing Regulations. The certificate is annexed to this Annual Report.

General Shareholder Information

Annual General Meeting

Date	7th August, 2018
Time	3:00 p.m.
Venue	Air Force Auditorium, Subroto Park, New Delhi – 110 010

Financial Year

Financial year	1st April to 31st March

For the financial year ended 31st March, 2018, results were announced on:

First quarter	10th August, 2017
Second quarter	8th November, 2017
Third quarter	13th February, 2018
Fourth quarter and annual	25th May, 2018

For the year ending 31st March, 2019, results will be announced by:

First quarter	Second week of August, 2018
Second quarter	Second week of November, 2018
Third quarter	Second week of February, 2019
Fourth quarter and Annual	Fourth week of May, 2019

Book Closure

The dates of book closure will be 1st August, 2018 to 7th August, 2018 (both days inclusive)

Dividend

Your Directors have recommended final dividend of ₹ 1.50 (at 150%) on Equity Shares of ₹ 1 each for the financial year 2017-18. Dividend, if declared, shall be paid on or after 13th August, 2018.

Listing

BSE Ltd (BSE). and National Stock Exchange of India Ltd. (NSE)

Stock Codes

ISIN No.	INE439A01020
BSE Stock Code	515030
NSE Stock Code	ASAHIINDIA

Listing Fees

The listing fee for the financial year 2018-19 has been paid to BSE and NSE.

Shareholders' Issues

The Shareholders may send their queries to the e-mail address - investorrelations@aisglass.com, proactively managed by the Company, under the "For Investor" Section of Company's website.

Analysts

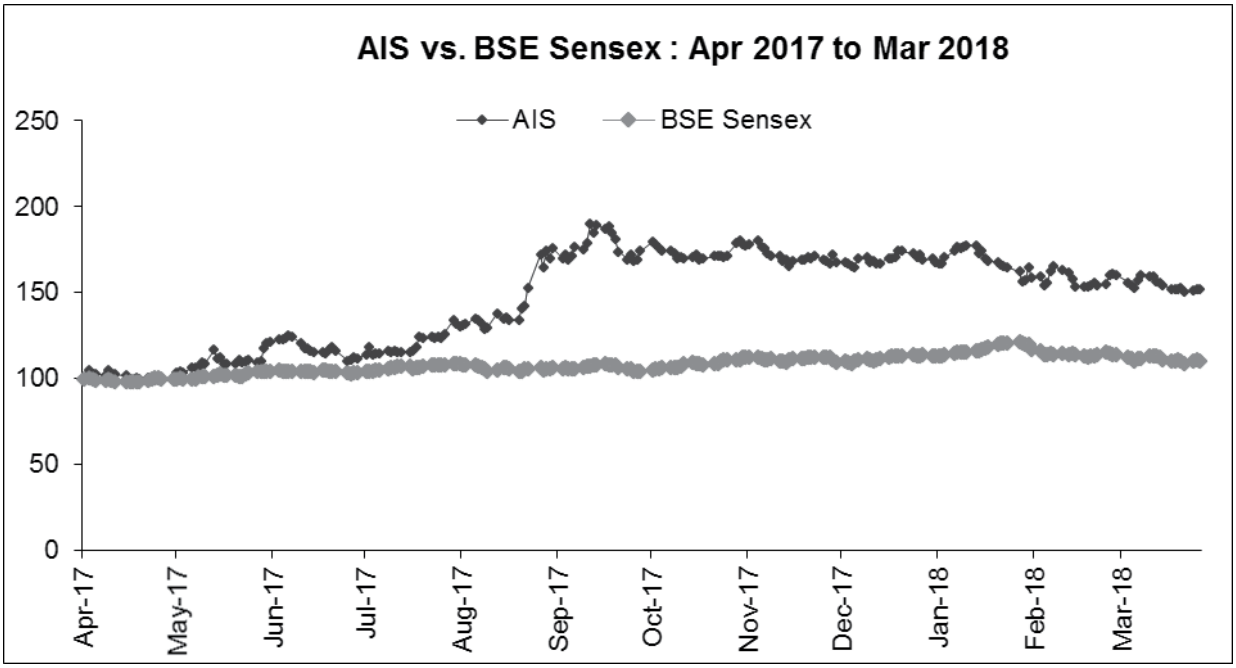
Analysts may schedule their conference calls and meetings with

1) Mr. Gopal Ganatra, Executive Director, MD & CEO's Office, General Counsel and Company Secretary through the e-mail address, analyst@aisglass.com, under the "For Investor" section of the website of the Company; or

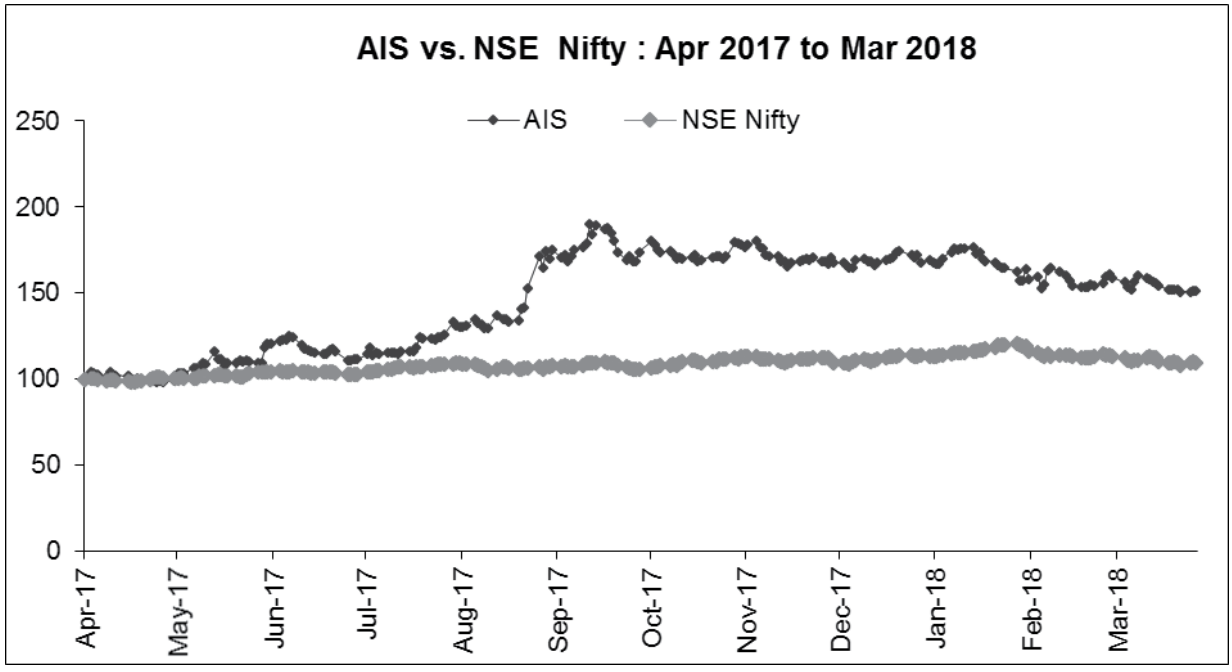
2) Mr. Shailesh Agarwal, Executive Director & Chief Financial Officer.

Stock Market Data

AIS's Share Performance versus BSE Sensex



AIS's Share Performance versus NSE Nifty



Note: AIS share price, BSE Sensex and NSE Nifty are indexed to 100 as on 3rd April, 2017

Monthly high and low share price of AIS for 2017-18 at BSE and NSE :

Month	Bombay Stock Exchange		National Stock Exchange	
	High (₹.)	Low (₹.)	High (₹.)	Low (₹.)
Apr 2017	232.00	213.75	231.70	213.00
May 2017	267.40	215.25	267.85	215.05
Jun 2017	279.75	237.50	279.80	240.00
Jul 2017	299.10	243.60	298.80	244.05
Aug 2017	400.70	264.00	401.50	275.00
Sep 2017	438.55	362.20	438.00	360.25
Oct 2017	404.05	365.00	404.65	365.00
Nov 2017	402.90	357.55	403.00	355.65
Dec 2017	399.00	331.00	397.35	355.00
Jan 2018	390.00	335.50	390.50	336.95
Feb 2018	378.00	325.00	367.95	302.00
Mar 2018	358.85	326.40	357.95	328.00

Source: www.bseindia.com, www.nseindia.com

Distribution of Shareholding as on 31st March, 2018

Categories (No. of Shares)	Total No. of Shareholders	Percentage	Total No. of shares held	Percentage
1-500	46486	93.59	3951110	1.63
501-1000	1021	2.06	824689	0.34
1001-2000	585	1.18	932370	0.38
2001-3000	277	0.56	720786	0.30
3001-4000	223	0.45	834076	0.34
4001-5000	126	0.25	592711	0.24
5001-10000	454	0.91	3396854	1.40
10001 and above	478	1.00	231837335	95.37
Total	**49650**	**100.00**	**243089931**	**100.00**

Shareholding pattern as on 31st March, 2018

Category		As on 31st March, 2018	
		Total No. of shares	Percentage
A.	**Promoters' Holding**		
a.	Indian Promoters	7,45,18,036	30.65
b.	Foreign Promoters	5,74,06,400	23.62
	Total	**13,19,24,436**	**54.27**
B.	**Non-Promoters' Holding**		
1.	Institutional Investors		
a.	Mutual Funds/UTI	31,30,509	1.29
b.	Venture Capital Fund	0	0.00
c.	Alternative Investment Funds	0	0.00
d.	Foreign Venture Capital Investors	0	0.00
e.	Foreign Portfolio Investor	27,38,443	1.13
f.	Banks/FI	1,10,092	0.04
g.	Insurance Companies	0	0.00
h.	Provident Funds/Pension Funds	0	0.00
i.	Others (Foreign Banks)	2,024	0.00
j.	FIIS	150	0.00
	Total	**59,81,218**	**2.46**
2.	**Others**		
a.	Indian Public	5,50,62,980	22.65
b.	Trusts	452	0.00
c.	HUF	1,59,95,131	6.58
d.	NRI (Non Repatriable)	23,90,018	0.98
e.	NRI Repatriable	5,72,076	0.24
f.	OCB	22,64,000	0.93
g.	Clearing Member	1,38,654	0.06
h.	Bodies Corporate	2,87,60,966	11.83
	Total	**10,51,84,277**	**43.27**
	Grand total	**24,30,89,931**	**100.00**

Unclaimed Shares

As per the requirements of Regulation 34(3) of Listing Regulations and Para F of Schedule V, the Company has identified 8276 folios comprising of 679647 equity shares of face value of Re. 1 each, which are unclaimed as on 31st March, 2018. The Company is in the process of sending reminders to the concerned shareholders in accordance with the said regulation.

Dematerialisation of Shares

The shares of the Company are in the compulsory demat segment. The Reconciliation of the Share Capital Audit Report of the Company obtained from the Practicing Company Secretary has been submitted to Stock Exchanges within stipulated time period. The below mentioned table contains detail break – up of share capital, held in dematerialized or physical mode, of the Company as on 31st March, 2018.

No. of shares held in dematerialized and physical mode:

Sl. No.	Particulars	Number of Shares	% of Total Issued Capital
1.	Shares held in dematerialized form in CDSL	2,46,44,515	10.14
2.	Shares held in dematerialized form in NSDL	21,37,89,105	87.94
3.	Shares held in physical form	46,56,311	1.92
	Total	**24,30,89,931**	**100**

Outstanding GDRs/ ADRs/ Warrants/ Options

The Company has not issued any GDRs or ADRs or Warrants or Convertible instruments.

Registrar and Share Transfer Agent

The Company in compliance with SEBI guidelines has appointed a common Share Transfer Agent for both the physical and electronic form of Shareholding. The Company's Registrar and Share Transfer Agent (RTA) namely, Link Intime India Private Limited can be contacted at the following addresses:

Link Intime India Private Limited (Mumbai) C101, 247 Park, LBS Marg, Vikhroli West, Mumbai - 400 083 Tel No: +91 22 49186000 Fax: +91 22 49186060	**Link Intime India Private Limited (Delhi)** A-40, 2nd Floor, Naraina Industrial Area, Phase – II, Banquet Hall, New Delhi – 110 028 Tel: 91-11-4141 0592-94 Fax: 91-11-4141 0591

Share Transfer System

The Company's shares held in the dematerialised form are electronically traded in the Depository.

In the case of transfers in physical form which are lodged at the above offices of the Registrar and Share Transfer Agent, such transfers are processed with the stipulated time period. All share transfers are approved by the officials authorised by the Board and thereafter ratified by the Stakeholders' Relationship Committee at its next meeting.

Communication

Communication regarding share transfer, change of address, dividend, etc. can be addressed to the RTA at the addresses given above. Shareholders' correspondence/ communication is acknowledged and attended to within the stipulated time, as applicable.

Plant Locations

The details of the Plant locations are given in a separate section in this Annual Report.

Auditors' Certificate regarding compliance of conditions of Corporate Governance

To the Members of

Asahi India Glass Limited,

We have examined the compliance of conditions of Corporate Governance by Asahi India Glass Limited for the year ended on 31st March, 2018 as stipulated in Regulations 17 to 27 and clauses (b) to (i) of Regulation 46(2) and para C and D of Schedule V to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations").

The compliance of conditions of Corporate Governance is the responsibility of the management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure compliance with the conditions of the Corporate Governance stipulated in the Listing Regulations.

Our responsibility is limited to examining the procedures and implementation thereof adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the Financial Statements of the Company.

We have examined the books of account and other relevant records and documents maintained by the Company for the purposes of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.

We have carried out an examination of the relevant records of the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of Chartered Accountants of India (the ICAI), the Standards on Auditing specified under Section 143 (10) of the Companies Act, 2013, in so far as applicable for the purpose of this certificate and as per the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, quality control for firms that perform audits and reviews of Historical Financial Information and Other Assurance and Related Services Engagements.

Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Regulations.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For V S S A & Associates
Chartered Accountants
{Firm Registration No. 012421N}

CA Samir Vaid
Partner
Membership No. 091309

Place: New Delhi
Dated: 25th May, 2018

Independent Auditors' Report

To the Members of

Asahi India Glass Limited

Report on the Standalone Ind AS Financial Statements

We have audited the accompanying Standalone Ind AS Financial Statements of Asahi India Glass Limited ("the Company"), which comprise the Balance Sheet as at 31st March, 2018, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Managements' Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134 (5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Standalone Ind AS Financial Statements that give a true and fair view of the state of affairs (financial position), profit or loss (financial performance including Other Comprehensive Income), cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Ind AS Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these Standalone Ind AS Financial Statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit of the Standalone Ind AS Financial Statements in accordance with the standards on auditing specified under Section 143 (10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Standalone Ind AS Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Standalone Ind AS Financial Statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the Standalone Ind AS Financial Statements, whether due to fraud or error. In making those risk assessments, the auditors considers internal financial control relevant to the Company's preparation of the Standalone Ind AS Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Standalone Ind AS Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Standalone Ind AS Financial Statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Standalone Ind AS Financial Statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the state of affairs (financial position) of the Company as at 31st March, 2018 and its profit (financial performance including Other Comprehensive Income), its cash flows and the changes in equity for the year ended on that date.

Other Matters

The comparative financial information of the Company for the year ended 31st March, 2017 and the transition date opening balance sheet as at 1st April, 2016 included in these Standalone Ind AS Financial Statements prepared in accordance with the Companies (Accounting Standards) Rules, 2006 audited by the predecessor auditor whose report for the year ended 31st March,

2017 and 31st March, 2016 dated 24th May, 2017 and 24th May, 2016 respectively expressed an unmodified opinion in those Standalone Financial Statements, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS which have been audited by them.

Our opinion is not modified in respect of these matters.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditors Report), Order, 2016 ("the Order") issued by the Central Government in terms of Section 143 (11) of the Act, we give in the "Annexure-A", a statement on the matters specified in paragraphs 3 and 4 of the Order.

2. As required by Section 143 (3) of the Act, we report that:

   a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.

   b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.

   c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, the Cash Flow Statement and Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.

   d) In our opinion, the aforesaid Standalone Ind AS Financial Statements comply with the Indian Accounting Standards prescribed under Section 133 of the Act.

   e) On the basis of the written representations received from the directors, as on 31st March, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2018, from being appointed as a director in terms of Section 164 (2) of the Act.

   f) With respect to the adequacy of the Internal Financial Controls over Financial Reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".

   g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

      i) The Company has disclosed the impact of pending litigations on its financial position in its Standalone Ind AS Financial Statements - refer Note 40 to Standalone Ind AS Financial Statements.

      ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.

      iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For V S S A & Associates
Chartered Accountants
{Firm Registration No. 012421N}

CA Samir Vaid
Partner
Membership No. 091309

Place: New Delhi
Dated: 25th May, 2018

Annexure A to the Independent Auditors' Report

(Referred to in paragraph 1 under Report on other Legal and Regulatory Requirements of our Report of even date)

i. a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.

b) The Company has a regular program of physical verification of its fixed assets through which all fixed assets are verified, in a phased manner over a period of three years. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets. As informed to us, no material discrepancies were noticed on such verification as carried out under the above program during the current year.

c) The title deeds of immovable properties are held in the name of the Company.

ii. The inventories except goods in transit have been physically verified by the management at reasonable intervals during the year, and no material discrepancies were noticed on physical verification.

iii. The Company has not granted any loans, secured or unsecured to companies, firms, limited liability partnerships or other parties covered in the register maintained under Section 189 of the Companies Act, 2013 as per information and explanations given to us. Consequently the provisions of clauses 3(iii)(a), (iii)(b) and (iii)(c) of the Order are not applicable.

iv. In our opinion and according to the information and explanations given to us, in respect of investments, guarantees and security provisions of Section 185 and 186 of the Companies Act, 2013 have been complied with.

v. As per information and explanations given to us, the Company has not accepted any deposits from the public under Section 73 to 76 of the Companies Act, 2013 and hence the provisions of clause 3 (v) of the Order are not applicable.

vi. We have broadly reviewed the books of account relating to materials, labour and other items of cost maintained by the Company prescribed by the Central Government under Section 148 (1) of the Companies Act, 2013 and are of the opinion that prima facie the prescribed accounts and records have been made and maintained. However, we are not required to and have not carried out any detailed examination of such accounts and records.

vii. a) According to the information and explanations given to us and the records of the Company examined by us, the Company has been generally regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Service Tax, Custom Duty, Excise Duty, Value Added Tax, Goods and Services Tax, Cess and other statutory dues with the appropriate authorities during the year except some delays in respect of Service Tax, Sales Tax, Excise duty, Goods and Services Tax and Tax Deducted at Source . We are informed that there are no undisputed statutory dues as at the year end, outstanding for a period of more than six months from the date they become payable.

b) There are no dues in respect of Income Tax, Sales Tax, Service Tax, Custom Duty, Excise Duty, Value Added Tax and Goods and Services Tax that have not been deposited with the appropriate authorities on account of any dispute other than those mentioned below:-

Nature Of dues	Amount (₹ Lakhs)	Period to which amount relates	Forum where the dispute is pending
Sales Tax/ VAT	970	2002-03 and 2003-04	High Court
Sales Tax/ VAT	453	2005-06 to 2007-08, 2011-12 to 2012-13	Deputy/Joint Commissioner/ VAT Tribunal
Excise Duty and Service Tax	655	2002-03 to 2015-16	Commissioner of Central Excise/Service Tax/Additional Director General/CESTAT
Others	15		Commissioner Customs
External Development charges for Land	377	2015-16 to 2017-18	Haryana State Industrial and Infrastructure Development Corporation Ltd.

viii. According to the records of the Company examined by us and on the basis of information and explanations given to us, the Company has not defaulted in repayment of dues to banks, financial institutions and Government. The Company has not obtained any borrowings by way of debentures.

ix. In our opinion and according to the information and explanations given to us, term loans have been applied for the purpose for which they were raised. The Company has not raised any monies by way of initial public offer or further public offer (including debt instruments).

x. To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and material fraud on the Company by its officers or employees has been noticed or reported during the year.

xi. In our opinion and according to the information and explanations given to us, managerial remuneration has been paid or provided in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Companies Act, 2013.

xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Therefore, the provisions of clause (xii) of the Order are not applicable to the Company.

xiii. In our opinion and according to the information and explanations given to us all transactions with the related parties are in compliance with Sections 177 and 188 of the Companies Act, 2013, where applicable and details have been disclosed in the Financial Statements etc. as required by the applicable accounting standards.

xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, provisions of clause 3(xiv) of the Order are not applicable to the Company.

xv. According to the information and explanations given to us, the Company has not entered into any non-cash transactions with directors or persons connected with them and hence provisions of clause 3(xv) of the Order are not applicable to the Company.

xvi. In our opinion and according to the information and explanations given to us, the Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934.

For V S S A & Associates
Chartered Accountants
{Firm Registration No 012421N}

CA Samir Vaid
Partner
Membership No. 091309

Place: New Delhi
Dated: 25th May, 2018

Annexure B to the Independent Auditor's Report of even date on the Standalone Financial Statements of Asahi India Glass Limited

Report on the Internal Financial Controls under Clause (i) of Sub-Section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Asahi India Glass Limited ("the Company") as of 31st March, 2018 in conjunction with our audit of the Standalone Ind AS Financial Statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("the ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting and the standards on auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls both issued by the Institute of Chartered Accountants of India. Those standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes in accordance with Generally Accepted Accounting Principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Financial Statements in accordance with Generally Accepted Accounting Principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the Financial Statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting by the ICAI.

For V S S A & Associates
Chartered Accountants
{Firm Registration No. 012421N}

CA Samir Vaid
Partner
Membership No. 091309

Place: New Delhi
Dated: 25th May, 2018

Balance Sheet As At 31st March, 2018

(₹ Lakhs)

Particulars	Note	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	2	184916	146408	136834
Capital Work-in-Progress	3	11327	8516	6405
Intangible Assets	2	397	302	337
Assets Classified As Held For Sale		361	6917	7037
Financial Assets				
Investments	4	4638	3577	1910
Loans	5	1828	1933	1940
Other Financial Assets	6	121	5	5
Deferred Tax Assets (Net)	7	8052	11693	15798
Other Non-Current Assets	8	1187	788	629
Total Non-Current Assets		**212827**	**180139**	**170895**
Current Assets				
Inventories	9	59282	56085	50021
Financial Assets				
Trade Receivables	10	42400	32789	35141
Cash and Bank Balances	11	1655	1406	3660
Loans	12	297	321	323
Current Tax Assets (Net)	13	131	64	-
Other Current Assets	14	14220	13801	10112
Total Current Assets		**117985**	**104466**	**99257**
TOTAL ASSETS		**330812**	**284605**	**270152**
EQUITY AND LIABILITIES				
Equity				
Equity Share Capital	15	2431	2431	2431
Other Equity	16	108531	92866	79321
Total Equity		**110962**	**95297**	**81752**
Liabilities				
Non-Current Liabilities				
Financial Liabilities				
Borrowings	17	90831	77662	66327
Trade Payables	18	9452	18809	19217
Other Financial Liabilities	19	1887	1636	1557
Total Non-Current Liabilities		**102170**	**98107**	**87101**
Current Liabilities				
Financial Liabilities				
Borrowings	20	35843	26588	38066
Trade Payables	21	57805	36272	27778
Other Financial Liabilities	22	16987	22082	30356
Other Current Liabilities	23	6165	5517	3341
Provisions	24	880	742	789
Current Tax Liabilities (Net)	25	-	-	969
Total Current Liabilities		**117680**	**91201**	**101299**
TOTAL EQUITY AND LIABILITIES		**330812**	**284605**	**270152**

See accompanying notes to the Financial Statements 1 to 52

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

For and on behalf of the Board

B. M. Labroo
Chairman
DIN : 00040433

Sanjay Labroo
Managing Director and
Chief Executive Officer
DIN : 00009629

Shailesh Agarwal
Executive Director and
Chief Financial Officer
ICAI M. No. 091255

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Place : Gurugram
Dated : 25th May, 2018

Statement of Profit and Loss for the Year Ended 31st March, 2018

(₹ Lakhs)

Particulars	Note	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Income			
Revenue from Operations	26	263636	253054
Other Income	27	2573	2995
Total Income		**266209**	**256049**
Expenses			
Cost of Materials Consumed		87525	81524
Purchase of Stock-in-Trade		3393	4528
Changes in Inventories of Finished Goods, Work-in-Progress, Stock-in-Trade and Others	28	607	(3186)
Excise Duty		4586	22378
Employee Benefits Expense	29	25245	22359
Finance Costs	30	12308	14376
Depreciation and Amortization Expense	31	9178	7617
Other Expenses	32	94635	82637
Total Expenses		**237477**	**232233**
Profit before Exceptional Items and Tax		**28732**	**23816**
Exceptional Items	33	488	158
Profit Before Tax		**28244**	**23658**
Tax Expense			
Current Tax			
For the Year		(6028)	(4495)
Relating to Earlier Year		40	-
Deferred Tax		(3721)	(4359)
Profit for the Year		**18535**	**14804**
Other Comprehensive Income			
Items that will not be reclassified to Profit or Loss			
Net Actuarial Losses on Defined Benefit Plans		(299)	(134)
Net Gains on Fair Value of Equity Instruments		313	140
Other Comprehensive Income reclassified to Profit or Loss		(105)	-
Deferred Tax on Other Comprehensive Income		80	15
Other Comprehensive Income for the year, Net of Income Tax		**(11)**	**21**
Total Comprehensive Income for the year		**18524**	**14825**
Earnings per Equity Share	39		
Basic (₹)		7.62	6.09
Diluted (₹)		7.62	6.09
See accompanying notes to the Financial Statements	1 to 52		

As per our report of even date

For V S S A & Associates
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Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Place : Gurugram
Dated : 25th May, 2018

Statement of Cash Flows for the Year Ended 31st March, 2018

(₹ Lakhs)

Particulars	Year Ended 31st March, 2018		Year Ended 31st March, 2017	
	Amount	Amount	Amount	Amount
A. Cash Flows from Operating Activities				
Profit Before Tax	28244		23658	
Adjustments for:				
Depreciation and Amortization	9178		7617	
Reversal of Impairment Loss	-		(5)	
Fair Value Adjustment for Financial Guarantee(s)	(1)		(1)	
Adjustment for Foreign Currency Translation Reserve	67		476	
Net Actuarial Gains/(Losses) on Defined Benefit Plans	(299)		(134)	
Finance Costs	12308		14376	
Profit on Sale of Property, Plant and Equipment (Net)	(693)		(587)	
Profit on Sale of Investments	(155)		-	
Operating Profit before Working Capital Changes	**48649**		**45400**	
(Increase)/ Decrease in Trade Receivables	(9611)		2352	
(Increase)/ Decrease in Loans	129		9	
(Increase)/ Decrease in Other Financial Assets	(116)		-	
(Increase)/ Decrease in Deferred Tax Assets (Net)	3641		4105	
(Increase)/ Decrease in Other Non Current Assets	(399)		(159)	
(Increase)/ Decrease in Inventories	(3197)		(6064)	
(Increase)/ Decrease in Other Current Assets	(419)		(3689)	
(Increase)/ Decrease in Current Tax Assets (Net)	(67)		(64)	
Increase/ (Decrease) in Trade Payables	12176		8086	
Increase/ (Decrease) in Other Financial Liabilities	2291		498	
Increase/ (Decrease) in Other Current Liabilities	648		2176	
Increase/ (Decrease) in Provisions	138		(47)	
Increase/ (Decrease) in Current Tax Liabilities (Net)	-		(969)	
Cash Generated from Operations	**53863**		**51633**	
Income Taxes (paid)	(9629)		(8839)	
Net Cash Generated by Operating Activities		**44234**		**42794**
B. Cash Flows from Investing Activities				
Purchase of Property, Plant and Equipment and Intangible Assets	(44553)		(19965)	
Proceeds From Sale of Property, Plant and Equipment	1210		1410	
Purchase of Non-Current Investments	(912)		(1564)	
Proceeds From Sale of Non-Current Investments	215		39	
Net Cash used by Investing Activities		**(44040)**		**(20080)**
C. Cash Flows from Financing Activities				
Finance Costs Paid	(12308)		(14376)	
Proceeds from Non-Current Borrowings	34489		51408	
Repayment of Non-Current Borrowings	(28558)		(48665)	
Proceeds from Current Borrowings (Net)	9255		(11478)	
Dividend and Dividend Tax Paid	(2926)		(1756)	
Net Cash Generated from Financing Activities		**(48)**		**(24867)**
Net Increase in Cash and Cash Equivalents (A + B + C)		**146**		**(2153)**
Cash and Cash Equivalents at the Beginning of the Year	**1360**		**3513**	
Cash and Cash Equivalents at the End of The Year	**1506**		**1360**	

(₹ Lakhs)

Components of Cash and Cash Equivalents	As At 31st March, 2018		As At 31st March, 2017	
	Amount	Amount	Amount	Amount
Cash on Hand	27		42	
Cheques on Hand	19		43	
Balances with Banks:				
in Current Accounts	1139		898	
on Deposit Accounts (with original maturity within 12 months)	436		410	
Book Overdrafts in Current Accounts	(115)		(33)	
Total		**1506**		**1360**
See accompanying notes to the Financial Statements.	1 to 52			

Notes:

i) The Statement of Cash Flows has been prepared in accordance with the 'Indirect Method' as set out in the Ind AS 7 on "Statement of Cash Flows"

ii) Previous Year figures have been restated wherever necessary.

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

Place : Gurugram
Dated : 25th May, 2018

For and on behalf of the Board

B. M. Labroo
Chairman
DIN : 00040433

Sanjay Labroo
Managing Director and
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Shailesh Agarwal
Executive Director and
Chief Financial Officer
ICAI M. No. 091255

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Statement of Changes in Equity

(A) Equity Share Capital

(₹ Lakhs)

Particulars	As At 1st April, 2017	Changes During the Year	As At 31st March, 2018
As At 31st March, 2018			
Equity Share Capital	2431	-	2431

Particulars	As At 1st April, 2016	Changes During the Year	As At 31st March, 2017
As At 31st March, 2017			
Equity Share Capital	2431	-	2431

(B) Other Equity

Particulars	Reserves and Surplus						Items of Other Comprehensive Income	Foreign Currency Translation Reserve	Total
	Capital Reserve	Capital Redemption Reserve	Securities Premium Reserve	Amalgamation Reserve	General Reserve	Retained Earnings			
Year Ended 31st March, 2018									
Balance As At 1st April, 2017	16	1395	23858	637	9851	56902	274	(67)	92866
Profit for the Year	-	-	-	-	-	18535	-	-	18535
Other Comprehensive Income	-	-	-	-	-	-	(11)	-	(11)
Total Comprehensive Income for the Year	**-**	**-**	**-**	**-**	**-**	**18535**	**(11)**	**-**	**18524**
Adjustment During the Year	-	-	-	-	-	-	-	67	67
Dividend Paid	-	-	-	-	-	(2431)	-	-	(2431)
Dividend Distribution Tax	-	-	-	-	-	(495)	-	-	(495)
Balance As At 31st March, 2018	**16**	**1395**	**23858**	**637**	**9851**	**72511**	**263**	**-**	**108531**
Year Ended 31st March, 2017									
Balance As At 1st April, 2016	16	1395	23858	637	9851	43854	253	(543)	79321
Profit for the Year	**-**	**-**	**-**	**-**	**-**	14804	**-**	-	14804
Other Comprehensive Income	**-**	**-**	**-**	**-**	**-**	-	21	**-**	21
Total Comprehensive Income for the Year	**-**	**-**	**-**	**-**	**-**	**14804**	**21**	**-**	**14825**
Adjustment During the Year	-	-	-	-	-	-	-	476	476
Dividend Paid	-	-	-	-	-	(1459)	-	-	(1459)
Dividend Distribution Tax	-	-	-	-	-	(297)	-	-	(297)
Balance As At 31st March, 2017	**16**	**1395**	**23858**	**637**	**9851**	**56902**	**274**	**(67)**	**92866**

As per our report of even date

For V S S A & Associates
Chartered Accountants
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Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

For and on behalf of the Board

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Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Place : Gurugram
Dated : 25th May, 2018

Notes to the Standalone Financial Statements for the Year Ended 31st March, 2018

1A. Corporate Information

Asahi India Glass Limited ("the Company") is a public limited Company incorporated in India with its Registered Office at Delhi and is listed on the Bombay Stock Exchange Limited (BSE) and the National Stock Exchange of India Limited (NSE). The Company is engaged interalia, in the business of manufacturing of Auto Glass, Float Glass and other value added Glasses.

1B. Statement of Accounting Policies

The significant accounting policies applied by the Company in the preparation of its Financial Statements are listed below. Such accounting policies have been applied consistently to all the periods presented in these Financial Statements and in preparing the opening Ind AS Balance Sheet as at 1st April, 2016 for the purpose of transition to Ind AS, unless otherwise indicated.

(a) Statement of Compliance

The Financial Statements have been prepared as a going concern in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013. The Company has adopted Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 with effect from 1st April, 2017.

The transition from previous GAAP to Ind AS has been accounted for in accordance with Ind AS 101 "First Time Adoption of Indian Accounting Standards" with 1st April, 2016 being the transition date.

In accordance with Ind AS 101 "First Time Adoption of Indian Accounting Standards", the Company has presented a reconciliation from the presentation of Financial Statements under accounting standards notified under the Companies (Accounting Standards) Rules, 2006 ("Previous GAAP") to Ind AS Financial Statements

(b) Basis for Preparation

The Financial Statements have been prepared under the historical cost convention with the exception of certain assets and liabilities carried at fair values by Ind AS. The Assets and Liabilities have been classified as Current/Non Current as per the Companies normal operating cycle and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of Current/Non Current classification of assets and liabilities.

(c) Property, Plant and Equipment-Tangible Assets

Property, Plant and Equipment are stated at cost, net of recoverable taxes, trade discounts and rebates less accumulated depreciation and impairment losses, if any. Such cost includes purchase price, borrowing cost and any cost directly attributable to bringing the assets to its working condition for its intended use, net changes on foreign exchange contracts and adjustments arising from exchange rate variations attributable to the assets.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Transition to Ind AS

The Company has elected to state all items of Property, Plant and Equipment at Fair Value on the date of transition i.e. 1st April, 2016 which are measured and valued by Chartered Engineer/ Government Registered Valuer.

Depreciation Method and Estimated Useful Life

Depreciation is provided on the straight line method over the estimated useful life of the assets as per the rates in the manner prescribed under the Schedule II to the Companies Act 2013 or reassessed useful life based on technical evaluation as under:

i.	Carpeted roads-other than RCC - Auto SBU	15 years
ii.	Carpeted roads-other than RCC - Float SBU	25 years
iii.	Fences (Boundary Walls) - Float SBU	25 years
iv.	Plant and Equipments	
	a) Tooling, Utility, Forklifts, Testing Equipments	20 years

b)	Continuous Process Plant and Electrical Installations forming part thereto	18 years
c)	Float Glass Melting Furnace	15 years
d)	Other parts of Plant and Equipments (where cost of a part asset is significant to total cost of the asset)	25 years

v. Electrical Installations- Auto SBU 25 years

vi. Leasehold Land and improvements are depreciated over the period of lease.

vii. Fixed Assets not represented by physical assets owned by the Company are amortized over a period of 5 years

viii. Gains and losses on disposals are determined by comparing proceeds with carrying amount and such gains or losses are recognized as income or expense in the Statement of Profit and Loss.

ix. Cost of items of Property, Plant and Equipment not ready for intended use as on the Balance Sheet date is disclosed as capital work in progress. Advances given towards acquisition of Property, Plant and Equipment outstanding at each Balance Sheet date are disclosed as Capital Advance under Other Non Current Assets.

(d) Intangible Assets and Amortization

Intangible assets are stated at cost, net of recoverable taxes, trade discounts and rebates less accumulated amortization and impairment loss, if any. The cost comprises of purchase price, borrowing costs and any cost directly attributable to bringing the asset to its working condition for the intended use.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are recognized as income or expense in the Statement of Profit and Loss.

Cost of items of intangible assets not ready for intended use as on the Balance Sheet date is disclosed as intangible assets under development.

Transition to Ind AS

The Company has elected to continue with the carrying value of its intangible assets recognized as at 1st April, 2016 measured as per previous GAAP and use that carrying value as the deemed cost of intangible assets.

Amortization Method and Estimated Useful Life

Amortization is charged on a straight line basis over the estimated useful life. The estimated useful life and amortization method are reviewed at the end of each annual reporting period with the effect of any changes in the estimate being accounted for on a prospective basis.

(e) Impairment

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. Non financial assets that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

(f) Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognized as assets of the Company at their fair value at the inception of the lease or, if lower at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the Balance Sheet as a finance lease obligation. Amounts due from lessees under finance leases are recognized as receivables at the amount of the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

Rental expenses from operating leases is recognized on straight line basis over the term of the relevant lease unless the payments are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increase where such increases are recognized in the period in which such benefits accrue.

(g) Financial Instruments, Financial Assets, Financial Liabilities and Equity Instruments

Financial Assets and Financial Liabilities are recognized when the Company becomes a party to the contractual provisions of the relevant instrument. Since the transaction price does not differ significantly from the fair value of the financial asset or financial liability, the transaction price is assumed to be the fair value on initial recognition**.**Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value on initial recognition of financial assets or financial liabilities. Purchase and sale of financial assets are recognized using trade date accounting.

i. Financial Assets

Financial assets include Trade Receivables, Advances, Security Deposits, Cash and Cash Equivalents etc which are classified for measurement at amortized cost. The Company accounts its investments in subsidiaries and associates at cost. However, all other equity investments are measured at fair value, with value changes recognized through "Other Comprehensive Income."

Management determines the classification of an asset at initial recognition depending on the purpose for which the assets were acquired. The subsequent measurement of financial assets depends on such classification.

Impairment:

The Company assesses at each reporting date whether a financial asset (or a group of financial assets) are tested for impairment based on available evidence or information. Expected credit losses are assessed and loss allowances recognized if the credit quality of the financial asset has deteriorated significantly since initial recognition**.**

De-Recognition:

Financial assets are derecognized when the right to receive cash flow from the assets has expired, or has been transferred and the Company has transferred substantially all of the risks and rewards of ownership.

Income Recognition:

Interest income is recognized in the Statement of Profit and Loss using the effective interest method. Dividend income is recognized in the Statement of Profit and Loss when the right to receive the same is established.

ii. Financial Liabilities:

Borrowings, Trade Payables and other Financial Liabilities are initially recognized at the value of the respective contractual obligations. They are subsequently measured at amortized cost using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability.

For trade and other payables maturing within one year from the Balance Sheet date, the carrying amounts approximate fair value due to short maturity of these instruments.

De-Recognition:

Financial Liabilities are derecognized when the liability is extinguished, that is, when the contractual obligation is discharged, cancelled and on expiry.

(h) Inventories

Inventories are valued at lower of cost and net realizable value except waste which is valued at estimated realizable value as certified by the management. The basis of determining cost for various categories of inventories are as follows:

Stores, Spare Parts, Packing Materials and Raw Materials	Weighted moving average method except stores segregated for specific purposes and materials in transit valued at their specific cost.
Work in Progress and Finished Goods	Material cost plus appropriate share of production overheads and excise duty wherever applicable.*
Stock in Trade	First in First Out method based on actual cost.

*Considered till 30th June, 2017

(i) Revenue

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable net of discounts, taking into account contractually defined terms and excluding taxes and duties collected on behalf of the Government.

i. Sale of Goods

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognized if there are significant uncertainties regarding recovery of the amount due, associated costs or the possible return of goods.

ii. Interest Income

Interest income is accrued on time proportion basis, by reference to the principal outstanding and the effective interest rate applicable.

iii. Rental Income

Rental income from investment properties is recognized on a straight line basis over the term of the relevant leases.

iv. Income from Services

Income from services is recognized when the services are rendered.

(j) Foreign Currency Transactions

i. Items included in the Financial Statements are measured using the currency of the primary economic environment in which the entity operates (the functional currency).The Standalone Financial Statements are presented in Indian Rupee (INR) which is Company's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognized in Statement of Profit and Loss except on transactions entered into to hedge certain foreign currency risks.

Exchange gains or losses on foreign currency borrowings taken prior to 1st April, 2017 which are related to the acquisition or construction of qualifying assets are adjusted in the carrying cost of such assets.

Exchange Fluctuations on other long term foreign currency monetary items prior to above date are accumulated in Foreign Currency Monetary Item Translation Difference Account.

ii. Derivative Financial Instruments

In the ordinary course of business, the Company uses certain financial instruments to reduce business risks which arise from its exposure to foreign exchange rate risks, commodity price risks and interest rate fluctuations. The instruments are confined mainly to forward contracts, certain other derivative financial instruments and interest rate swaps.

Derivatives are initially accounted for and measured at fair value from the date derivative contract is entered into and subsequently remeasured to their fair value at the end of each reporting period.

(k) Cash and Cash Equivalents

For the purpose of presentation in the statement of Cash Flows, Cash and Cash Equivalents includes cash in hand, cheques/drafts in hand, demand deposits with banks, short term balances, highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value. Book overdrafts are shown within Other Financial Liabilities in the Balance Sheet and form part of Cash and Cash Equivalents in the Cash Flow Statement.

(l) Taxes on income

Income tax expense represents the sum of the current tax and deferred tax.

Current tax charge is based on taxable profit for the

year. Taxable profit differs from profit as reported in the Statement of Profit and Loss because some items of income or expense are taxable or deductible in different years or may never be taxable or deductible. The Company's liability for current tax is calculated using Indian tax rates and laws that have been enacted by the reporting date.

Current tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority.

The Company periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred tax is the tax arising from temporary differences between the carrying amounts of assets and liabilities in the Balance Sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realized, based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred income tax assets and liabilities are off set against each other and the resultant net amount is presented in the Balance Sheet if and only when the Company currently has a legally enforceable right to set off the current income tax assets and liabilities.

Current and deferred tax is recognized in profit or loss, except to the extent that it relates to items recognized in Other Comprehensive Income or directly in equity. In this case the tax is also recognized in Other Comprehensive Income or directly in equity respectively.

(m) Employee Benefits

(i) Short Term Employee Benefits

Short term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(ii) Post Employment Benefits

Defined Contribution Plans

The Company's defined contribution plans are superannuation and employees provident fund, Employee State Insurance/Labour Fund and employees pension scheme (under the provisions of the Employees' Provident Funds and Miscellaneous Provisions Act, 1952) since the Company has no further obligation beyond making the contributions. The Company's contributions to these plans are charged to the Statement of Profit and Loss as incurred.

Defined Benefits Plans

Liability for defined benefit plans is provided on the basis of valuations as at the Balance Sheet date, carried out by an independent actuary.

Gratuity

The gratuity fund benefits are administered by a Trust recognized by Income Tax Authorities through Group Gratuity Schemes. The liability for gratuity at the end of the each financial year is determined on the basis of actuarial valuation carried out by the independent Actuary. The method used for measuring the liability for gratuity is Projected Unit Credit Method. Actuarial gains and losses are recognized in the Statement of Other Comprehensive Income in the period of occurrence of such gains and losses. The obligations for gratuity are measured at the present value of estimated future cash flows discounted at rates reflecting the prevailing market yields of Indian Government securities as at the Balance Sheet date for the estimated term of the obligations. The estimate of future salary increases considered takes into account the inflation, seniority, promotion and other relevant factors.The expected rate of return of plan assets is the Company's expectation of the average long term rate of return expected on investments of the fund during the estimated term of the obligations. Plan assets are measured at fair value

as at the Balance Sheet date.

(iii) Other Long Term Benefit Plans

The liabilities for earned leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the Projected Unit Credit Method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Re-measurements as a result of experience adjustments and changes in actuarial assumptions are recognized in Other Comprehensive Income.

(iv) The expenditure on voluntary retirement scheme is charged to the Statement of Profit and Loss in the year in which it is incurred.

(n) Investments in Subsidiaries

Investments in subsidiaries are long term and are carried at cost less impairment loss, if not temporary, in the separate Standalone Financial Statements.

Transition to Ind AS

The Company has elected to use the previous GAAP carrying amount of the investments in subsidiaries on the date of transition as its deemed cost on that date in its separate Standalone Financial Statements.

(o) Earnings Per Share

Basic Earnings Per Share is calculated by dividing the profit for the period attributable to the owners of Company by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding without a corresponding change in resources. For the purposes of calculating diluted earnings per share the profit for the period attributable to the owners of the Company and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

(p) Non Current Assets held for Sale

Non Current Assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less cost to sell.

Non Current Assets are not depreciated or amortized while they are classified as held for sale.

Non Current Assets classified as held for sale are presented separately from the other assets in the Balance Sheet.

(q) Exceptional Items

When items of income or expense are of such nature, size and incidence that their disclosure is necessary to explain the performance of the Company for the year, the Company makes a disclosure of the nature and amount of such items separately under the head "Exceptional Items."

(r) Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM). The Managing Director and Chief Executive Officer of the Company has been identified as CODM and responsible for allocating the resources, assess the financial performance of segments and position of the Company and makes strategic decisions.

The Company has identified two reportable segments "Automotive Glass" and "Float Glass" based on the information reviewed by the CODM. Refer note 42 for "Segment Information" presented.

(s) Provisions and Contingent Liabilities

A provision is recognized if as a result of a past event, the Company has a present obligation (legal or constructive) that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognized at the best estimate of the expenditure required to settle the present obligation at the Balance Sheet date. If the effect of time value of money is material, provisions are discounted using a current pre tax rate that reflects, when appropriate the risks specific to the liability. The

increase in the provision due to passage of time is recognized as an interest expense.

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are neither recognized nor disclosed in the Standalone Financial Statements. However, when the realization of income is virtually certain then the related asset is not a contingent asset and its recognition is appropriate.

(t) Research and Development

Revenue expenditure on research and development is charged to the Statement of Profit and Loss of the year in which it is incurred.

Capital expenditure incurred during the period on research and development is accounted for as an addition to Property, Plant and Equipment.

(u) Rounding of Amounts

All amounts disclosed in the Standalone Financial Statements and notes have been rounded off to the nearest lakhs as per the requirement of Schedule III, unless otherwise stated.

(v) Dividends

Dividend proposed (including income tax thereon) is recognized in the period in which interim dividends are approved by the Board of Directors or in respect of final dividend when approved by shareholders.

(w) Borrowing Cost

Borrowing costs that are directly attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to the Statement of Profit and Loss for the period for which they are incurred.

(x) Use of Estimates and Critical Accounting Judgements

The preparation of Financial Statements is in conformity with Generally Accepted Accounting Principles which requires management to make estimates and assumptions.

The estimates and the associated assumptions are based on historical experience, opinions of experts and other factors that are considered to be relevant. Actual results may differ from these estimates.

Significant judgements and estimates are made in areas relating to useful life of Property, Plant and Equipment, impairment of Property, Plant and Equipment, Investments, actuarial assumptions relating to recognition and measurement of employee defined benefit obligations and recognition of provisions and exposure of contingent liabilities relating to pending litigations or other outstanding claims etc.

(C) Standards Issued but not yet Effective:

With effect from 1st April, 2018, Ind AS 115 will supersede the current revenue recognition standards including Ind AS 18 "Revenue", Ind AS 11 "Construction Contracts" and the related interpretations. Ind AS 115 provides a five step criteria of accounting for revenue arising from contracts with customers based on the identification and satisfaction of performance obligations. Further the Ministry of Corporate Affairs has amended Ind AS 12, Ind AS 21, Ind AS 40 and Ind AS 112 etc. . The Company does not expect any material effect on its Financial Statements due to above amendments effective from 1st April, 2018.

2. PROPERTY PLANT AND EQUIPMENT

As At 31st March 2018

(₹ Lakhs)

Description	Gross Block					Depreciation/Amortization and Impairment				Net Block	
	As At 1st April, 2017	Additions	Other Adjustments	Deductions/ Retirement	As At 31st March, 2018	As At 1st April, 2017	For the Year	Deductions/ Adjustments	As At 31st March, 2018	As At 31st March, 2018	As At 31st March, 2017
Freehold Land	29778	1476	88	-	31342	-	-	-	-	31342	29778
Leasehold Land	30721	-	-	-	30721	407	407	-	814	29907	30314
Buildings	32420	6337	97	11	38843	1309	1414	-	2723	36120	31111
Plant and Equipment	52183	33737	3568	511	88977	3881	6326	86	10121	78856	48302
Electrical Installations and Fittings	5558	1290	106	28	6926	680	435	4	1111	5815	4878
Furniture and Fixtures	284	128	-	-	412	35	34	-	69	343	249
Office Equipments	682	642	-	-	1324	105	161	-	266	1058	577
Data Processing Equipments	463	402	-	-	865	99	175	-	274	591	364
Vehicles	933	220	-	96	1057	98	114	39	173	884	835
	153022	**44232**	**3859**	**646**	**200467**	**6614**	**9066**	**129**	**15551**	**184916**	**146408**
Intangible Assets											
Software	495	207	-	-	702	193	112	-	305	397	302
	495	**207**	**-**	**-**	**702**	**193**	**112**	**-**	**305**	**397**	**302**
Total	**153517**	**44439**	**3859**	**646**	**201169**	**6807**	**9178**	**129**	**15856**	**185313**	**146710**

As At 31st March 2017

Description	Gross Block					Depreciation/Amortization and Impairment				Net Block	
	As At 1st April, 2016	Additions	Other Adjustments	Deductions/ Retirement	As At 31st March, 2017	As At 1st April, 2016	For the Year	Deductions/ Adjustments	As At 31st March, 2017	As At 31st March, 2017	As At 1st April, 2016
Freehold Land	29653	125	-	-	29778	-	-	-	-	29778	29653
Leasehold Land	30721	-	-	-	30721	-	407	-	407	30314	30721
Buildings	28921	3394	106	1	32420	-	1313	4	1309	31111	28921
Plant and Equipment	41258	11291	1032	1398	52183	-	4651	770	3881	48302	41258
Electrical Installations and Fittings	4858	712	1	13	5558	-	702	22	680	4878	4858
Furniture and Fixtures	236	62	-	14	284	-	36	1	35	249	236
Office Equipments	374	341	-	33	682	-	108	3	105	577	374
Data Processing Equipments	256	229	-	22	463	-	101	2	99	364	256
Vehicles	557	403	-	27	933	-	106	8	98	835	557
	136834	**16557**	**1139**	**1508**	**153022**	**-**	**7424**	**810**	**6614**	**146408**	**136834**
Intangible Assets											
Software	337	158	-	-	495	-	193	-	193	302	337
	337	**158**	**-**	**-**	**495**	**-**	**193**	**-**	**193**	**302**	**337**
Total	**137171**	**16715**	**1139**	**1508**	**153517**	**-**	**7617**	**810**	**6807**	**146710**	**137171**

Notes:

(1) Buildings include cost of shares of ₹ 500 (31st March, 2017: ₹ 500; 1st April, 2016: ₹ 500) in a Co-operative Society.

(2) Other adjustments (Gross Block) include:

(a) Decrease in rupee liability ₹13 lakhs ₹181 lakhs and ₹ 6 lakhs (31st March, 2017 ₹ 21 lakhs ₹44 lakhs and ₹4 Lakh) in respect of differences in foreign exchange rates in Buildings, Plant and Equipments and Electrical Installations and Fittings respectively.

(b) Interest capitalised ₹78 lakhs ₹1106 lakhs and ₹24 lakhs (31st March, 2017 ₹127 lakhs ₹709 lakhs and ₹ 4 lakhs) in Buildings Plant and Equipments and Electrical Installations and Fittings respectively.

(₹ Lakhs)

3. CAPITAL WORK-IN-PROGRESS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Building under Construction	3031	1052	613
Plant and Equipment under Installation	6732	5859	5304
Electrical Installation under Erection	504	159	86
Expenditure Incurred in the course of construction or acquisition	857	1137	355
Others	203	309	47
Total	**11327**	**8516**	**6405**

4. INVESTMENTS	Number of Shares			Face Value (₹) per Share			Amount		
	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
i) Subsidiaries and Associates									
Long Term - Trade									
Equity Instruments									
Unquoted (Measured at Cost)									
Subsidiary Companies									
AIS Glass Solution Ltd.	3281999	3281999	3281999	10	10	10	328	328	328
GX Glass Sales & Service Ltd.	7976850	7976850	2997500	10	10	10	1802	1801	306
Integrated Glass Materials Ltd.	1400000	1400000	1400000	10	10	10	140	140	140
							2270	**2269**	**774**
Associates									
AIS Adhesives Ltd.	1049895	1049895	1049895	10	10	10	105	105	105
AIS Distribution Services Ltd.	100000	100000	100000	10	10	10	192	192	192
Scopfy Components Pvt. Ltd.	9000000	-	-	10	-	-	900	-	-
							1197	**297**	**297**
ii) Others (designated at fair value through Other Comprehensive Income)									
Quoted									
Jamna Auto Industries Ltd.	825000	165000	165000	1	5	5	649	351	230
							649	**351**	**230**
Unquoted									
Beta Wind Farm Pvt. Ltd.	442890	532901	735556	10	10	10	84	101	140
Caparo Power Ltd.	3186484	3186484	3186484	10	10	10	319	319	319
Kamachi Sponge & Power Corporation Ltd.	300000	300000	300000	10	10	10	20	20	20
Chemplast Sanmar Ltd.	-	267000	267000	-	10	10	-	27	27
Sai Wardha Power Generation Ltd.	972934	707588	-	10	10	-	97	71	-
ARS Energy Ltd.	600	-	-	10	-	-	2	-	-
Vincotte International India Assessment Services Pvt. Ltd.	-	33000	33000	-	100	100	-	122	103
							522	**660**	**609**
In Government Securities									
National Saving Certificates*							-	-	-
Total							**4638**	**3577**	**1910**
Aggregate Amount of Quoted Investments and Market Value thereof							**649**	**351**	**230**
Aggregate Amount of Unquoted Investments							**3,989**	**3,226**	**1,680**
Aggregate Amount of Impairment in the Value of Investment in Unquoted Equity Shares							**-**	**-**	**-**

* Pledged with Sales Tax Authorities, rounded off to Nil

(₹ Lakhs)

5. LOANS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Security Deposits			
Unsecured Considered Good			
a) Related Party	45	45	45
b) Others	1783	1888	1895
Total	**1828**	**1933**	**1940**

Notes:
(a) ₹ 45 lakhs (31st March, 2017: ₹ 45 lakhs; 1st April, 2016: ₹ 45 lakhs) due from R.S. Estates Private Limited.
(b) Others include interest accrued on Government Deposits of ₹ 49 lakhs (31 March, 2017: ₹ 49 lakhs; 1st April, 2016: ₹ 49 lakhs)

6. OTHER FINANCIAL ASSETS			
Bank Deposits with more than 12 Months Maturity	121	5	5
Total	**121**	**5**	**5**

7. DEFERRED TAX ASSETS (NET)			
Deferred Tax Assets			
Unabsorbed Depreciation/ Carried Forward Losses under Tax Laws	909	7535	14212
Expenses Allowed for Tax Purpose on Payment Basis	323	254	389
Provision for Doubtful Debts and Advances	57	-	2
MAT Credit Recoverable	16183	10155	6134
Investments	312	226	235
	17784	**18170**	**20972**
Deferred Tax Liabilities			
Difference in Book Net Value and Tax Net Value of Property, Plant and Equipment and Intangible Assets	9608	6274	4656
Borrowings	124	180	330
FCMITD Reserve	-	23	188
	9732	**6477**	**5174**
Total	**8052**	**11693**	**15798**

(a) Deferred tax assets and deferred tax liabilities have been offset as they relate to the same governing laws.

(b) Movement in Deferred Tax Balances

Particulars	Net Balance As At 1st April, 2017	Recognised in Profit or Loss	Recognised in Other Comprehensive Income	Net Balance As At 31st March, 2018
As At 31st March, 2018				
Deferred Tax Assets				
Unabsorbed Depreciation/ Carried Forward Losses under Tax Laws	7535	(6626)	-	909
Expenses Allowed for Tax Purpose on Payment Basis	254	69	-	323
Provision for Doubtful Debts and Advances	-	57	-	57
MAT Credit Recoverable	10155	6028	-	16183
Investments	226	6	80	312
	18170	**(466)**	**80**	**17784**

(₹ Lakhs)

Particulars	Net Balance As At 1st April, 2017	Recognised in Profit or Loss	Recognised in Other Comprehensive Income	Net Balance As At 31st March, 2018
Deferred Tax Liabilities				
Difference in Book Net Value and Tax Net Value of Property, Plant and Equipment and Intangible Assets	6274	3334	-	9608
Borrowings	180	(56)	-	124
FCMITD Reserve	23	(23)	-	-
	6477	**3255**	**-**	**9732**
Total	**11693**	**(3721)**	**80**	**8052**

Particulars	Net Balance As At 1st April, 2016	Recognised in Profit or Loss	Recognised in Other Comprehensive Income	Net Balance As At 31st March, 2017
As At 31st March, 2017				
Deferred Tax Assets				
Unabsorbed Depreciation/ Carried Forward Losses under Tax Laws	14212	(6677)	-	7535
Expenses Allowed for Tax Purpose on Payment Basis	389	(135)	-	254
Provision for Doubtful Debts and Advances	2	(2)	-	-
MAT Credit Recoverable	6134	4021	-	10155
Investments	235	(24)	15	226
	20972	**(2817)**	**15**	**18170**
Deferred Tax Liabilities				
Difference in Book Net Value and Tax Net Value of Property, Plant and Equipment and Intangible Assets	4656	1857	-	6274
Borrowings	330	(150)	-	180
FCMITD Reserve	188	(165)	-	23
	5174	**1542**	**-**	**6477**
Total	**15798**	**(4359)**	**15**	**11693**

8. OTHER NON CURRENT ASSETS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Capital Advances			
Unsecured Considered Good	1187	788	629
Total	**1187**	**788**	**629**

(₹ Lakhs)

9. INVENTORIES	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Raw Materials	15373	14839	13396
Work-in-Progress	4036	3868	3721
Finished Goods	23294	23674	21079
Stock-in-Trade	795	1197	764
Stores, Spares and Loose Tools	15707	12437	11002
Others			
Waste and Scrap	77	70	59
Total	**59282**	**56085**	**50021**
Inventories include Material-in-Transit			
Raw Materials	4503	3635	2467
Stores, Spares and Loose Tools	1082	60	12

Inventories are valued at lower of cost and net realizable value except waste and scrap which is valued at estimated realizable value.

10. TRADE RECEIVABLES			
Secured, Considered Good	410	416	417
Unsecured, Considered Good	41990	32373	34724
Unsecured, Considered Doubtful	164	4	4
	42564	**32793**	**35145**
Allowance for Bad and Doubtful Receivables	(164)	(4)	(4)
Total	**42400**	**32789**	**35141**

The Company's exposure to credit and currency risks and loss allowances related to trade receivables are disclosed in Note 43.

11. CASH AND BANK BALANCES			
i) Cash and Cash Equivalents			
a) Balances with Banks			
Current Accounts	1139	898	2709
Deposits With Original Maturity Upto Twelve Months (Including Interest Accrued)	436	410	539
b) Cheques and Drafts on Hand	19	43	113
c) Cash on Hand	27	42	299
d) Others - in Post Office Saving Account*	-	-	-
ii) Bank Balances other than Cash and Cash Equivalents			
Unpaid Dividend Accounts	34	13	-
Total	**1655**	**1406**	**3660**

* Rounded off to Nil

12. LOANS			
Security Deposits	297	321	323
Total	**297**	**321**	**323**

13. CURRENT TAX ASSETS (NET)			
Advance Income Tax	131	64	-
Total	**131**	**64**	**-**

(₹ Lakhs)

14. OTHER CURRENT ASSETS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Advances			
To Related Party*	2015	1765	1409
To Others	5914	8427	5568
Advances to Government Authorities	5874	3129	2446
Prepaid Expenses	417	480	689
Total	**14220**	**13801**	**10112**

*₹2015 lakhs (31st March, 2017: ₹ 1765 lakhs; 1st April, 2016: ₹ 1409 lakhs) to Integrated Glass Materials Limited - a subsidiary Company against purchase of goods and other business purposes.

15. EQUITY SHARE CAPITAL			
Authorized			
500000000 Equity Shares of par value ₹ 1/- each (500000000 Equity Shares of par value ₹ 1/- each as at 31st March, 2017 and 1st April, 2016)	5000	5000	5000
600000 Preference Shares of par value ₹ 100/- each (600000 Preference Shares of par value ₹ 100/- each as at 31st March, 2017 and 1st April, 2016)	600	600	600
9000000 Preference Shares of par value ₹ 10/- each (9000000 Preference Shares of par value ₹ 10/- each as at 31st March, 2017 and 1st April, 2016)	900	900	900
Total	**6500**	**6500**	**6500**
Issued, Subscribed and Fully Paid Up			
243089931 Equity Shares of par value ₹ 1/- each (243089931 Equity Shares of par value ₹ 1/- each as at 31st March, 2017 and 1st April, 2016)	2431	2431	2431
Total	**2431**	**2431**	**2431**

(a) Movements in Equity Share Capital:

Reconciliation of the Equity Shares Outstanding:

Particulars	As At 31st March, 2018		As At 31st March, 2017		As At 1st April, 2016	
	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount
Balance at the beginning of the year	243089931	2431	243089931	2431	243089931	2431
Issued during the year	-	-	-	-	-	-
Balance at the end of the year	243089931	2431	243089931	2431	243089931	2431

(b) Terms and Rights Attached to Equity Shares:

The Company has only one class of issued equity shares having a par value ₹ 1/- per share. Each Shareholder of equity shares is eligible to one vote per share held.

(c) Details of Shareholders holding more than 5% shares in the Company:

Name of Shareholder	As At 31st March, 2018		As At 31st March, 2017		As At 1st April, 2016	
	No. of Shares	% held	No. of Shares	% held	No. of Shares	% held
Asahi Glass Co. Ltd., Japan	53990400	22.21	53990400	22.21	53990400	22.21
Maruti Suzuki India Ltd.	26995200	11.11	26995200	11.11	26995200	11.11
Mr. Sanjay Labroo	15688241	6.45	15688241	6.45	15688241	6.45
Mr. B.M. Labroo	13783920	5.67	13783920	5.67	13783920	5.67

(d) Dividends:

The Company declares and pays dividend in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of Shareholders in the ensuing General Meeting except in case of interim dividend.

In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. However no such preferential amounts exist currently. The distribution will be in proportion to the number of equity shares held by the Shareholders.

Details of dividend paid and proposed: (₹ Lakhs)

Particulars	2017-18	2016-17
(i) Equity Shares		
Final dividend for the year ended 31st March, 2017 of ₹ 1 (31 March, 2016: ₹ 0.60) per fully paid equity share	2431	1459
(ii) Dividend not recognized at the end of the reporting period		
In addition to the above dividend, since year end the directors have recommended the payment of a final dividend of ₹1.50 (31 March, 2017: ₹ 1) per fully paid equity share. This proposed dividend is subject to the approval of Shareholders in the ensuing Annual General Meeting.	3646	2431

16. OTHER EQUITY	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
(a) Capital Reserve	16	16	16
(b) Capital Redemption Reserve	1395	1395	1395
(c) Securities Premium Reserve	23858	23858	23858
(d) Amalgamation Reserve	637	637	637
(e) Foreign Currency Monetary Item Translation Difference Account	-	(67)	(543)
(f) General Reserve	9851	9851	9851
(g) Retained Earnings	72511	56902	43854
(h) Other Reserves - Fair Value through Other Comprehensive Income	263	274	253
Total	**108531**	**92866**	**79321**

	2017-18		2016-17	
(a) Capital Reserve				
Opening Balance	16		16	
Closing Balance		16		16
(b) Capital Redemption Reserve				
Opening Balance	1395		1395	
Closing Balance		1395		1395
(c) Securities Premium Reserve				
Opening Balance	23858		23858	
Closing Balance		23858		23858
(d) Amalgamation Reserve				
Opening Balance	637		637	
Closing Balance		637		637
(e) Foreign Currency Monetary Item Translation Difference Account				
Opening Balance	(67)		(543)	
Adjustment during the Year	67		476	
Closing Balance		-		(67)

(₹ Lakhs)

	2017-18		2016-17	
(f) General Reserve				
Opening Balance	9851		9851	
Closing Balance		9851		9851
(g) Retained Earnings				
Opening Balance	56902		43854	
Net Profit After Tax transferred from Statement of Profit and Loss	18535		14804	
Dividend on Equity Shares	(2431)		(1459)	
Income Tax on Dividend	(495)		(297)	
Closing Balance		72511		56902
(h) Other Reserves Fair Value through Other Comprehensive Income				
Opening Balance	274		253	
Ind AS Adjustments	(11)		21	
Closing Balance		263		274

17. BORROWINGS - NON-CURRENT	**As At 31st March, 2018**	**As At 31st March, 2017**	**As At 1st April, 2016**
Secured Term Loans from Banks			
Foreign Currency Loans	7822	805	2467
Rupee Term Loans	67569	60251	29361
Secured Term Loans from Others			
Rupee Term Loans	7240	7914	25254
Unsecured Loans			
Rupee Term Loans from Banks	7993	8377	-
Foreign Currency Loans from Others	-	-	8982
Secured Finance Lease Obligations	207	315	263
Total	**90831**	**77662**	**66327**

(a) Details of Securities given and Terms of Repayments of Borrowings

Name of Bank / Others	**As At 31st March, 2018**		**Security Given**	**Instalments Outstanding**	**Maturity**
	Non-Current	**Current**			
Secured Term Loans from Banks					
Foreign Currency Loans					
SBM Bank (Mauritius) Ltd.	-	809	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	1	Sep 2018
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	7822	-	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	9	Dec 2023
Total	**7822**	**809**			

(₹ Lakhs)

Name of Bank / Others	As At 31st March, 2018		Security Given	Instalments Outstanding	Maturity
	Non-Current	Current			
Rupee Term Loans					
ICICI Bank Ltd.	9394	1958	First Pari-passu charge on Roorkee and Chennai Plant Movable and Immovable fixed assets both present and future	23	Dec 2023
ICICI Bank Ltd.	6947	981	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	24	Jun 2024
HDFC Bank Ltd.	5609	2484	First Pari-passu charge on Roorkee Plant Movable and Immovable fixed assets both present and future	13	Jun 2021
HDFC Bank Ltd.	2812	178	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	25	Dec 2024
IDFC Bank Ltd.	8551	370	First Pari-passu charge on Roorkee Plant Movable and Immovable fixed assets both present and future	23	Sep 2024
South Indian Bank Ltd.	10991	-	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	23	Feb 2025
Bank of Baroda	9979	-	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	24	Mar 2025
RBL Bank Ltd.	6493	-	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	32	Sep 2027
Kotak Mahindra Bank Ltd	799	1592	Subservient charge on all existing and future current assets	18	Sep 2019
SBM Bank (Mauritius) Ltd.	5994	-	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	18	Dec 2024
Total	**67569**	**7563**			
Secured Rupee Term Loans from Others					
Bajaj Finance Ltd.	7240	-	Pledge of 82.55% equity shares of AIS Glass Solutions Ltd. held by the Company	80	Aug 2024
Total	**7240**	**-**			
Unsecured Term Loans from Banks					
Federal Bank	4996	993	-	8	Mar 2020
Federal Bank	2997	994	-	8	Jul 2020
Total	**7993**	**1987**			
Secured Finance Lease Obligation					
Kotak Mahindra Prime Ltd.	207	108	Hypothecation of Vehicles	1974	Jan 2022
Total	**207**	**108**			

(₹ Lakhs)

18. TRADE PAYABLES - NON-CURRENT	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Dues of Micro, Small and Medium Enterprises	-	-	-
Dues of Others	9452	18809	19217
Total	**9452**	**18809**	**19217**

19. OTHER FINANCIAL LIABILITIES			
Deposits from Customers	1887	1636	1557
Total	**1887**	**1636**	**1557**

20. BORROWINGS			
Loans Repayable On Demand			
Secured			
From Banks *	24343	19088	35566
Unsecured			
From Banks	10000	5000	-
From Others	1500	2500	2500
Total	**35843**	**26588**	**38066**

*₹ 6843 lakhs are secured by first pari-passu charge on current assets of the Company and the balance of ₹17500 lakhs is secured by subservient charge on movable fixed assets of the Company.

21. TRADE PAYABLES			
Dues of Micro, Small and Medium Enterprises (Refer Note 46)	533	453	449
Dues of Others	57272	35819	27329
Total	**57805**	**36272**	**27778**

22. OTHER FINANCIAL LIABILITIES			
Current Maturities (Refer Note 17)			
Long Term Borrowings	10359	17605	26189
Finance Lease Obligations	108	100	108
Interest Accrued	417	330	631
Unclaimed Dividend*	34	13	-
Book Overdraft	115	33	147
Creditors for Capital Goods	3485	1686	1322
Other Payables			
Deposits from Customers/Vendors	77	98	101
Payable to Employees	1949	1712	1389
Technical Fee / Royalty Payable	443	505	469
Total	**16987**	**22082**	**30356**

* There are no amounts due for payment to the Investor Education and Protection Fund under Section 125(1) of the Companies Act, 2013

23. OTHER CURRENT LIABILITIES			
Advances from Customers and Others	1495	1670	1125
Other Payables			
Statutory Dues	4670	3847	2216
Total	**6165**	**5517**	**3341**

(₹ Lakhs)

24. PROVISIONS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Provision for Employee Benefits			
Leave Encashment	380	350	289
Gratuity	470	362	500
Superannuation	30	30	-
Total	**880**	**742**	**789**

25. CURRENT TAX LIABILITIES (NET)			
Provision for Income Tax	-	-	969
Total	**-**	**-**	**969**

26. REVENUE FROM OPERATIONS	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Sale of Products (including Excise Duty) (Refer Note 50)	261699	251295
Sale of Services	300	-
Other Operating Revenues	1637	1759
Total	**263636**	**253054**

27. OTHER INCOME		
Interest Income	317	214
Profit on Sale of Fixed Assets (Net)	693	587
Foreign Currency Exchange Gain (Net)	375	1805
Net Gain on Sale of Investments	155	-
Dividend received on Long Term Investments carried at Fair Value through Other Comprehensive Income	25	13
Miscellaneous	1008	376
Total	**2573**	**2995**

28. CHANGES IN INVENTORY OF FINISHED GOODS, WORK-IN-PROGRESS, STOCK IN TRADE AND OTHERS				
Inventory at the Beginning of the Year				
Finished Goods	23674		21079	
Work-in-Progress	3868		3721	
Stock-in-Trade	1197		764	
Others - Waste & Scrap	70	**28809**	59	**25623**
Inventory at the End of the Year				
Finished Goods	23294		23674	
Work-in-Progress	4036		3868	
Stock in Trade	795		1197	
Others - Waste & Scrap	77	**28202**	70	**28809**
Total		**607**		**(3186)**

29. EMPLOYEE BENEFITS EXPENSE		
Salaries, Wages, Allowances and Bonus	20807	18511
Contribution to Provident and Other Funds	1186	1052
Staff Welfare Expenses	3252	2796
Total	**25245**	**22359**

(₹ Lakhs)

30. FINANCE COSTS	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Interest Expenses	11971	13509
Other Borrowing Costs	337	867
Total	**12308**	**14376**

31. DEPRECIATION AND AMORTIZATION EXPENSES		
Depreciation of Property, Plant and Equipment	9066	7424
Amortization of Intangible Assets	112	193
Total	**9178**	**7617**

32. OTHER EXPENSES		
Consumption of Stores and Spares	23166	20589
Power, Fuel, Water and Utilities	32655	26045
Payments to the Auditors		
As Auditor	36	36
For Other Services	6	6
For Reimbursement of Expenses	3	3
Packing	3391	2688
Forwarding	14184	12465
Repairs and Maintenanace	7417	6469
Amortization of Foreign Currency Monetary Items Translation Difference Account	50	458
Corporate Social Responsibility Expenses (Refer Note 49)	233	279
Miscellaneous	13494	13599
Total	**94635**	**82637**

33. Exceptional item of ₹ 488 lakhs (31 March, 2017: ₹158 lakhs) represents expenses on account of compensation to employees.

34. DISCLOSURE AS PER IND AS 17 'LEASES'

The Company has taken offices, warehouses and residential facilities under cancellable operating lease agreements. The lease agreements are usually renewed by mutual consent on mutually agreeable terms. Total rental expenses under such leases amount to ₹ 830 lakhs (31 March, 2017: ₹ 749 lakhs)

35. DISCLOSURE AS PER IND AS 12 'INCOME TAXES'

(a) Income Tax Expense

i) Income Tax Recognized in Statement of Profit and Loss

Particulars		
Current Tax Expense		
Current Year	(6028)	(4495)
Adjustment for Earlier Years	40	-
	(5988)	**(4495)**
Deferred Tax Expense		
Origination and Reversal of Temporary Differences	(3721)	(4359)
Total	**(9709)**	**(8854)**

ii) Income Tax Recognized in Other Comprehensive Income

(₹ Lakhs)

Particulars	Year Ended 31st March, 2018			Year Ended 31st March, 2017		
	Before Tax	Tax (Expense)/ Benefit	Net of Tax	Before Tax	Tax (Expense)/ Benefit	Net of Tax
Net Actuarial Gains/ (Losses) on Defined Benefit Plans	**(299)**	**57**	**(242)**	(134)	46	(88)
Net Gains/(Losses) on Fair Value of Equity Instruments	**208**	**23**	**231**	140	(31)	109
Total	**(91)**	**80**	**(11)**	**6**	**15**	**21**

iii) Reconciliation of Tax Expense and the Accounting Profit Multiplied by India's Domestic Tax Rate

Particulars	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Profit Before Tax	28244	23658
Tax Using the Company's Domestic Tax Rate of 34.6081%	9775	8188
Tax Effect of:		
Non-Deductible Tax Expenses	(171)	(249)
Non Taxable Income	249	202
Earlier Year Tax Adjustments	(40)	713
Others	(104)	-
Total Tax Expense in the Statement of Profit and Loss	**9709**	**8854**

(b) Proposed Dividend and Dividend Distribution Tax on Proposed Dividend not recognized at the end of the Reporting Period

Since year end, the directors have recommended the payment of final dividend amounting to ₹ 3646 lakhs (31st March, 2017: ₹ 2431 lakhs). The dividend distribution tax on this proposed dividend amounting to ₹ 749 lakhs (31st March, 2017: ₹ 495 lakhs) has not been recognized since this proposed dividend is subject to the approval of Shareholders in the ensuing Annual General Meeting.

36. DISCLOSURE AS PER IND AS 19 'EMPLOYEE BENEFITS'

(a) Defined Contribution Plans:

The Company pays fixed contribution to below funds at predetermined rates to appropriate authorities:

i. Provident Fund

An amount of ₹ 883 lakhs (31st March, 2017: ₹ 811 lakhs) for the year is recognized as expense on this account and charged to the Statement of Profit and Loss.

ii. Superannuation Fund

An amount of ₹ 29 lakhs (31st March, 2017: ₹ 35 lakhs) for the year is recognized as expense on this account and charged to the Statement of Profit and Loss.

iii. Employee State Insurance/ Labour Fund

An amount of ₹ 41 lakhs (31st March, 2017: ₹ 54 lakhs) for the year is recognized as expense on this account and charged to the Statement of Profit and Loss.

(b) Defined Benefit Plans:

The Company operates post retirement defined benefit plan for gratuity which is funded.
For details about the related employee benefits plan, See Note 1B(m) of Statement of Accounting Policies.

(i) Reconciliation of the Net Defined Benefit Liability

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability and its components

(₹ Lakhs)

Particulars	2017-18	2016-17	2015-16
Balance at the Beginning of the Year	1953	1617	1493
Benefits Paid	(265)	(63)	(83)
Current Service Cost	131	112	106
Past Service Cost	127	-	-
Interest Cost	143	130	120
Actuarial (Gains) Losses Recognized in Other Comprehensive Income			
- changes in financial assumptions	(98)	122	(7)
- experience adjustments	367	35	(12)
Balance at the end of the Year	**2359**	**1953**	**1617**

(ii) Reconciliation of Plan Assets

The following table shows a reconciliation from the opening balances to the closing balances for fair value of plan assets and its components -

Particulars	2017-18	2016-17	2015-16
Balance at the Beginning of the Year	1591	1117	660
Interest Income	116	89	53
Contribution by Employer	475	425	507
Benefits Paid	(265)	(63)	(83)
Return on Plan Assets excluding Interest Income	(29)	23	(20)
Balance at the end of the Year	**1888**	**1591**	**1117**

(iii) Reconciliation of Fair Value of Assets and Obligation

Present Value of Obligation at the End of the Year	2359	1953	1617
Present Value of Plan Asset at the End of the Year	1888	1591	1117
Liability Recognized in Balance Sheet	**470**	**362**	**500**

(iv) Expense Recognized in Profit or Loss

Particulars	2017-18	2016-17
Current Service Cost	131	112
Past Service Cost	127	-
Interest Cost	143	130
Interest Income	(116)	(90)
	285	**153**

(v) Re-Measurements Recognized in Other Comprehensive Income

Actuarial (Gain)/Loss on Defined Benefit Obligation	269	157
Return on Plan Assets excluding Interest Income	29	(23)
	299	**134**

(vi) Actuarial Assumptions

Principal Actuarial Assumptions at the Reporting Date (Expressed as Weighted Averages):

(₹ Lakhs)

Particulars	2017-18	2016-17	2015-16
Financial Assumptions			
Discount Rate	7.78%	7.29%	8.04%
Future Salary Growth	3.50%	3.50%	3.50%
Expected Return on Plan Assets	7.78%	7.29%	8.04%
Demographic Assumptions			
Mortality Rate	Indian Assured Life Mortality (2006-08)		
Withdrawal Rate	For Service 4 Years and below 10% p.a and 2% thereafter		
Retirement Age (Years)	58	58	58

(vii) Sensitivity Analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

Particulars	2017-18		2016-17	
	Increase	Decrease	Increase	Decrease
Discount Rate (0.5%)	(182)	208	(83)	89
Future Salary Growth (0.5%)	206	(183)	92	(86)
Employee Turnover (0.5%)	75	(83)	30	(31)

Although the analysis does not take into account of the full distribution of cash flows expected under the plan, it does not provide an approximation of the sensitivity of the assumptions shown.

(viii) Maturity Profile

The table below shows the expected cash flow profile of the benefits to be paid to the current membership of the plan based on past service of the employees as at the valuation date:

Particulars	2017-18	2016-17	2015-16
Year 1	137	105	67
Year 2	116	69	64
Year 3	226	118	98
Year 4	145	187	110
Year 5	185	121	169
Next 5 years	1212	933	752

(c) Reconciliation of Leave Encashment Liability

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit liability and its components

Particulars	2017-18	2016-17	2015-16
Balance at the Beginning of the Year	350	289	197
Benefits Paid	(233)	(103)	(129)
Current Service Cost	24	63	131
Interest Cost	27	16	16
Actuarial (Gains)/Losses Recognized in Other Comprehensive Income			
changes in demographic assumptions	212	160	74
changes in financial assumptions	-	(75)	-
Balance at the End of the Year	**380**	**350**	**289**

37. DISCLOSURE AS PER IND AS 24 'RELATED PARTY DISCLOSURES'

a) List of Related Parties:

i) Subsidiaries:

1) AIS Glass Solutions Limited
2) Integrated Glass Materials Limited
3) GX Glass Sales & Services Limited

ii) Associates:

1) AIS Adhesives Limited
2) AIS Distribution Services Limited
3) Scopfy Components Private Limited

iii) Subsidiary of an Associate:

1) Timex Group Precision Engineering Limited

iv) Enterprises owned or significantly influenced by KMPs or their Relative:

1) Shield Autoglass Limited
2) Samir Paging Systems Limited
3) R.S.Estates (P) Limited
4) Nishi Electronics (P) Limited
5) Maltex Malsters Limited
6) Essel Marketing (P) Limited
7) Allied Fincap Services Limited
8) Usha Memorial Trust
9) Niana

v) Key Managerial Personnel (KMP) and their Relative:

1)	Mr. B. M. Labroo	Chairman
2)	Mr. Sanjay Labroo	Managing Director and CEO
3)	Mr. Masaru Omae	Dy. Managing Director and CTO (Till 13th Feb, 18)
4)	Mr. Satoshi Ogata	Dy. Managing Director and CTO (From 13th Feb, 18)
5)	Mr. Eisuke Shiozaki	Non Executive Director
6)	Mr. Gautam Thapar	Non Executive Director
7)	Mr. Gurvirendra Singh Talwar	Non Executive Director
8)	Mr. Masahiro Takeda	Non Executive Director
9)	Mr. Rahul Rana	Non Executive Director
10)	Ms. Shradha Suri	Non Executive Director
11)	Dr. Satoshi Ishizuka	Non Executive Director
12)	Mr. Shailesh Agarwal	Chief Financial Officer
13)	Mr. Gopal Ganatra	Company Secretary
14)	Mrs. Kanta Labroo	Relative

vi) Others:

1) Asahi Glass Co. Ltd., Japan

b) Transactions with the Related Parties are as follows:

(₹ Lakhs)

Nature of Transations	Subsidiaries		Associates		Enterprises Owned or Significantly Influenced by Key Management Personnel		Key Management Personnel And their Relatives		Others	
	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17
1. Expenses										
- Purchase of Raw Materials And Power and Fuel	228	1058	-	-	-	-	-	-	-	-
- Purchase of Stock in Trade	147	-	-	-	-	-	-	-	-	-
- Stores and Spares	77	71	-	-	-	-	-	-	412	306
- Remuneration to Directors and KMP	-	-	-	-	-	-	808	550	-	-
- Sitting Fee and Commission to Non-Executive Directors	-	-	-	-	-	-	7	7	-	-
- Miscellaneous Expenses	3	-	-	-	10	9	-	1	-	12
- Rent Paid	9	21	-	-	47	47	4	4	-	-
- Repairs and Maintenance	5	1	-	-	-	-	-	-	53	151
- Royalty / Technical Fee	-	-	-	-	-	-	-	-	483	626
- Interest	-	-	-	-	-	-	-	-	132	422
2. Income										
- Sale of Goods Etc.	1996	1414	13236	12685	-	-	-	-	2	8
- Sale of Capital Goods	2	-	-	-	-	-	-	-	-	-
- Interest/Commission Received/ Liability Written Back/Others	147	115	-	-	-	-	-	-	-	-
- Rent Received	3	3	-	-	-	-	-	-	-	-
3. Purchases of Capital Goods / Services										
- Purchase of Capital Goods	189	25	-	-	-	-	-	-	7213	2930
- Fee For Technical Services	-	-	-	-	-	-	-	-	2453	-
4. Purchases of Investment	-	1494	900	-	-	-	-	-	-	-
5. Advances Given	250	356	-	-	-	-	-	-	-	-

c) Outstanding Balances with Related Parties are as follows:

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Amount Recoverable towards Advances			
From Subsidiaries	2015	1765	1409
Enterprises Owned or Significantly Influenced by Key Management Personnel	45	45	45
Amount Recoverable other than above			
From Subsidiaries	11363	9962	9769
From Associates	1461	1001	1255
Enterprises Owned or Significantly Influenced by Key Management Personnel	-	1	1
From Others	4	-	-
Amount Payable			
To Key Managerial Personnel	282	207	89
To Others	1169	1421	3577
Foreign Currency Loan			
To Others	-	8791	19522

d) Related Party Relationship is as identified by the Company on the basis of available information and accepted by the Auditors as correct.

38. DISCLOSURE AS PER IND AS 27 'SEPARATE FINANCIAL STATEMENTS'

(₹ Lakhs)

Company Name	Country of Incorporation	Proportion of Ownership		
		As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
(a) Investment in Subsidiaries:*				
AIS Glass Solutions Ltd.	India	82.55%	82.55%	82.55%
GX Glass Sales & Services Ltd.	India	93.48%	93.48%	84.79%
Integrated Glass Materials Ltd.	India	100%	100%	100%
(b) Investment in Associates:*				
AIS Distribution Services Ltd.	India	49.98%	49.98%	49.98%
AIS Adhesives Ltd.	India	47.83%	47.83%	47.83%
Scopfy Components Pvt. Ltd	India	30.00%	-	-

* Equity investments in subsidiaries and associates are measured at cost as per the provisions of Ind AS 27 on 'Separate Financial Statements'.

39. DISCLOSURE AS PER IND AS 33 'EARNINGS PER SHARE'

Basic and Diluted Earnings Per Share

Particulars	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Basic and Diluted Earnings per Share (₹)	7.62	6.09
Nominal Value per Share (₹)	1	1
(a) Profit Attributable to Equity Shareholders (Used as Numerator)		
Profit Attributable to Equity Shareholders (₹ lakhs)	18535	14804
(b) Weighted Average Number of Equity Shares (Used as Denominator)		
Opening Balance of issued Equity Shares of ₹1 each	243089931	243089931
Effect of Shares issued during the Year, if any	-	-
Weighted average number of Equity Shares Outstanding at the End of the Year for calculation of Basic and Diluted EPS	243089931	243089931

40. DISCLOSURE AS PER IND AS 37 'PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS'

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Contingent Liabilities			
(a) Claims against the Company not Acknowledged as Debts*			
i) Excise, Custom Duty and Service Tax	670	496	546
ii) Disputed Income Tax Demand	-	5	5
iii) Disputed Sales Tax Demand	1423	1514	1432
iv) Disputed TDS Demand	-	-	539
v) External Development Charges of Land	377	-	-

(₹ Lakhs)

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
(b) Guarantees			
i) Bank Guarantees and Letters of Credit Outstanding	3815	5516	3950
(c) Other money for which the Company is Contingently Liable			
i) Channel Financing from Banks	5795	2928	1308
ii) Bills Discounted	1959	1557	1371
Commitments			
Estimated amount of contracts remaining to be executed on capital account and not provided for excluding Capital Advances	7714	17178	1605

* The Company has been advised that the demands are likely to be deleted and accordingly no provision is considered necessary.

41. FIRST TIME ADOPTION OF IND AS

These Financial Statements for the year ended 31st March, 2018 have been prepared in accordance with Ind AS adopted with effect from 1st April, 2017 with comparatives being restated. For the purposes of transition to Ind AS, the Company has followed the guidance prescribed in Ind AS 101, "First Time Adoption of Indian Accounting Standards", with 1st April, 2016 as the transition date and IGAAP as the previous GAAP. Accordingly the impact of transition has been provided in the opening reserves as at 1st April, 2016. The figures for the previous period have been restated, regrouped and reclassified wherever required to comply with the requirements of Ind AS and Schedule III.

The transition to Ind AS has resulted in changes in the presentation of the Financial Statements, disclosures in the notes thereto and accounting policies and principles. The accounting policies set out in Note 1 have been applied in preparing the Financial Statements for the year ended 31st March, 2018 and the comparative information. An explanation of how the transition from previous GAAP to Ind AS has affected the Company's Balance Sheet and Statement of Profit and Loss is set out in the following tables and notes. Exemptions on the first time adoption of Ind AS availed in accordance with Ind AS 101 have been set out as below:

(1) Exemptions and Exceptions Availed:

(i) Exemptions from Retrospective Application

Ind AS 101 allows first time adopters certain exemptions from the retrospective application of certain requirements under Ind As. The Company has applied the following exemptions:

(a) Business Combinations

Ind AS 101 provides the option to apply Ind AS 103 prospectively from the transition date or from a specific date prior to the transition date. This provides relief from full retrospective application that would require restatement of all business combinations prior to the transition date. The Company elected to apply Ind AS 103 prospectively to business combinations occurring after its transition date. Business combinations occurring prior to the transition date have not been restated.

Pursuant to this the goodwill/capital reserve arising from a business combination has been stated at the carrying amount prior to the date of transition.

(b) Fair Value as Deemed Cost

Property, Plant and Equipments have been measured at fair value at the date of transition to Ind AS as deemed cost. However, the Company has elected to measure intangible assets at its carrying value and use that as its deemed cost at the above date.

(c) Long Term Foreign Currency Monetary Items

The Company continues the policy of capitalizing exchange differences/accumulation in Foreign Currency Monetary Items Translation Difference Account arising on translation of long term foreign currency monetary items prior to 1st April, 2017.

(d) Investment in Subsidiaries and Associates

The Company has elected to measure investment in subsidiaries and associates at cost.

(ii) Exceptions to Retrospective Application

The Company has applied the following exceptions to the retrospective application of Ind AS as mandatorily required under Ind AS 101 "First Time Adoption of Indian Accounting Standards."

(a) Estimates

On assessment of estimates made under the previous GAAP Financial Statements, the Company has concluded that there is no necessity to revise such estimates under Ind AS as there is no objective evidence of an error in those estimates.

(b) Classification and Measurement of Financial Assets

The classification of the financial assets to be measured at amortized cost or fair value through Other Comprehensive Income is made on the basis of facts and circumstances that existed on the date of transition to Ind AS.

(iii) Transition to Ind AS- Reconciliations

The following reconciliations provide the explanation of the difference arising from the transition from previous GAAP to Ind AS in accordance with Ind AS 101 "First Time Adoption of Indian Accounting Standards."

(a) Effect of Ind AS adoption on the Balance Sheet as at 1st April, 2016 and 31st March, 2017.
(b) Effect of Ind AS adoption on Statement of Profit and Loss for the year ended 31st March, 2017.
(c) Reconciliation of Total Equity as at 1st April 2016 and 31st March, 2017.
(d) Reconciliation of Total Comprehensive Income for the year ended 31st March, 2017.
(e) Reconciliation of Statement of Cash Flows for the year ended 31st March, 2017.

(a) Effect of Ind AS adoption on the Balance Sheet as at 1st April, 2016 and 31st March, 2017

(₹ Lakhs)

Particulars	As At 1st April, 2016			As At 31st March, 2017		
	Previous GAAP*	Adjustments	Ind AS	Previous GAAP*	Adjustments	Ind AS
ASSETS						
Non-Current Assets						
Property, Plant and Equipment	101784	35050	136834	108406	38002	146408
Capital Work in Progress	6405	-	6405	8516	-	8516
Other Intangible Assets	337	-	337	302	-	302
Assets Classified as held for Sale	7037	-	7037	6917	-	6917
Financial Assets						
Investments	1650	260	1910	3176	401	3577

(₹ Lakhs)

Particulars	As At 1st April, 2016			As At 31st March, 2017		
	Previous GAAP*	Adjustments	Ind AS	Previous GAAP*	Adjustments	Ind AS
Loans	8977	(7037)	1940	13148	(11215)	1933
Other Financial Assets	-	5	5	-	5	5
Deferred Tax Assets (Net)	4932	10866	15798	(2349)	14042	11693
Other Non-Current Assets	-	629	629	-	788	788
Current Assets						
Inventories	50021	-	50021	56085	-	56085
Financial Assets						
Trade Receivables	35141	-	35141	32789	-	32789
Cash and Cash Balance	3665	(5)	3660	1411	(5)	1406
Loans	10112	(9789)	323	13864	(13543)	321
Current Tax Assets (Net)	-	-	-	-	64	64
Other Current Assets	49	10063	10112	49	13752	13801
Total Assets	**230110**	**40042**	**270152**	**242314**	**42291**	**284605**
EQUITY AND LIABILITIES						
Equity						
Equity Share Capital	2431	-	2431	2431	-	2431
Other Equity	36980	42341	79321	47598	45268	92866
Liabilities						
Non-Current Liabilities						
Financial Liabilities						
Borrowings	66971	(644)	66327	78040	(377)	77662
Trade Payables	-	19217	19217	-	18809	18809
Other Financial Liabilities	-	1557	1557	-	1636	1636
Other Non-Current Liabilities	20875	(20875)	-	20543	(20543)	-
Current Liabilities						
Financial Liabilities						
Borrowings	38066	-	38066	26588	-	26588
Trade Payables	27778	-	27778	36272	-	36272
Other Financial Liabilities	-	30357	30357	-	22082	22082
Other Current Liabilities	33495	(30154)	3341	27175	(21658)	5517
Provisions	3514	(2725)	789	3668	(2926)	742
Current Tax Liabilities (Net)	-	969	969	-	-	-
TOTAL EQUITY AND LIABILITIES	**230110**	**40042**	**270152**	**242314**	**42291**	**284605**

* The Previous GAAP figures have been reclassified to confirm to Ind AS presentation requirements for the purposes of this note.

(b) Effect of Ind AS adoption on Statement of Profit and Loss for the Year Ended 31st March, 2017

(₹ Lakhs)

Particulars	Previous GAAP*	Adjustments	Ind AS
INCOME			
Revenue from Operations	233618	19436	253054
Other Income	2937	58	2995
Total Income	**236555**	**19494**	**256049**
EXPENSES			
Cost of Materials Consumed	81524	-	81524
Purchase of Stock in Trade	4528	-	4528
Changes in Inventory of Finished Goods, Work-in-Progress, Stock-in-Trade and Others	(3186)	-	(3186)
Excise Duty	-	22378	22378
Employee Benefits Expense	22493	(134)	22359
Finance Costs	13885	491	14376
Depreciation, Amortization and Impairment Expense	10512	(2895)	7617
Other Expenses	85579	(2942)	82637
Total Expenses	**215335**	**16898**	**232233**
Profit Before Exceptional Items and Tax	21220	2596	23816
Exceptional Item	(158)	-	(158)
Profit Before Tax	**21062**	**2596**	**23658**
Current Tax	(4495)	-	(4495)
Deferred Tax	(7281)	2922	(4359)
Adjustment related to Earlier years	(713)	713	-
MAT Credit Entitlement	4,495	(4495)	-
Total Tax Expense	**(7994)**	**(860)**	**(8854)**
Profit for the Year	**13068**	**1736**	**14804**
Other Comprehensive Income			
Items that will not be reclassified to Profit or Loss (Net of Tax)			
Net Actuarial Gains/(Losses) on Defined Benefit Plans	-	(134)	(134)
Net Gains/(Losses) on fair value of Equity Instruments through Other Comprehensive Income	-	140	140
Deferred Tax on Other Comprehensive Income		15	15
Other Comprehensive Income for the Year, Net of Income Tax	-	21	21
Total Comprehensive Income for the Year	**13068**	**1757**	**14825**

* The previous GAAP figures have been reclassified to confirm to Ind AS presentation requirements for the purposes of this note.

(c) Reconciliation of Total Equity as at 1st April, 2016 and 31st March, 2017

Particulars	As At 31st March, 2017	As At 1st April, 2016
Total Equity (Shareholder's Funds) as per previous GAAP	50029	39411
Adjustments:		
Proposed Dividend and Tax	2926	1756
Fair Valuation of Property Plant and Equipment	37532	34641
Fair Valuation of Corporate Guarantee	8	6
Recognition of Financial Assets/Liabilities at Amortized Cost	520	953
Deferred Tax Adjustments	3872	4732
Actuarial Gain/Loss Reclassified to Other Comprehensive Income	134	-
Other Comprehensive Income	275	253
Total Adjustments	**45268**	**42341**
Total Equity As Per Ind AS	**95297**	**81752**

(d) Reconciliation of Total Comprehensive Income for the Year Ended 31st March, 2017

(₹ Lakhs)

Particulars	Year Ended 31st March, 2017
Profit After Tax as per previous GAAP	13068
Adjustments:	
Fair Valuation of Property, Plant and Equipment	57
Depreciation and Amortization	2895
Recognition of Financial Assets/Liabilities at Amortized Cost	(491)
Fair Valuation of Corporate Guarantee	1
Actuarial (Gain)/Loss on Defined Benefit Plans Recognized in OCI (Net of Tax)	134
Deferred Tax Adjustments	(860)
Total Adjustments	**1736**
Profit After Tax as per Ind AS	**14804**
Other Comprehensive Income (Net of Tax)	
Actuarial Gain/(Loss) on Defined Benefit Plans	(134)
Fair Valuation of Investments	140
Deferred Tax Adjustments	15
Total Comprehensive Income as Per Ind AS	**14825**

(e) Reconciliation of Statement of Cash Flows for the Year Ended 31st March, 2017

Particulars	Previous GAAP	Adjustments	Ind AS
Net Cash Flow from (used in) Operating Activities	28750	14044	42794
Net Cash Flow from (used in) Investing Activities	(20081)	-	(20081)
Net Cash Flow from (used in) Financing Activities	(10923)	(13944)	(24867)
Net Increase/(Decrease) in Cash and Cash Equivalents	**(2254)**	**100**	**(2154)**
Cash and Cash Equivalent as at 1st April 2016	3665	(152)	3513
Cash and Cash Equivalent as at 31 March, 2017	**1411**	**(51)**	**1360**

(f) Notes to First-Time Adoption:

(i) Property, Plant and Equipment

The Company has considered the fair value of Property, Plant and Equipment at the date of transition as its deemed cost in accordance with stipulations of Ind AS 101 with the resultant impact being accounted for in the reserves.

(ii) Borrowings

Under Ind AS, loan processing fees/transaction costs are considered for calculating effective interest rate. The impact on the date of transition has been accounted for in the reserves and subsequent to the transition is reflected in the Statement of Profit and Loss.

(iii) Investments in Equity Instruments

Under previous GAAP, investments in equity instruments were carried at cost less provision for other than temporary diminution in the value of such investments. Under Ind AS, investment have been classified as "Measured at Fair Value through Other Comprehensive Income (FVOCI). Changes in fair value are recognized directly in the Other Comprehensive Income. However the Company has elected to carry investments in subsidiaries and associates at cost.

(iv) Sales

(a) Excise Duty

Under previous GAAP, sales were presented net of Excise Duty. Under Ind AS, sales are reported inclusive of Excise Duty. Excise Duty is presented as a separate expense line item in the Statement of Profit and Loss.

(b) Cash Discount

Under previous GAAP, cash discounts were reported as part of Other Expenses in the Statement of Profit and Loss. Under Ind AS, these have been netted off from sales.

(v) Re-measurement of Defined Benefit Plans

Under previous GAAP re-measurements i.e actuarial gains/losses formed part of expense and were recognized in the Statement of Profit and Loss. Under Ind AS actuarial gains/losses are recognized in Other Comprehensive Income

(vi) Proposed Dividend

Under previous GAAP dividend proposed by the Board of Directors after the Balance Sheet date but before the approval of Financial Statements were considered as an adjusting event. Accordingly provision for proposed dividend (including dividend distribution tax) was recognized as liability in the same year to which it pertained. Under Ind AS, such dividend is recognized when the same is approved by the Shareholders in the Annual General Meeting.

(vii) Cash and Cash Equivalents

Under previous GAAP, book overdrafts were presented as part of "Cash Flows from Operating Activities" in the Statement of Cash Flows. Under Ind AS, book overdrafts are included as a component of "Cash and Cash Equivalents" in the Statement of Cash Flows.

(viii) Deferred Taxes

Under previous GAAP, deferred taxes were accounted for on the basis of income statement approach which required creation of deferred tax on temporary differences between taxable income and accounting income. Under Ind AS, deferred taxes are accounted on the basis of the Balance Sheet approach which requires creation of deferred tax on temporary differences between the carrying amount of an asset/liability in the Balance Sheet and its corresponding tax base. Application of Ind AS has also resulted in recognition of deferred taxes on new temporary differences arising due to adjustment made on transition to Ind AS.

42 . DISCLOSURE AS PER IND AS 108 'OPERATING SEGMENTS'

a) Primary Segment Information

(₹ Lakhs)

Particulars	Year Ended 31st March, 2018					Year Ended 31st March, 2017				
	Automotive Glass	Float Glass	Unallocable	Eliminations	Total	Automotive Glass	Float Glass	Unallocable	Eliminations	Total
Segment Revenue										
External	172728	87898	4392	-	265017	170641	78922	5673	-	255236
Inter Segment Sales	228	1374	3793	(5396)	-	444	1178	3425	(5048)	-
Other income	-	-	1192	-	1192	-	-	814	-	814
Total Revenue (Gross)	**172956**	**89272**	**9377**	**(5396)**	**266209**	**171085**	**80100**	**9912**	**(5048)**	**256049**
Segment Result	**27982**	**12505**	**(1127)**	**-**	**39360**	**23709**	**14183**	**(614)**	**-**	**37278**
Unallocated Income (Net of Expenses)	-	-	875	-	875	-	-	542	-	542
Operating Profit	**27982**	**12505**	**(252)**	**-**	**40235**	**23709**	**14183**	**(72)**	**-**	**37820**
Interest Expense	-	-	(12308)	-	(12308)	-	-	(14376)	-	(14376)
Interest Income	-	-	317	-	317	-	-	214	-	214
Tax Expense										
- Current Tax	-	-	(6028)	-	(6028)	-	-	(4495)	-	(4495)
- Deferred Tax	-	-	(3721)	-	(3721)	-	-	(4359)	-	(4359)
- Adjustments Related to Earlier Years (Net)	-	-	40	-	40	-	-	-	-	-
Net Profit / (Loss)	**27982**	**12505**	**(21952)**	**-**	**18535**	**23709**	**14183**	**(23088)**	**-**	**14804**
Capital Expenditure	19540	24642	372	-	44553	18401	1451	113	-	19965
Depreciation / Amortization	4933	3901	344	-	9178	3774	3524	319	-	7617

b) Others

(₹ Lakhs)

Particulars	As At 31st March, 2018				As At 31st March, 2017				As At 1st April, 2016			
	Automotive Glass	Float Glass	Unallocable	Total	Automotive Glass	Float Glass	Unallocable	Total	Automotive Glass	Float Glass	Unallocable	Total
Segment Assets	161386	142714	18660	322760	138870	119389	14653	272912	128603	116059	9692	254354
Deferred Tax Assets	-	-	8052	8052	-	-	11693	11693	-	-	15798	15798
Total Assets	**161386**	**142714**	**26712**	**330812**	**138870**	**119389**	**26346**	**284605**	**128603**	**116059**	**25490**	**270152**
Segment Liabilities	61542	18388	2779	82709	52521	12789	2043	67353	45216	10729	1763	57708
Share Capital and Reserves	-	-	110962	110962	-	-	95297	95297	-	-	81752	81752
Secured and Unsecured Loans	-	-	137141	137141	-	-	121955	121955	-	-	130692	130692
Total Liabilities	**61542**	**18388**	**250882**	**330812**	**52521**	**12789**	**219295**	**284605**	**45216**	**10729**	**214207**	**270152**

c) Secondary Segment Information

Revenue by Geographical Market	Year Ended 31st March, 2018			Year Ended 31st March, 2017		
	India	Outside India	Total	India	Outside India	Total
External	268264	3341	271605	257770	3327	261097
Inter Segment Sales	(5396)	-	(5396)	(5048)	-	(5048)
Total	**262868**	**3341**	**266209**	**252722**	**3327**	**256049**

Notes -

i. The Company's Operating Segments are established on the basis of the information that is evaluated by the "Chief Operating Decision Maker" as defined in Ind AS 108 - Operating Segments in deciding how to allocate resources and in assessing performance. The segments have been identified taking into account nature of products and services,production processes,risks and returns and the internal business reporting systems.

ii. For management purposes, the Company is organised into two major operating divisions - Automotive Glass and Float Glass. These divisions are the basis on which the company reports its primary segment information.

iii. All segment assets and liabilities are directly attributable to the segment. Segment assets include all operating assets used by the segment and consist primarily of fixed assets, inventories, trade receivables, loans and advances and operating cash and bank balances. Segment liabilities include all operating liabilities and consist primarily of creditors and accrued liabilities. Investments, tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as unallocable.

iv. Segment revenues and segment results include transfers between business segments. Pricing is decided by marketing and logistics department. These transfers are eliminated on consolidation.

v. Joint expenses are allocated to business segments on a reasonable basis. All other revenues and expenses are directly attributable to the segments. They do not include interest income on inter corporate deposit and interest expense.

vi. There are no non current assets located outside India.

vii. Revenue derived from a single external customer amounting to more than 10% of the entity's revenue attributable to Automotive glass segment ₹ 56378 lakhs (Previous Year: ₹ 54130 lakhs)

43. FINANCIAL RISK MANAGEMENT

The Company's activities expose it to foreign currency risk, liquidity risk, interest rate risk and credit risk. In order to minimise any adverse effects on the financial performance of the Company, derivative financial instruments, such as foreign exchange forward contracts and foreign currency/commodity swaps are entered into by the Company to hedge certain foreign currency and commodity exposure. Derivatives are used exclusively for hedging and not as trading or speculative instruments.

The Company is exposed to the following risks from its use of financial instruments:
- Credit Risk
- Liquidity Risk
- Foreign Currency Risk
- Interest Rate Risk

(a) Credit Risk

Credit risk arises from the possibility that the counter party may not be able to settle their obligations. To manage trade receivable, the Company periodically assess the financial reliability of customers, taking into account the financial conditions, economic trends, analysis of historical bad debts and ageing of such receivables.

(i) Exposure to Credit Risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

(₹ Lakhs)

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Financial Assets for which Loss Allowance is measured using 12 months Expected Credit Losses			
Non-Current Investments	4638	3577	1910
Non-Current Loans	1828	1933	1940
Other Non-Current Financial Assets	121	5	5
Trade Receivables	42400	32789	35141
Cash and Cash Equivalents	1621	1393	3660
Bank Balances other than Cash and Cash Equivalents	34	13	-
Current Loans	297	321	323
Current Tax Assets (Net)	131	64	-
Other Current Financial Assets	14220	13801	10112
	65290	**53896**	**53091**

(ii) Ageing Analysis of Trade Receivables

The ageing analysis of the trade receivables is as below:

Particulars	Ageing			Total
	Not due	Less than Six Months	More than Six Months	
Gross Carrying Amount As At 31st March, 2018	24398	5544	12458	**42400**
Gross Carrying Amount As At 31st March, 2017	15709	6219	10861	**32789**
Gross Carrying Amount As At 1st April, 2016	17248	5899	11994	**35141**

(iii) Reconciliation of Impairment Loss Provisions

The movement in the allowance for impairment in respect of financial assets during the year was as follows:

(₹ Lakhs)

Particulars	Trade Receivables	Loans	Advances	Others	Total
Balance as at 1st April, 2016	4	-	-	-	4
Impairment Loss Recognized	204	-	-	-	204
Amounts Written Off	(204)	-	-	-	(204)
Balance As At 31st March, 2017	**4**	**-**	**-**	**-**	**4**
Impairment Loss Recognized	200	-	-	-	200
Amounts Written Off	(40)	-	-	-	(40)
Balance As At 31st March, 2018	**164**	**-**	**-**	**-**	**164**

Based on historic default rates, the Company believes that, apart from the above, no impairment allowance is necessary in respect of any other assets as the amounts are insignificant.

(b) Liquidity Risk

Liquidity risk refers to the risk that the Company cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and to ensure funds are available for use as per the requirements.

The Company has an appropriate liquidity risk management framework for the management of short, medium and long term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate cash reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

(i) Financing Arrangements

The Company has access to the following undrawn borrowing facilities at the end of the reporting period:

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Fixed-Rate Borrowings	-	-	-
Floating-Rate Borrowings			
Bank Overdraft	46706	35630	5548
Rupee Term Loans	2632	4500	8000
Total	**49338**	**40130**	**13548**

(ii) Maturities of Financial Liabilities

The following are the contractual maturities of derivative and non-derivative financial liabilities, based on contractual cash flows:

Contractual Maturities of Financial Liabilities	Contractual Cash Flows		
	Less than One Year	More than One Year	Total
31st March, 2018			
Non-Derivative Financial Liabilities			
Rupee Term Loans from Banks	9550	75562	**85112**
Rupee Term Loans from Others	-	7240	**7240**
Foreign Currency Loans from Banks	809	7822	**8631**
Finance Lease Obligations	108	207	**315**
Trade and Other Payables	57805	9452	**67257**
Other Financial Liabilities	6520	1887	**8407**
Short Term Borrowings	35843	-	**35843**

(₹ Lakhs)

Contractual Maturities of Financial Liabilities	Contractual Cash Flows		
	Less than One Year	More than One Year	Total
31st March, 2017			
Non-Derivative Financial Liabilities			
Rupee Term Loans from Banks	3892	68628	**72520**
Rupee Term Loans from Others	3312	7914	**11226**
Foreign Currency Loans from Banks	1610	805	**2415**
Foreign Currency Loans from Others	8791	-	**8791**
Finance Lease Obligations	100	315	**415**
Trade and Other Payables	36272	18809	**55081**
Other Financial Liabilities	4377	1636	**6013**
Short Term Borrowings	26588	-	**26588**
1st April, 2016			
Non-Derivative Financial Liabilities			
Rupee Term Loans from Banks	6150	29361	**35511**
Rupee Term Loans from Others	3855	25254	**29109**
Foreign Currency Loans From Banks	5457	2467	**7924**
Foreign Currency Loans From Others	10727	8982	**19709**
Finance Lease Obligations	108	263	**371**
Trade and Other Payables	27778	19217	**46995**
Other Financial Liabilities	4060	1557	**5617**
Short Term Borrowings	38066	-	**38066**

(c) Foreign Currency Risk

The Company has exposure to foreign currency risk on account of its payables and receivables in foreign currency which are mitigated through regular reviews by the management. The Company enters into derivative financial instruments to mitigate the foreign currency risk and interest rate risk including,

a) forward foreign exchange contracts for foreign currency risk mitigation
b) foreign currency interest rate swaps to mitigate foreign currency and interest rate risk on foreign currency loan.

The currency profile of financial assets and financial liabilities as at 31st March, 2018, 31st March, 2017 and 1st April, 2016 are as below:

Particulars	USD	EURO	JPY	INR Equivalent
31st March, 2018				
Financial Assets				
Trade and Other Receivables	2	-	-	144
	2	**-**	**-**	**144**
Financial Liabilities				
Foreign Currency Term Loans	133	-	-	8631
Others	217	24	-	16086
Trade Payables and Other Financial Liabilities	421	16	2552	30303
	771	**40**	**2552**	**55020**
Net Exposure	**(769)**	**(40)**	**(2552)**	**(54876)**

(₹ Lakhs)

Particulars	USD	EURO	JPY	INR Equivalent
31st March, 2017				
Financial Assets				
Trade and Other Receivables	1	2	-	207
	1	**2**	**-**	**207**
Financial Liabilities				
Foreign Currency Term Loans	173	-	-	11206
Others	183	-	-	11898
Trade Payables and Other Financial Liabilities	385	8	2504	26997
	741	**8**	**2504**	**50101**
Net Exposure	**(740)**	**(6)**	**(2504)**	**(49894)**
1st April, 2016				
Financial Assets				
Trade and Other Receivables	1	-	-	48
	1	**-**	**-**	**48**
Financial liabilities				
Foreign Currency Term Loans	418	-	-	27633
Others	113	-	-	7465
Trade Payables and Other Financial Liabilities	417	8	1270	28996
	948	**8**	**1270**	**64094**
Net Exposure	**(947)**	**(8)**	**(1270)**	**(64046)**

Sensitivity Analysis

The Company is mainly exposed to JPY, USD and EURO.

The following table provides details of the Company's sensitivity to a 2% increase and decrease in the INR against the relevant foreign currencies. The sensitivity analysis includes only outstanding foreign currency denominated monetary items as tabulated above and adjusts their translation at the period end for a 2% change in foreign currency rates. The sensitivity analysis includes external loans. A positive number below indicates an increase in profit or equity and vice-versa.

2% Movement	Profit and Loss (Before Tax)		Profit and Loss (Before Tax)		Profit and Loss (Before Tax)	
	Strengthening	(Weakening)	Strengthening	(Weakening)	Strengthening	(Weakening)
	31st March, 2018		31st March, 2017		1st April, 2016	
INR/USD	1002	(1002)	960	(960)	1256	(1256)
INR/EUR	65	(65)	8	(8)	12	(12)
INR/JPY	31	(31)	29	(29)	15	(15)
Total	**1098**	**(1098)**	**997**	**(997)**	**1283**	**(1283)**

(d) Interest Rate Risk

The Company is exposed to interest rate risk arising mainly from long term borrowings with floating interest rates. The Company is exposed to interest rate risk because the cash flows associated with floating rate borrowings will fluctuate with changes in interest rates. The Company manages the interest rate risks by entering into different kinds of loan arrangements with varied terms (eg. fixed, floating, rupee,foreign currency,etc.).

Fair Value Sensitivity Analysis for Fixed-Rate Instruments

The Company's fixed rate instruments are carried at amortized cost. They are therefore not subject to interest rate risk, since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rates.

Cash Flow Sensitivity Analysis for Variable-Rate Instruments

A change of 50 basis points in interest rates at the reporting date would have increased/(decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for the previous year.

(₹ Lakhs)

Particulars	Profit or Loss	
	50 bp Increase	50 bp Decrease
31st March, 2018		
Foreign Currency Loans	(43)	43
Short Term Loans	(179)	179
Rupee Term Loans	(465)	465
	(687)	**687**
31s March, 2017		
Foreign Currency Loans	(56)	56
Short Term Loans	(133)	133
Rupee Term Loans	(423)	423
	(612)	**612**

44. FAIR VALUE MEASUREMENTS

(a) Financial Instruments by Category

Particulars	As At 31st March, 2018			As At 31st March, 2017			As At 1st April, 2016		
	Fair Value through Profit and Loss (FVPL)	Fair Value through Other Comprehen-sive Income (FVOCI)	Amortized Cost	Fair Value through Profit and Loss (FVPL)	Fair Value through Other Comprehen-sive Income (FVOCI)	Amortized Cost	Fair Value through Profit and Loss (FVPL)	Fair Value through Other Comprehen-sive Income (FVOCI)	Amortized Cost
Financial Assets									
Investments									
- Equity Instruments	-	1171	3467		1011	2566	-	839	1071
Trade Receivables	-	-	42400	-	-	32789	-	-	35141
Loans	-	-	2125	-	-	2254	-	-	2263
Cash and Cash Equivalents	-	-	1621	-	-	1393	-	-	3660
Other Bank Balances	-	-	34	-	-	13	-	-	-
Other Financial Assets	-	-	121	-	-	5	-	-	5
Total Financial Assets	**-**	**1171**	**49768**	**-**	**1011**	**39020**	**-**	**839**	**42140**
Financial Liabilities									
Borrowings	-	-	126467	-	-	103935	-	-	104130
Finance Lease Obligations	-	-	207	-	-	315	-	-	263
Trade Payables	-	-	67257	-	-	55081	-	-	46995
Payable for Capital Expenditure	-	-	3485	-	-	1686	-	-	1322
Other Financial Liabilities	-	-	15389	-	-	22032	-	-	30592
Total Financial Liabilities	**-**	**-**	**212805**	**-**	**-**	**183049**	**-**	**-**	**183302**

(b) Fair Value Hierarchy

This Section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognized and measured at fair value and (b) measured at amortized cost and for which fair values are disclosed in the Financial Statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.

Financial Assets and Liabilities Measured at Fair Value- Recurring Fair Value Measurement	Level 1	Level 2	Level 3	Total
As At 31st March, 2018				
Financial Assets:				
Investments in Quoted Equity Instruments	649	-	-	649
Investments in Unquoted Equity Instruments	-	522	-	522
Total	**649**	**522**	**-**	**1171**

(₹ Lakhs)

Financial Assets and Liabilities Measured at Fair Value- Recurring Fair Value Measurement	Level 1	Level 2	Level 3	Total
As At 31st March, 2017				
Financial Assets:				
Investments in Quoted Equity Instruments	351	-	-	351
Investments in Unquoted Equity Instruments	-	660	-	660
Total	**351**	**660**	**-**	**1011**
As At 1st April, 2016				
Financial Assets:				
Investments in Quoted Equity Instruments	230	-	-	230
Investments in Unquoted Equity Instruments	-	609	-	609
Total	**230**	**609**	**-**	**839**

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: Hierarchy includes financial instruments measured using quoted prices. This includes investments in quoted equity instruments. Quoted equity instruments are valued using quoted prices on recognized stock exchange.

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. The fair value of financial assets and liabilities included in Level 3 is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes of similar instruments. This level includes derivative MTM assets/liabilities. Fair value of derivative assets/liabilities such as interest rate swaps and foreign exchange forward contracts are valued using valuation techniques, which employs the use of market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models and present value calculations.

There have been no transfers in either direction for the years ended 31st March, 2018, 31st March, 2017 and 1st April, 2016.

The fair value of the financial assets are determined at the amount that would be received to sell an asset in an orderly transaction between market participants.

(c) Fair Value of Financial Assets and Liabilities Measured at Amortized Cost

Particulars	As At 31 March, 2018		As At 31st March, 2017		As At 1st April, 2016	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets						
Investments	3467	3467	2566	2566	1071	1071
Loans	2125	2125	2254	2254	2263	2263
Trade Receivables	42400	42400	32789	32789	35141	35141
Cash and Cash Equivalents	1621	1621	1393	1393	3660	3660
Other Bank Balances	34	34	13	13	-	-
Other Financial Assets	121	121	5	5	5	5
	49768	**49768**	**39020**	**39020**	**42140**	**42140**
Financial Liabilities						
Borrowings	126467	126467	103935	103935	104130	104130
Finance Lease Obligations	207	207	315	315	263	263
Trade Payables	67257	67257	55081	55081	46995	46995
Payable for Capital Expenditure	3485	3485	1686	1686	1322	1322
Other Financial Liabilities	15389	15389	22032	22032	30592	30592
	212805	**212805**	**183049**	**183049**	**183302**	**183302**

The carrying amounts of short term trade receivables, trade payables, creditors for capital goods and cash and cash equivalents are considered to be the same as their fair values, due to their short-term nature. For financial asset & liabilities that are measured at fair value, the carring amounts are equal to the fair value.

45. CAPITAL MANAGEMENT

The Company's objectives when managing capital are to:

- safeguard its ability to continue as a going concern, so that it can continue to provide returns for Shareholders and benefits for other Stakeholders and

- maintain an appropriate capital structure of debt and equity.

The Board of Directors has the primary responsibility to maintain a strong capital base and reduce the cost of capital through prudent management in deployment of funds and sourcing by leveraging opportunities in domestic and international financial markets so as to maintain investors, creditors and markets confidence and to sustain future development of the business. The Board of Directors monitors the return on capital, which the Company defines as result from operating activities divided by total Shareholders' equity. The Board of Directors also monitors the level of dividends to Equity Shareholders.

Under the terms of major borrowing facilities, the Company is required to comply with the financial covenants as may be prescribed by the lenders. There have been no breaches in the financial covenants of any interest bearing borrowings.

The Company monitors capital, using a medium term view of three to five years, on the basis of a number of financial ratios generally used by industry and by the rating agencies. The Company is not subject to externally imposed capital requirements.

The Company monitors capital using gearing ratio which is net debt divided by total equity. Net debt comprises of long term and short term borrowings less cash and cash equivalent. Equity includes equity share capital and reserves that are managed as capital. The gearing ratio at the end of the reporting period was as follows:

(₹ Lakhs)

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Total Debt	137141	121955	130690
Cash and Cash Equivalent	(1621)	(1393)	(3660)
Net Debt	**135520**	**120562**	**127030**
Equity	**110962**	**95297**	**81752**
Net debt to equity ratio	**1.22**	**1.27**	**1.55**

46. DISCLOSURE AS PER MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006 (MSMED)

(₹ Lakhs)

Particulars		As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
a)	Amount remaining unpaid to any supplier:			
	1) Principal Amount	533	453	449
	2) Interest Due Thereon	-	-	-
b)	Amount of interest paid in terms of Section 16 of the MSMED Act along-with the amount paid to the suppliers beyond the appointed day.	-	-	-
c)	Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act.	-	-	-
d)	Amount of interest accrued and remaining unpaid	-	-	-
e)	Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprises, for the purpose of disallowances as a deductible expenditure under Section 23 of MSMED Act	-	-	-

47. DETAILS OF INVESTMENTS MADE, LOANS AND ADVANCES GIVEN AND GUARANTEES GIVEN COVERED UNDER SECTION 186 (4) OF THE COMPANIES ACT, 2013:

i) Advances given and Investments made are given under the respective heads.

ii) Corporate Guarantees given by the Company in respect of loans/credit facilities/other business purposes extended to following companies :

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
a) Glaverbel S. A. and Glavermas Pte. Ltd.	-	-	300
b) AIS Adhesives Ltd.	-	-	250
c) GX Glass Sales & Services Ltd	50	50	50
d) AIS Distribution Services Ltd.	-	-	150
e) Trade Receivables	-	-	125

48. DISCLOSURE AS REQUIRED BY SCHEDULE V OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015:

Loans and Advances in the Nature of Advances:

(i) To Subsidiary Companies

Name of the Company	Outstanding Balance As At			Maximum Amount Outstanding As At		
	31st March, 2018	31st March, 2017	1st April, 2016	31st March, 2018	31st March, 2017	1st April, 2016
Integrated Glass Materials Limited	2015	1765	1409	2015	1765	1409

(ii) To Firms/Companies in which directors are interested

Particulars	Outstanding Balance As at		
	31st March, 2018	31st March, 2017	1st April, 2016
To Firms/companies in which directors are interested	-	-	-
Investment by the loanee (as detailed above) in the shares of the Company	-	-	-

49. CORPORATE SOCIAL RESPONSIBILITY EXPENSES (CSR)

As per Section 135 of the Companies Act, 2013 read with Schedule VII thereof, the Company is required to spend, in every financial year, at least two per cent of the average net profits made during the three immediately preceding financial years in accordance with its CSR Policy. The details of CSR expenses for the year are as under:

(₹ Lakhs)

Particulars		As At 31st March, 2018	As At 31st March, 2017
a.	Amount required to be spent during the year	277	98
b.	Shortfall amount of previous year	-	-
	Total	**277**	**98**
c.	Amount spent during the year on-		
	(i) Construction/ acquisition of any asset	-	-
	(ii) On purposes other than (i) above	233	279
	Total	**233**	**279**
Shortfall		**44**	**-**

50. In accordance with Ind AS 18 on 'Revenue' and Schedule III to Companies Act, 2013 sales for the previous year ended 31st March, 2017 and for the period 1st April, 2017 to 30th June, 2017 were reported gross of Excise Duty and net of value added tax (VAT). Excise Duty was reported as a separate expenditure line item. Consequent to the introduction of Goods and Service Tax (GST) w.e.f. 1.7.2017, VAT, Excise Duty etc. have been absorbed in the GST and accordingly the same is not recognized as part of sales as per requirements of Ind AS 18. This has resulted in lower reported sales in the current year in comparison to the sales reported under the pre-GST structure of indirect taxes. With the change in structure of indirect taxes, expenses are also being reported net of taxes. Accordingly Financial Statements for the year ended 31st March, 2018 are not comparable with the figures of the previous year.

51. Remuneration to Deputy Managing Director and C.T.O. appointed during the year is subject to approval of members in the ensuing Annual General Meeting.

52. Amount in the Financial Statements are presented in ₹ lakhs except for per share data and as other-wise stated. Previous years figures have been regrouped/rearranged wherever considered necessary.

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

Place : Gurugram
Dated : 25th May, 2018

For and on behalf of the Board

B. M. Labroo
Chairman
DIN : 00040433

Sanjay Labroo
Managing Director and
Chief Executive Officer
DIN : 00009629

Shailesh Agarwal
Executive Director and
Chief Financial Officer
ICAI M. No. 091255

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Statement Containing Salient Features of the Financial Statement of Subsidiaries/Associate Companies/Joint Ventures

PART "A": SUBSIDIARIES

(₹Lakhs)

S. No.	Particulars	AIS Glass Solutions Ltd.	GX Glass Sales & Services Ltd.	Integrated Glass Materials Ltd.
1	Reporting Period	1st April, 2017 - 31st March, 2018		
2	Reporting Currency	Indian Rupees		
3	Share Capital	398	853	140
4	Reserves & Surplus	(3335)	(1096)	(629)
5	Total Assets	9817	488	1559
6	Total Liabilities	9817	488	1559
7	Investments	-	-	-
8	Turnover	5209	1609	200
9	Profit/(Loss) before Taxation	(1312)	(198)	(239)
10	Provision for Taxation	409	-	-
11	Profit/(Loss) after Taxation	(903)	(198)	(239)
12	Proposed Dividend	-	-	-
13	% of shareholding	82.55	93.48	100

Names of subsidiaries which are yet to commence operations NIL
Names of subsidiaries which have been liquidated or sold during the year NIL

PART "B": ASSOCIATES AND JOINT VENTURES

S. No.	Particulars	AIS Distribution Services Ltd. (Associates)	AIS Adhesives Ltd. (Associates)	Scopfy Components Pvt. Ltd. (Associates)
1	Latest Audited Balance Sheet Date	31st March, 2018	31st March, 2018	31st March, 2018
2	Shares of Associates held by the Company on the year end			
	No.	100000	1049895	900000
	Amount of Investment in Associate/ Joint Venture	192	105	900
	Extent of Holding %	49.98	47.83	30.00
3	Description of how there is significant influence	Holding > 20% of Share Capital	Holding > 20% of Share Capital	Holding > 20% of Share Capital
4	Reason why the Associate/Joint Venture is not consolidated	NA	NA	NA
5	Networth attributable to Shareholding as per latest Audited Balance Sheet	1368	625	883
6	Profit / (Loss) for the Year	618	210	(25)
	i) Considered in Consolidation	301	103	(8)
	ii) Not Considered in Consolidation	317	107	(17)

Names of associates which are yet to commence operations NIL
Names of associates which have been liquidated or sold during the year NIL

For and on behalf of the Board

B.M. Labroo
Chairman

Sanjay Labroo
Managing Director
& Chief Executive Officer

Shailesh Agarwal
Executive Director &
Chief Financial Officer

Gopal Ganatra
Executive Director,
General Counsel & Company Secretary

Place : Gurgaon
Dated : 25th May, 2018

Independent Auditors Report

To the Members of

Asahi India Glass Limited

Report on the Consolidated Ind AS Financial Statements

We have audited the accompanying Consolidated Ind AS Financial Statements of **Asahi India Glass Limited** (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as " the Group") its associates, comprising of the Consolidated Balance Sheet as at 31st March, 2018, the Consolidated Statement of Profit and Loss including Other Comprehensive Income, the Consolidated Cash Flow Statement and the Consolidated Statement of Changes in Equity for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as " the Consolidated Ind AS Financial Statements").

Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the matters stated in Section 134 (5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these consolidated Ind AS Financial Statements that give a true and fair view of the Consolidated financial position, consolidated financial performance including Other Comprehensive Income, consolidated cash flows and consolidated changes in equity of the Group in accordance with the accounting principles generally accepted in India, including Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Act.

The respective Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and its associates and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Consolidated Ind AS Financial Statements by the Directors of the Holding Company, as aforesaid.

Auditors' Responsibility

Our responsibility is to express an opinion on these Consolidated Ind As Financial Statements based on our audit. In conducting our audit we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there-under.

We conducted our audit in accordance with the standards on auditing specified under Section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Consolidated Ind AS Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Consolidated Ind AS Financial Statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the Consolidated Ind AS Financial Statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal financial control relevant to the Holding Company's preparation of the Consolidated Ind AS Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by Holding Company's Board of Directors, as well as evaluating the overall presentation of the Consolidated Ind AS Financial Statements.

We believe that the audit evidence obtained by us and by the other auditors in terms of their reports referred to in other matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Consolidated Ind AS Financial Statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors, on the Financial Statements of the subsidiaries and associates noted below, the aforesaid Consolidated Ind AS Financial Statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally

accepted in India, of the consolidated state of affairs (financial position) of the Group and its associates as at 31st' March, 2018 and their consolidated profit (financial performance including Other Comprehensive Income), their consolidated cash flows and consolidated statement of changes in equity for the year ended on that date.

Emphasis of Matters

We draw attention to Emphasis of Matters paragraph in Auditors Reports of subsidiary companies and associates regarding accumulated losses and resultant effect on their net worth and current liabilities exceeding current assets. However the same does not have any adverse impact on going concern status of the Group as a whole.

Our opinion is not modified in respect of this matter.

Other Matters

a. We did not audit the Financial Statements of three subsidiaries whose Financial Statements reflect total assets of ₹ 11864 lakhs as at 31st March, 2018, total revenues of ₹ 7037 lakhs and net cash outflows amounting to ₹ 86 lakhs for the year ended on that date, as considered in the Consolidated Ind AS Financial Statements. The Consolidated Ind AS Financial Statements also include the Group's share of net profit of ₹ 396 lakhs for the year ended 31st March, 2018, as considered in the Consolidated Ind AS Financial Statements, in respect of three associates, whose Financial Statements/Financial Information have not been audited by us. These Financial Statements/Financial Information have been audited by other auditors whose reports have been furnished to us by the management and our opinion on the Consolidated Ind AS Financial Statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates, and our report in terms of sub-Sections (3) and (11) of Section 143 of the Act, insofar as it relates to the aforesaid subsidiaries and associates, is based solely on the reports of the other auditors.

b. The comparative financial information of the Group and its associates for the year ended 31st March, 2017 and the transition date opening balance sheet as at 1st' April, 2016 included in these Consolidated Ind AS Financial Statements are based on the previously issued Consolidated Financial Statements prepared in accordance with the Companies (Accounting Standards) Rules, 2006 audited by the predecessor auditors whose reports for the year ended 31st March, 2017 and 31st March, 2016 dated 24th May, 2017 and 24th May, 2016 respectively expressed an unmodified opinion on those Consolidated Financial Statements. The adjustments to those Financial Statements for the differences in accounting principles adopted by the Company on transition to the Ind AS have been audited by them.

Our opinion on the Consolidated Ind AS Financial Statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the Financial Statements / Financial Information certified by the Management.

Report on Other Legal and Regulatory Requirements

1. As required by Section 143(3) of the Act, based on our audit and on the consideration of the reports of the other auditors on separate Financial Statements and the other financial information of subsidiaries and associates companies incorporated in India, referred in the Other Matters paragraph above we report that:

   (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid Consolidated Ind AS Financial Statements.

   (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid Consolidated Ind AS Financial Statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.

   (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Cash Flow Statement and Consolidated Statement of Changes in Equity dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the Consolidated Ind AS Financial Statements.

   (d) In our opinion, the aforesaid Consolidated Ind AS Financial Statements comply with the Indian Accounting Standards specified under Section 133 of the Act.

   (e) On the basis of the written representations received from the directors of the Holding Company as on 31st March, 2018 taken on record by the Board of

Directors of the Holding Company and the reports of the statutory auditors of its subsidiary companies and associate companies, none of the directors of the Group companies and its associate companies is disqualified as on 31st March, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.

(f) With respect to the adequacy of the Internal Financial Controls over financial reporting and the operating effectiveness of such controls, refer to our separate report in Annexure A which is based on the auditor's reports of the Holding Company, subsidiary companies and associates companies.

(g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

i. The consolidated Ind AS Financial Statements disclose the impact of pending litigations on the consolidated financial position of the Group and its associates. Refer to Note 38 to Consolidated Ind AS Financial Statements.

ii. The Group and its associates did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.

iii. No amounts are required to be transferred to the Investor Education and Protection Fund by the Group and its associate companies incorporated in India.

For V S S A & Associates
Chartered Accountants
{Firm Registration No 012421N}

(CA Samir Vaid)
Partner
Membership No. 091309

Place : New Delhi
Dated : 25th May, 2018

Annexure A to the Independent Auditor's Report on the Consolidated Financial Statements of Asahi India Glass Limited

(Referred to in paragraph (f) under 'Report on Other Legal and Regulatory Requirements of our Report of even date)

Report on the Internal Financial Controls over Financial Reporting under Clause (i) of Sub-Section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the Consolidated Ind AS Financial Statements of the Company as of and for the year ended 31st March, 2018, we have audited the internal financial controls over financial reporting of Asahi India Glass Limited (hereinafter referred to as "the Holding Company") and its subsidiary companies and its associate companies, which are companies incorporated in India, as of that date.

Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company, its subsidiary companies and its associate companies which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("the ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Holding Company, its subsidiary companies and its associate companies, which are companies incorporated in India, based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India and the standards on auditing, prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors of the subsidiary companies and associate companies which are companies incorporated in India, in terms of their reports referred to in the other matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the Holding Company, its subsidiary companies and its associate companies which are companies incorporated in India..

Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes in accordance with Generally Accepted Accounting Principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Financial Statements in accordance with Generally Accepted Accounting Principles and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the Financial Statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors referred to in the other matters paragraph below, the Holding Company, its subsidiary companies and its associate companies which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March, 2018, based on 'the internal control over financial reporting criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.

Other Matters

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting insofar as it relates to three subsidiary companies and three associate companies, which are companies incorporated in India, is based solely on the corresponding reports of the auditors of such companies incorporated in India.

Our opinion is not modified in respect of the above matters.

For V S S A & Associates
Chartered Accountants
{Firm Registration No 012421N}

(CA Samir Vaid)
Partner
Membership No. 091309

Place : New Delhi
Dated : 25th May, 2018

Consolidated Balance Sheet As At 31st March, 2018

(₹ Lakhs)

Particulars	Note	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	2	189835	151550	142258
Capital Work-In-Progress	3	11428	8544	6452
Intangible Assets	2	494	367	410
Assets Classified as held for sale		361	6917	7037
Financial Assets				
Investments	4	4191	2734	2167
Loans	5	1866	1936	1937
Other Financial Assets	6	149	29	37
Deferred Tax Assets (Net)	7	10166	13397	15938
Other Non-Current Assets	8	1188	1753	631
Total Non-Current Assets		**219678**	**187227**	**176867**
Current Assets				
Inventories	9	61425	58375	51887
Financial Assets				
Trade Receivables	10	32251	24134	26606
Cash and Bank Balances	11	1713	1557	3803
Loans	12	297	370	372
Current Tax Assets (Net)	13	150	78	-
Other Current Assets	14	12621	11297	8889
Total Current Assets		**108457**	**95811**	**91557**
TOTAL ASSETS		**328135**	**283038**	**268424**
EQUITY AND LIABILITIES				
Equity				
Equity Share Capital	15	2431	2431	2431
Other Equity	16	105126	90241	76543
Equity Attributable to Owners of the Company		**107557**	**92672**	**78974**
Non Controlling Interests		(937)	(766)	(783)
Total Equity		**106620**	**91906**	**78191**
Liabilities				
Non-Current Liabilities				
Financial Liabilities				
Borrowings	17	91091	77812	66535
Trade Payables	18	9452	18809	19188
Other Financial Liabilities	19	1950	1660	1592
Provisions	20	78	88	72
Total Non-Current Liabilities		**102571**	**98369**	**87387**
Current Liabilities				
Financial Liabilities				
Borrowings	21	35843	26647	38105
Trade Payables	22	58597	37274	28909
Other Financial Liabilities	23	17137	22272	30516
Other Current Liabilities	24	6484	5827	3603
Provisions	25	883	743	789
Current Tax Liabilities (Net)	26	-	-	924
Total Current Liabilities		**118944**	**92763**	**102846**
TOTAL EQUITY AND LIABILITIES		**328135**	**283038**	**268424**

See accompanying notes to the Financial Statements 1 to 45

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

For and on behalf of the Board

B. M. Labroo
Chairman
DIN : 00040433

Sanjay Labroo
Managing Director and
Chief Executive Officer
DIN : 00009629

Shailesh Agarwal
Executive Director and
Chief Financial Officer
ICAI M. No. 091255

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Place : Gurugram
Dated : 25th May, 2018

Consolidated Statement of Profit and Loss for the Year Ended 31st March, 2018

(₹ Lakhs)

Particulars	Note	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Income			
Revenue from Operations	27	267902	256997
Other Income	28	2433	2858
Total Income		**270335**	**259855**
Expenses			
Cost of Materials Consumed		88836	82466
Purchase of Stock-In-Trade		3785	5649
Changes in Inventory of Finished Goods, Work-In-Progress, Stock-In-Trade and Others	29	650	(3455)
Excise Duty		4605	22483
Employee Benefits Expense	30	26784	23797
Finance Costs	31	12374	14420
Depreciation and Amortization Expenses	32	9477	7917
Other Expenses	33	96866	84547
Total Expenses		**243377**	**237824**
Share of Profit of Associates		396	395
Profit Before Exceptional Items and Tax		**27354**	**22426**
Exceptional Items	34	488	158
Profit Before Tax		**26866**	**22268**
Tax Expense			
Current Tax			
For the Year		(6028)	(4495)
Relating to Earlier Year		40	-
Deferred Tax		(3311)	(2802)
Profit after Tax		**17567**	**14971**
Non Controlling Interest		171	(15)
Profit for the Year		**17738**	**14956**
Other Comprehensive Income			
Items that will not be reclassified to Profit or Loss			
Net Actuarial Gains/(Losses) on Defined Benefit Plans		(305)	(139)
Net Gains/(Losses) on Fair Value of Equity Instruments		313	140
Other Comprehensive Income Reclassified to Profit or Loss		(105)	-
Deferred Tax on Other Comprehensive Income		81	16
Other Comprehensive Income for the Year, Net of Income Tax		**(16)**	**17**
Total Comprehensive Income for the Year		**17722**	**14973**
Profit for the Year Attributed to:			
Owners of the Company		17738	14956
Non Controlling Interest		(171)	15
Other Comprehensive Income for the Year Attributed to:			
Owners of the Company		(16)	17
Non Controlling Interest		-	-
Total Comprehensive Income for the Year Attributed to:			
Owners of the Company		17722	14973
Non Controlling Interest		(171)	15
Earnings per Equity Share	37		
Basic (₹)		7.30	6.15
Diluted (₹)		7.30	6.15

See accompanying notes to the Financial Statements 1 to 45

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

Place : Gurugram
Dated : 25th May, 2018

For and on behalf of the Board

B. M. Labroo
Chairman
DIN : 00040433

Sanjay Labroo
Managing Director and
Chief Executive Officer
DIN : 00009629

Shailesh Agarwal
Executive Director and
Chief Financial Officer
ICAI M. No. 091255

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Consolidated Statement of Cash Flows for the Year Ended 31st March, 2018

(₹ Lakhs)

Particulars	Year Ended 31st March, 2018		Year Ended 31st March, 2017	
	Amount	Amount	Amount	Amount
A. Cash Flows From Operating Activities				
Profit Before Tax	26866		22268	
Adjustments for:				
Depreciation and Amortization	9477		7917	
Reversal of Impairment Loss	-		(5)	
Fair Value Adjustment for Financial Guarantee(s)	(1)		(1)	
Adjustment for Foreign Currency Translation Reserve	67		476	
Net Actuarial Gains/(Losses) on Defined Benefit Plans	(305)		(139)	
Finance Costs	12374		14420	
Profit on Sale of Property, Plant and Equipment (Net)	(693)		(549)	
Operating Profit before Working Capital Changes	**47785**		**44387**	
(Increase)/ Decrease in Trade Receivables	(8117)		2472	
(Increase)/ Decrease in Loans	143		3	
(Increase)/ Decrease in Other Financial Assets	(120)		8	
(Increase)/ Decrease in Deferred Tax Assets (Net)	3231		2541	
(Increase)/ Decrease in Other Non Current Assets	565		(1122)	
(Increase)/ Decrease in Inventories	(3050)		(6488)	
(Increase)/ Decrease in Other Current Assets	(1324)		(2408)	
(Increase)/ Decrease in Current Tax Assets (Net)	(72)		(78)	
Increase/ (Decrease) in Trade Payables	11967		7988	
Increase/ (Decrease) in Other Financial Liabilities	2349		511	
Increase/ (Decrease) in Other Current Liabilities	657		2224	
Increase/ (Decrease) in Current Provisions	140		(46)	
Increase/ (Decrease) in Non-Current Provisions	(10)		16	
Increase/ (Decrease) in Current Tax Liabilities (Net)	-		(924)	
Cash Generated from Operations	**54144**		**49084**	
Income Taxes (Paid)	(9218)		(7281)	
Net Cash Generated by Operating Activities		**44926**		**41803**
B. Cash Flows From Investing Activities				
Purchase of Property, Plant and Equipment and Intangible Assets	(44846)		(19991)	
Proceeds from Sale of Property, Plant and Equipment	1238		1411	
Purchase of Non-Current Investments	(1358)		(464)	
Proceeds from Sale Of Current Investments	215		39	
Net Cash used by Investing Activities		**(44751)**		**(19005)**
C. Cash Flows From Financing Activities				
Finance Costs Paid	(12374)		(14420)	
Proceeds from Non-Current Borrowings	34739		51356	
Repayment of Non-Current Borrowings	(28757)		(48665)	
Proceeds from Current Borrowings (Net)	9196		(11458)	
Dividend and Dividend Tax Paid	(2926)		(1756)	
Net Cash Generated From Financing Activities		**(122)**		**(24943)**
Net Increase in Cash and Cash Equivalents (A + B + C)		**53**		**(2145)**
Cash and Cash Equivalents at the Beginning of the Year	**1511**		**3656**	
Cash and Cash Equivalents at the End of the Year	**1564**		**1511**	

(₹ Lakhs)

Components of Cash and Cash Equivalents:	As At 31st March, 2018		As At 31st March, 2017	
	Amount	Amount	Amount	Amount
Cash on Hand	31		46	
Cheques on Hand	38		56	
Balances with Banks:				
- In Current Accounts	1166		975	
- On Deposit Accounts (With Original Maturity Within 12 Months)	444		467	
- Book Overdrafts in Current Accounts	(115)		(33)	
Total		**1564**		**1511**
See accompanying notes to the Financial Statements	1 to 45			

Notes:

i) The Statement of Cash Flows has been prepared in accordance with the 'Indirect Method' as set out in the Ind AS 7 on "Statement of Cash Flows"

ii) Previous Year figures have been restated wherever necessary.

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

Place : Gurugram
Dated : 25th May, 2018

For and on behalf of the Board

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Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

Consolidated Statement of Changes in Equity

(A) Equity Share Capital

(₹ Lakhs)

Particulars	As At 1st April, 2017	Changes During the Year	As At 31st March, 2018
As At 31st March, 2018			
Equity Share Capital	2431	-	2431

Particulars	As At 1st April, 2016	Changes During the Year	As At 31st March, 2017
As At 31st March, 2017			
Equity Share Capital	2431	-	2431

(B) Other Equity

Particulars	Reserves and Surplus						Items Of Other Comprehensive Income	Foreign Currency Translation Reserve	Total
	Capital Reserve	Capital Redemption Reserve	Securities Premium Reserve	Amalgamation Reserve	General Reserve	Retained Earnings			
Year Ended 31st March, 2018									
Balance As At 1st April, 2017	16	1395	23862	637	9989	54139	270	(67)	90241
Profit for the year	-	-	-	-	-	17738	-	-	17738
Other Comprehensive Income	-	-	-	-	-	-	(16)	-	(16)
Total Comprehensive Income for the Year	**-**	**-**	**-**	**-**	**-**	**17738**	**(16)**	**-**	**17722**
Adjustment During the Year	22	-	-	-	-	-	-	67	89
Dividend Paid	-	-	-	-	-	(2431)	-	-	(2431)
Dividend Distribution Tax	-	-	-	-	-	(495)	-	-	(495)
Balance As At 31st March, 2018	**38**	**1395**	**23862**	**637**	**9989**	**68951**	**254**	**-**	**105126**
Year Ended 31st March, 2017									
Balance As At 1st April, 2016	16	1395	23858	637	9989	40939	253	(543)	76543
Profit For the Year	-	-	-	-	-	14956	-	-	14956
Other Comprehensive Income	-	-	-	-	-	-	17	-	17
Total Comprehensive Income for the Year	**-**	**-**	**-**	**-**	**-**	**14956**	**17**	**-**	**14973**
Adjustment During the Year	-	-	4	-	-	-	-	476	480
Dividend Paid	-	-	-	-	-	(1459)	-	-	(1459)
Dividend Distribution Tax	-	-	-	-	-	(297)	-	-	(297)
Balance As At 31st March, 2017	**16**	**1395**	**23862**	**637**	**9989**	**54139**	**270**	**(67)**	**90241**

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

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Notes to the Consolidated Financial Statements for the Year Ended 31st March, 2018

1A. Corporate Information

Asahi India Glass Limited ("the Company") is a public limited Company and is listed on the Bombay Stock Exchange Limited (BSE) and the National Stock Exchange of India Limited (NSE). The Company and its subsidiaries (jointly referred to as the Group hereinunder) and associates are engaged interalia, in the business of manufacturing of Auto Glass, Float Glass and other value added Glasses and allied products.

The subsidiaries considered in these Consolidated Financial Statements are:

Name of the Company	Country of Incorporation	% Voting Power Held As At 31st March, 2018	% Voting Power Held As At 31st March, 2017	% Voting Power Held As At 1st April, 2016
AIS Glass Solutions Ltd.	India	82.55	82.55	82.55
Integrated Glass Materials Ltd.	India	100.00	100.00	100.00
Gx Glass Sales and Services Ltd.	India	93.48	84.79	84.79

The associates considered in these Consolidated Financial Statements are:

Name of the Company	Country of Incorporation	% Voting Power Held As At 31st March, 2018	% Voting Power Held As At 31st March, 2017	% Voting Power Held As At 1st April, 2016
AIS Adhesives Ltd.	India	47.83	47.83	47.83
AIS Distribution Services Ltd.	India	49.98	49.98	49.98
Scopfy Components Pvt. Ltd.	India	30.00	-	-

B. Statement of Accounting Policies

(a) Statement of Compliance

In accordance with the notification issued by the Ministry of Corporate Affairs, the Group has adopted Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 with effect from 1st April, 2017.

The transition from previous GAAP to Ind AS has been accounted for in accordance with Ind AS 101 " First Time Adoption of Indian Accounting Standards" with 1st April, 2016 being the transition date.

In accordance with Ind AS 101 "First Time Adoption of Indian Accounting Standards", the Group has presented a reconciliation from the presentation of Financial Statements under accounting standards notified under the Companies (Accounting Standards) Rules, 2006 ("Previous GAAP") to Ind AS of total equity as at 1st April, 2016 and 31st March, 2017, total comprehensive income and cash flow for the year ended 31st March, 2017.

(b) Basis for Preparation

The Financial Statements have been prepared under the historical cost convention with the exception of certain assets and liabilities carried at fair values by Ind AS. The assets and liabilities have been classified as current/non current as per the Group's normal operating cycle and other criteria set out in Schedule III to the Companies Act, 2013. Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalents, the Group has ascertained its operating cycle as 12 months for the purpose of current/non current classification of assets and liabilities.

(c) Principles of Consolidation

The Consolidated Financial Statements have been prepared on the following basis :

(i) The Group combines the Financial Statements of the parent and its subsidiaries line by line adding together like items of assets, liabilities, equity income and expenses.

(ii) Intra group transactions, balances and unrealized gains on transactions between group companies are eliminated.

(iii) Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset.

(iv) Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

(v) The consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented to the extent possible in the same manner as the Company's separate Financial Statements.

(vi) Non Controlling Interest in the net income and net assets of the Consolidated Financial Statements is computed and shown separately.

(vii) Investments in associate companies have been accounted under the equity method as per Ind AS 28 "Investment in Associates" and accordingly consolidated Financial Statements include the Company's share of profit or loss of the associates.

(d) Property, Plant and Equipment-Tangible Assets

Property, Plant and Equipment are stated at cost, net of recoverable taxes, trade discounts and rebates less accumulated depreciation and impairment losses, if any. Such cost includes purchase price, borrowing cost and any cost directly attributable to bringing the assets to its working condition for its intended use, net changes on foreign exchange contracts and adjustments arising from exchange rate variations attributable to the assets.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Transition to Ind AS

The Group has elected to state all items of Property, Plant and Equipment at Fair Value on the date of transition i.e. 1st April, 2016 which are measured and valued by Chartered Engineer/ Government Registered Valuer.

Depreciation Method and Estimated Useful Life

Depreciation is provided on the straight line method over the estimated useful life of the assets as per the rates in the manner prescribed under the Schedule II to the Companies Act 2013 or reassessed useful life based on technical evaluation as under:

i.	Carpeted roads-other than RCC - Auto SBU	15 years
ii.	Carpeted roads-other than RCC - Float SBU	25 years
iii.	Fences (Boundary Walls) - Float SBU	25 years
iv.	Plant and Equipment	
	a) Tooling, Utility, Forklifts, Testing Equipments	20 years
	b) Continuous Process Plant and Electrical Installations forming part thereto	18 years
	c) Float Glass Melting Furnace	15 years
	d) Other parts of Plant and Equipment (where cost of a part asset is significant to total cost of the asset)	25 years
v.	Electrical Installations- Auto SBU	25 years

vi. Leasehold Land and improvements are depreciated over the period of lease.

vii. Fixed assets not represented by physical assets owned by the Group are amortized over a period of five years.

viii. Gains and losses on disposals are determined by comparing proceeds with carrying amount and such gains or losses are recognized as income or expense in the Statement of Profit and Loss.

ix. Cost of items of Property, Plant and Equipment not ready for intended use as on the Balance Sheet date is disclosed as capital work in progress. Advances given towards acquisition of Property, Plant and Equipment outstanding at each Balance Sheet date are disclosed as Capital Advance under Other Non Current Assets.

(e) Intangible Assets and Amortization

Intangible assets are stated at cost, net of recoverable taxes, trade discounts and rebates less accumulated amortization and impairment loss, if any.

The cost comprises of purchase price, borrowing costs and any cost directly attributable to bringing the asset to its working condition for the intended use.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are recognized as income or expense in the Statement of Profit and Loss.

Cost of items of intangible assets not ready for intended use as on the Balance Sheet date is disclosed

as intangible assets under development.

Transition to Ind AS

The Group has elected to continue with the carrying value of its intangible assets as at 1st April, 2016 measured as per previous GAAP and used that carrying value as the deemed cost of intangible assets.

Amortization Method and Estimated Useful Life

Amortization is charged on a straight line basis over the estimated useful life. The estimated useful life and amortization method are reviewed at the end of each annual reporting period with the effect of any changes in the estimate being accounted for on a prospective basis.

(f) Impairment

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. Non financial assets that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

(g) Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognized as assets of the Group at their fair value at the inception of the lease or, if lower at the present value of the minimum lease payments. The corresponding liabililty to the lessor is included in the Balance Sheet as a finance lease obligation. Amounts due from lessees under finance leases are recognized as receiveables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Rental expenses from operating leases is recognized on straight line basis over the term of the relevant lease unless the payments are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increase where such increases are recognized in the period in which such benefits accrue.

(h) Financial Instruments, Financial Assets, Financial Liabilities and Equity Instruments

Financial Assets and Financial Liabilities are recognized when the Group becomes a party to the contractual provisions of the relevant instrument. Since the transaction price does not differ significantly from the fair value of the financial asset or financial liability, the transaction price is assumed to be the fair value on initial recognition**.** Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value on initial recognition of financial assets or financial liabilities. Purchase and sale of financial assets are recognized using trade date accounting.

i. Financial Assets

Financial assets include Trade Receivables, Advances, Security Deposits, Cash and Cash Equivalents etc which are classified for measurement at amortized cost. The Group accounts its investments in associates at cost However all other equity investments are measured at fair value, with value changes recognized in "Other Comprehensive Income."

Management determines the classification of an asset at initial recognition depending on the purpose for which the assets were acquired. The subsequent measurement of financial assets depends on such classification.

Impairment:

The Group assesses at each reporting date whether a financial asset (or a group of financial assets) are tested for impairment based on available evidence or information. Expected credit losses are assessed and loss allowances recognized if the credit quality of the financial asset has deteriorated significantly since initial recognition**.**

De-recognition:

Financial assets are de-recognized when the right to receive cash flow from the assets has expired, or has been transferred and the Group has transferred substantially all of the risks and rewards of ownership.

Income Recognition:

Interest income is recognized in the Statement of Profit and Loss using the effective interest method. Dividend income is recognized in the Statement of Profit and Loss when the right to receive the same is established.

ii. Financial Liabilities:

Borrowings, Trade Payables and Other Financial Liabilities are initially recognized at the value of the respective contractual obligations. They are subsequently measured at amortized cost using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability.

For trade and other payables maturing within one year from the Balance Sheet date, the carrying amounts approximate fair value due to short maturity of these instruments.

De-recognition:

Financial Liabilities are de-recognized when the liability is extinguished, that is, when the contractual obligation is discharged, cancelled and on expiry.

(i) Inventories

Inventories are valued at lower of cost or net realizable value except waste and scrap which is valued at estimated realizable value as certified by the management. The basis of determining cost for various categories of inventories as follows:

Stores, Spare Parts, Packing Materials and Raw Materials	Weighted moving average method except stores segregated for specific purposes at materials in transit valued at their specific cost.
Work in Progress and Finished Goods	Material cost plus appropriate share of production overheads and excise duty wherever applicable.*
Stock in Trade	First in First Out method based on actual cost.

*Considered till 30th June, 2017

(j) Revenue

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable net of discounts, taking into account contractually defined terms and excluding taxes and duties collected on behalf of the Government.

i. Sale of Goods

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognized if there are significant uncertainties regarding recovery of the amount due, associated costs or the possible return of goods.

ii. Interest Income

Interest income is accrued on time proportion basis, by reference to the principal outstanding and the effective interest rate applicable.

iii. Rental Income

Rental income from investment properties is recognized on a straight line basis over the term of the relevant leases.

iv. Income from Services

Income from services is recognized when the services are rendered.

(k) Foreign Currency Transactions

i. Items included in the Financial Statements are measured using the currency of the primary economic environment in which the Group operates. The Consolidated Financial Statements are presented in Indian Rupee (INR) which is Group's functional and presentation currency.

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognized in statement of profit and loss except on transactions entered into to hedge certain foreign currency risks. Exchange gains or losses of foreign currency borrowings taken

prior to 1st April, 2017 which are related to the acquisition or construction of qualifying assets are adjusted in the carrying cost of such assets. Exchange fluctuations on other long term foreign currency monetary items prior to the above date are accumulated in Foreign Currency Monetary Item Translation Difference Account.

ii. Derivative Financial Instruments

In the ordinary course of business, the Group uses certain financial instruments to reduce business risks which arise from its exposure to foreign exchange rate risks, commodity price risks and interest rate fluctuations. The instruments are confined mainly to forward contracts, certain other derivative financial instruments and interest rate swaps.

Derivatives are initially accounted for and measured at fair value from the date derivatives contract is entered into and subsequently remeasured to their fair value at the end of each reporting period.

(l) Cash and Cash Equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash in hand, demand deposits with banks, short term balances, highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value. Book overdrafts are shown within Other Financial Liabilities in the Balance Sheet and form part of cash and cash equivalents in the Cash Flow Statement.

(m) Taxes on income

Income tax expense represents the sum of the current tax and deferred tax.

Current tax charge is based on taxable profit for the year. Taxable profit differs from profit as reported in the Statement of Profit and Loss because some items of income or expense are taxable or deductible in different years or may never be taxable or deductible. The Group's liability for current tax is calculated using Indian tax rates and laws that have been enacted by the reporting date.

Current tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority.

The Group periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred tax is the tax expected to be payable or recoverable in the future arising from temporary differences between the carrying amounts of assets and liabilities in the Balance Sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realized, based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred income tax assets and liabilities are off set against each other and the resultant net amount is presented in the Balance Sheet if and only when the Group currently has a legally enforceable right to set off the current income tax assets and liabilities.

Current and deferred tax is recognized in profit or loss, except to the extent that it relates to items recognized in Other Comprehensive Income or directly in equity. In this case the tax is also recognized in Other Comprehensive Income or directly in equity respectively.

(n) Employee Benefits

(i) Short Term Employee Benefits

Short term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(ii) Post Employment Benefits

Defined Contribution Plans

The Group's defined contribution plans are superannuation and employees provident fund and employees pension scheme (under the provisions of the Employees' Provident Funds and Miscellaneous Provisions Act, 1952) since the

Group has no further obligation beyond making the contributions. The Group's contributions to these plans are charged to the Statement of Profit and Loss as incurred.

Defined Benefits Plans

Liability for defined benefit plans is provided on the basis of valuations as at the Balance Sheet date, carried out by an independent actuary.

Gratuity

The gratuity fund benefits are administered by a Trust recognized by Income Tax Authorities through Group Gratuity Schemes. The liability for gratuity at the end of the each financial year is determined on the basis of actuarial valuation carried out by the Insurer's Actuary. The method used for measuring the liability for Gratuity is Projected Unit Credit Method. Actuarial gains and losses are recognized in the Statement of Other Comprehensive Income in the period of occurrence of such gains and losses. The obligations for gratuity are measured at the present value of estimated future cash flows discounted at rates reflecting the prevailing market yields of Indian Government securities as at the Balance Sheet date for the estimated term of the obligations. The estimate of future salary increases considered takes into account the inflation, seniority, promotion and other relevant factors. The expected rate of return of plan assets is the Group's expectation of the average long term rate of return expected on investments of the fund during the estimated term of the obligations. Plan assets are measured at fair value as at the Balance Sheet date.

(iii) Other Long Term Benefit Plans

The liabilities for earned leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the Projected Unit Credit Method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Re-measurements as a result of experience adjustments and changes in actuarial assumptions are recognized in Other Comprehensive Income.

(iv) The expenditure on voluntary retirement scheme is charged to the Statement of Profit and Loss in the year in which it is incurred.

(o) Earnings Per Share

Basic earnings per share is calculated by dividing the profit for the period attributable to the owners of Group by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding without a corresponding change in resources. For the purposes of calculating diluted earnings per share the profit for the period attributable to the owners of the Group and the weighted average number of shares outstanding during the period is adjusted for the effects of all dilutive potential equity shares.

(p) Non Current Assets Held for Sale

Non current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less cost to sell.

Non current assets are not depreciated or amortized while they are classified as held for sale.

Non current assets classified as held for sale are presented separately from the other assets in the Balance Sheet.

(q) Exceptional Items

When items of income or expense are of such nature, size and incidence that their disclosure is necessary to explain the performance of the Group for the year, the Group makes a disclosure of the nature and amount of such items separately under the head "Exceptional Items."

(r) Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to

the Chief Operating Decision Maker (CODM). The Managing Director and Chief Executive Officer of the Company has been identified as CODM and is responsible for allocating the resources, assesses the financial performance of segments and position of the Group and makes strategic decisions.

The Group has identified two reportable segments "Automotive Glass" and "Float Glass" based on the information reviewed by the CODM. Refer Note 40 for segment information presented.

(s) Provisions and Contingent Liabilities

A provision is recognized if as a result of a past event, the Group has a present obligation (legal or constructive) that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognized at the best estimate of the expenditure required to settle the present obligation at the Balance Sheet date. If the effect of time value of money is material, provisions are discounted using a current pre tax rate that reflects, when appropriate the risks specific to the liability. The increase in the provision due to passage of time is recognized as an interest expense.

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are neither recognized nor disclosed in the Consolidated Financial Statements. However, when the realization of income is virtually certain then the related asset is not a contingent asset and its recognition is appropriate.

(t) Research and Development

Expenditure on research is recognized as expense in the year in which it is incurred.

(u) Rounding of Amounts

All amounts disclosed in the Financial Statements and notes have been rounded off to the nearest lakhs as per the requirement of Schedule III, unless otherwise stated.

(v) Dividends

Dividend proposed (including income tax thereon) is recognized in the period in which interim dividends are approved by the Board of Directors or in respect of final dividend when approved by Shareholders.

(w) Borrowing Cost

Borrowing costs that are directly attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for its intended use. All other borrowing costs are charged to the Statement of Profit and Loss for the period for which they are incurred.

(x) Use of Estimates and Critical Accounting Judgements

The preparation of Financial Statements is in conformity with Generally Accepted Accounting Principles which requires management to make estimates and assumptions.

The estimates and the associated assumptions are based on historical experience, opinions of experts and other factors that are considered to be relevant. Actual results may differ from these estimates.

Significant judgements and estimates are made in areas relating to useful lives of Property, Plant and Equipment, impairment of Property, Plant and Equipment, Investments, acturial assumptions relating to recognition and measurement of employee defined benefit obligations and recognition of provisions and exposure of contingent liabilities relating to pending litigations or other outstanding claims etc.

(C) Standards Issued But Not Yet Effective:

With effect from 1st April, 2018, Ind AS 115 will supersede the current revenue recognition standards including Ind AS 18 "Revenue", Ind AS 11 "Construction Contracts" and the related interpretations. Ind AS 115 provides a five step criteria of accounting for revenue arising from contracts with customers based on the identification and satisfaction of performance obligations. Further the Ministry of Corporate Affairs has amended Ind AS 12, Ind AS 21, Ind AS 40 and Ind AS 112 etc. . The Company does not expect any material effect on its Financial Statements due to above amendments effective from 1st April, 2018.

2. PROPERTY, PLANT AND EQUIPMENT

As At 31st March, 2018

(₹ Lakhs)

Description	Gross Block					Depreciation/Amortization and Impairment				Net Block	
	As At 1st April, 2017	Additions	Other Adjustments	Deductions / Retirement	As At 31st March, 2018	As At 1st April, 2017	For the Year	Deductions/ Adjustments	As At 31st March, 2018	As At 31st March, 2018	As At 31st March, 2017
Freehold Land	29778	1476	88	-	31342	-	-	-	-	31342	29778
Leasehold Land	32345	-	-	-	32345	426	426	-	852	31493	31919
Buildings	34554	6321	97	33	40939	1406	1509	7	2908	38031	33148
Plant and Equipment	53443	33793	3568	511	90293	4010	6459	88	10381	79912	49433
Electrical Installations and Fittings	5850	1290	106	36	7210	696	451	4	1143	6067	5154
Furniture and Fixtures	308	129	-	1	436	39	37	-	76	360	269
Office Equipments	711	656	-	3	1364	111	168	-	279	1085	600
Data Processing Equipments	500	430	-	4	926	109	191	1	299	627	391
Vehicles	959	234	-	96	1097	101	117	39	179	918	858
	158448	**44329**	**3859**	**684**	**205952**	**6898**	**9358**	**139**	**16117**	**189835**	**151550**
Intangible Assets											
Software	569	246	-	-	815	202	119	-	321	494	367
	569	**246**	**-**	**-**	815	**202**	**119**	**-**	**321**	**494**	**367**
Total	**159017**	**44575**	**3859**	**684**	**206767**	**7100**	**9477**	**139**	**16438**	**190329**	**151917**

As At 31st March, 2017

Description	Gross Block					Depreciation/Amortization and Impairment				Net Block	
	As At 1st April, 2016	Additions	Other Adjustments	Deduc-tions / Retirement	As At 31st March, 2017	As At 1st April, 2016	For the Year	Deductions/ Adjustments	As At 31st March, 2017	As At 31st March, 2017	As At 1st April, 2016
Freehold Land	29653	125	-	-	29778	-	-	-	-	29778	29653
Leasehold Land	32345	-		-	32345	-	426	-	426	31919	32345
Buildings	31097	3394	106	43	34554	-	1415	9	1406	33148	31097
Plant and Equipment	42508	11301	1032	1398	53443	-	4782	772	4010	49433	42508
Electrical Installations and Fittings	5149	713	1	13	5850	-	718	22	696	5154	5149
Furniture and Fixtures	260	62	-	14	308	-	40	1	39	269	260
Office Equipment	395	349	-	33	711	-	114	3	111	600	395
Data Processing Equipments	274	248	-	22	500	-	111	2	109	391	274
Vehicles	577	409	-	27	959	-	109	8	101	858	577
	142258	**16601**	**1139**	**1550**	**158448**	**-**	**7715**	**817**	**6898**	**151550**	**142258**
Intangible Assets											
Software	410	159	-	-	569	-	202	-	202	367	410
	410	**159**	**-**	**-**	**569**	**-**	**202**	**-**	**202**	**367**	**410**
Total	**142668**	**16760**	**1139**	**1550**	**159017**	**-**	**7917**	**817**	**7100**	**151917**	**142668**

Notes:

(1) Buildings include cost of shares of ₹ 500 (31 March, 2017: ₹ 500) (31 March, 2016: ₹ 500) in a Co-operative Society.

(2) Other Adjustments (Gross Block) include :

(a) Decrease in rupee liability ₹ 13 lakhs, ₹ 181 lakhs and ₹ 6 lakhs (31st March, 2017 ₹ 21 lakhs, ₹ 44 Lakhs and ₹ 4 lakhs) in respect of differences in foreign exchange rates in Buildings, Plant and Equipment and Electrical Installations and Fittings respectively.

(b) interest capitalised ₹ 78 lakhs, ₹ 1106 Lakhs and ₹ 24 lakhs (31st March, 2017 ₹ 127 lakhs, ₹ 709 Lakhs and ₹ 4 lakhs) in Buildings, Plant and Equipment and Electrical Installations and Fittings respectively.

(₹ Lakhs)

3. CAPITAL WORK-IN-PROGRESS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Building Under Construction	3004	1024	613
Plant and Equipment Under Installation	6744	5915	5351
Electrical Installations Under Erection	504	159	86
Expenditure Incurred in the Course of Construction or Acquisition	936	1137	355
Others	240	309	47
Total	**11428**	**8544**	**6452**

4. INVESTMENTS	Number of Shares			Face Value (₹) per Share			Amount		
	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
i) In Associates									
Long Term - Trade									
Equity Instruments									
Unquoted (measured at cost)									
AIS Adhesives Ltd.	1049895	1049895	1049895	10	10	10	643	541	430
AIS Distribution Services Ltd.	100000	100000	100000	10	10	10	1484	1182	898
Scopfy Components Pvt. Ltd.	9000000	-	-	10	-	-	893	-	-
							3020	**1723**	**1328**
ii) Others (designated at fair value through Other Comprehensive Income)									
Quoted									
Jamna Auto Industries Ltd.	825000	165000	165000	1	5	5	649	351	230
							649	**351**	**230**
Unquoted									
Beta Wind Farm Pvt. Ltd.	442890	532901	735556	10	10	10	84	101	140
Caparo Power Pvt. Ltd.	3186484	3186484	3186484	10	10	10	319	319	319
Kamachi Sponge and Power Corporation Ltd.	300000	300000	300000	10	10	10	20	20	20
Chemplast Sanmar Ltd.	-	267000	267000	-	10	10	-	27	27
Sai Wardha Power Generation Ltd.	972934	707588	-	10	10	-	97	71	-
ARS Energy Ltd.	600	-	-	10	-	-	2	-	-
Vincotte International India Assessment Services Pvt. Ltd.	-	33000	33000	-	100	100	-	122	103
							522	**660**	**609**
In Government Securities									
National Saving Certificates*							-	-	-
Total							**4191**	**2734**	**2167**
Aggregate amount of quoted investments and market value thereof							649	351	230
Aggregate amount of unquoted investments							3542	2383	1937
Aggregate Amount of Impairment in the Value of Investment in Unquoted Equity Shares							**-**	**-**	**-**

* Pledged with Sales Tax Authorities, rounded off to Nil

(₹ Lakhs)

5. LOANS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Security Deposits			
Unsecured, Considered Good			
a) Related Party	45	45	45
b) Others	1821	1891	1892
Total	**1866**	**1936**	**1937**

Notes:

(a) ₹ 45 lakhs (31st March, 2017: ₹ 45 lakhs; 1st April, 2016: ₹ 45 lakhs) due from R.S. Estates Private Limited.

(b) Others include interest accrued on Government Deposits of ₹ 49 lakhs (31st March, 2017: ₹ 49 lakhs; 1st April, 2016: ₹ 49 lakhs)

6. OTHER FINANCIAL ASSETS			
Bank Deposits with more than 12 Months Maturity	149	29	37
Total	**149**	**29**	**37**

7. DEFERRED TAX ASSETS (NET)			
Deferred Tax Asset			
Unabsorbed Depreciation/ Carried Forward Losses under Tax Laws	2894	9520	14360
Expenses Allowed for Tax Purpose on Payment Basis	339	270	389
Provision for Doubtful Debts and Advances	117	60	2
MAT Credit Recoverable	16228	10200	6174
Investments	312	226	235
	19890	**20276**	**21160**
Deferred Tax Liabilities			
Difference in Book Net Value and Tax Net Value of Property, Plant and Equipment and Intangible Assets	9600	6676	4704
Borrowings	124	180	330
FCMITD Reserve	-	23	188
	9724	**6879**	**5222**
Total	**10166**	**13397**	**15938**

(a) Deferred tax assets and deferred tax liabilities have been offset as they relate to the same governing laws.

(b) Movement in Deferred Tax Balances

Particulars	Net Balance As At 1st April, 2017	Recognised in Profit or Loss	Recognised in Other Comprehensive Income	Net Balance As At 31st March, 2018
As At 31st March, 2018				
Deferred Tax Assets				
Unabsorbed Depreciation/ Carried Forward Losses under Tax Laws	9520	(6626)		2894
Expenses Allowed for Tax Purpose on Payment Basis	270	69		339
Provision for Doubtful Debts and Advances	60	57		117
MAT credit recoverable	10200	6028		16228
Investments	226	5	81	312
	20276	**(467)**	**81**	**19890**

(₹ Lakhs)

Particulars	Net Balance As At 1st April, 2017	Recognised in Profit or Loss	Recognised in Other Comprehensive Income	Net Balance As At 31st March, 2018
Deferred Tax Liabilities				
Difference in Book Net Value and Tax Net Value of Property, Plant and Equipment and Intangible Assets	6676	2924	-	9600
Borrowings	180	(56)		124
FCMITD Reserve	23	(23)		-
	6879	**2844**	**-**	**9724**
Total	**13397**	**(3311)**	**81**	**10166**

Particulars	Net Balance As At 1st April, 2016	Recognised in Profit or Loss	Recognised in Other Comprehensive Income	Net Balance As At 31st March, 2017
As At 31st March, 2017				
Deferred Tax Assets				
Unabsorbed Depreciation/ Carried Forward Losses under Tax Laws	14360	(4840)	-	9520
Expenses Allowed for Tax Purpose on Payment Basis	389	(119)	-	270
Provision for Doubtful Debts and Advances	2	58	-	60
MAT credit recoverable	6174	4026	-	10200
Investments	235	(25)	16	226
	21160	**(900)**	**16**	**20276**
Deferred Tax Liabilities				
Difference in Book Net Value and Tax Net Value of Property, Plant and Equipment and Intangible Assets	4704	2217	-	6676
Borrowings	330	(150)	-	180
FCMITD Reserve	188	(165)	-	23
	5222	**1902**	**-**	**6879**
Total	**15938**	**(2802)**	**16**	**13397**

8. OTHER NON CURRENT ASSETS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Capital Advances			
Unsecured, Considered Good	1188	1753	631
Total	**1188**	**1753**	**631**

(₹ Lakhs)

9. INVENTORIES	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Raw Materials	15966	15546	13959
Work-in-Progress	4217	4048	3856
Finished Goods	23440	23668	21099
Stock-in-Trade	922	1533	1008
Stores, Spares and Loose Tools	15894	12614	11168
Others			
- Waste, Scrap and By Product etc.	986	966	797
Total	**61425**	**58375**	**51887**
Inventories include Material-in-Transit			
Raw Materials	4503	3635	2467
Stores, Spares and Loose Tools	1082	60	12

Inventories are valued at lower of cost and net realizable value except waste, scrap and by product etc. which is valued at estimated realizable value.

10. TRADE RECEIVABLES			
Secured, Considered Good	410	416	417
Unsecured, Considered Good	31841	23718	26189
Unsecured, Considered Doubtful	615	351	320
	32866	**24485**	**26926**
Allowance for Bad and Doubtful Receivables	(615)	(351)	(320)
Total	**32251**	**24134**	**26606**

The Group's exposure to credit and currency risks and loss allowances related to trade receivables are disclosed in Note 41.

11. CASH AND BANK BALANCES			
i) Cash and Cash Equivalents			
a) Balances with Banks			
Current Accounts	1166	975	2836
Deposits with original maturity upto twelve months (including interest accrued)	444	467	539
b) Cheques and Drafts on Hand	38	56	119
c) Cash on Hand	31	46	309
d) Others - in Post Office Saving Account*	-	-	-
ii) Bank Balances other than Cash and Cash Equivalents			
Unpaid Dividend Accounts	34	13	-
Total	**1713**	**1557**	**3803**

* Rounded off to Nil

12. LOANS			
Security Deposits	297	370	372
Total	**297**	**370**	**372**

13. CURRENT TAX ASSETS (NET)			
Advance Income Tax	150	78	-
Total	**150**	**78**	**-**

(₹ Lakhs)

14 . OTHER CURRENT ASSETS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Advances			
Against Supply of Goods and Services			
Considered Good	6158	7631	5702
Considered Doubtful	74	74	73
Provision for Doubtful Advances	(74)	(74)	(73)
Advances to Government Authorities	6012	3170	2479
Prepaid Expenses	451	496	708
Total	**12621**	**11297**	**8889**

15. EQUITY SHARE CAPITAL			
Authorized			
500000000 Equity Shares of par value ₹ 1/- each (500000000 Equity Shares of par value ₹ 1/- each as at 31st March, 2017 and 1st April, 2016)	**5000**	5000	5000
600000 Preference Shares of par value ₹ 100/- each (600000 Preference Shares of par value ₹ 100/- eachas at 31st March, 2017 and 1st April, 2016)	**600**	600	600
9000000 Preference Shares of par value ₹ 10/- each (9000000 Preference Shares of par value ₹ 10/- each as at 31st March, 2017 and 1st April, 2016)	**900**	900	900
Total	**6500**	**6500**	**6500**
Issued, Subscribed and Fully Paid Up			
243089931 Equity Shares of par value ₹ 1/- each (243089931 Equity Shares of par value ₹ 1/- each As At 31st March, 2017 and 1st April, 2016)	2431	2431	2431
Total	**2431**	**2431**	**2431**

(a) Movements in Equity Share Capital:
Reconciliation of the Equity Shares Outstanding:

Particulars	As At 31st March, 2018		As At 31st March, 2017		As At 1st April, 2016	
	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount
Balance at the beginning of the year	243089931	2431	243089931	2431	243089931	2431
Issued during the year	-	-	-	-		-
Balance at the end of the year	**243089931**	**2431**	**243089931**	**2431**	**243089931**	**2431**

(b) Terms and Rights Attached to Equity Shares:
The Company has only one class of issued equity shares having a par value ₹ 1/- per share. Each Shareholder of equity shares is eligible to one vote per share held.

(c) Details of Shareholders Holding More Than 5% Shares in the Company:

Name of Shareholder	As At 31st March, 2018		As At 31st March, 2017		As At 1st April, 2016	
	No. of shares	% held	No. of shares	% held	No. of shares	% held
Asahi Glass Co. Ltd., Japan	53990400	22.21	53990400	22.21	53990400	22.21
Maruti Suzuki India Limited	26995200	11.11	26995200	11.11	26995200	11.11
Mr. Sanjay Labroo	15688241	6.45	15688241	6.45	15688241	6.45
Mr. B. M. Labroo	13783920	5.67	13783920	5.67	13783920	5.67

(d) Dividends:

The Company declares and pays dividend in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of Shareholders in the ensuing Annual General Meeting except in case of interim dividend.

In the event of liquidation of the Company, the holders of the equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts However no such preferential amounts exist currently. The distribution will be in proportion to the number of equity shares held by the Shareholders.

Details of dividend paid and proposed:

(₹ Lakhs)

Particulars	2017-18	2016-17
(i) Equity Shares		
Final dividend for the Year Ended 31st March, 2017 of ₹ 1 (31st March, 2016: ₹ 0.60) per fully paid share	2431	1459
(ii) Dividends Not Recognized at the End of the Reporting Period		
In addition to the above dividend, since year end the directors have recommended the payment of a final dividend of ₹ 1.50 (31st March, 2017: ₹ 1) per fully paid equity share. This proposed dividend is subject to the approval of Shareholders in the ensuing Annual General Meeting.	3646	2431

16. OTHER EQUITY	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
(a) Capital Reserve	38	16	16
(b) Capital Redemption Reserve	1395	1395	1395
(c) Securities Premium Reserve	23862	23862	23858
(d) Amalgamation Reserve	637	637	637
(e) Foreign Currency Monetary Item Translation Difference Account	-	(67)	(543)
(f) General Reserve	9989	9989	9989
(g) Retained Earnings	68951	54139	40939
(h) Other Reserves - Fair Value through Other Comprehensive Income	254	270	253
Total	**105126**	**90241**	**76543**

	2017-18		2016-17	
(a) Capital Reserve				
Opening Balance	16		16	
Received during the year	22		-	
Closing Balance		38		16
(b) Capital Redemption Reserve				
Opening Balance	1395		1395	
Closing Balance		1395		1395
c) Securities Premium Reserve				
Opening Balance	23862		23858	
Received during the Year	-		4	
Closing Balance		23862		23862
(d) Amalgamation Reserve				
Opening Balance	637		637	
Closing Balance		637		637

(₹ Lakhs)

	2017-18		2016-17	
(e) Foreign Currency Monetary Item Translation Difference Account				
Opening Balance	(67)		(543)	
Adjustment During the Year	67		476	
Closing Balance		-		(67)
(f) General Reserve				
Opening Balance	9989		9989	
Closing Balance		9989		9989
(g) Retained Earnings				
Opening Balance	54139		40939	
Profit Attributable to Owners of the Company	17738		14956	
Dividend on Equity Shares	(2431)		(1459)	
Income Tax on Dividend	(495)		(297)	
Closing Balance		68951		54139
(h) Other Reserves - Fair Value through Other Comprehensive Income				
Opening Balance	270		253	
Ind AS Adjustments	(16)		17	
Closing Balance		254		270

17. BORROWINGS - NON-CURRENT	**As At 31st March, 2018**	**As At 31st March, 2017**	**As At 1st April, 2016**
Secured Term Loans from Banks			
Foreign Currency Loans	7822	805	2467
Rupee Term Loans	67569	60251	29361
Secured Term Loans from Others			
Rupee Term Loans	7490	8049	25462
Unsecured Loans			
Rupee Term Loans from Banks	7993	8377	-
Foreign Currency Loans from Others	-	-	8982
Secured Finance Lease Obligations	217	330	263
Total	**91091**	**77812**	**66535**

(a) Details of Securities given and Terms of Repayments of Borrowings

(₹ Lakhs)

Name of Bank / Others	As At 31st March, 2018		Security Given	Instalments Outstanding	Maturity
	Non-Current	Current			
Secured Term Loans from Banks					
Foreign Currency Loans					
SBM Bank (Mauritius) Ltd.	-	809	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	1	Sep 2018
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	7822	-	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	9	Dec 2023
Total	**7822**	**809**			
Rupee Term Loans					
ICICI Bank Ltd.	9394	1958	First Pari-passu charge on Roorkee and Chennai Plant Movable and Immovable fixed assets both present and future	23	Dec 2023
ICICI Bank Ltd.	6947	981	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	24	Jun 2024
HDFC Bank Ltd.	5609	2484	First Pari-passu charge on Roorkee Plant Movable and Immovable fixed assets both present and future	13	Jun 2021
HDFC Bank Ltd.	2812	178	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	25	Dec 2024
IDFC Bank Ltd.	8551	370	First Pari-passu charge on Roorkee Plant Movable and Immovable fixed assets both present and future	23	Sep 2024
South Indian Bank Ltd.	10991	-	First Pari-passu charge on Rewari Plant Movable and Immovable fixed assets both present and future	23	Feb 2025
Bank of Baroda	9979	-	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	24	Mar 2025
RBL Bank Ltd.	6493	-	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	32	Sep 2027
Kotak Mahindra Bank Ltd	799	1592	Subservient charge on all existing and future current assets	18	Sep 2019

(₹ Lakhs)

Name of Bank / Others	As At 31st March, 2018		Security Given	Instalments Outstanding	Maturity
	Non-Current	Current			
SBM Bank (Mauritius) Ltd.	5994	-	First Pari-passu charge on T-7 Taloja Plant Movable and Immovable fixed assets both present and future	18	Dec 2024
Total	**67569**	**7563**			
Secured Rupee Term Loans from Others					
Bajaj Finance Ltd.	7240	-	Pledge of 82.55% equity shares of AIS Glass Solutions Ltd. held by the Company	80	Aug 2024
Bajaj Finance Ltd.	250	-	Secured by first charge on factory land and building of AIS Glass Solutions Ltd. Roorkee plant both present and future	20	May 2024
Total	**7490**	**-**			
Unsecured Term Loans from Banks					
Federal Bank	4996	993	-	8	Mar 2020
Federal Bank	2997	994	-	8	Jul 2020
Total	**7993**	**1987**			
Secured Finance Lease Obligation					
Kotak Mahindra Prime Ltd.	217	113	Hypothecation of Vehicles	2112	Jan 2022
Total	**217**	**113**			

18. TRADE PAYABLES - NON-CURRENT	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Dues of Micro Small and Medium Enterprises	-	-	-
Dues of Others	9452	18809	19188
Total	**9452**	**18809**	**19188**

19. OTHER FINANCIAL LIABILITIES			
Deposits from Customers	1950	1660	1592
Total	**1950**	**1660**	**1592**

20. PROVISIONS			
Provision for Employee Benefit Expenses	78	88	72
Total	**78**	**88**	**72**

(₹ Lakhs)

21. BORROWINGS	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Loans Repayable on Demand			
Secured			
From Banks *	24343	19097	35605
Unsecured			
From Banks	10000	5000	-
From Others	1500	2550	2500
Total	**35843**	**26647**	**38105**

*₹ 6843 lakhs are secured by first pari-passu charge on current assets of the Company and the balance of ₹ 17500 lakhs is secured by subservient charge on movable fixed assets of the Company.

22. TRADE PAYABLES			
Dues of Micro Small and Medium Enterprises	533	454	449
Dues of Others	58064	36820	28460
Total	**58597**	**37274**	**28909**

23. OTHER FINANCIAL LIABILITIES			
Current Maturities			
Long Term Borrowings	10359	17665	26247
Finance Lease Obligations	113	104	108
Interest Accrued	422	332	633
Unclaimed Dividend*	34	13	-
Book Overdraft	115	33	147
Creditors for Capital Goods	3485	1686	1322
Other Payables			
Deposits from Customers/Vendors	77	98	101
Payable to Employees	2089	1836	1488
Technical Fee / Royalty Payable	443	505	469
Total	**17137**	**22272**	**30516**

* There are no amounts due for payment to the Investor Education and Protection Fund under Section 125(1) of the Companies Act, 2013

24. OTHER CURRENT LIABILITIES			
Advances from Customers and Others	1770	1922	1337
Other Payables			
Statutory Dues	4699	3905	2266
Others	15	-	-
Total	**6484**	**5827**	**3603**

25. PROVISIONS			
Provision for Employee Benefits			
Leave Encashment	381	350	289
Gratuity	472	363	500
Superannuation	30	30	-
Total	**883**	**743**	**789**

26. CURRENT TAX LIABILITIES (NET)			
Provision for Income Tax	-	-	924
Total	**-**	**-**	**924**

(₹ Lakhs)

27. REVENUE FROM OPERATIONS	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Sale of Products (Including Excise Duty) (Refer Note 44)	265734	255051
Sale of Services	495	157
Other Operating Revenues	1673	1789
Total	**267902**	**256997**

28. OTHER INCOME		
Interest Income	175	103
Profit on Sale of Fixed Assets (Net)	693	549
Foreign Currency Exchange Gain (Net)	378	1806
Liabilities and Provision Written Back	49	39
Dividend received on Long Term Investments carried at Fair Value through Other Comprehensive Income	25	13
Profit on Sale of Investments	155	-
Miscellaneous	958	348
Total	**2433**	**2858**

29. CHANGES IN INVENTORY OF FINISHED GOODS, WORK-IN-PROGRESS, STOCK IN TRADE AND OTHERS				
Inventory at the Beginning of the Year				
Finished Goods	23668		21099	
Work-in-Progress	4048		3856	
Stock in Trade	1533		1008	
Others - Waste, Scrap and By Product etc.	966		797	
		30215		**26760**
Inventory at the end of the year				
Finished Goods	23440		23668	
Work-in-Progress	4217		4048	
Stock in Trade	922		1533	
Others - Waste, Scrap and By Product etc.	986		966	
		29565		**30215**
Total		**650**		**(3455)**

30. EMPLOYEE BENEFITS EXPENSE		
Salaries, Wages, Allowances and Bonus	22161	19787
Contribution to Provident and Other Funds	1258	1113
Staff Welfare Expenses	3365	2897
Total	**26784**	**23797**

31. FINANCE COSTS		
Interest Expenses	12037	13553
Other Borrowing Costs	337	867
Total	**12374**	**14420**

32. DEPRECIATION AND AMORTIZATION EXPENSE		
Depreciation of Property, Plant and Equipment	9358	7715
Amortization of Intangible Assets	119	202
Total	**9477**	**7917**

(₹ Lakhs)

33. OTHER EXPENSES	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Consumption of Stores and Spares	23461	20792
Power, Fuel, Water and Utilities	32946	26292
Payments to the Auditors		
As Auditor	55	55
For Other Services	6	6
For Reimbursement of Expenses	2	4
Packing	3477	2765
Forwarding	14631	12848
Repairs and Maintenanace	7702	6699
Amortization of Foreign Currency Monetary Items Translation Difference Account	50	458
Corporate Social Responsibility Expenses	233	279
Miscellaneous	14303	14349
Total	**96866**	**84547**

34. Exceptional item of ₹488 lakhs (31st March, 2017: ₹158 lakhs) represents expenses on account of compensation to employees.

35. DISCLOSURE AS PER IND AS 12 'INCOME TAXES'

Income Tax Expense

i) Income Tax Recognized in Statement of Profit and Loss

Particulars		
Current Tax Expense		
Current Year	(6028)	(4495)
Adjustment For Earlier Years	40	-
	(5988)	**(4495)**
Deferred Tax Expense		
Origination and Reversal of Temporary Differences	(3311)	(2802)
Total	**(9299)**	**(7297)**

ii) Income tax Recognized in Other Comprehensive Income

Particulars	Year Ended 31st March, 2018			Year Ended 31st March, 2017		
	Before tax	Tax Expense/ (Benefit)	Net of Tax	Before Tax	Tax Expense/ (Benefit)	Net of Tax
Net Actuarial Gains/(Losses) on Defined Benefit Plans	**(305)**	**58**	**(247)**	(139)	47	(92)
Net Gains/(Losses) on Fair Value of Equity Instruments	**208**	**23**	**231**	140	(31)	109
Total	**(97)**	**81**	**(16)**	**1**	**16**	**17**

iii) Reconciliation of Tax Expense and the Accounting Profit Multiplied by India's Domestic Tax Rate

Particulars	Year Ended 31st March, 2018	Year Ended 31st March, 2017
Profit Before Tax	26866	22268
Tax Using Domestic Tax Rate of 34.6081%	9298	7707
Tax Effect of:		
Non-Deductible Tax Expenses	(171)	(249)
Non Taxable Income	249	202
Earlier Year Tax Adjustments	(40)	713
Others	(104)	-
Adjustment Pertaining to Subsidiaries	67	(1076)
Total Tax Expense in the Statement of Profit and Loss	**9299**	**7297**

36. DISCLOSURE AS PER IND AS 24 'RELATED PARTY DISCLOSURES'

a) List of Related Parties:

i) Associates:

1. AIS Adhesives Limited
2. AIS Distribution Services Limited
3. Scopfy Components Private Limited

ii) Subsidiary of an Associate

1. Timex Group Precision Engineering Limited

iii) Enterprises owned or significantly influenced by KMPs or their Relative:

1. Shield Autoglass Limited
2. Samir Paging Systems Limited
3. R.S. Estates (P) Limited
4. Nishi Electronics (P) Limited
5. Maltex Malsters Limited
6. Essel Marketing (P) Limited
7. Allied Fincap Services Limited
8. Usha Memorial Trust
9. Niana

iv) Key Managerial Personnel (KMP) and their Relative:

1)	Mr. B. M. Labroo	Chairman
2)	Mr. Sanjay Labroo	Managing Director and CEO
3)	Mr. Masaru Omae	Dy. Managing Director and CTO (Till 13th Feb,18)
4)	Mr. Satoshi Ogata	Dy. Managing Director and CTO (From 13th Feb,18)
5)	Mr. Eisuke Shiozaki	Non Executive Director
6)	Mr. Gautam Thapar	Non Executive Director
7)	Mr. Gurvirendra Singh	Non Executive Director
8)	Mr. Masahiro Takeda	Non Executive Director
9)	Mr. Rahul Rana	Non Executive Director
10)	Ms. Shradha Suri	Non Executive Director
11)	Dr. Satoshi Ishizuka	Non Executive Director
12)	Mr. Shailesh Agarwal	Chief Financial Officer
13)	Mr. Gopal Ganatra	Company Secretary
14)	Mrs. Kanta Labroo	Relative

v) Others:

1. Asahi Glass Co. Ltd., Japan

b) Transactions with the Related Parties are as follows:

(₹ Lakhs)

Particulars	Associates		Enterprises owned or significantly influenced by Key Management Personnel		Key Management Personnel and their Relatives		Others	
	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17	2017-18	2016-17
1. Expenses								
- Stores and Spares	-	-	-	-	-	-	412	306
- Remuneration to Directors and KMP	-	-	-	-	808	550	-	-
- Directors Sitting Fee	-	-	-	-	7	7	-	-
- Miscellaneous Expenses	-	-	21	9	-	1	-	12
- Rent Paid	-	-	47	47	4	4	-	-
- Repairs and Maintenance	-	-	-	-	-	-	53	151
- Royalty / Technical Fee	-	-	-	-	-	-	483	626
- Interest	-	-	11	-	-	-	132	422
2. Income								
- Sale of Goods Etc.	13236	12685	-	-	-	-	2	8
3. Purchases of Capital Goods / Services								
- Purchase of Capital Goods	-	-	-	-	-	-	7213	2930
- Fee for Technical Services	-	-	-	-	-	-	2453	-
4. Purchases of Investment	900	-	-	-	-	-	-	-
5. Loan Received	100	50	200	-	-	-	-	-
6. Loan Repaid	150	-	200	-	-	-	-	-

c) Outstanding Balances with Related Parties are as follows:

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Amount Recoverable towards Advances			
Enterprises Owned or Significantly Influenced by Key Management Personnel	45	45	45
Amount Recoverable other than above			
From Associates	1461	1001	1255
Enterprises Owned or Significantly Influenced by Key Management Personnel	-	3	2
From Others	4	-	-
Amount Payable			
To Key Managerial Personnel	282	207	89
To Associates	3	53	3
To Others	1169	1421	3577
Enterprises Owned or Significantly Influenced by Key Management Personnel	5	1	-
Foreign Currency Loan			
To Others	-	8791	19522

(d) Related Party Relationship is as identified by the Company on the basis of available information and accepted by the Auditors as correct.

37. DISCLOSURE AS PER IND AS 33 'EARNINGS PER SHARE'

Basic and Diluted Earnings Per Share

		Year Ended 31st March, 2018	Year Ended 31st March, 2017
	Basic and Diluted Earnings Per Share (₹)	7.30	6.15
	Nominal Value Per Share (₹)	1	1
(a)	**Profit Attributable to Equity Shareholders (Used as Numerator)**		
	Profit Attributable to Equity Shareholders (₹ lakhs)	**17738**	14956
(b)	**Weighted Average Number of Equity Shares (Used as Denominator)**		
	Opening Balance of issued Equity Shares of ₹1 each	**243089931**	243089931
	Effect of Shares issued during the Year, if any	-	-
	Weighted Average Number of Equity Shares Outstanding at the End of the Year for calculation of Basic and Diluted EPS	**243089931**	**243089931**

38. DISCLOSURE AS PER IND AS 37 'PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS'

(₹ lakhs)

Particulars		As at 31st March, 2018	As at 31st March, 2017	As at 1st April, 2016
Contingent Liabilities				
(a)	**Claims Against the Group not Acknowledged as Debts***			
i)	Excise, Custom Duty and Service Tax	670	496	546
ii)	Disputed Income Tax Demand	10	5	5
iii)	Disputed Sales Tax Demand	1549	1654	1622
iv)	Disputed TDS Demand	-	5	544
v)	External Development Chareges of Land	377	-	-
(b)	**Guarantees**			
i)	Bank Guarantees and Letters of Credit Outstanding	3837	5539	3975
(c)	**Other money for which the Group is Contingently Liable**			
i)	Channel Financing from Banks	5795	2928	1308
ii)	Bills Discounted	1959	1557	1371
Commitments				
Estimated amount of contracts remaining to be executed on capital account and not provided for excluding Capital Advances		7714	17178	1605

* The Group has been advised that the demands are likely to be deleted and accordingly no provision is considered necessary.

39. FIRST-TIME ADOPTION OF IND AS

These Financial Statements for the year ended 31st March, 2018 have been prepared in accordance with Ind AS adopted with effect from 1st April, 2017 with comparatives being restated. For the purposes of transition to Ind AS, the Group has followed the guidance prescribed in Ind AS 101, "First Time Adoption of Indian Accounting Standards", with 1st April, 2016 as the transition date and IGAAP as the previous GAAP. Accordingly the impact of transition has been provided in the opening reserves as at 1st April, 2016. The figures for the previous period have been restated, regrouped and reclassified wherever required to comply with the requirements of Ind AS and Schedule III.

The transition to Ind AS has resulted in changes in the presentation of the Financial Statements, disclosures in the notes thereto and accounting policies and principles. The accounting policies set out in Note 1 have been applied in preparing the Financial

Statements for the year ended 31st March, 2018 and the comparative information. An explanation of how the transition from previous GAAP to Ind AS has affected the Group's Balance Sheet and Statement of Profit and Loss is set out in the following tables and notes. Exemptions on the first time adoption of Ind AS availed in accordance with Ind AS 101 have been set out as below:

(1) Exemptions and Exceptions Availed:

(i) Exemptions from Retrospective Application

Ind AS 101 allows first time adopters certain exemptions from the retrospective application of certain requirements under Ind AS. The Group has applied the following exemptions:

(a) Business Combinations

Ind AS 101 provides the option to apply Ind AS 103 prospectively from the transition date or from a specific date prior to the transition date. This provides relief from full retrospective application that would require restatement of all business combinations prior to the transition date. The Group elected to apply Ind AS 103 prospectively to business combinations occurring after its transition date. Business combinations occurring prior to the transition date have not been restated.

Pursuant to this the goodwill/capital reserve arising from a business combination has been stated at the carrying amount prior to the date of transition.

(b) Fair Value as Deemed Cost

Property, Plant and Equipments have been measured at fair value at the date of transition to Ind AS as deemed cost. However, the Group has elected to measure intangible assets at its carrying value and use that as its deemed cost at the above date.

(c) Long Term Foreign Currency Monetary Items

The Group continues the policy of capitalizing exchange differences/accumulation in Foreign Currency Monetary Items Translation Difference Account arising on translation of long term foreign currency monetary items prior to 1st April, 2017.

(d) Investment in Subsidiaries and Associates

The Group has elected to measure investment in subsidiaries and associates at cost.

(ii) Exceptions to Retrospective Application

The Group has applied the following exceptions to the retrospective application of Ind AS as mandatorily required under Ind AS 101 "First Time Adoption of Indian Accounting Standards."

(a) Estimates

On assessment of estimates made under the previous GAAP Financial Statements, the Group has concluded that there is no necessity to revise such estimates under Ind AS as there is no objective evidence of an error in those estimates.

(b) Classification and Measurement of Financial Assets

The classification of the financial assets to be measured at amortized cost or fair value through other comprehensive income is made on the basis of facts and circumstances that existed on the date of transition to Ind AS.

(iii) Transition to Ind AS- Reconciliations

The following reconciliations provide the explanation of the difference arising from the transition from previous GAAP to Ind AS in accordance with Ind AS 101 "First Time Adoption of Indian Accounting Standards".

(a) Effect of Ind AS adoption on the Balance Sheet as at 1st April, 2016 and 31st March, 2017
(b) Effect of Ind AS adoption on Statement of Profit and Loss for the year ended 31st March, 2017
(c) Reconciliation of Total Equity as at 1st April, 2016 and 31st March, 2017
(d) Reconciliation of Total Comprehensive Income for the year ended 31st March, 2017
(e) Reconciliation of Statement of Cash Flows for the year ended 31st March, 2017

(a) Effect of Ind AS adoption on the Balance Sheet as at 1st April, 2016 and 31st March, 2017

(₹ Lakhs)

Particulars	As At 1st April, 2016			As At 31st March, 2017		
	Previous GAAP*	Adjustments	Ind AS	Previous GAAP*	Adjustments	Ind AS
ASSETS						
Non-Current Assets						
Property, Plant and Equipment	105992	36266	142258	112245	39305	151550
Capital Work in Progress	6452	-	6452	8544	-	8544
Other Intangible Assets	410	-	410	383	(16)	367
Assets Classified as held for Sale	7037	-	7037	6917	-	6917
Financial Assets						
Investments	1914	253	2167	2340	394	2734
Loans	9065	(7128)	1937	14210	(12274)	1936
Other Financial Assets	-	37	37	-	29	29
Deferred Tax Assets (Net)	5014	10924	15938	(740)	14137	13397
Other Non-Current Assets	-	631	631	-	1753	1753
Current Assets						
Inventories	51887	-	51887	58375	-	58375
Financial Assets						
Trade Receivables	26606	-	26606	24134	-	24134
Cash and Cash Equivalents	3840	(37)	3803	1586	(29)	1557
Loans	8889	(8517)	372	11375	(11005)	370
Current Tax Assets (Net)	-	-	-	-	78	78
Other Current Assets	49	8840	8889	49	11248	11297
TOTAL ASSETS	**227155**	**41269**	**268424**	**239418**	**43619**	**283038**
EQUITY AND LIABILITIES						
Equity						
Equity Share Capital	2431	-	2431	2431	-	2431
Other Equity	32974	43569	76543	43661	46580	90241
Non Controlling Interest	(783)	-	(783)	(766)	-	(766)
Liabilities						
Non-Current Liabilities						
Financial Liabilities						
Borrowings	67179	(644)	66535	78190	(378)	77812
Trade Payables	-	19188	19188	-	18809	18809
Other Financial Liabilities	-	1592	1592	-	1660	1660
Provisions	72	-	72	88	-	88
Other Non-Current Liabilities	20881	(20881)	-	20549	(20549)	-
Current Liabilities						
Financial Liabilities						
Borrowings	38105	-	38105	26647	-	26647
Trade Payables	28909	-	28909	37274	-	37274
Other Financial Liabilities	-	30516	30516	-	22272	22272
Other Current Liabilities	33919	(30316)	3603	27675	(21848)	5827
Provisions	3469	(2680)	789	3669	(2926)	743
Current Tax Liabilities (Net)	-	924	924	-	-	-
TOTAL EQUITY AND LIABILITIES	**227155**	**41269**	**268424**	**239418**	**43619**	**283038**

*The previous GAAP figures have been reclassified to confirm to Ind AS presentation requirements for the purposes of this note.

(b) Effect of Ind AS Adoption on Statement of Profit and Loss for the Year Ended 31st March, 2017

(₹ Lakhs)

Particulars	Previous GAAP*	Adjustments	Ind AS
INCOME			
Revenue from Operations	237456	19541	256997
Other income	2800	58	2858
Total Income	**240256**	**19599**	**259855**
EXPENSES			
Cost of Materials Consumed	82466	-	82466
Purchase of Stock in Trade	5649	-	5649
Changes in Inventory of Finished Goods, Work-in-Progress, Stock-in-Trade and Others	(3455)	-	(3455)
Excise Duty	-	22483	22483
Employee Benefits Expense	23936	(139)	23797
Finance Costs	13929	491	14420
Depreciation, Amortization and Impairment Expense	10865	(2948)	7917
Other Expenses	87488	(2941)	84547
Total Expenses	**220878**	**16946**	**237824**
Share of Profit of Associates	395	-	395
Profit Before Exceptional Items and Tax	19773	2653	22426
Exceptional Item	158	-	158
Profit Before Tax	**19615**	**2653**	**22268**
Current Tax	(4495)	-	(4495)
Deferred Tax	(5754)	2952	(2802)
Adjustment related to earlier years	(713)	713	-
MAT Credit Entitlement	4495	(4495)	-
Total Tax Expense	**(6467)**	**(830)**	**(7297)**
Profit After Tax	**13148**	**1823**	**14971**
Non Controlling Interest	(15)	-	(15)
Profit for the Year	**13133**	**1823**	**14956**
Other Comprehensive Income			
Items that will not be reclassified to Profit or Loss (Net of Tax)			
- Net Actuarial Gains/(Losses) on Defined Benefit Plans	-	(139)	(139)
- Net Gains/(Losses) on Fair Value of Equity Instruments through Other Comprehensive Income	-	140	140
- Deferred Tax on Other Comprehensive Income	-	16	16
Other Comprehensive Income for the Year, Net of Income Tax	-	17	17
Total Comprehensive Income for the Year	**13133**	**1840**	**14973**

*The previous GAAP figures have been reclassified to confirm to Ind AS presentation requirements for the purposes of this note.

(c) Reconciliation of Total Equity as at 1st April, 2016 and 31st March, 2017

	As At 31st March, 2017	As At 1st April, 2016
Total Equity (Shareholder's Funds) as per previous GAAP	46092	35405
Adjustments:		
Proposed Dividend and Tax	2926	1756
Fair Valuation of Property, Plant and Equipment	38805	35857
Recognition of Financial Assets/Liabilities at Amortized Cost	520	953
Deferred Tax Adjustments	3921	4750
Actuarial (Gain)/Loss Reclassified to Other Comprehensive Income	138	-
Other Comprehensive Income	270	253
Total Adjustments	**46580**	**43569**
Total Equity as per Ind AS - Equity attributable to Owners of the Group	**92672**	**78974**

(d) Reconciliation of Total Comprehensive Income for the year ended 31st March, 2017

(₹ Lakhs)

	Year Ended 31st March, 2017
Profit After Tax as per previous GAAP	13133
Adjustments:	
Fair Valuation of Property, Plant and Equipment	57
Depreciation and Amortization	2948
Recognition of Financial Assets/Liabilities at Amortized Cost	(491)
Actuarial (Gain)/Loss on Defined Benefit Plans Recognized in OCI (Net of Tax)	139
Deferred Tax Adjustments	(830)
Total Adjustments	**1823**
Profit After Tax as per Ind AS	**14956**
Other Comprehensive Income (Net of Tax)	
Actuarial Gain/(Loss) on Defined Benefit Plans	(139)
Fair Valuation of Investments	140
Deferred Tax Adjustments	16
Total Comprehensive Income as per Ind AS	**14973**

(e) Reconciliation of Statement of Cash Flow for the year ended 31st March, 2017

	Previous GAAP	Adjustments	Ind AS
Net Cash Flow from (Used in) Operating Activities	27205	14596	41801
Net Cash Flow from (Used in) Investing Activities	(18510)	(493)	(19003)
Net Cash Flow from (Used in) Financing Activities	(10949)	(13994)	(24943)
Net Increase/(Decrease) in Cash and Cash Equivalents	**(2254)**	**109**	**(2145)**
Cash and Cash Equivalent as at 1st April, 2016	3840	(184)	3656
Cash and Cash Equivalent as at 31st March, 2017	**1586**	**(75)**	**1511**

(f) Notes to First-Time Adoption:

(i) Property, Plant and Equipment

The Group has considered the fair value of Property, Plant and Equipment at the date of transition as its deemed cost in accordance with stipulations of Ind AS 101 with the resultant impact being accounted for in the reserves.

(ii) Borrowings

Under Ind AS, loan processing fees/transaction costs are considered for calculating effective interest rate. The impact on the date of transition has been accounted for in the reserves and subsequent to the transition is reflected in the Statement of Profit and Loss.

(Iii) Investments in Equity Instruments

Under previous GAAP, investments in equity instruments were carried at cost less provision for other than temporary diminution in the value of such investments. Under Ind AS, investment have been classified as "Measured at Fair Value through Other Comprehensive Income" (FVOCI). Changes in fair value are recognized directly in the Other Comprehensive Income. However the Group has elected to carry investments in subsidiaries and associates at cost.

(iv) Sales

(a) Excise Duty

Under previous GAAP, sales were presented net of Excise Duty. Under Ind AS, sales are reported inclusive of Excise Duty. Excise Duty is presented as a separate expense line item in the Statement of Profit and Loss.

(b) Cash Discount

Under previous GAAP, cash discounts were reported as part of Other Expenses in the Statement of Profit and Loss. Under Ind AS, these have been netted off from sales.

(v) Re-measurement of Defined Benefit Plans

Under previous GAAP re-measurements i.e actuarial gains/losses formed part of expense and were recognized in the Statement of Profit and Loss. Under Ind AS, actuarial gains/losses are recognized in Other Comprehensive Income.

(vi) Proposed Dividend

Under previous GAAP, dividend proposed by the Board of Directors after the Balance Sheet date but before the approval of Financial Statements were considered as an adjusting event. Accordingly provision for proposed dividend (including dividend distribution tax) was recognized as liability in the same year to which it pertained. Under Ind AS, such dividend is recognized when the same is approved by the Shareholders in the Annual General Meeting.

(vii) Cash and Cash Equivalents

Under previous GAAP, book overdrafts were presented as part of "Cash Flows from Operating Activities" in the Statement of Cash Flows. Under Ind AS, book overdrafts are included as a component of "Cash and Cash Equivalents" in the Statement of Cash Flows.

(viii) Deferred Taxes

Under previous GAAP, deferred taxes were accounted for on the basis of income statement approach which required creation of deferred tax on temporary differences between taxable income and accounting income. Under Ind AS, deferred taxes are accounted for on the basis of the Balance Sheet approach which requires creation of deferred tax on temporary differences between the carrying amount of an asset/liability in the Balance Sheet and its corresponding tax base. Application of Ind AS has also resulted in recognition of deferred taxes on new temporary differences arising due to adjustment made on transition to Ind AS.

40. SEGMENT INFORMATION:

a) Primary Segment Information

(₹ Lakhs)

Particulars	Year Ended 31st March, 2018					Year Ended 31st March, 2017				
	Auto-motive Glass	Float Glass	Unallo-cable	Elimina-tions	Total	Auto-motive Glass	Float Glass	Unallo-cable	Elimina-tions	Total
Segment Revenue										
External	172728	87898	8358		268983	170641	78922	9342	-	258905
Inter Segment Sales	228	1374	6475	(8078)	-	444	1178	6435	(8057)	-
Other Income	-	-	1352	-	1352	-	-	950	-	950
Total Revenue (Gross)	**172956**	**89272**	**16185**	**(8078)**	**270335**	**171085**	**80100**	**16727**	**(8057)**	**259855**
Segment Result	27982	12505	(2296)	-	38191	23709	14183	(1758)		36134
Unallocated Income (Net of Expenses)	-	-	874	-	874	-	-	451	-	451
Operating Profit	**27982**	**12505**	**(1422)**	**-**	**39065**	**23709**	**14183**	**(1307)**	**-**	**36585**
Interest Expense	-	-	(12374)	-	(12374)	-	-	(14420)	-	(14420)
Interest Income	-	-	175	-	175	-	-	103	-	103
Tax Expense	-	-	-	-	-	-	-	-	-	-
- Current Tax	-	-	(6028)	-	(6028)	-	-	(4495)	-	(4495)
- Deferred Tax	-	-	(3311)	-	(3311)	-	-	(2802)	-	(2802)
- Adjustments Related to Earlier Years(Net)	-	-	40	-	40	-	-	(-)	-	(-)
Net Profit / (Loss)	**27982**	**12505**	**(22920)**	**-**	**17567**	**23709**	**14183**	**(22921)**	**-**	**14971**
Capital Expenditure	19540	24642	664	-	44846	18401	1451	139	-	19991
Depreciation / Amortization	4933	3901	643	-	9477	3774	3524	619	-	7917

b) Others

Particulars	As At 31st March, 2018				As At 31st March, 2017				As At 1st April, 2016			
	Auto-motive Glass	Float Glass	Unallo-cable	Total	Auto-motive Glass	Float Glass	Unallo-cable	Total	Auto-motive Glass	Float Glass	Unallo-cable	Total
Segment Assets	161386	142714	13869	317969	138870	119389	11382	269641	128603	116059	7824	252486
Deferred Tax Assets	-	-	10166	10166	-	-	13397	13397	-	-	15938	15938
Total Assets	**161386**	**142714**	**24035**	**328135**	**138870**	**119389**	**24779**	**283038**	**128603**	**116059**	**23762**	**268424**
Segment Liabilities	61542	18388	4180	84110	52521	12789	3594	68904	45216	10729	3293	59238
Share Capital and Reserves	-	-	107557	107557	-	-	92672	92672	-	-	78974	78974
Non Controlling Interest	-	-	(937)	(937)	-	-	(766)	(766)	-	-	(783)	(783)
Secured and Unsecured Loans	-	-	137406	137406	-	-	122228	122228	-	-	130995	130995
Total Liabilities	**61542**	**18388**	**248205**	**328135**	**52521**	**12789**	**217728**	**283038**	**45216**	**10729**	**212479**	**268424**

c) Secondary Segment Information

Revenue by Geographical Market	Year Ended 31st March, 2018			Year Ended 31st March, 2017		
	India	Outside India	Total	India	Outside India	Total
External	274861	3552	278413	264421	3491	267912
Inter Segment Sales	(8078)	-	(8078)	(8057)	-	(8057)
Total	**266783**	**3552**	**270335**	**256364**	**3491**	**259855**

Notes:

i. The Group's Operating Segments are established on the basis of the information that is evaluated by the "Chief Operating Decision Maker" as defined in Ind AS 108 - Operating Segments in deciding how to allocate resources and in assessing performance. The segments have been identified taking into account nature of products and services,production processes,risks and returns and the internal business reporting systems.

ii. For management purposes, the Group is organised into two major operating divisions - Automotive Glass and Float Glass. These divisions are the basis on which the Group reports its primary segment information.

iii. All segment assets and liabilities are directly attributable to the segment. Segment assets include all operating assets used by the segment and consist primarily of fixed assets, inventories, trade receivables, loans and advances and operating cash and bank balances. Segment liabilities include all operating liabilities and consist primarily of creditors and accrued liabilities. Investments, tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as unallocable.

iv. Segment revenues and segment results include transfers between business segments. Pricing is decided by marketing and logistics department. These transfers are eliminated on consolidation.

v. Joint expenses are allocated to business segments on a reasonable basis. All other revenues and expenses are directly attributable to the segments. They do not include interest income on inter corporate deposit and interest expense.

vi. There are no non current assets located outside India.

vii. Revenue derived from a single external customer amounting to more than 10% of the entity's revenue attributable to Automotive glass segment ₹56378 lakhs (Previous Year ₹ 54130 lakhs)

41. Financial Risk Management

The Group's activities expose it to foreign currency risk, liquidity risk, interest rate risk and credit risk. In order to minimize any adverse effects on the financial performance of the Group, derivative financial instruments, such as foreign exchange forward contracts and foreign currency/commodity swaps are entered into by the Group to hedge certain foreign currency and commodity exposure. Derivatives are used exclusively for hedging and not as trading or speculative instruments.

The Group is exposed to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Foreign Currency risk
- Interest rate risk

(a) Credit Risk

Credit risk arises from the possibility that the counterparty may not be able to settle their obligations. To manage trade receivable, the Group periodically assess the financial realibility of customers, taking into account the financial conditions, economic trends, analysis of historical bad debts and ageing of such receivables.

(i) Exposure to Credit Risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

(₹ Lakhs)

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Financial assets for which loss allowance is measured using 12 months Expected Credit Losses			
Non-Current Investments	4191	2734	2167
Non-Current Loans	1866	1936	1937
Other Non-Current Financial Assets	149	29	37
Trade Receivables	32251	24134	26606
Cash and Cash Equivalents	1679	1544	3803
Bank Balances other than Cash and Cash Equivalents	34	13	-
Current Loans	297	370	372
Other Current Financial Assets	12621	11297	8889
	53088	**42057**	**43811**

(ii) Ageing Analysis of Trade Receivables

The ageing analysis of the trade receivables is as below:

Particulars	Ageing			Total
	Not due	Less than Six Months	More than Six Months	
Gross Carrying Amount as at 31st March, 2018	24457	4743	3051	**32251**
Gross Carrying Amount as at 31st March, 2017	15763	6850	1521	**24134**
Gross Carrying Amount as at 1st April, 2016	17517	6105	2984	**26606**

(iii) Reconciliation of Impairment Loss Provisions

The movement in the allowance for impairment in respect of financial assets during the year was as follows:

(₹ Lakhs)

Particulars	Trade Receivables	Loans	Advances	Others	Total
Balance as at 1st April, 2016	320	-	73	-	393
Impairment loss recognized	242	-	1	-	243
Amounts written off	(211)	-	-	-	(211)
Balance as at 31st March, 2017	**351**	**-**	**74**	**-**	**425**
Impairment loss recognized	264	-	-	-	264
Amounts written off	-	-	-	-	-
Balance as at 31st March, 2018	**615**	**-**	**74**	**-**	**689**

Based on historic default rates, the Group believes that, apart from the above, no impairment allowance is necessary in respect of any other assets as the amounts are insignificant.

(b) Liquidity Risk

Liquidity Risk refers to the risk that the Group cannot meet its financial obligations. The objective of Liquidity Rik Management is to maintain sufficient liquidity and to ensure funds are available for use as per the requirements.

The Group has an appropriate liquidity risk management framework for the management of short, medium and long term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate cash reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

(i) Financing Arrangements

The Group had access to the following undrawn borrowing facilities at the end of the reporting period:

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Fixed-Rate Borrowings	-	-	-
Floating-Rate Borrowings			
Bank Overdraft	46756	35671	5559
Rupee Term Loans	2632	4500	8000
Total	**49388**	**40171**	**13559**

(ii) Maturities of Financial Liabilities

The following are the contractual maturities of derivative and non-derivative financial liabilities, based on contractual cash flows:

Contractual Maturities of Financial Liabilities	Contractual Cash Flows		
	Less than One Year	More than One Year	Total
31st March, 2018			
Non-Derivative Financial Liabilities			
Rupee Term Loans from Banks	9550	75562	**85112**
Rupee Term Loans from Others	-	7490	**7490**
Foreign Currency Loans from Banks	809	7822	**8631**
Finance Lease Obligations	113	217	**330**
Trade and other Payables	58597	9452	**68049**
Other Financial Liabilities	6665	1950	**8615**
Short Term Borrowings	35843	-	**35843**

(₹ Lakhs)

Contractual Maturities of Financial Liabilities	Contractual Cash Flows		
	Less than One Year	More than One Year	Total
31st March, 2017			
Non-Derivative Financial Liabilities			
Rupee Term Loans from Banks	3892	68628	**72520**
Rupee Term Loans from Others	3372	8049	**11421**
Foreign Currency Loans from Banks	1610	805	**2415**
Foreign Currency Loans from Others	8791	-	**8791**
Finance Lease Obligations	104	330	**434**
Trade and other Payables	37274	18809	**56083**
Other Financial Liabilities	4503	1660	**6163**
Short Term Borrowings	26647	-	**26647**
1st April, 2016			
Non-Derivative Financial Liabilities			
Rupee Term Loans from Banks	6150	29361	**35511**
Rupee Term Loans from Others	3913	25462	**29375**
Foreign Currency Loans from Banks	5457	2467	**7924**
Foreign Currency Loans from Others	10727	8982	**19709**
Finance Lease Obligations	108	263	**371**
Trade and other Payables	28909	19188	**48097**
Other Financial Liabilities	4161	1592	**5753**
Short Term Borrowings	38105	-	**38105**

(c) Foreign Currency Risk

The Group has exposure to foreign currency risk on account of its payables and receivables in foreign currency which are mitigated through regular reviews by the management. The Group enters into derivative financial instruments to mitigate the foreign currency risk and interest rate risk including,

a) forward foreign exchange contracts for foreign currency risk mitigation
b) foreign currency interest rate swaps to mitigate foreign currency and interest rate risk on foreign currency loan.

The currency profile of financial assets and financial liabilities as at 31st March, 2018, 31st March, 2017 and 1st April, 2016 are as below:

Particulars	USD	EURO	JPY	INR Equivalent
31st March, 2018				
Financial Assets				
Trade and Other Receivables	2	-	-	**144**
	2	**-**	**-**	**144**
Financial Liabilities				
Foreign Currency Term Loans	133	-	-	**8,631**
Others	217	24	-	**16,086**
Trade Payables and Other Financial Liabilities	421	16	2,552	**30,303**
	771	**40**	**2,552**	**55,020**
Net Exposure	**(769)**	**(40)**	**(2,552)**	**(54,876)**

(₹ Lakhs)

Particulars	USD	EURO	JPY	INR Equivalent
31st March, 2017				
Financial Assets				
Trade and Other Receivables	1	2	-	207
	1	**2**	**-**	**207**
Financial Liabilities				
Foreign Currency Term Loans	173	-	-	11206
Others	183	-	-	11898
Trade Payables and Other Financial Liabilities	385	8	2504	26997
	741	**8**	**2504**	**50101**
Net Exposure	**(740)**	**(6)**	**(2504)**	**(49894)**
1st April, 2016				
Financial Assets				
Trade and Other Receivables	1	-	-	48
	1	**-**	**-**	**48**
Financial Liabilities				
Foreign Currency Term Loans	418	-	-	27633
Others	113	-	-	7465
Trade Payables And Other Financial Liabilities	417	8	1270	28996
	948	**8**	**1270**	**64094**
Net Exposure	**(947)**	**(8)**	**(1270)**	**(64046)**

Sensitivity Analysis

The Group is mainly exposed to JPY, USD and EURO.

The following table provides details of the Group's sensitivity to a 2% increase and decrease in the INR against the relevant foreign currencies. The sensitivity analysis includes only outstanding foreign currency denominated monetary items as tabulated above and adjusts their translation at the period end for a 2% change in foreign currency rates. The sensitivity analysis includes external loans. A positive number below indicates an increase in profit or equity and vice-versa.

2% Movement	Profit and Loss (Before Tax)		Profit and Loss (Before Tax)		Profit and Loss (Before Tax)	
	Strengthening	(Weakening)	Strengthening	(Weakening)	Strengthening	(Weakening)
	31st March, 2018		31st March, 2017		1st April, 2016	
INR/USD	1002	(1002)	960	(960)	1256	(1256)
INR/EUR	65	(65)	8	(8)	12	(12)
INR/JPY	31	(31)	29	(29)	15	(15)
Total	**1098**	**(1098)**	**997**	**(997)**	**1283**	**(1283)**

(d) Interest Rate Risk

The Group is exposed to Interest Rate Risk arising mainly from long term borrowings with floating interest rates. The Group is exposed to interest rate risk because the cash flows associated with floating rate borrowings will fluctuate with changes in interest rates. The Group manages the interest rate risks by entering into different kinds of loan arrangements with varied terms (eg. fixed, floating, rupee,foreign currency,etc.).

Fair Value Sensitivity Analysis for Fixed-Rate Instruments

The Group's fixed rate instruments are carried at amortized cost. They are therefore not subject to interest rate risk, since neither the carrying amount nor the future cash flows will fluctuate because of a change in market interest rates.

Cash Flow Sensitivity Analysis for Variable-Rate Instruments

A change of 50 basis points in interest rates at the reporting date would have increased (decreased) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for the previous year.

(₹ Lakhs)

Particulars	Profit or Loss	
	50 bp increase	50 bp Decrease
31st March, 2018		
Foreign Currency Loans	(43)	43
Short Term Loans	(179)	179
Rupee Term Loans	(466)	466
	(688)	**688**
31st March, 2017		
Foreign Currency Loans	(56)	56
Short Term Loans	(133)	133
Rupee Term Loans	(424)	424
	(613)	**613**

42. FAIR VALUE MEASUREMENTS

(a) Financial Instruments by Category

Particulars	As At 31st March, 2018			As At 31st March, 2017			As At 1st April, 2016		
	Fair Value through Profit and Loss (FVPL)	Fair Value through Other Comprehen-sive Income (FVOCI)	Amortized Cost	Fair Value through Profit and Loss (FVPL)	Fair Value through Other Comprehen-sive Income (FVOCI)	Amortized Cost	Fair Value through Profit and Loss (FVPL)	Fair Value through Other Comprehen-sive Income (FVOCI)	Amortized Cost
Financial Assets									
Investments									
- Equity Instruments	**-**	1171	3020	-	1011	1723	-	839	1328
Trade Receivables	**-**	-	32251	-	-	24134	-	-	26606
Loans	**-**	-	2163	-	-	2306	-	-	2309
Cash and Cash Equivalents	**-**	-	1679	-	-	1544	-	-	3803
Other Bank Balances	**-**	-	34	-	-	13	-	-	-
Other Financial Assets	**-**	-	149	-	-	29	-	-	37
Total Financial Assets	**-**	**1171**	**39296**	**-**	**1011**	**29749**	**-**	**839**	**34083**
Financial Liabilities									
Borrowings	-	-	126717	-	-	104129	-	-	104377
Finance Lease Obligations	-	-	217	-	-	330	-	-	263
Trade Payables	-	-	68049	-	-	56083	-	-	48097
Payable for Capital Expenditure	-	-	3485	-	-	1686	-	-	1322
Other Financial Liabilities	-	-	15602	-	-	22246	-	-	30786
Total Financial Liabilities	**-**	**-**	**214070**	**-**	**-**	**184474**	**-**	**-**	**184845**

(b) Fair Value Hierarchy

This Section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognized and measured at fair value and (b) measured at amortized cost and for which fair values are disclosed in the Financial Statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.

(₹ Lakhs)

Financial Assets and Liabilities Measured at Fair Value- Recurring Fair Value Measurement	Level 1	Level 2	Level 3	Total
As At 31st March, 2018				
Financial Assets:				
Investments in Quoted Equity Instruments	649	-	-	649
Investments in Unquoted Equity Instruments	-	522	-	522
Total	**649**	**522**	**-**	**1,171**
As At 31st March, 2017				
Financial Assets:				
Investments in Quoted Equity Instruments	351	-	-	351
Investments in Unquoted Equity Instruments	-	660	-	660
Total	**351**	**660**	**-**	**1,011**
As At 1st April, 2016				
Financial Assets:				
Investments in Quoted Equity Instruments	230	-	-	230
Investments in Unquoted Equity Instruments	-	609	-	609
Total	**230**	**609**	**-**	**839**

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: Hierarchy includes financial instruments measured using quoted prices. This includes investments in quoted equity instruments. Quoted equity instruments are valued using quoted prices on recognized stock exchange.

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. The fair value of financial assets and liabilities included in Level 3 is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes of similar instruments. This level includes derivative MTM assets/liabilities. Fair value of derivative assets/liabilities such as interest rate swaps and foreign exchange forward contracts are valued using valuation techniques, which employs the use of market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models and present value calculations.

There have been no transfers in either direction for the years ended 31st March, 2018, 31st March, 2017 and 1st April, 2016.

The fair value of the financial assets are determined at the amount that would be received to sell an asset in an orderly transaction between market participants.

(c) Fair Value of Financial Assets and Liabilities Measured at Amortized Cost

(₹ Lakhs)

Particulars	As At 31st March, 2018		As At 31st March, 2017		As At 1st April, 2016	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Financial Assets						
Investments	3020	3020	1723	1723	1328	1328
Loans	2163	2163	2306	2306	2309	2309
Trade Receivables	32251	32251	24134	24134	26606	26606
Cash and Cash Equivalents	1679	1679	1544	1544	3803	3803
Other Bank Balances	34	34	13	13	-	-
Other Financial Assets	149	149	29	29	37	37
	39296	**39296**	**29749**	**29749**	**34083**	**34083**
Financial Liabilities						
Borrowings	126717	126717	104129	104129	104377	104377
Finance Lease Obligations	217	217	330	330	263	263
Trade Payables	68049	68049	56083	56083	48097	48097
Payable for Capital Expenditure	3485	3485	1686	1686	1322	1322
Other Financial Liabilities	15602	15602	22246	22246	30786	30786
	214070	**214070**	**184474**	**184474**	**184845**	**184845**

The carrying amounts of short term trade receivables, trade payables, creditors for capital goods and cash and cash equivalents are considered to be the same as their fair values, due to their short-term nature. For financial assets and liabilities that are measured at fair value, the carrying amounts are equal to the fair values.

43. CAPITAL MANAGEMENT

The Group's objectives when managing capital are to:

- safeguard its ability to continue as a going concern, so that it can continue to provide returns for Shareholders and benefits for other Stakeholders and
- maintain an appropriate capital structure of debt and equity.

The Board of Directors of the Group Companies has the primary responsibility to maintain a strong capital base and reduce the cost of capital through prudent management in deployment of funds and sourcing by leveraging opportunities in domestic and international financial markets so as to maintain investors, creditors and markets confidence and to sustain future development of the business. The Board of Directors monitors the return on capital, which the Group defines as result from operating activities divided by total Shareholders' equity. The Board of Directors also monitors the level of dividends to Equity Shareholders.

Under the terms of major borrowing facilities, the Group is required to comply with the financial covenants as may be prescribed by the lenders. There have been no breaches in the financial covenants of any interest bearing borrowings.

The Group monitors capital, using a medium term view of three to five years, on the basis of a number of financial ratios generally used by industry and by the rating agencies. The Group is not subject to externally imposed capital requirements.

The Group monitors capital using gearing ratio which is net debt divided by total equity. Net debt comprises of long term and short term borrowings less cash and cash equivalent. Equity includes equity share capital and reserves that are managed as capital. The gearing ratio at the end of the reporting period was as follows:

(₹ Lakhs)

Particulars	As At 31st March, 2018	As At 31st March, 2017	As At 1st April, 2016
Total Debt	137406	122228	130995
Cash and Cash Equivalent	(1679)	(1544)	(3803)
Net Debt	**135727**	**120684**	**127192**
Total Equity	**107557**	**93672**	**78974**
Net debt to equity ratio	**1.26**	**1.30**	**1.61**

44. In accordance with Ind AS 18 on 'Revenue' and Schedule III to Companies Act, 2013 sales for the previous year ended 31st March, 2017 and for the period 1st April, 2017 to 30th June, 2017 were reported gross of Excise Duty and net of value added tax (VAT). Excise Duty was reported as a separate expenditure line item. Consequent to the introduction of Goods and Service Tax (GST) w.e.f. 1st July, 2017, VAT, Excise Duty etc. have been absorbed in the GST and accordingly the same is not recognized as part of sales as per requirements of Ind AS 18. This has resulted in lower reported sales in the current year in comparison to the sales reported under the pre-GST structure of indirect taxes. With the change in structure of indirect taxes, expenses are also being reported net of taxes. Accordingly Financial Statements for the year ended 31st March, 2018 are not comparable with the figures of the previous year.

45. Amount in the Financial Statements are presented in ₹ lakhs except for per share data and as other-wise stated. Previous years figures have been regrouped/rearranged wherever considered necessary.

As per our report of even date

For V S S A & Associates
Chartered Accountants
(Firm Registration No. 012421N)

Samir Vaid
Partner
Membership No.: 091309

Place : New Delhi
Dated : 25th May, 2018

Place : Gurugram
Dated : 25th May, 2018

For and on behalf of the Board

B. M. Labroo
Chairman
DIN : 00040433

Sanjay Labroo
Managing Director and
Chief Executive Officer
DIN : 00009629

Shailesh Agarwal
Executive Director and
Chief Financial Officer
ICAI M. No. 091255

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
ICSI M. No. F7090

ASAHI INDIA GLASS LIMITED
(**CIN:** L26102DL1984PLC019542)
Registered Office: Unit No. 203 to 208, Tribhuwan Complex,
Ishwar Nagar, Mathura Road, New Delhi - 110 065 **Phone**: (011) 4945 4900
Corporate Office: Global Business Park, Tower-B, 5th Floor,
Mehrauli-Gurgaon Road, Gurgaon - 122 002
Email: investorrelations@aisglass.com, **Website:** www.aisglass.com
Phone: (0124) 4062212-19, **Fax**: (0124) 4062244/88

NOTICE

NOTICE is hereby given that the Thirty Third Annual General Meeting (AGM) of Members of Asahi India Glass Ltd. will be held on Tuesday, the 7th day of August, 2018 at 3:00 P.M. at Air Force Auditorium, Subroto Park, New Delhi – 110 010 to transact the following businesses:

ORDINARY BUSINESS

1. To receive, consider and adopt:
   a. the audited Financial Statements of the Company for the financial year ended 31st March, 2018 together with Reports of the Auditors and the Board of Directors thereon; and
   b. the audited Consolidated Financial Statements of the Company for the financial year ended 31st March, 2018 together with Reports of the Auditors thereon.
2. To declare final dividend, for the financial year ended 31st March, 2018, of ₹ 1.50/- on each equity share of the Company.
3. To appoint a Director in place of Mr. B. M. Labroo (DIN: 00040433) who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. Masahiro Takeda (DIN: 07058532) who retires by rotation and being eligible, offers himself for re-appointment.

SPECIAL BUSINESS

5. **To consider, and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:**

   "Resolved that Mr. Satoshi Ogata (DIN: 08068218), who was appointed as an Additional Director of the Company with effect from 13th February, 2018 in terms of and in accordance with the provisions of Section 161 of the Companies Act, 2013 and Article 73 of the Articles of Association of the Company and who holds office upto the date of this Annual General Meeting, and in respect of whom the Company has received a notice in writing under Section 160 of the Companies Act, 2013 from a member proposing appointment of Mr. Satoshi Ogata as Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation.

6. **To consider, and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:**

   "Resolved that in accordance with provisions of Section(s) 2(94), 196, 197 & 203 read with Schedule V and other applicable provisions, if any, of the Companies Act, 2013 and any other laws prevailing for the time being in force and subject to approval of Central Government, if required, the Company hereby approve the appointment of Mr. Satoshi Ogata (DIN: 08068218) as Whole-time Director of the Company, designated as Dy. Managing Director & C.T.O (Auto), for a period of 4 years w.e.f. 13th February, 2018 on the remuneration and other terms and conditions as noted hereunder with the liberty to the Board of Directors or a Committee thereof to alter or vary the terms and conditions of the said appointment as per the provisions of Schedule V of the Companies Act, 2013 or any amendments thereto:

   A. Salary:

   Basic salary of ₹ 1,50,000/- (One Lakh Fifty Thousand Only) per month with such increments as the Board may decide from time to time.

   B. Commission:

   Upto 1 per cent commission on the net profits of the Company in each financial year, as approved by the Board, subject to the overall limit as stipulated in Section(s) 196, 197 & 198 read with Schedule V of the Companies Act, 2013.

   C. Perquisites:

   In addition to salary and commission, he shall also be entitled to following perquisites and allowances:

(i) housing – Furnished residential accommodation or house rent allowance in lieu thereof;

(ii) house maintenance allowance, together with the reimbursement of expenses for utilities such as gas, electricity, water, etc. and allowances including furnishings, repairs, servants' salaries, society charges, property tax, etc.;

(iii) medical reimbursement, medical / accident insurance for himself and his family;

(iv) leave travel concession for himself and his family;

(v) club fees; and

(vi) other perquisites and allowances not exceeding 4% of the net profit of the Company in accordance with section 198 of the Companies Act, 2013.

D. Other terms and conditions:

(i) He shall be given a Company's car and phone for official/ his use.

(ii) He shall also be entitled to such other benefits, schemes, privileges and amenities including provident fund, superannuation fund, gratuity fund, etc., as per applicable laws in force from time to time.

(iii) Subject to the control and superintendence of the Board of Directors, he shall perform such duties and functions as may be delegated to him from time to time.

(iv) In the event of absence or inadequacy of profits in any financial year, he shall be entitled to remuneration as mentioned hereinabove without any variation except that no commission shall be payable.

(v) He shall not be paid any sitting fee for attending the meetings of the Board of Directors or Committees thereof.

(vi) He shall be entitled to encashment of leave as per the applicable Rules & Regulations of the Company.

7. To consider and if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:

"Resolved that in accordance with provisions of Section 148 and other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 and Companies (Cost Records and Audit) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), the remuneration of ₹ 1,50,000, as approved by the Board of Directors of the Company, at its meeting held on 25th May, 2018, to be paid to M/s. Ajay Ahuja & Associates, Cost Accountants (Firm Registration No. 101142) appointed as the Cost Auditor of the Company for audit of the cost accounting records of the Company for the financial year ending 31st March, 2019, be and is hereby ratified and approved."

8. To consider and if thought fit, to pass with or without modification(s), the following Resolution as a Special Resolution:

"Resolved that pursuant to the provisions of Sections 185, 186 and any other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Amendment) Act, 2017 and applicable Rules (including any modification(s) or re-enactment in force from time to time), consent of Shareholders of the Company be and is hereby accorded for advancing of loans including any loan represented by a book debt, extending guarantee(s) and/ or providing security(ies) in connection with any loan availed or to be availed or renewed or other short term financial support (hereinafter referred to as "Financial Support"), to any person or Company in whom any of the Director(s) of the Company is/ are interested including AIS Group Companies.

Resolved further that the Board of Directors, be and is hereby authorized to deal with, negotiate and finalise the terms & conditions, rate of interest, security/ guarantee commission and/ or tenure, on behalf of the Company, for grant of aforementioned Financial Support to the AIS Group Companies and other aforementioned person and/ or entities, and to write, sign and execute all such paper(s), document(s), writing(s), agreement(s), letter of arrangement(s), deed(s), indemnity(ies), undertaking(s), other document(s), etc., as may be required for the purpose aforesaid and generally to do all such acts, deeds and things as considered necessary or expedient and to delegate all or any of the powers vested in the Board to any Director(s) or Officer(s) of the Company as may be required to give effect to this Resolution."

By order of the Board

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
Membership No.: F7090

Dated: 25th May, 2018
Place: Gurgaon

NOTES :

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY/ PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF/ HERSELF AND SUCH PROXY/ PROXIES NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING THE PROXY/ PROXIES SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY, DULY COMPLETED AND SIGNED, NOT LESS THAN FORTY-EIGHT (48) HOURS BEFORE COMMENCEMENT OF THE AGM i.e. BY 3:00 P.M. ON 5TH AUGUST, 2018.

   A person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than ten per cent (10%) of the total share capital of the Company carrying voting rights. A member holding more than ten per cent (10%), of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for another person or shareholder.

   Proxies submitted on behalf of Companies, Societies etc. must be supported by an appropriate resolution/ authority, as applicable.

2. Information or details pertaining to the Directors proposed to be appointed or re-appointed pursuant to Regulation 36(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard-2 issued by the Institute of Company Secretaries of India at Item Nos. 3 and 4 of the Ordinary Business and at Item No. 5 and 6, of the Special Business is provided as Annexure - 1 to this Notice.

3. Explanatory Statement in respect of Special Business, as required under Section 102 of the Companies Act, 2013 is enclosed as 'Annexure' to this Notice.

4. The Company has notified closure of Register of Members and Share Transfer Books from 1st August, 2018 to 7th August, 2018 (both days inclusive) for the purpose of the Annual General Meeting.

5. The Dividend on Equity Shares, if declared at the Annual General Meeting, will be paid on or after 13th August, 2018 to those Members:

   i. whose names appear on the Company's register of members, after giving effect to all valid share transfers in physical form lodged with Link Intime India Private Limited, Registrar and Share Transfer Agent of the Company on or before 31st July, 2018; and

   ii. whose names appear in the list of beneficial owners on 31st July, 2018 furnished by National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) for this purpose.

6. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company/ Registrar & Share Transfer Agents.

7. Members are requested to produce the enclosed attendance slip, duly signed as per the specimen signature recorded with the Company, for admission to the meeting hall. Members holding shares in dematerialised form are requested to bring their DP-ID and Client-ID numbers for easier identification for attendance at the meeting.

8. Relevant documents referred to in the accompanying Notice, Register of Directors and Key Managerial Personnel and Register of Contracts or Arrangements in which Directors are Interested are open and available for inspection at the Registered Office and Corporate Office of the Company during the business hours on all working days, except Saturdays, up to the date of 33rd Annual General Meeting of the Company.

9. Members desirous of getting any information on the accounts or operations of the Company are requested to forward their queries to the Company at least seven working days prior to the meeting, so that the required information can be made available at the meeting.

10. Members are requested to immediately notify any change in their address either to the Company or its Registrar & Share Transfer Agents. In case the shares are held in dematerialised form, this information should be sent by the Members to their respective Depository Participants. Members are requested to quote their folio numbers/ DP-ID and Client-ID numbers in their correspondence with the Company.

11. In terms of the provisions of the Companies Act, 2013, facility for making nominations is available to individual Members of the Company. Members holding shares in physical form can make their nomination in the specified Nomination Form which can be obtained from the Company or its

Registrar & Share Transfer Agents. Members holding shares in dematerialised form should approach their depository participants for nomination.

12. In case of change in residential status of Non-Resident Indian Shareholders, the same should be immediately informed to the Registrar & Share Transfer Agents of the Company along with particulars of their bank account maintained in India with complete name, branch, account type, account number and address of the bank.

13. Corporate Members, intending to send their authorised representative(s) to attend the Meeting are requested to send a duly certified copy of the Board Resolution together with the specimen signature(s) authorizing their representative(s) to attend and vote at the Annual General Meeting.

14. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.

15. As a matter of economy, copies of the Annual Report will not be distributed at the venue of the Annual General Meeting. Members are, therefore, requested to bring their copy of the Annual Report to the meeting.

16. Members are requested to get registered their e-mail IDs with the Company or the Registrar and Share Transfer Agent for further communication by sending their request to investorrelations@aisglass.com or rnt.helpdesk@linkintime.co.in respectively.

17. Attendance slip, proxy form and route map showing directions to reach the venue of the 33rd Annual General Meeting is given at the end of this Notice.

18. Pursuant to Section 139 of the Companies Act, 2013 (the Act), appointment of the auditor M/s VSSA & Associates, Chartered Accountants was made by the members in their Annual General Meeting ("AGM") held on 10th August, 2017 for a period of five consecutive years i.e. from the conclusion of 32nd AGM till the conclusion of 37th AGM, subject to the ratification at every AGM. However, in view of the notification dated May 7, 2018 issued by the Ministry of Corporate Affairs, requirement for ratification of appointment of auditor has been abandoned.

19. Members may also note that the Notice of 33rd Annual General Meeting, Attendance Slip, Proxy Form, Route Map and the Annual Report for 2017-18 are available on the Company's website i.e. www.aisglass.com and on CDSL website www.evotingindia.com for download.

20. Voting through electronic means

I. Pursuant to the provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 read with the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard on General Meetings (SS2) issued by the Institute of Company Secretaries of India, the Company is pleased to provide Members facility to exercise their right to vote on resolutions proposed to be considered at the 33rd Annual General meeting (AGM) by electronic means. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by Central Depository Services (India) Limited.

II. The facility for voting through ballot paper shall also be made available at the AGM and Members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.

III. The Members who have cast their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.

IV. Procedure to cast vote electronically is as under:

(i) The shareholders should log on to the e-voting website www.evotingindia.com.

(ii) Click on Shareholders/ Members.

(iii) Now Enter your User ID

a. For CDSL: 16 digits beneficiary ID,

b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,

c. Members holding shares in Physical Form should enter Folio Number registered with the Company.

(iv) Next enter the Image Verification as displayed and Click on Login.

(v) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.

(vi) If you are a first time user, follow the steps given below:

(vii) After entering these details appropriately, click on "SUBMIT" tab.

For Members holding shares in Demat Form and Physical Form	
PAN	Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders) • Members who have not updated their PAN with the Company/ Depository Participant are requested to use the sequence number which is printed on Postal Ballot/ Attendance Slip indicated in the PAN field.
Dividend Bank Details OR Date of Birth (DOB)	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records for the said demat account or folio. • If both the details are not recorded with the depository or company please enter the member id/ folio number in the Dividend Bank details field as mentioned in instruction (iii).

(viii) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.

(ix) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.

(x) Click on the EVSN of Asahi India Glass Limited.

(xi) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.

(xii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.

(xiii) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.

(xiv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.

(xv) You can also take a print of the votes cast by clicking on "Click here to print" option on the page.

(xvi) If Demat account holder has forgotten the changed password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.

(xvii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.

(xviii) Note for Non – Individual Shareholders and Custodians.

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.

- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.

A) The remote e-voting period begins on Friday, 3rd August, 2018 at 9:00 a.m. and ends on Monday, 6th August, 2018 at 5:00 p.m. During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of Tuesday, 31st July, 2018 may cast their vote electronically. At the end of remote e-voting period, the e-voting module shall be disabled by CDSL for voting thereafter. Once the vote on a resolution is cast by the Member, the Member shall not be allowed to change it subsequently.

B) Any person, who acquires shares of the Company and become Member of the Company after dispatch of the Notice and holding shares as on the cut-off date i.e. Tuesday, 31st July, 2018 may follow the same instructions as mentioned above for e-Voting.

C) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com.

D) The voting rights of shareholders shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date i.e. Tuesday, 31st July, 2018.

E) Members may send e-mail at investorrelations@aisglass.com for any grievances connected with electronic means.

F) The Company has appointed Mr. Sundeep Kumar Parashar, proprietor of SKP & Co., Company Secretaries, as the Scrutinizer who will conduct the remote e-voting process and poll at the annual general meeting in a fair and transparent manner.

G) The Scrutinizer shall, immediately after the conclusion of voting at the general meeting, first count the votes cast at the meeting, thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and make a Scrutinizer's Report of the total votes cast in favour or against, if any, forthwith to the Chairman or a person authorized by him in writing who shall counter sign the same and declare the result of the voting forthwith.

H) As per the provisions of Regulation 44(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the results of the e-voting are to be submitted to the Stock Exchange(s) within 48 hours of the conclusion of the AGM. The results declared along with Scrutinizer's Report shall be placed on the Company's website www.aisglass.com.

Important Communication to Members

A) PHYSICAL SHAREHOLDERS – Please provide your e-mail ID to the Company urgently at investorrelations@aisglass.com or fill the "Member's Response Form" (as provided in this Annual Report) to enable you to receive prompt and safe delivery of important communications from the Company.

B) DEMAT SHAREHOLDERS – Please provide your e-mail ID immediately to your Depository Participant (DP) where you have your demat account to enable you to receive prompt and safe delivery of important communications from the Company.

Such section also confirms and supports the "Green Initiative" of Corporate Governance initiated by the Ministry of Corporate Affairs as per the Rule 18 of Companies (Management and Administration) Rules, 2014 which allows companies to send any notice/ document (including Annual Report) to its Members via e-mail.

ANNEXURE TO THE NOTICE

EXPLANATORY STATEMENT UNDER SECTION 102 OF THE COMPANIES ACT, 2013

Item No. 5 & 6

The tenure of Mr. Masaru Omae, Nominee Director of Asahi Glass Co. Ltd., Japan (AGC) – the Joint Venture Partner of AIS, as Whole-time Director–appointed for a period of 4 years w.e.f. 18th July, 2014 is due to expire on 17th July, 2018. However, Mr. Masaru Omae (DIN: 06922555) has tendered his resignation, vide resignation letter dated 3rd February, 2018, with effect from 13th February, 2018.

Consequent thereto, AGC has nominated Mr. Satoshi Ogata (DIN: 08068218) as a Director of the Company in place of Mr. Masaru Omae with effect from 13th February, 2018.

Accordingly, the Board of Directors of the Company in their meeting held on 13th February, 2018 approved the appointment of Mr. Satoshi Ogata as Additional Director in accordance with the provisions of Section 161 of the Companies Act, 2013 read with Companies (Appointment and Qualification of Directors) Rules, 2014 and Article 73 of the Articles of Association of the Company and further approved the appointment of Mr. Satoshi Ogata as Whole-time Director, subject to the approvals of the Members of the Company and Central Government, if required, for a period of 4 years with effect from 13th February, 2018 on remuneration and other terms and conditions as recommended by the Nomination and Remuneration Committee.

The details/ information pursuant to Regulation 36(3) of Securities and Exchange Board of India (Listing Obligations and Disclosures Requirement) Regulation, 2015 and Secretarial Standard-2 with respect to appointment of Director is detailed in Annexure-1 to this notice.

The Company has received a notice in writing from a Member under Section 160 of the Companies Act, 2013 signifying his intention to propose the appointment of Mr. Satoshi Ogata as Director of the Company.

Mr. Satoshi Ogata is not disqualified from being appointed as a Director in terms of Companies Act, 2013 and has consented to act as Director of the Company. The Board considers it desirable to avail the expertise and guidance of Mr. Satoshi Ogata on the Board and recommends passing of Resolution at Item No. 5 and 6.

Mr. Satoshi Ogata and his relatives are concerned with or interested in the Resolution.

Save and except as above, none of the other Directors, Key Managerial Personnel or their relatives are concerned or interested in the said Resolution.

Item No. 7

The Board of Directors at its meeting held on 25th May, 2018, on the recommendation of Audit Committee, approved the appointment of M/s. Ajay Ahuja & Associates, Cost Accountants, (Firm Registration No. 101142) as the Cost Auditor for audit of the cost accounting records of the Company for the financial year ending 31st March, 2019, at a remuneration of ₹ 1,50,000/- (Rupees One Lakh Fifty Thousand only).

In terms of the provisions of Section 148(3) of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 and Companies (Cost Records and Audit) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), the remuneration payable to Cost Auditor is required to be ratified by the shareholders of the Company.

Accordingly, consent of the Members is sought for approving the Ordinary Resolution as set out at Item No. 7 for ratification of remuneration payable to Cost Auditor for conducting the audit of cost records of the Company for the financial year ending 31st March, 2019.

None of the Directors, Key Managerial Personnel or their relatives are concerned or interested in the proposed Ordinary Resolution as set out at Item No. 7 of this Notice.

Item No. 8

In line with the Integrated Glass Solution strategy followed by the Company, it becomes imperative to supply the products and/ or services of the Company to the customers through some group companies of AIS specializing in that part of the product or services, namely, AIS Glass Solutions Ltd., GX Glass Sales & Services Ltd., AIS Adhesives Ltd., AIS Distribution Services Ltd., Scopfy Components Pvt. Ltd. & Shield Autoglass Ltd, the group companies collectively referred to as **"AIS Group Companies"**. The businesses of these respective entities are at growing stage, which require Financial Support from time to time to meet their working capital requirements, expansion and other business needs, from Banks/ Financial Institutions, other corporates as well as from AIS. Prior to the notification of Companies (Amendment) Act, 2017, Companies were not allowed to provide Financial Support to a person, including group entities wherein director(s) of the Company is/ are interested unless the entity would be a wholly owned subsidiary of the Company. And since none of the aforementioned entity is a wholly owned subsidiary company of AIS, AIS was not able to provide such Financial Support prior to notification of Companies (Amendment) Act, 2017 **("Amendment Act")**.

The Amendment Act has allowed Companies to grant Financial Support to an entity which has Director(s) are interested or otherwise on which the provisions of Section 185 are applicable. In view of the amendment in the Companies Act, 2013, the Board of Directors of the Company **("Directors")** at its meeting dated 25th May, 2018 has approved an enabling resolution for providing financial support to AIS Group Companies as and when required. And therefore, the approval of the Shareholders is sought to enable the Company to grant Financial Support, from time to time, to any person or Company in whom any of the Director(s) of the Company is/ are interested including AIS Group Companies.

Further, as required, no financial support shall be given under this approval at a rate of interest lower than the prevailing yield of one year, three year, five year or ten year Government Security closest to the tenor of the loan.

All other terms and conditions of the proposed financial support to AIS Group Companies, including rate of interest, security/ guarantee commission and/ or tenure shall be decided by the Directors post review of prevailing market conditions at the time of providing such financial support to AIS Group Companies.

Accordingly, this resolution is being put before the equity shareholders of the Company for passing the same as a special resolution.

Except common Directors and Key Managerial Personnel amongst AIS and borrower Company, to the extent of borrowing of the respective Company in which he is Director or Key Managerial Personnel, none of the Directors, Key Managerial Personnel, or any of their relatives is concerned or interested, financially or otherwise, in the said Resolution.

ANNEXURE - 1

DETAILS OF DIRECTORS SEEKING APPOINTMENT/ RE-APPOINTMENT AT THE ANNUAL GENERAL MEETING

(Pursuant to Regulation 36 of Securities and Exchange Board of India (Listing Obligations and Disclosures Requirement) Regulations, 2015 and SS-2)

Name of the Director	**Mr. B. M. Labroo**
Director Identification Number (DIN)	00040433
Date of Birth & Age	12/02/1931, 87 years
Nationality	Indian
Date of joining the Board	03/12/1985
Profile of Director	Mr. B. M. Labroo, aged 87 years, is the Non-Executive Director and Chairman and one of the Promoters of our Company. As Chairman of our Board, he advises us on all strategic matters relating to existing and future business of our Company. He has been on our Board since December 3, 1985. He holds a Master of Arts degree in Political Science from Punjab University. He has vast experience in marketing, finance and corporate governance. Mr. Labroo is on the Board of Directors of various companies, which include such as Shield Autoglass Limited and Samir Paging Systems Limited.
Terms and conditions of re-appointment	Appointed as a Director liable to retire by rotation
Expert in specific Functional Area	Strategic Planning
Chairmanships/ Directorships of other Companies (excluding Foreign Companies and Section 8 Companies)*	1. Maltex Malsters Ltd. 2. Samir Paging Systems Ltd. 3. North West Distilleries Pvt. Ltd. 4. Shield Autoglass Ltd. 5. Nishi Electronics Pvt. Ltd. 6. Allied Fincap Services Pvt. Ltd.
Chairmanships/ Memberships of Committees of other Public Companies (includes only Audit Committee and Stakeholder's Relationship Committee)	Nil
No. of shares held in the Company	1,37,83,920
Number of Board Meetings attended during the year	3 out of 4
Relationship with other Directors, Manager & other Key Managerial Personnel	Father of Mr. Sanjay Labroo, Managing Director & C.E.O.

Remuneration	Apart from sitting fee for attending the meetings of Board of Directors and Committees thereof, he may also be entitled to Commission on net profits, as approved by the Shareholders in their meeting held in 2016 within the limits as set out in Companies Act, 2013. Details of remuneration paid to the Director is given in the Corporate Governance Section of the Annual Report.

Name of the Director	**Mr. Masahiro Takeda**
Director Identification Number (DIN)	07058532
Date of Birth & Age	12/05/1958, 60 years
Nationality	Japanese
Date of joining the Board	02/01/2015
Profile of Director	Mr. Masahiro Takeda, aged 60 years, is a graduate from faculty of law, University of Osaka. He has 36 years of experience in business planning, strategy and management. He commenced his career in 1982 with AGC and has held various senior positions during his tenure of 36 years. Mr. Takeda is currently the Senior Vice President of AGC Flat Glass North America Inc.
Terms and conditions of re-appointment	Appointed as a Director liable to retire by rotation
Expert in specific Functional Area	Strategy and Management
Chairmanships/ Directorships of other Companies (excluding Foreign Companies and Section 8 Companies)*	Nil
Chairmanships/ Memberships of Committees of other Public Companies (includes only Audit Committee and Stakeholders Relationship Committee)	Nil
No. of shares held in the Company	Nil
Number of Board Meetings attended during the year	4 out of 4
Relationship with other Directors, Manager & other Key Managerial Personnel	None
Remuneration	Apart from sitting fee for attending the meetings of Board of Directors and Committees thereof, he may also be entitled to Commission on net profits, as approved by the Shareholders within the limits as set out in Companies Act, 2013. Details of remuneration paid to the Director is given in the Corporate Governance Section of the Annual Report.

Name of the Director	**Mr. Satoshi Ogata**
Director Identification Number	08068218
Date of Birth & Age	09/02/1962, 56 years
Nationality	Japanese
Date of joining the Board	13/02/2018
Profile of Director	Mr. Satoshi Ogata, aged 56 years, has been nominated as Whole-time Director by Asahi Glass Co. Ltd. (AGC), Japan, Promoter of Asahi India Glass Ltd. ("the Company"). Mr. S. Ogata is a Mechanical Engineer from Waseda University, Japan. He joined AGC in 1985 and has held various senior positions during his career of 32 years with AGC. Prior to his joining the Company, Mr. Ogata was working as Leader – Process Technology G., Process Technology Center, Process Technology Div., Asia General Div. Automotive Company, since March, 2017.
Terms and conditions of appointment	Appointed as a Director liable to retire by rotation
Expert in specific Functional Area	Mechanical Engineering
Chairmanships/ Directorships of other Companies (excluding Foreign Companies and Section 8 Companies)*	Nil
Chairmanships/ Memberships of Committees of other Public Companies (includes only Audit Committee and Stakeholders Relationship Committee)	Nil

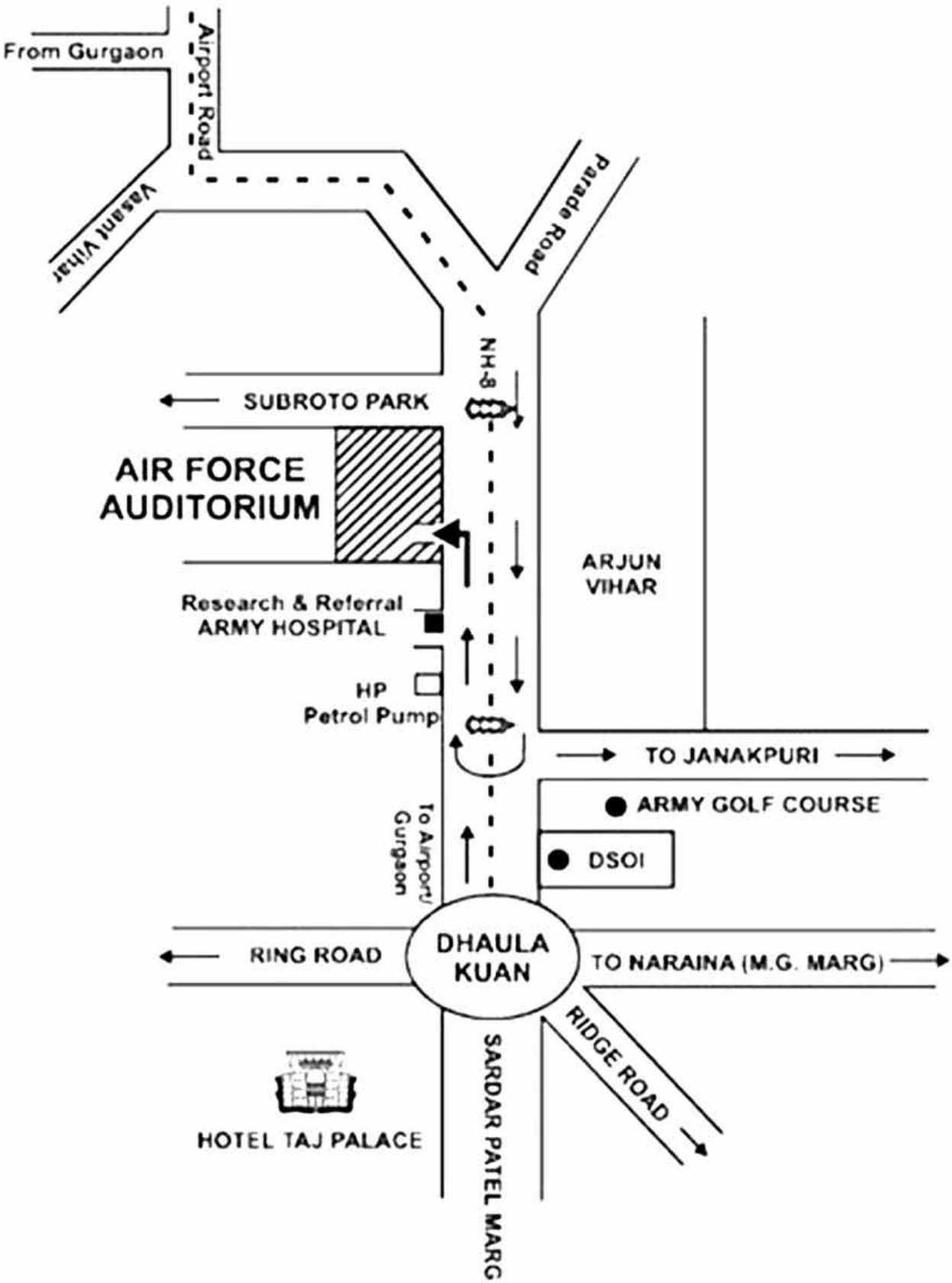
No. of shares held in the Company	Nil
Number of Board Meetings attended during the year	1 of 1
Relationship with other Directors, Manager & other Key Managerial Personnel	None
Remuneration	Mr. Satoshi Ogata is entitled to such remuneration as may be approved by the Shareholders as set out in Item No. 6.

* Directorship and Committee Membership(s) in Asahi India Glass Limited is not included in the aforesaid disclosure. Membership(s) and Chairmanship(s) of Audit Committee and Stakeholders' Relationship Committee of only Public Companies have been included in the aforesaid table.

By order of the Board

Gopal Ganatra
Executive Director
General Counsel & Company Secretary
Membership No.: F7090

Dated: 25th May, 2018
Place: Gurgaon


From Gurgaon
Airport Road
Vasant Vihar
Parade Road
NH-8
SUBROTO PARK
AIR FORCE
AUDITORIUM
ARJUN
VIHAR
Research & Referral
ARMY HOSPITAL
HP
Petrol Pump
TO JANAKPURI
ARMY GOLF COURSE
DSOI
To Airport/
Gurgaon
RING ROAD
DHAULA
KUAN
TO NARAINA (M.G. MARG)
RIDGE ROAD
SARDAR PATEL MARG
HOTEL TAJ PALACE

ATTENDANCE SLIP

ASAHI INDIA GLASS LIMITED
(**CIN:** L26102DL1984PLC019542)
Registered Office: Unit No. 203 to 208, Tribhuwan Complex,
Ishwar Nagar, Mathura Road, New Delhi - 110 065 **Phone**: (011) 4945 4900
Corporate Office: Global Business Park, Tower-B, 5th Floor, Mehrauli-Gurgaon Road, Gurgaon - 122 002
Email: investorrelations@aisglass.com, **Website**: www.aisglass.com
Phone: (0124) 4062212-19, **Fax**: (0124) 4062244/88

Please fill in this attendance slip and hand it over at the entrance of the meeting hall. Joint holders may obtain additional attendance slips.

#DP ID No.	Folio No.
#Client ID No.	No. of Shares

Name and Address of the Member .....

.....

I hereby record my presence at the **THIRTY THIRD ANNUAL GENERAL MEETING** of the Company held on Tuesday, the 7th day of August, 2018 at 3:00 p.m. at Air Force Auditorium, Subroto Park, New Delhi – 110 010.

#Applicable for Members holding shares in dematerialised form.

Signature of the Member/ Proxy

PROXY FORM

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

ASAHI INDIA GLASS LIMITED
(**CIN:** L26102DL1984PLC019542)
Registered Office: Unit No. 203 to 208, Tribhuwan Complex,
Ishwar Nagar, Mathura Road, New Delhi - 110 065 **Phone**: (011) 4945 4900
Corporate Office: Global Business Park, Tower-B, 5th Floor, Mehrauli-Gurgaon Road, Gurgaon - 122 002
Email: investorrelations@aisglass.com, **Website**: www.aisglass.com
Phone: (0124) 4062212-19, **Fax**: (0124) 4062244/88

Name of the Member(s)	E-mail Id:
Registered Address :	Folio No/ Client Id:
	DP ID:

I/We, being the member (s) of..... .shares of the above named company, hereby appoint

1	Name:	Address:
	E-mail Id:	Signature..... . or failing him

2	Name:	Address:
	E-mail Id:	Signature..... . or failing him

3	Name:	Address:
	E-mail Id:	Signature..... . or failing him

as my / our proxy to attend and vote (on a poll) for me / us and on my / our behalf at the Thirty Third Annual General Meeting of the Company, to be held on Tuesday, 7th August, 2018 at 3:00 p.m. at Air Force Auditorium, Subroto Park, New Delhi - 110 010 and at any adjournment thereof in respect of such resolution as are indicated hereinafter:

Resolution No.	Resolution		
Ordinary Business		**For**	**Against**
1	Adoption of audited Financial Statements of the Company including audited Consolidated Financial Statements of the Company for the financial year ended 31st March, 2018, together with the Reports of the Board of Directors and Auditors thereon.		
2	Declaration of Dividend on Equity Shares.		
3	Appointment of a Director in place of Mr. B. M. Labroo (DIN 00040433) who retires by rotation and being eligible, offers himself for re-appointment.		
4	Appointment of a Director in place of Mr. Masahiro Takeda (DIN 07058532) who retires by rotation and being eligible, offers himself for re-appointment.		
Special Business			
5	Appointment of Mr. Satoshi Ogata (DIN: 08068218) as Director of the Company.		
6	Appointment of Mr. Satoshi Ogata (DIN: 08068218) as Whole Time Director of the Company for a period of for a period of 4 years w.e.f. 13th February, 2018 and fixing his remuneration.		
7	Ratification of the remuneration payable to M/s. Ajay Ahuja & Associates, Cost Auditors of the Company for the financial year ending 31st March, 2019.		
8	Authorisation for Financial Support to AIS Group Companies under Section 185 of Companies Act, 2013.		

Signed this……. day of……. 2018 Signature of the Shareholder……..

Affix Revenue Stamp

…….. …….. ……..

Signature of first proxy holder Signature of second proxy holder Signature of third proxy holder

Note: This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.

ASAHI INDIA GLASS LTD.

Member's Response Form 2017-18

Name:	
E-mail ID:	
Address:	
Folio No.:	No. of equity shares held:

I hereby authorise the Company to send all correspondence to me [statutory or otherwise] including the Annual Report [comprising of Balance Sheet, Statement of Profit & Loss Account, Auditors' Report, Directors' Report, Notices of General Meetings and Explanatory Statement, etc.] through e-mail, as per the e-mail address mentioned above, till such further notice from me.

……..
Signature of Member

Notes :

1) Members are requested to address this 'Member's Response Form' to:
   Chief - Investor Relations
   Asahi India Glass Ltd.
   5th Floor, Tower-B, Global Business Park,
   Mehrauli – Gurgaon Road,
   Gurgaon – 122 002

2) Members holding shares in dematerialised form may kindly update their e-mail address with their respective Depository Participants (DPs).

Shareholder's Referencer At a Glance

1) Status of Preference Shares

The 10% Non-Convertible Cumulative Redeemable Preference Shares' were issued in accordance with the order of the High Courts of Delhi and Bombay, post-merger of Floatglass India Limited (FGI) with AIS in September, 2003. These preference shares were to be redeemed at their face value after 12 months from the date of issue. Accordingly, these preference shares were redeemed on 23.09.2004 at face value (for Inter-se Loans/ Deposits. 10/- per share).

Hence, the preference shares stand cancelled post redemption as above and cannot be traded, transferred or dematerialized. Members who have these preference shares in their custody are requested to check their redemption payment status with their banks.

2) Status of Equity Shares of Floatglass India Ltd.

Floatglass India Ltd. (FGI) has merged with Asahi India Glass Ltd. (AIS) in the year 2003, in accordance with the order of the High Courts of Delhi and Bombay.

The following scheme was approved by the Hon'ble High Courts -

Every 8 (eight) shares of FGI to be exchanged for 3 (three) Equity shares of AIS of Re 1/- each fully paid up, and 4 (four), 10% cumulative preference shares of Rs. 10 /- each. The original share certificates of AIS (both equity & preference) were dispatched to all eligible shareholders of FGI without calling back the original FGI share certificates as per the direction of the High Court.

Post-merger, FGI shares cannot be traded, transferred or dematerialized. In case of any further query shareholders may write to the Company/ RTA.

3) Shareholder Grievances & its handling mechanism

AIS has a dedicated 'Shareholder Grievance Cell' (Mumbai) and all shareholder queries are resolved promptly. Shareholders are requested to contact the following to get their issues resolved promptly -

Link Intime India Pvt. Ltd., (Mumbai)
C 101, 247 Park, L B S Marg,
Vikhroli West, Mumbai 400 083
Tel: (022) 49186000

Link Intime India Pvt. Ltd. (Delhi)
A 40, 2nd Floor, Naraina Industrial Area,
Phase - II Banquet Hall, New Delhi 110028
Tel: (011) 41410592-94
Fax: (011) 41410591

Alternatively, shareholders can also call our dedicated Shareholder Grievance Officer - Mr. Ved Prakash Roy at +91 9999363361 or e-mail at – investorrelations@aisglass.com.

4) Nomination Facility

Section 72 of the Companies Act, 2013 provides the facility of nomination to the shareholders. This facility is mainly useful for individuals holding shares in sole name, especially those who are holding shares in sole name are advised to avail the nomination facility by submitting the prescribed Form SH-13. A copy of sample form is available under the Investor Relations section of the Company's website - www.aisglass.com.

However, if shares are held in dematerialized form, nomination has to be registered with concerned DP directly, as per the format prescribed by the DP.

5) Duplicate Shares

The loss of share certificate(s) should be reported immediately to AIS along with certificate nos./ folio no. and distinctive nos. to mark a precautionary stop transfer of such shares in the system. The request for issue of duplicate share certificate(s) should be sent to our RTA in the prescribed manner. For legal/ formal procedure with regard to the same, please write to our RTA.

6) Transfer of Equity Shares

Equity shares of AIS are freely transferable. All transfer requests should be sent on a duly executed Transfer Deed in prescribed SH - 4 affixing appropriate stamp duty along with the original share certificates. Such transfers are affected well within the statutory time limits.

However, SEBI vide its circular dated 20th May, 2009 has stated that the transferee (s) has to furnish a copy of PAN card to the Company/ RTA for registration of such transfer of shares. Hence Members are requested to attach a copy of PAN card to effect transfer of shares.

7) Transmission of Equity Shares

In case of death of a shareholder, their legal heirs are entitled for the equity shares to be transmitted in their name. Detailed documents and formalities are required to effect transmission of shares. In the unfortunate event requiring transmission of shares, Members may please contact our RTA for the requisite formalities and assistance.

Notes

Notes

Asahi India Glass Ltd.

Business Locations

REGISTERED OFFICE
Unit No. 203 to 208,
Tribhuwan Complex,
Ishwar Nagar, Mathura Road,
New Delhi - 110 065
Tel: (011) 49454900
Fax: (011) 49454970

CORPORATE OFFICE
Global Business Park, Tower - B,
5th, 6th & 8th Floor,
Mehrauli - Gurgaon Road,
Gurgaon – 122 002 (Haryana)
Tel: (0124) 4062212-19
Fax: (0124) 4062244/88

INTEGRATED GLASS PLANT
Float, Automotive, Architectural
Plot - A, B & B-1, AIS Industrial Estate,
Village Latherdeva Hoon,
Mangular Jhabrera Road,
PO: Jhabrera, Tehsil Roorkee,
District - Haridwar,
Uttarakhand - 247 665
Tel: (01332) 224021
Fax: (01332) 224114, 224006

AIS AUTO GLASS

Plants

94.4 Kms., National Highway 8,
Village - Jaliawas, Tehsil - Bawal,
District – Rewari - 123 501, Haryana
Tel: (01284) 268600-09
Fax: (01284) 264185

Plot No. F - 76 to 81,
SIPCOT Industrial Park,
Irungattukottai, Sriperumbudur Taluk,
District - Kancheepuram,
Tamil Nadu - 602 105
Tel: (044) 47103442/45
Fax: (044) 47103441

Plot No. T - 16,
MIDC Industrial Area, Taloja,
District - Raigad,
Maharashtra - 410 208
Tel: (022) 27406004

Vill: Dhanodharda,
Taluka-Chansma,
District - Patan,
Gujarat - 384 220

Sub-Assembly Units

Onsite Supplier Park-Building No.5,
Toyota Kirloskar Motors Pvt Ltd.
Plot No.1, Bidadi Industrial Area, Bidadi,
District - Ramanagaram - 562 109,
Karnataka
Tel: (080) 66701100/1-7

Gat No 67/1 & 71, Village- Savardari,
Opp to Forbes Marshall company,
Taluka-Khed, District-Pune,
Maharashtra-410 501
Tel: (021) 356285003

Warehouse No. E-14,E-15 & E-16,
MASCOT Industrial Area,
Jadavapura Cross Road,
Kadi Highway, Deroj
Kadi, Mehsana, Gujarat - 382 715
Tel: 91 7575009875

AIS GLASS SOLUTIONS LTD.

Corporate Office

Unit No. 209-210,
Tribhuwan Complex,
Ishwar Nagar, Mathura Road,
New Delhi - 110 065
Tel: (011) 49454900
Fax: (011) 49454970

Faridabad-uPVC Unit

Plot No. 17-F, Industrial Area, (NIT),
District - Faridabad,
Haryana - 121 001
Tel: (0129) 2442122

Bangalore Office:

3rd floor, Centre Point,
No. 56, Residency Road,
Bangalore,
Karnatka-560 025
Tel: (080) 41512634

Taloja Office

T-16, MIDC Industrial Area
Taloja, District - Raigad,
Taluka - Panvel
Maharashtara - 410 208
Tel: (022) 27406024

AIS FLOAT GLASS

Plant

Plot No. T - 7, MIDC Industrial Area,
Taloja, District - Raigad - 410 208
Maharashtra
Tel: (022) 27046000/27046111
Fax: (022) 27046114

Sales & Marketing Office

Unit No. 305
3rd Floor, Platinum Techno Park,
Sector - 30/A, Vashi,
Navi Mumbai - 400 705
Tel: (022) 66568700
Fax: (022) 66568701

Corporate Projects Team

Unit No. 203-208,
Tribhuwan Complex,
Ishwar Nagar, Mathura Road,
New Delhi - 110 065
Tel: (011) 49454900
Fax: (011) 49454970

Zonal Office - North

Unit No. 203-208,
Tribhuwan Complex,
Ishwar Nagar, Mathura Road,
New Delhi - 110 065
Tel: (011) 49454900
Fax: (011) 49454970

Zonal Office - South

No. 2-C, 1st Floor, Ruby Regency
Dinrose Estate, No. 69, Anna Salai,
Chennai - 600 002
Tel: (044) 28542491/92/93
Fax: (044) 28542494

Zonal Office - East

86-B/2, Topsia Road, 4th Floor,
Room No. 4, Gajraj Chamber,
Kolkata - 700 046
Tel: (033) 22853201/02/03,
91 9831059995
Fax: (033) 22853204



ASAHI INDIA GLASS LIMITED

Global Business Park, Tower - B, 5th Floor,
Mehrauli - Gurgaon Road, Gurgaon - 122 002 (Haryana)
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www.aisglass.com